



# AGENDA

REGULAR MEETING OF  
THE PUBLIC SAFETY  
COMMITTEE  
MARCH 15, 2022  
4:00 PM  
ATTEND VIRTUALLY

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## SPECIAL PROCEDURES FOR PUBLIC SAFETY COMMITTEE MEETING

Attendance: In response to the State's declaration of a Public Health Emergency, the Mayor's Proclamation of Emergency, and the ban on public gatherings in excess of those permitted in the current Public Health Order, and the need to incorporate technology and practices to re-institute in-person meetings consistent with the limitations established by the Order, the Public Safety Committee meeting will be conducted virtually.

Viewing: Members of the public may join the Zoom meeting by internet or phone, as follows:

Internet: To join the Zoom meeting on the internet using a computer, laptop, smartphone, or tablet, use the following link: <https://santafenm-gov.zoom.us/j/91364964661?pwd=MkhiVUpSSEtXdGQ4M01zV2NZWFcwUT09>.

**Passcode: 809305**

Attendees should use the "Raise Hand" function to be recognized by the Chair to speak at the appropriate time.

Phone: To join the Zoom meeting using a phone, use the following phone numbers and Webinar ID: **US: 1 (346) 248-7799 - Webinar ID: 913 6496 4661 - Passcode: 809305**

Phone attendees should press \*9 to use the "Raise Hand" function to be recognized by the Chair to speak at the appropriate time.

The agenda and packet for the meeting will be posted at <https://santafe.primegov.com/public/portal>.

1. **CALL TO ORDER**
2. **ROLL CALL**
3. **APPROVAL OF AGENDA**



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REGULAR MEETING OF  
THE PUBLIC SAFETY  
COMMITTEE  
MARCH 15, 2022  
4:00 PM  
ATTEND VIRTUALLY

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4. **APPROVAL OF MINUTES**

- a. Minutes from 2/15/22

5. **ACTION ITEMS**

- a. Request for Approval of FY22 Supplemental Police Vehicle Purchase for the Vehicles, Equipment and Labor Costs Associated with Each Vehicle in the Total Amount of \$2,962,286.02. Funding and Budget Adjustment Resolution was Approved at the March 9, 2022 Governing Body Meeting. (Ben Valdez, Deputy Chief of Police: [bpvaldez@santafenm.gov](mailto:bpvaldez@santafenm.gov), 505-955-5040)

**Committee Review:**

Public Safety Committee: 03/15/2022  
Quality of Life Committee: 03/16/2022  
Finance Committee: 03/21/2022  
Governing Body: 03/30/2022

6. **MATTERS FROM POLICE, INTERIM CHIEF PAUL JOYE**

- a. February 2022 Crime Stats
- b. February 2022 Crime Mapping

7. **MATTERS FROM FIRE, CHIEF BRIAN MOYA**

8. **MATTERS FROM RECC, BERNARD "BUSTER" BROWN**

9. **MUNICIPAL COURT REPORT**

- a. February, 2022 Court Report

10. **COMMUNICATIONS FROM THE PUBLIC**

11. **MATTERS FROM THE COMMITTEE**

12. **NEXT MEETING: Tuesday, April 19, 2022**

13. **ADJOURN**



City of Santa Fe

# AGENDA

**REGULAR MEETING OF  
THE PUBLIC SAFETY  
COMMITTEE  
MARCH 15, 2022  
4:00 PM  
ATTEND VIRTUALLY**

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# MINUTES

REGULAR MEETING OF  
THE PUBLIC SAFETY  
COMMITTEE  
FEBRUARY 15, 2022

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1. **CALL TO ORDER**

Start time 4:02 p.m.

2. **ROLL CALL**

**Members Present:**

Councilor Chris Rivera  
Member Nancy Lewis  
Member Bruce Finger  
Member Herbert Harris  
Member Khal Spencer

**Members Excused:**

Member Mike Mier  
Member Gerald Joyce

**Others Attending:**

Anthony Tapia, Police Captain  
Katherine Christner, Administrative Manager  
Bernard "Buster" Brown, RECC Director  
Brian Moya, Fire Chief  
Paul Joye, Interim Police Chief  
Ben Valdez, Attendee  
Kyra Ochoa, Attendee  
John Blair, Attendee  
Andres Mercado, Attendee

SFPD Captain, Aaron Ortiz was in attendance.

SFFD, Scott Ouderkirk was in attendance.

SFPD Lt. Bryan Martinez was in attendance.

SFPD Crime Intelligence Analyst, Tino Alva was in attendance.

SFFD, Phil Martinez was in attendance.



# MINUTES

REGULAR MEETING OF  
THE PUBLIC SAFETY  
COMMITTEE  
FEBRUARY 15, 2022

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SFFD, Michael Suber was in attendance.

Park Ranger, Jason Sharp was in attendance.

SFFD, Zachary Eannarino was in attendance.

### 3. APPROVAL OF AGENDA

**MOTION:** Member Lewis moved, seconded by Member Harris, to approve the agenda as presented.

**VOTE:** The motion was approved on the following Roll Call vote:

**For:** Councilor Rivera, Member Lewis, Member Finger, Member Harris, Member Spencer

**Against:** None

**Abstain:** None

### 4. APPROVAL OF MINUTES

a. Minutes from 12/21/21

**MOTION:** Member Lewis moved, seconded by Member Harris, to approve the minutes as presented.

**VOTE:** The motion was approved on the following Roll Call vote:

**For:** Councilor Rivera, Member Lewis, Member Finger, Member Harris, Member Spencer

**Against:** None

**Abstain:** None

### 5. MATTERS FROM POLICE, INTERIM CHIEF PAUL JOYE

a. January 2022 Crime Stats



# MINUTES

REGULAR MEETING OF  
THE PUBLIC SAFETY  
COMMITTEE  
FEBRUARY 15, 2022

- 
6. **MATTERS FROM FIRE, CHIEF BRIAN MOYA**
  7. **MATTERS FROM RECC, BERNARD "BUSTER" BROWN**
  8. **MUNICIPAL COURT REPORT**
    - a. January, 2022 Court Report
  9. **COMMUNICATIONS FROM THE PUBLIC**
  10. **MATTERS FROM THE COMMITTEE**
  11. **NEXT MEETING: March 15 2022**
  12. **ADJOURN**

End time 4:59 p.m.

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Liaison

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Chair



# City of Santa Fe, New Mexico

## Memorandum



**DATE:** March 9, 2022

**TO:** Governing Body  
Finance Committee  
Quality of Life Committee  
Public Safety Committee

**VIA:** John Blair, City Manager  
Mary McCoy, Finance Department Director  
Fran Dunaway, Chief Procurement Officer  
Kyra Ochoa, Community Health and Safety Director *Kyra Ochoa*  
Paul Joye, Interim Chief of Police *Paul Joye* Mar 9, 2022  
Kyra Ochoa (Mar 9, 2022 17:38 MST)

**FROM:** Ben Valdez, Deputy Chief of Police *B. Valdez DC* Mar 9, 2022  
B. Valdez DC (Mar 9, 2022 17:21 MST)

**ITEM AND ISSUE:**

Request for the Approval of FY22 supplemental Police Vehicle Purchase Request. Total Amount is \$(2,962,286.02) for the vehicles, equipment and labor costs associated with each vehicle. Ben Valdez, Deputy Chief of Police, [bpvaldez@santafenm.gov](mailto:bpvaldez@santafenm.gov), 505-955-5040.

**BACKGROUND AND SUMMARY:**

As part of the annual fleet replacement, the Santa Fe Police Department is requesting the purchase of 42 vehicles, to include the purchase of the equipment and labor costs associated with each vehicle. The 42 police vehicles are in addition to the previously requested FY22 annual fleet replacement that was budgeted (15 vehicles) and the approved supplemental vehicle purchase (3 vehicles). In FY21 the Department purchased 8 vehicles. Currently the Department has 93 vehicles in need of replacement, which is due in part to the limited amount of vehicles purchased during FY21 and FY22 due to the financial challenges caused by the pandemic. The purchase of the 42 requested Police vehicles and associated equipment is imperative to maintain the operational capability of the Police Department. The following is the list of vehicles to be purchased.

| VEHICLES   | COSTS                 | ORG#    | OBJ#                  |
|--|-----------------------|---------|-----------------------|
| Ford Interceptor Utility Hybrid (42)   | \$1,627,756.00        | 2230310 | 570950                |
| <b>Total costs for 42 vehicles:</b>  | <b>\$1,627,756.00</b> |         |                       |
| <b>EQUIPMENT</b>   |                       |         | <b>COSTS</b>          |
| ➤ Vehicle docking mounts, laptop docking stations, printer, driver's license reader, and accessories |                       |         | <b>\$48,815.36</b>    |
| ➤ Panasonic Toughbooks   |                       |         | <b>\$144,480.00</b>   |
| ➤ Vehicle emergency/safety equipment, emergency lights, radio speaker, etc.                          |                       |         | <b>\$837,270.06</b>   |
| ➤ Motorola Solutions communication and software  |                       |         | <b>\$303,964.60</b>   |
| <b>Total costs for emergency equipment, laptops and installation</b>                                 |                       |         | <b>\$1,334,530.02</b> |
| <b>Grand total purchase cost: Vehicles, equipment and installation</b>                               |                       |         | <b>\$2,962,286.02</b> |

### **Ford Police Interceptor Utility Hybrid**

Three Police Interceptor Utility Hybrid vehicles will be purchased to replace the current Police Interceptor sedans, Police Interceptor Utility vehicles and Fusion sedans that are in need of replacement in Patrol and Administration. The patrol vehicles will be up fitted with the latest communication equipment including police radios, mobile data terminals, and modems to work with our Dispatch Communications System and Records Management System.

The vehicle platform can accommodate varying sizes and compositions of officers while wearing protective and duty equipment. The ingress/egress for the vehicle does not require the officer to crouch down when entering the vehicle or to exit the vehicle from a crouched position. This can assist with minimizing issues with back pain, neck pain, and leg strain caused by entering/exiting the vehicle and also minimizes lost time due to employee injuries. This remains a challenge with large statured officers who are issued a Police Interceptor sedan or a Ford Fusion sedan and often requires them being placed in an Interceptor Utility if available.

The vehicle also provides sufficient secured storage space to accommodate communications equipment, duty equipment while also making it readily available for deployment or service when needed. The vehicle platform is also able to safely operate within the manufacturers recommended payload capacity and gross vehicle weight rating (GVWR) without causing excessive brake, tire, and transmission wear when police vehicle equipment is installed and duty equipment is loaded for duty use.

The Police Interceptor Utility as the first-ever pursuit-rated hybrid police SUV. The vehicle maintains the capability as a pursuit rated vehicle for emergency response, but with a significant potential fuel savings and reduced CO2 emissions. The on-board electrical equipment, including mobile data terminal, emergency lighting, and climate control system, can be powered using the lithium-ion hybrid battery. This allows the gasoline engine to shut off requiring it to run only intermittently to charge the battery.

With each vehicle we are anticipating a savings of approximately \$3,646 in fuel per vehicle a year if fuel is \$3.36 a gallon (*current fuel cost in Santa Fe on 2/21/22*). On our last vehicle purchase request a \$3,028 savings was estimated if fuel was \$3.09 a gallon. As the cost of fuel continued to increase over the past two years, it clearly demonstrates we are prepared for any potential fuel cost increases to come. The potential overall cost savings in fuel for the 5 year service period for a Patrol vehicle is currently \$18,230 per hybrid vehicle. The total fuel savings for the 42 hybrid vehicles is \$153,132 per year and \$765,660 over their 5 year service period.

The hybrid vehicle comes standard an all-wheel drive drivetrain providing improved handling stability and traction in all driving conditions. This is well suited for our community as we see all seasons. It is also the only vehicle, worldwide, that is engineered to meet the 75-mph rear-impact crash test that provides significant officer protection during a rear impact crash. Rear impact crashes are prone to occur while conducting traffic enforcement on roadways while a vehicle is parked on or alongside the roadway.

The Department plans to continue transitioning all Patrol and Administrative vehicles to a hybrid vehicle fleet as vehicles are identified for replacement. This is an effort to maximize the fuel savings for our Department, to lower the impact of emissions caused by our vehicles, and also maintain an operational fleet with emergency response capability that is suitable to stand up to the rigorous work environment for law enforcement vehicles.

**PROCUREMENT METHOD:**

The procurement method is the NM Statewide Price Agreement [Chalmers Ford] # 00-00000-20-00121 which expires on November 12, 2022.

The procurement method is the NM Statewide Price Agreement [MHQ of NM] # 60-000-15-00032 which expires on March 21, 2022.

The procurement method is the NM Statewide Price Agreement [Enchanted Technology Solutions, LLC] # 10-00000-20-00048 which expires on November 17, 2022.

The procurement method is the NM Statewide Price Agreement [Motorola Solutions] # 10-00000-20-00048 which expires on November 17, 2022.

**FUNDING SOURCE:**

The funding source is:

**Fund Name/Number:** Law Enforcement/Fund 223  
**Munis Org Name/Number:** Police Admin (Spec Rev)/2230310  
**Munis Object Name/Number:** Vehicles/570950

**Fund Name/Number:** Law Enforcement/Fund 223  
**Munis Org Name/Number:** Police Admin (Spec Rev)/2230310  
**Munis Object Name/Number:** Inventory Exempt Equipment/572400

**Fund Name/Number:** Law Enforcement/Fund223  
**Munis Org Name/Number:** Police Admin (Spec Rev)/2230310  
**Munis Object Name/Number:** Data Processing/572800

**ACTION REQUESTED:**

The Santa Fe Police Department respectfully requests your review and approval.



### CITY OF SANTA FE PROCUREMENT CHECKLIST

Contractor Name: Chalmers Ford, MHQ, ETS, & Motorola Solutions

Procurement Title: Supplemental Police Vehicle Purchase

Procurement Method: State Price Agreement  Cooperative  Sole Source  Other

Exempt  Request For Proposal (RFP)  Invitation To Bid (ITB)  Contract under 60K  Contract over 60K

Department Requesting Police Staff Name: Deputy Chief Ben Valdez

**Procurement Requirements:**

A procurement file shall be maintained for all contracts, regardless of the method of procurement. The procurement file shall contain the basis on which the award is made, all submitted bids, all evaluation materials, score sheets, quotations and all other documentation related to or prepared in conjunction with evaluation, negotiation, and the award process. The procurement shall contain a written determination from the Requesting Department, signed by the purchasing officer, setting forth the reasoning for the contract award decision before submitting to the Committees. .

**REQUIRED DOCUMENTS FOR APPROVAL BY PURCHASING\***

| YES                                 | N/A                                 |   |
|-------------------------------------|-------------------------------------|---|
| <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Approved Procurement Checklist (by Purchasing)                                |
| <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Memo addressed to City Manager (under 60K) Committees/City Council (over 60K) |
| <input checked="" type="checkbox"/> | <input type="checkbox"/>            | State Price Agreement   |
| <input type="checkbox"/>            | <input type="checkbox"/>            | RFP   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Evaluation Committee Report   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | ITB   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Bib Tab   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Quotes (3 valid current quotes)   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Cooperative Agreement   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Sole Source Request and Determination Form                                    |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Contractors Exempt Letter   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Purchasing Officers approval for exempt procurement                           |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | BAR   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | FIR   |
| <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Executed Contract, Agreement or Amendment                                     |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Current Business Registration and CRS numbers on contract or agreement        |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Summary of Contracts and Agreements form                                      |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Certificate of Insurance  |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | All documentation presented to Committees                                     |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Other: _____  |

Ben Valdez *B. Valdez DC* Deputy Chief 03/09/2022

Department Rep Printed Name (attesting that all information included) Title Date

*Fran Dunaway* Chief Procurement Officer Mar 9, 2022

Purchasing Officer (attesting that all information is reviewed) Title Date

\*



# PROPOSAL

2500 Rio Rancho Blvd  
Rio Rancho, NM 87124

(505) 554-6447

QUOTE TO: **City of Santa Fe**  
Police Department  
Eric Sanchez

QUOTE NUMBER 022122-2  
QUOTE DATE February 21, 2022  
MEMBER PO #.  
CES PO#  
TERMS Due on Receipt  
SALES REP Mike Michnuk  
SHIPPED VIA Pick UP  
F.O.B. Dealership  
PREPAID or COLLECT

SHIPPED TO: **Admin Units**  
18" Wheels, Console, Carpet

| QUANTITY  | DESCRIPTION   | UNIT PRICE | AMOUNT              |
|---|---|------------|---------------------|
|   | New Mexico State Price Agreement Number: <b>00-00000-20-00121</b>   |            |                     |
| 10  | <b>Item #4 Utility Vehicle, Mid-Size, Four Door, All Wheel Drive</b><br>(Police Pursuit Rated) Ford Explorer  | 36,139.00  | 361,390.00          |
| 10  | 2022 Pricing Amendment  | 390.00     | 3,900.00            |
|   | <b>Item #4 Options:</b>   |            |                     |
| 10  | L: Hybrid   | 485.00     | 4,850.00            |
| 10  | K: Interior Upgrade Package   | 1,000.00   | 10,000.00           |
| 10  | AB: Window Tinting Darker than MFG Standard   | 199.00     | 1,990.00            |
| 10  | AI: Hidden Door Lock Plunger w/ In-op.  | 195.00     | 1,950.00            |
| 10  | AK: Remote Keyless Entry Fobs - Factory   | 425.00     | 4,250.00            |
| 10  | AV: Police Engine Idle Feature  | 290.00     | 2,900.00            |
| 10  | AW: Reverse Sensing   | 395.00     | 3,950.00            |
|   | <b>Features Included:</b> Rear Aux Air, Bluetooth / Hands Free,<br>Front Headlamp Housing, LED Spot Light, Tail Light Housing,<br>Dark Car Feature<br><b>18" Aluminum Wheels, Console, Carpet</b> |            |                     |
| <b>On Order Units</b>                           |   | SUBTOTAL   | 395,180.00          |
| <i>Proposal Valid for 60Days</i>                |   | TAX        | 0.00                |
|   |   | FREIGHT    |                     |
|   |   |            | <b>\$395,180.00</b> |
| <b>DIRECT ALL INQUIRIES TO:</b><br>Mike Michnuk |   |            | PAY THIS<br>AMOUNT  |

(505) 554-6447  
email: mmichnuk@chalmersford.com

# CHALMERS

Real Value. Real People. Real Simple.



## PROPOSAL

2500 Rio Rancho Blvd  
Rio Rancho, NM 87124

(505) 554-6447

QUOTE TO: **City of Santa Fe**  
Police Department  
Eric Sanchez

QUOTE NUMBER 022122-1  
QUOTE DATE February 21, 2022  
MEMBER PO #.  
CES PO#  
TERMS Due on Receipt  
SALES REP Mike Michnuk  
SHIPPED VIA Pick UP  
F.O.B. Dealership  
PREPAID or COLLECT

SHIPPED TO: **Potrol Units**

| QUANTITY                         | DESCRIPTION  | UNIT PRICE | AMOUNT                |
|----------------------------------|--|------------|-----------------------|
|                                  | New Mexico State Price Agreement Number: 00-00000-20-00121   |            |                       |
| 32                               | <b>Item #4 Utility Vehicle, Mid-Size, Four Door, All Wheel Drive</b><br>(Police Pursuit Rated) Ford Explorer                                       | 36,139.00  | 1,156,448.00          |
| 32                               | 2022 Pricing Amendment   | 390.00     | 12,480.00             |
|                                  | <b>Item #4 Options:</b>  |            |                       |
| 32                               | L: Hybrid  | 485.00     | 15,520.00             |
| 32                               | AB: Window Tinting Darker than MFG Standard  | 199.00     | 6,368.00              |
| 32                               | AI: Hidden Door Lock Plunger w/ In-op.   | 195.00     | 6,240.00              |
| 32                               | AK: Remote Keyless Entry Fobs - Factory  | 425.00     | 13,600.00             |
| 32                               | AV: Police Engine Idle Feature   | 290.00     | 9,280.00              |
| 32                               | AW: Reverse Sensing  | 395.00     | 12,640.00             |
|                                  | <b>Features Included:</b> Rear Aux Air, Bluetooth / Hands Free,<br>Front Headlamp Housing, LED Spot Light, Tail Light Housing,<br>Dark Car Feature |            |                       |
| <b>On Order Units</b>            |  | SUBTOTAL   | 1,232,576.00          |
| <i>Proposal Valid for 60Days</i> |  | TAX        | 0.00                  |
|                                  |  | FREIGHT    |                       |
|                                  |  |            | <b>\$1,232,576.00</b> |
|                                  |  |            | PAY THIS AMOUNT       |

**DIRECT ALL INQUIRIES TO:**  
Mike Michnuk  
(505) 554-6447

email: mmichnuk@chalmersford.com



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

**Awarded Vendor:**  
**8 Awarded Vendors**

Number: 00-00000-20-00121

Amendment No.: One

Term: November 13, 2020 - November 12, 2022

**Ship To:**  
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Procurement Specialist: Tami Concha JC

Telephone No.: 505-660-3671

Email: Tami.Concha@state.nm.us

**Invoice:**  
As requested

Title: **Police Pursuit**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from November 13, 2021 to November 12, 2022 at the same price, terms and conditions.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Date: 10/25/2021

Mark Hayden, New Mexico State Purchasing Agent

**X This Agreement was signed on behalf of the State Purchasing Agent**

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 00-00000-20-00121

**Awarded Vendors:**

**(AA) 0000047770**

**Albuquerque Motor Company  
dba Melloy Dodge  
9621 Coors Blvd NW  
Albuquerque, NM 87114  
(505) 239-2811  
Jcassell@melloydodge.com**

**Delivery: 90-180 Days**

**(AB) 0000049896**

**Bob Turner's Ford Country  
dba Power Ford  
1101 Montano Rd NE  
Albuquerque, NM 87107  
(505) 449-1268  
Mbeltran@myforddealer.com**

**Delivery: Albuquerque and Santa Fe  
As requested**

**(AC) 0000051541**

**Don Chalmers Ford  
dba MHQ of NM  
2500 Rio Rancho Blvd SE  
Rio Rancho, NM 87124  
(505) 890-2153  
Tcullen@chalmersford.com**

**Delivery: 70-120 Days depending on Ford**

**(AD) 0000137865**

**MCLL, Inc.  
dba Melloy Chevrolet  
377 Emilio Lopez Rd  
Los Lunas, NM 87031  
(505) 866-3005  
Randy@melloyfleet.com**

**Delivery: Approx. 90-120 Days  
(Chevy Tahoe production begins Feb. 2021)**

**(AE) 0000062888**

**Melloy Nissan  
7707 Lomas Blvd  
Albuquerque, NM 87110  
(505) 265-8721  
Rbeavis@melloynissan.com**

**Delivery: 12 to 14 weeks**

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 00-00000-20-00121

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**(AF) 0000137868**

**MJLL, Inc.**

**dba Melloy Chrysler-Jeep-Dodge-RAM**

**357 Emilio Lopez Rd**

**Los Lunas, NM 87031**

**(505) 866-3005**

**Randy@melloyfleet.com**

**Delivery: 120-180 Days**

**(AG) 0000087738**

**Phil Long Dealership LLC**

**dba Phil Long Ford of Raton, LLC**

**301 South Second Street**

**Raton, NM 87740**

**(505) 514-3552**

**Rbutler@phillong.com**

**Delivery: 90-100 Days ARO  
(Subject to MFG & Up-fitter Scheduling)**

**(AH) 0000045904**

**Webb Automotive Group**

**3911 E. Main**

**Farmington, NM 87402**

**(505) 325-1911**

**fleet@webbauto.com**

**Delivery: Approx. 90-110 days**

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 00-00000-20-00121

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**Item 4: (AC) Chalmers Ford**  
**Utility Vehicle, Mid-Size, Four Door, All-Wheel Drive, Police Pursuit Rated**

**Engine:**

Shall have a minimum of three hundred and fifty (350) horsepower and three hundred and fifty (350) pound/feet of torque.

**Wheel Base:**

Must be no less than one hundred and ten (110) inches.

Make Offered..... FORD

Model Offered..... EXPLORER POLICE INTERCEPTOR

Engine Offered..... 3.0L ECOBOOST 4V V6

HP / Torque..... 400 / 415

Base Price per Unit..... \$ 36,139.00

**Bid as Options:**

|  |             |                    |
|--|-------------|--------------------|
| A) All / Four Wheel Drive Delete                               | Deduct:     | <u>N/A</u>         |
| B) Dark Car Feature Delete                                     | Deduct:     | <u>\$20.00</u>     |
| C) Dual Battery  | Add:        | <u>N/A</u>         |
| D) Engine, Other: <u>3.3L Hybrid</u>                           | Add/Deduct: | <u>\$485.00</u>    |
| Engine, Other: <u>3.3 FFV V6</u>                               | Add:        | <u>\$2,520.00</u>  |
| E) Floor Covering, Carpet with Mats, Front Only                | Add:        | <u>\$325.00</u>    |
| F) Floor Covering, Carpet with Mats, Front and Rear            | Add:        | <u>\$425.00</u>    |
| G) Floor Covering, Rubber Mat Front and Rear                   | Add:        | <u>\$225.00</u>    |
| H) Four Re-Mappable Switches on Steering Wheel (Requires SYNC) | Add:        | <u>STD</u>         |
| I) Four Re-Mappable Switches on Steering Wheel (Less SYNC)     | Deduct:     | <u>STD</u>         |
| J) Front License Plate Bracket, Delete                         | Add:        | <u>\$0.00</u>      |
| K) Interior Upgrade Package                                    | Add:        | <u>\$1,000.00</u>  |
| L) Hybrid  | Add:        | <u>\$485.00</u>    |
| M) Lockable Gas Cap and/or Door                                | Add:        | <u>N/A</u>         |
| N) Marked Police Package                                       | Add:        | <u>\$18,750.00</u> |
| O) Marked Police K-9 Package                                   | Add:        | <u>\$24,300.00</u> |
| P) Police Wiring Harness                                       | Add:        | <u>\$990.00</u>    |
| Q) Power Adjustable Pedals                                     | Deduct:     | <u>N/A</u>         |
| R) Rear Door Interior Handles Rendered Inoperable Delete       | Add:        | <u>\$20.00</u>     |
| S) Remote Keyless Entry and Starting (If Available)            | Add:        | <u>\$455.00</u>    |
| T) Skid Plates   | Deduct:     | <u>\$450.00</u>    |
| U) Special Service Package Delete                              | Deduct:     | <u>\$3,200.00</u>  |
| V) Spot Light, Delete  | Add:        | <u>\$250.00</u>    |
| W) Spot Light on Passenger Side                                | Add:        | <u>\$595.00</u>    |
| X) Trailer Brakes  | Add:        | <u>N/A</u>         |

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 00-00000-20-00121

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**Item 4 (AC) Options Continued:**

|     |  |         |                    |
|-----|--|---------|--------------------|
| Y)  | Trailer Tow Package, Less Trailer Brakes               | Add:    | <u>\$410.00</u>    |
| Z)  | Tires, Other:  | Add:    | <u>\$1,400.00</u>  |
| AA) | Unmarked Police Package                                | Add:    | <u>\$16,500.00</u> |
| AB) | Window Tinting Darker than MFG Standard                | Add:    | <u>\$199.00</u>    |
| AC) | Engine Block Heater                                    | Add:    | <u>\$120.00</u>    |
| AD) | Prewiring for Grill/ LED lights #GOA                   | Add:    | <u>\$75.00</u>     |
| AE) | Front Interior Windshield Warning Lights               | Add:    | <u>\$1,345.00</u>  |
| AF) | Side Marker LED lights                                 | Add:    | <u>\$390.00</u>    |
| AG) | Passenger-side LED Spotlight                           | Add:    | <u>\$595.00</u>    |
| AH) | Deflector Plate #76D                                   | Add:    | <u>\$435.00</u>    |
| AI) | Hidden Door Lock Plunger w/ rear In-op. #52P           | Add:    | <u>\$195.00</u>    |
| AJ) | Rear Door Handles In-op./Locks In-op. #68G             | Add:    | <u>\$115.00</u>    |
| AK) | Remote Keyless Entry FOBS - Factory                    | Add:    | <u>\$425.00</u>    |
| AL) | 1st and 2nd Row Carpeting #16C                         | Add:    | <u>\$325.00</u>    |
| AM) | 2nd Row cloth seats #88F                               | Add:    | <u>\$160.00</u>    |
| AN) | Rear Console Plate                                     | Add:    | <u>\$65.00</u>     |
| AO) | Ballistic Door Panels - Front Level III - Driver       | Add:    | <u>\$1,985.00</u>  |
| AP) | Ballistic Door Panels - Front Level III - Driver+ Pass | Add:    | <u>\$3,570.00</u>  |
| AQ) | Ballistic Door Panels - Front Level IV - Driver        | Add:    | <u>\$2,715.00</u>  |
| AR) | Ballistic Door Panels - Front Level IV - Driver+ Pass  | Add:    | <u>\$5,230.00</u>  |
| AS) | BUS - Blind Spot Monitoring w/ Cross Traffic Alert     | Add:    | <u>\$695.00</u>    |
| AT) | Pre-Collision Assist                                   | Add:    | <u>\$185.00</u>    |
| AU) | Perimeter Anti-Theft Alarm                             | Add:    | <u>\$190.00</u>    |
| AV) | Police Engine Idle Feature - #47A                      | Add:    | <u>\$290.00</u>    |
| AW) | Reverse Sensing #768                                   | Add:    | <u>\$395.00</u>    |
| AX) | Noise Suppression Kit #68F                             | Add:    | <u>\$245.00</u>    |
| AY) | Noise Suppression Bonds (Ground Straps)                | Add:    | <u>\$125.00</u>    |
| AZ) | Amber Safety Lighting Package                          | Add:    | <u>\$2,900.00</u>  |
| BA) | Unmarked Build   | Add:    | <u>\$12,900.00</u> |
| BB) | Mileage charge for Delivery PER MILE                   | Add:    | <u>\$2.00</u>      |
| BC) | Extra Keys - without FOB                               | Add:    | <u>\$80.00</u>     |
| BD) | Extra Keys - with FOB                                  | Add:    | <u>\$225.00</u>    |
| BE) | Extended Warranty 5/75 - Powertrain Only               | Add:    | <u>\$2,150.00</u>  |
| BF) | Extended Warranty 5/100 - Premium - ZERO Deductible    | Add:    | <u>\$3,870.00</u>  |
| BG) | Door Decals Graphics Package (Front Doors)             | Add:    | <u>\$850.00</u>    |
| BH) | 2-Wheel Drive  | Deduct: | <u>\$500.00</u>    |
| BI) | Wrap 4-doors WHITE                                     | Add:    | <u>\$1,327.00</u>  |
| BJ) | Wrap 2-doors WHITE                                     | Add:    | <u>\$995.00</u>    |
| BK) | Police Perimeter Alert - Auto-locking/Windows Rollup   | Add:    | <u>\$750.00</u>    |

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 00-00000-20-00121

**Item 4 (AC) Options Continued:**

|     |  |         |                 |
|-----|--|---------|-----------------|
| BL) | Rear Camera - on demand                    | Add:    | <u>\$290.00</u> |
| BM) | Drivers Side L.E.D. - Whelan Brand Upgrade | Add:    | <u>\$150.00</u> |
| BN) | Rear - Air Delete (Credit)                 | Deduct: | <u>\$300.00</u> |
| BO) | Wheel Locks                                | Add:    | <u>\$125.00</u> |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

|                               |            |
|-------------------------------|------------|
| Date                          | Estimate # |
| 2/22/2022                     | 13565      |
| This quote expires in 90 days |            |

|   |
|---|
| <b>Name / Address</b>   |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@ci.santa-fe.nm.us |

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|----------------|
| <b>Ship To</b> |
|                |

|     |                |                |                   |                   |                         |
|-----|----------------|----------------|-------------------|-------------------|-------------------------|
| Rep | Phone          | Fax            | Email             | Visit our Website | Project                 |
|     | (505) 821-0667 | (505) 821-3530 | clarsen@mhqnm.com | www.mhqwest.com   | 2020 Ford Utility Ad... |

| Item               | Mfg.           | Description  | Qty | Price     | Total     |
|--------------------|----------------|--|-----|-----------|-----------|
| Parts Sale Only    |                | Customer: Eric Sanchez<br>Phone: 231-0619<br>Email Address: iesanchez@ci.santa-fe.nm.us<br>QTY 27 Patrol 2020 P.I. Utilities<br>State Contract 60-000-15-00032.<br>New contract effective 3/22/22. |     | 0.00      | 0.00T     |
| ENFWV              | Soundoff Si... | Soundoff Split Visor Bar Dual Color<br>MSRP \$1867.00 State Contract 36% = \$1,120.20  | 10  | 1,194.878 | 11,948.78 |
| ETSA461HPP         | Soundoff Si... | nERGY 400 Series Handheld Remote Siren, 10-16v 100w Single Speaker.<br>MSRP \$709.00 State Contract 40% off = \$425.40   | 10  | 425.40    | 4,254.00  |
| ES100C             | Federal Signal | DynaMax 100W High output speaker. Class A.   | 10  | 177.10    | 1,771.00  |
| ESB-U              | Federal Signal | Universal ES100C speaker bracket.  | 10  | 22.00     | 220.00    |
| EMPS2STS5RBW       | Soundoff Si... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 18 LED, Tricolor - Red/Blue/White   | 40  | 137.40    | 5,496.00  |
| TP-20-FDUV-FX      | Troy           | Grille lights<br>2020 PI Utility rear partition, square-hole window, driver-side fire ext. compartment   | 10  | 464.997   | 4,649.97  |
| AC-20-UV-HATCH     | Troy           | 2020 PI Utility hatch window screen; Square-hole punched   | 10  | 110.997   | 1,109.97  |
| PDU-18.5-42-18-001 | OPS            | Aluminum Pursuit 2-Tier Drawer Unit c/w PDU-12.5-42-18-001 and PDU-6-42-18-001   | 10  | 1,130.50  | 11,305.00 |
| PDU-FIU-8-BR2020   | OPS            | 8" High Mounting Bracket for 2020 Ford Interceptor pursuit box   | 10  | 161.50    | 1,615.00  |
| ENFTCDGS1206       | Soundoff Si... | Rear Light Bar Dual Color 6 Module Red/Amber Blue/Amber  | 10  | 642.604   | 6,426.04  |

|                           |  |  |
|---------------------------|--|--|
| <b>Subtotal</b>           |  |  |
| <b>Sales Tax (7.875%)</b> |  |  |
| <b>Total</b>              |  |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
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| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@ci.santa-fe.nm.us |

| Ship To |
|---------|
|         |

| Rep          | Phone          | Fax  | Email             | Visit our Website         | Project                 |
|--------------|----------------|--|-------------------|---------------------------|-------------------------|
|              | (505) 821-0667 | (505) 821-3530   | clarsen@mhqnm.com | www.mhqwest.com           | 2020 Ford Utility Ad... |
| Item         | Mfg.           | Description  | Qty               | Price                     | Total                   |
| EMPS2STS2B   | Soundoff Si... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 6 LED, Single Color - Blue<br>Open Hatch  | 10                | 100.20                    | 1,002.00                |
| EMPS2STS2R   | Soundoff Si... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 6 LED, Single Color - Red<br>Open Hatch   | 10                | 100.202                   | 1,002.02                |
| PMP2BRK2LPV  | Soundoff Si... | Stud Mount License Plate Bracket<br>Vertical mount for 4 inch  | 10                | 24.00                     | 240.00                  |
| EMPS2STS4D   | Soundoff Si... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Red/White<br>MSRP \$206.00 State Contract 40% off = \$123.60<br>License plate lights   | 10                | 123.60                    | 1,236.00                |
| EMPS2STS4E   | Sound Off S... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Blue/White<br>MSRP \$206.00 State Contract 40% off = \$123.60<br>License plate lights. | 10                | 123.60                    | 1,236.00                |
| EMPS2STS5RBW | Soundoff Si... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 18 LED, Tricolor - Red/Blue/White<br>*** Side Rear Window Lights ***  | 20                | 130.20                    | 2,604.00                |
| PMP2WSSSB    | Soundoff Si... | Adjustable 25 to 90 Degrees Window Stud Mount Light 4 Inch Black   | 10                | 15.00                     | 150.00                  |
|              |                |  |                   | <b>Subtotal</b>           |                         |
|              |                |  |                   | <b>Sales Tax (7.875%)</b> |                         |
|              |                |  |                   | <b>Total</b>              |                         |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
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# Quote

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| Date                          | Estimate # |
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| Name / Address  |
|---|
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@ci.santa-fe.nm.us |

| Ship To |
|---------|
|         |

| Rep | Phone          | Fax            | Email             | Visit our Website | Project                 |
|-----|----------------|----------------|-------------------|-------------------|-------------------------|
|     | (505) 821-0667 | (505) 821-3530 | clarsen@mhqnm.com | www.mhqwest.com   | 2020 Ford Utility Ad... |

| Item               | Mfg.           | Description  | Qty | Price  | Total      |
|--------------------|----------------|--|-----|--------|------------|
| ETFBSANFL          | Soundoff Si... | Flashback Tail Flasher   | 10  | 54.60  | 546.00     |
| CH15.1.20          | 911 Harness    | Ch15 with Single Stage Timer, and 20' Outputs  | 10  | 608.00 | 6,080.00   |
| ECVDMLTAL00        | Sound Off S... | White/Red All LED Domelight-Universal<br>MSRP \$109.00 State Contract 40% off = \$65.40  | 10  | 65.40  | 654.00     |
| TCRB50             | Whelen         | Ford Police Interceptor Utility, 2020 Running Board Mounting Kit   | 10  | 26.00  | 260.00     |
| TCRH5              | Whelen         | 5 Lamp Housing and TCRL*** TRIO™ Lighthead. "L" Bracket<br>Mounting (6 Required) or Vehicle Specific Mounting Purchased Separately | 10  | 901.55 | 9,015.50   |
| Shipping           |                | Shipping   | 10  | 175.00 | 1,750.00   |
| SHOP SUPPLIES L... | MHQ of Ne...   | Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.                 | 10  | 49.997 | 499.97     |
| Labor NM           | MHQ of Ne...   | Installation Labor ( 30 Hours per unit )   | 250 | 105.00 | 26,250.00T |

|                           |  |              |
|---------------------------|--|--------------|
| <b>Subtotal</b>           |  | \$101,321.25 |
| <b>Sales Tax (7.875%)</b> |  | \$2,067.19   |
| <b>Total</b>              |  | \$103,388.44 |

**MHQ of New Mexico**  
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# Quote

|                               |            |
|-------------------------------|------------|
| Date                          | Estimate # |
| 2/22/2022                     | 13564      |
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|---|
| <b>Name / Address</b>   |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@ci.santa-fe.nm.us |

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|     |                |                |                   |                   |                         |
|-----|----------------|----------------|-------------------|-------------------|-------------------------|
| Rep | Phone          | Fax            | Email             | Visit our Website | Project                 |
|     | (505) 821-0667 | (505) 821-3530 | clarsen@mhqnm.com | www.mhqwest.com   | 2020 Ford Utility Tr... |

| Item            | Mfg.           | Description  | Qty | Price    | Total    |
|-----------------|----------------|--|-----|----------|----------|
| Parts Sale Only |                | Customer: Eric Sanchez<br>Phone: 231-0619<br>Email Address: iesanchez@ci.santa-fe.nm.us<br>QTY 27 Patrol 2020 P.I. Utilities<br>State Contract 60-000-15-00032.<br>New contract effective 3/22/22. |     | 0.00     | 0.00T    |
| ENFWV           | Soundoff Si... | Soundoff Split Visor Bar Dual Color<br>MSRP \$1867.00 State Contract 36% = \$1,120.20  | 5   | 1,194.88 | 5,974.40 |
| ETSA481RSP      | Soundoff Si... | nERGY™ 400 Series Remote Siren, 10-16v - 100w single speaker<br>MSRP \$990.00 State Contract 36% off= \$633.60   | 5   | 633.60   | 3,168.00 |
| 5344-4L51       | Go Rhino       | 2020 Ford P.I. Utility Push Bumper with 4-Light - Soundoff Signal<br>nForce - Light Not included   | 5   | 411.412  | 2,057.06 |
| ENFRMS3D        | Soundoff Si... | Enforce 12 Led Red White<br>*** Front Push Bumper Lights ***   | 10  | 94.20    | 942.00   |
| ENFRMS3E        | Soundoff Si... | Enforce 12 Led Blue White<br>*** Front Push Bumper Lights ***  | 10  | 94.20    | 942.00   |
| ENT3B3D         | Soundoff Si... | Intersector Surface Mount Light, Black Housing, 18 LEDs, Dual<br>Color - Red/White<br>*** Side Push Bumper Driver light ***  | 10  | 178.80   | 1,788.00 |
| ES100C          | Federal Signal | DynaMax 100W High output speaker. Class A.   | 5   | 177.10   | 885.50   |
| ESB-U           | Federal Signal | Universal ES100C speaker bracket.  | 5   | 22.00    | 110.00   |
| ETSKLF100       | Soundoff Si... | LF Aftershock Siren System, includes: 100 Watt Speaker, 200 Watt<br>Amplifier and Universal Bracket  | 5   | 461.40   | 2,307.00 |
| CC-UV20-L-20    | Troy           | 2020 PI Utility 20" L-Shape Console, 8" Slope, 12" Level   | 5   | 402.00   | 2,010.00 |
| FP-MXTL2500     | Troy           | XTL2500 & 5000, APX 6500/7500 05 Head Remote 2.03" x 7.03<br>x 1.0"  | 5   | 0.00     | 0.00     |

|                           |  |  |
|---------------------------|--|--|
| <b>Subtotal</b>           |  |  |
| <b>Sales Tax (7.875%)</b> |  |  |
| <b>Total</b>              |  |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
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# Quote

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| Name / Address  |
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| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@ci.santa-fe.nm.us |

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|         |

| Rep | Phone          | Fax            | Email             | Visit our Website | Project                 |
|-----|----------------|----------------|-------------------|-------------------|-------------------------|
|     | (505) 821-0667 | (505) 821-3530 | clarsen@mhqnm.com | www.mhqwest.com   | 2020 Ford Utility Tr... |

| Item               | Mfg.           | Description   | Qty | Price    | Total    |
|--------------------|----------------|---|-----|----------|----------|
| FP-MXTL5000        | Troy           | Motorola XTL5000/2500, APX 6500/7500 05 Dash Mount 2.04" x 7.06" x 5.0"   | 5   | 0.00     | 0.00     |
| FP-ETSA481         | Troy           | Face Plate for a ETSA480 Series Soundoff Remote Mount   | 5   | 0.00     | 0.00     |
| FP-USB-2DC         | Troy           | 2" face plate pre-punched w/ holes for (2) DC outlets & (1) dual-port USB module  | 5   | 53.252   | 266.26   |
| AC-INBHG           | Troy           | 4" internal dual beverage holder. Remove top and use it as 4" open storage compartment.   | 5   | 41.25    | 206.25   |
| AC-PENPRTR-FP      | Troy           | Printer arm rest with 3x9 pad, bolts to floor plate (AC-ARM-BASE, AC-ARM-PED-XL, AC-PENPRTR, AC-FOAM-93)  | 5   | 317.998  | 1,589.99 |
| CM-SDMT-SL-LED     | Troy           | Console side ht. adj. mount w/slide arm for docking station   | 5   | 377.992  | 1,889.96 |
| GK11211BIUSSCA...  | Setina         | Dual T-Rail Mount 1 1082E Blac-Rac, 1 Universal XL  | 5   | 1,015.20 | 5,076.00 |
| 35-20045           | Westin         | 2020 Ford Utility Front Defender Partition  | 5   | 941.29   | 4,706.45 |
| TP-20-FDUV-FX      | Troy           | 2020 PI Utility rear partition, square-hole window, driver-side fire ext. compartment   | 5   | 464.996  | 2,324.98 |
| WG-20-FDUV-SET     | Troy           | 2020 PI Utility driver/passenger side window guards, welded bars, vertical design.  | 5   | 210.00   | 1,050.00 |
| AC-20-UV-HATCH     | Troy           | 2020 PI Utility hatch window screen; Square-hole punched  | 5   | 110.996  | 554.98   |
| PDU-18.5-42-18-001 | OPS            | Aluminum Pursuit 2-Tier Drawer Unit c/w PDU-12.5-42-18-001 and PDU-6-42-18-001  | 5   | 1,130.50 | 5,652.50 |
| PDU-FIU-8-BR2020   | OPS            | 8" High Mounting Bracket for 2020 Ford Interceptor pursuit box  | 5   | 161.50   | 807.50   |
| ENFTCDGS1206       | Soundoff Si... | Rear Light Bar Dual Color 6 Module Red/Amber Blue/Amber   | 5   | 642.604  | 3,213.02 |
| EMPS2STS2B         | Soundoff Si... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 6 LED, Single Color - Blue | 5   | 100.20   | 501.00   |

|                           |  |
|---------------------------|--|
| <b>Subtotal</b>           |  |
| <b>Sales Tax (7.875%)</b> |  |
| <b>Total</b>              |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

|                               |            |
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| Rep              | Phone          | Fax  | Email             | Visit our Website         | Project                 |
|------------------|----------------|--|-------------------|---------------------------|-------------------------|
|                  | (505) 821-0667 | (505) 821-3530   | clarsen@mhqnm.com | www.mhqwest.com           | 2020 Ford Utility Tr... |
| Item             | Mfg.           | Description  | Qty               | Price                     | Total                   |
| EMPS2STS2R       | Soundoff Si... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 6 LED, Single Color - Red   | 5                 | 100.202                   | 501.01                  |
| PMP2BRK2LPV      | Soundoff Si... | Stud Mount License Plate Bracket   | 5                 | 24.00                     | 120.00                  |
| EMPS2STS5RBW     | Soundoff Si... | Vertical mount for 4 inch  |                   |                           |                         |
|                  |                | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 18 LED, Tricolor - Red/Blue/White   | 10                | 130.20                    | 1,302.00                |
|                  |                | *** Side Rear Window Lights ***  |                   |                           |                         |
| PMP2WSSSB        | Soundoff Si... | Adjustable 25 to 90 Degrees Window Stud Mount Light 4 Inch Black   | 10                | 15.00                     | 150.00                  |
| ETFBSANFL        | Soundoff Si... | Flashback Tail Flasher   | 5                 | 54.60                     | 273.00                  |
| CH15.1.20        | 911 Harness    | Ch15 with Single Stage Timer, and 20' Outputs  | 5                 | 608.00                    | 3,040.00                |
| TCRHT5           | Whelen         | 5 Lamp Housing and TCRL*** TRIO™ Lightheds. "L" Bracket Mounting (6 Required) or Vehicle Specific Mounting Purchased Separately  | 5                 | 901.55                    | 4,507.75                |
| TCRB50           | Whelen         | Ford Police Interceptor Utility, 2020 Running Board Mounting Kit   | 5                 | 26.00                     | 130.00                  |
| BEE-III          | MPH Inc        | BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle | 5                 | 2,495.00                  | 12,475.00               |
| ECVDMLTAL00      | Sound Off S... | White/Red All LED Domelight-Universal  | 5                 | 65.40                     | 327.00                  |
|                  |                | MSRP \$109.00 State Contract 40% off = \$65.40   |                   |                           |                         |
| 4910LR-152-LTRK  | L-Tron         | Imaging Scanner  | 5                 | 432.08                    | 2,160.40                |
| Shipping         |                | Shipping   | 27                | 175.00                    | 4,725.00                |
| GRAPHICS LEVEL 4 | MHQ Grap...    | Graphics patrol No white on vehicle  | 5                 | 440.00                    | 2,200.00                |
|                  |                |  |                   | <b>Subtotal</b>           |                         |
|                  |                |  |                   | <b>Sales Tax (7.875%)</b> |                         |
|                  |                |  |                   | <b>Total</b>              |                         |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
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# Quote

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|     |                |                |                   |                   |                         |
|-----|----------------|----------------|-------------------|-------------------|-------------------------|
| Rep | Phone          | Fax            | Email             | Visit our Website | Project                 |
|     | (505) 821-0667 | (505) 821-3530 | clarsen@mhqnm.com | www.mhqwest.com   | 2020 Ford Utility Tr... |

| Item               | Mfg.         | Description  | Qty | Price  | Total      |
|--------------------|--------------|--|-----|--------|------------|
| Labor GR           | MHQ Grap...  | Graphics Installation (4 hrs) per Utility  | 20  | 72.00  | 1,440.00T  |
| AngArm-00339       | Angel Armor  | Ballistic Panel, Level IIIA. Fits Ford PI Utility 2020 Driver Side   | 5   | 999.00 | 4,995.00   |
| AngArm-00340       | Angel Armor  | Ballistic Panel, Level IIIA. Fits Ford PI Utility 2020 Passenger Side  | 5   | 999.00 | 4,995.00   |
| SHOP SUPPLIES L... | MHQ of Ne... | Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs. | 5   | 49.998 | 249.99     |
| Labor NM           | MHQ of Ne... | Installation Labor ( 36 Hours per unit )   | 180 | 105.00 | 18,900.00T |

|                           |  |              |
|---------------------------|--|--------------|
| <b>Subtotal</b>           |  | \$110,514.00 |
| <b>Sales Tax (7.875%)</b> |  | \$1,601.78   |
| <b>Total</b>              |  | \$112,115.78 |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

|                               |            |
|-------------------------------|------------|
| Date                          | Estimate # |
| 2/22/2022                     | 13563      |
| This quote expires in 90 days |            |

| Name / Address  |
|---|
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@ci.santa-fe.nm.us |

| Ship To |
|---------|
|         |

| Rep | Phone          | Fax            | Email             | Visit our Website | Project                 |
|-----|----------------|----------------|-------------------|-------------------|-------------------------|
|     | (505) 821-0667 | (505) 821-3530 | clarsen@mhqnm.com | www.mhqwest.com   | 2020 Ford Utility Pa... |

| Item            | Mfg.           | Description  | Qty | Price     | Total     |
|-----------------|----------------|--|-----|-----------|-----------|
| Parts Sale Only |                | Customer: Eric Sanchez<br>Phone: 231-0619<br>Email Address: iesanchez@ci.santa-fe.nm.us<br>QTY 27 Patrol 2020 P.I. Utilities<br>State Contract 60-000-15-00032.<br>New contract effective 3/22/22. |     | 0.00      | 0.00T     |
| EMPLBSS148      | Soundoff Si... | mPower 48" LED lightbar, Dual color front Red/White Blue/White with 180 degree front scene light and rear amber arrow. MSRP 4,776.00   | 27  | 3,056.64  | 82,529.28 |
| ETSA481RSP      | Soundoff Si... | nERGY™ 400 Series Remote Siren, 10-16v - 100w single speaker MSRP \$990.00 State Contract 36% off = \$594.00   | 27  | 633.60    | 17,107.20 |
| 5344-4L51       | Go Rhino       | 2020 Ford P.I. Utility Push Bumper with 4-Light - Soundoff Signal nForce - Light Not included  | 27  | 411.41259 | 11,108.14 |
| ENFRMS3D        | Soundoff Si... | Enforce 12 Led Red White<br>*** Front Push Bumper Lights ***   | 54  | 94.20     | 5,086.80  |
| ENFRMS3E        | Soundoff Si... | Enforce 12 Led Blue White<br>*** Front Push Bumper Lights ***  | 54  | 94.20     | 5,086.80  |
| ENT3B3D         | Soundoff Si... | Intersector Surface Mount Light, Black Housing, 18 LEDs, Dual Color - Red/White<br>*** Side Push Bumper Driver light ***   | 54  | 178.80    | 9,655.20  |
| ES100C          | Federal Signal | DynaMax 100W High output speaker. Class A.   | 27  | 177.10    | 4,781.70  |
| ESB-U           | Federal Signal | Universal ES100C speaker bracket.  | 27  | 22.00     | 594.00    |
| ETSKLF100       | Soundoff Si... | LF Aftershock Siren System, includes: 100 Watt Speaker, 200 Watt Amplifier and Universal Bracket   | 27  | 461.40    | 12,457.80 |
| CC-UV20-L-20    | Troy           | 2020 PI Utility 20" L-Shape Console, 8" Slope, 12" Level   | 27  | 402.00    | 10,854.00 |

|                           |  |
|---------------------------|--|
| <b>Subtotal</b>           |  |
| <b>Sales Tax (7.875%)</b> |  |
| <b>Total</b>              |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

|                               |            |
|-------------------------------|------------|
| Date                          | Estimate # |
| 2/22/2022                     | 13563      |
| This quote expires in 90 days |            |

|   |
|---|
| <b>Name / Address</b>   |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@ci.santa-fe.nm.us |

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| <b>Ship To</b> |
|                |

|            |                |                |                   |                          |                         |
|------------|----------------|----------------|-------------------|--------------------------|-------------------------|
| <b>Rep</b> | <b>Phone</b>   | <b>Fax</b>     | <b>Email</b>      | <b>Visit our Website</b> | <b>Project</b>          |
|            | (505) 821-0667 | (505) 821-3530 | clarsen@mhqnm.com | www.mhqwest.com          | 2020 Ford Utility Pa... |

| Item               | Mfg.           | Description   | Qty | Price     | Total     |
|--------------------|----------------|---|-----|-----------|-----------|
| FP-MXTL2500        | Troy           | XTL2500 & 5000, APX 6500/7500 05 Head Remote 2.03" x 7.03 x 1.0"  | 27  | 0.00      | 0.00      |
| FP-MXTL5000        | Troy           | Motorola XTL5000/2500, APX 6500/7500 05 Dash Mount 2.04" x 7.06" x 5.0"   | 27  | 0.00      | 0.00      |
| FP-ETSA481         | Troy           | Face Plate for a ETSA480 Series Soundoff Remote Mount   | 27  | 0.00      | 0.00      |
| FP-USB-2DC         | Troy           | 2" face plate pre-punched w/ holes for (2) DC outlets & (1) dual-port USB module  | 27  | 53.25148  | 1,437.79  |
| AC-INBHG           | Troy           | 4" internal dual beverage holder. Remove top and use it as 4" open storage compartment.   | 27  | 41.24926  | 1,113.73  |
| AC-PENPRTR-FP      | Troy           | Printer arm rest with 3x9 pad, bolts to floor plate (AC-ARM-BASE, AC-ARM-PED-XL, AC-PENPRTR, AC-FOAM-93)  | 27  | 317.99778 | 8,585.94  |
| CM-SDMT-SL-LED     | Troy           | Console side ht. adj. mount w/slide arm for docking station   | 27  | 377.99148 | 10,205.77 |
| GK11211B1USSCA...  | Setina         | Dual T-Rail Mount 1 1082E Blac-Rac, 1 Universal XL  | 27  | 1,015.20  | 27,410.40 |
| 35-20045           | Westin         | 2020 Ford Utility Front Defender Partition  | 27  | 941.29    | 25,414.83 |
| TP-20-FDUV-FX      | Troy           | 2020 PI Utility rear partition, square-hole window, driver-side fire ext. compartment   | 27  | 464.99667 | 12,554.91 |
| WG-20-FDUV-SET     | Troy           | 2020 PI Utility driver/passenger side window guards, welded bars, vertical design.  | 27  | 210.00074 | 5,670.02  |
| AC-20-UV-HATCH     | Troy           | 2020 PI Utility hatch window screen; Square-hole punched  | 27  | 110.99704 | 2,996.92  |
| PDU-18.5-42-18-001 | OPS            | Aluminum Pursuit 2-Tier Drawer Unit c/w PDU-12.5-42-18-001 and PDU-6-42-18-001  | 27  | 1,130.50  | 30,523.50 |
| PDU-FIU-8-BR2020   | OPS            | 8" High Mounting Bracket for 2020 Ford Interceptor pursuit box  | 27  | 161.50    | 4,360.50  |
| ENFTCDGS1206       | Soundoff Si... | Rear Light Bar Dual Color 6 Module Red/Amber Blue/Amber   | 27  | 642.60407 | 17,350.31 |
| EMPS2STS2B         | Soundoff Si... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 6 LED, Single Color - Blue | 27  | 100.20    | 2,705.40  |

|                           |  |  |
|---------------------------|--|--|
| <b>Subtotal</b>           |  |  |
| <b>Sales Tax (7.875%)</b> |  |  |
| <b>Total</b>              |  |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

|                               |            |
|-------------------------------|------------|
| Date                          | Estimate # |
| 2/22/2022                     | 13563      |
| This quote expires in 90 days |            |

|   |
|---|
| <b>Name / Address</b>   |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@ci.santa-fe.nm.us |

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| <b>Ship To</b> |
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|            |                |                |                   |                          |                         |
|------------|----------------|----------------|-------------------|--------------------------|-------------------------|
| <b>Rep</b> | <b>Phone</b>   | <b>Fax</b>     | <b>Email</b>      | <b>Visit our Website</b> | <b>Project</b>          |
|            | (505) 821-0667 | (505) 821-3530 | clarsen@mhqnm.com | www.mhqwest.com          | 2020 Ford Utility Pa... |

| Item             | Mfg.           | Description  | Qty | Price     | Total     |
|------------------|----------------|--|-----|-----------|-----------|
| EMPS2STS2R       | Soundoff Si... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 6 LED, Single Color - Red   | 27  | 100.20185 | 2,705.45  |
| PMP2BRK2LPV      | Soundoff Si... | Stud Mount License Plate Bracket<br>Vertical mount for 4 inch  | 27  | 24.00     | 648.00    |
| EMPS2STS5RBW     | Soundoff Si... | mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 18 LED, Tricolor - Red/Blue/White<br>*** Side Rear Window Lights ***  | 54  | 130.20    | 7,030.80  |
| PMP2WSSSB        | Soundoff Si... | Adjustable 25 to 90 Degrees Window Stud Mount Light 4 Inch Black   | 54  | 15.00     | 810.00    |
| ETFBSANFL        | Soundoff Si... | Flashback Tail Flasher   | 27  | 54.60     | 1,474.20  |
| CH15.1.20        | 911 Harness    | Ch15 with Single Stage Timer, and 20' Outputs  | 27  | 608.00    | 16,416.00 |
| BEE-III          | MPH Inc        | BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle | 27  | 2,495.00  | 67,365.00 |
| ECVDMLTAL00      | Sound Off S... | White/Red All LED Domelight-Universal<br>MSRP \$109.00 State Contract 40% off = \$65.40  | 27  | 65.40     | 1,765.80  |
| 4910LR-152-LTRK  | L-Tron         | Imaging Scanner  | 27  | 432.08    | 11,666.16 |
| Shipping         |                | Shipping   | 27  | 175.00    | 4,725.00  |
| GRAPHICS LEVEL 4 | MHQ Grap...    | Graphics patrol No white on vehicle  | 27  | 439.99926 | 11,879.98 |
| Labor GR         | MHQ Grap...    | Graphics Installation (4 hrs) per Utility  | 108 | 72.00     | 7,776.00T |
| AngArm-00339     | Angel Armor    | Ballistic Panel, Level IIIA. Fits Ford PI Utility 2020 Driver Side   | 27  | 999.00    | 26,973.00 |
| AngArm-00340     | Angel Armor    | Ballistic Panel, Level IIIA. Fits Ford PI Utility 2020 Passenger Side  | 27  | 999.00    | 26,973.00 |

**Subtotal**

**Sales Tax (7.875%)**

**Total**

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

|                               |            |
|-------------------------------|------------|
| Date                          | Estimate # |
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|   |
|---|
| <b>Name / Address</b>   |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@ci.santa-fe.nm.us |

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| <b>Ship To</b> |
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|            |                |                |                   |                          |                         |
|------------|----------------|----------------|-------------------|--------------------------|-------------------------|
| <b>Rep</b> | <b>Phone</b>   | <b>Fax</b>     | <b>Email</b>      | <b>Visit our Website</b> | <b>Project</b>          |
|            | (505) 821-0667 | (505) 821-3530 | clarsen@mhqnm.com | www.mhqwest.com          | 2020 Ford Utility Pa... |

| Item               | Mfg.         | Description  | Qty | Price    | Total       |
|--------------------|--------------|--|-----|----------|-------------|
| SHOP SUPPLIES L... | MHQ of Ne... | Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs. | 27  | 49.99704 | 1,349.92    |
| Labor NM           | MHQ of Ne... | Installation Labor ( 36 Hours per unit )   | 972 | 105.00   | 102,060.00T |

|                           |  |  |              |  |  |
|---------------------------|--|--|--------------|--|--|
| <b>Subtotal</b>           |  |  | \$601,209.25 |  |  |
| <b>Sales Tax (7.875%)</b> |  |  | \$8,649.59   |  |  |
| <b>Total</b>              |  |  | \$609,858.84 |  |  |



MICHELLE LUJAN GRISHAM  
GOVERNOR

KEN ORTIZ  
CABINET SECRETARY

MARK HAYDEN  
DIRECTOR  
STATE PURCHASING DIVISION

State of New Mexico  
General Services Department

ADMINISTRATIVE SERVICES DIVISION  
(505) 476-1857

FACILITIES MANAGEMENT DIVISION  
(505) 827-2141

PURCHASING DIVISION  
(505) 827-0472

RISK MANAGEMENT DIVISION  
(505) 827-2036

STATE PRINTING & GRAPHIC SERVICES BUREAU  
(505) 476-1950

TRANSPORTATION SERVICES DIVISION  
(505) 827-1958

January 26, 2021

TO: Don Chalmers Ford DBA MHQ of NM  
5601 Balloon Fiesta Parkway Suite C  
Albuquerque, NM 87113  
jgranger@mhqnm.com

SUBJECT: **FINAL EXTENSION** of Statewide Price Agreement **Police Vehicle Equipment # 60-000-15-00032**

By mutual agreement between the New Mexico State Purchasing Agent and Don Chalmers Ford DBA MHQ of NM, we would like to extend this Price Agreement through **March 21, 2022** at the same terms, price and conditions. Be advised, signature of this form is not notice of an award. Vendor must receive a signed amendment for the extension from State Purchasing for this extension to be in effect. You are required to submit a sales report, for the past 12 months, of all sales based on this Price Agreement. The report should contain total sales per contract, description of the sale and if possible to what agency or public body of government the sales were made. We are interested in the distinction between sales to state agencies and local public bodies (like cities and counties) to evaluate to whom our contracts are most beneficial.

In order to receive notification of the new solicitation for this Price Agreement in the future, please ensure that your company is registered as a Supplier in our electronic bidding system, eProNM. If registration has already been completed, please take the time to update all contact information as well as commodity codes.

<https://solutions.scquest.com/apps/Router/SupplierLogin?CustOrg=StateOfNewMexico>

Please respond by completing the information below. Check the proper box, fill in the requested information, including signature, scan and upload to SPD's system using the link provided in the email you received with this request.

(Please check only one)

I wish to extend

I do not wish to extend

Company Name, Address (if different than above) and Phone: \_\_\_\_\_

Print Name: JOHN GRANGER email: JGRANGER@MHQWEST.COM

Generic email address for procurement notifications (if applicable): \_\_\_\_\_

Signature of Authorized Representative: \_\_\_\_\_

Thank you for your continued business.

Respectfully,

**Yuliasuti Wulandari**  
Procurement Officer

State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 60-000-15-00032

Page-7

(AA) 0000051480

Advanced Communication & Electronics Inc  
2417 Baylor Drive SE

Albuquerque, NM 87106  
505-244-3321

Email: lmoore@advtwoway.com

Payment Term: Net 30  
FOB: Destination  
2 weeks ARO, typical - Some  
lightbars  
Delivery: take approx 4 weeks, 5 % Pref

Contact: Lori Moore

(AB) 0000087160

B & G  
Automotive  
2923 Rufina

Santa Fe, NM 87507  
505-474-8561

Payment Term: Net 30  
FOB: Destination  
Delivery:

Contact: Fred Baca

(AC) 0000064629

COBAN Technologies, Inc.  
11375 W Sam Houston Pkwy, Suite 800  
Houston, TX 77031  
281-925-0488

Email: pmo@cobantech.com

Payment Term: Net 30  
FOB: Destination  
Delivery: FOB

Contact: Cindy Chang

(AD) 0000116813

Code 3 Service, LLC  
323 Industrial Ave NE  
Albuquerque, NM 87107  
505-407-2310

Email: djones@code3service.com

Payment Term: Net 30  
FOB: Desitnation  
Delivery: 15 days ARO

Contact: David A. Jones

(AE) 0000116195

Daniel J. McKee, dba-Higher Power Solutions  
1809 Park Ave

Alamagordo, NM 88310  
575-921-6064

Email: dan@higher-power-solutions.com

Payment Term: 30 Days  
FOB: Destination  
Delivery: Delivery dependent on  
manufacturer  
delivery time

Contact: Daniel Mckee

State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 60-000-15-00032

Page-8

(AF) 0000051541

Don Chalmers Ford-dba MHQ of New Mexico  
5601 Balloon Fiesta Parkway Suite C

Payment Term: Net 30  
FOB: Destination  
Delivery: ARO 30 days

505-821-0667

Email:  
jgranger@mhqnm.com

Contact: John Granger

(AG) 0000091507

Federal Signal Corporation  
2645 Federal Signal Drive  
University Park, IL 60484-3167  
505-220-4557

Payment Term: Net 30  
FOB: Desitnation  
Delivery: 30 days ARO

Email: kbentz@federalsignal.com

Contact: Karl A. Bentz

(AH) 0000084133

Grants & Technology Veterans, LLC  
PO Box 432  
Elephant Butte, NM 87935  
505-480-6468  
Email: tgif@zianet.com

Payment Term:  
FOB: Destination  
Delivery: FOB destination  
10%

Contact: Tony Grundler

(AI) 0000015546

Kustom Signals, Inc  
9652 Loiret Boulevard

Lenexa, KS 66219  
800-458-7866

Email: sales@kustomsignals.com

Payment Term: Net 30  
FOB: Destination  
Within 45 days after receipt of  
order  
Delivery:

Contact: Ivan Daza

(AJ) 0000010378

L3 Mobile-Vision  
400 Commons Way, Suite F  
Rockaway, NJ 07866  
800-336-8475

Payment Term: Net 30  
FOB: Destination  
Delivery: 36-60 days after receipt of PO

Email: lance.martin@l-3com.com

Contact: Leo Lorenzetti

State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 60-000-15-00032

Page-9

(AK) 0000009746

New Mexico Emergency Products LLC  
3211 University Blvd. SE  
Albuquerque, NM 87106  
505-242-9111  
Email: mike.lanctot@soncellna.com

Payment Term: Net 30  
FOB: Destination  
Delivery: Destination  
Contact: Mike Lanctot

(AL) 0000044740

Safety Vision  
LLC  
6100 W Sam Houston Parkway North  
Houston, TX 77041  
713-929-1001  
Email: mmarcos@safetyvision.com

Payment Term: Net 30  
FOB: Destination  
Delivery: 7-10 Days  
Contact: Monica marcos

(AM) 0000007492

WatchGuard  
Video  
415 Century Parkway  
Allen, TX 75013  
972-432-9777  
Email: bids@watchguardvideo.com

Payment Term: Net 30  
FOB: Destination  
Delivery: FOB Destination, 30 days ARO  
Contact: Jason Stuczynski

(AN) 0000050718

West Mesa Auto Craft Inc dba West Mesa  
Emergency Products, LLC  
122 Frontage Rd NE  
Rio Rancho, NM 87124  
505-891-0774  
Email: steve@wmepnm.com

Payment Term: Net 30  
FOB: Destination  
Delivery: ARO  
Contact: Steve Poswiatowski

(AO) 0000102429

Wireless Advanced Communications  
8516 Calle Alameda NE  
Albuquerque, NM 87113  
505-554-1966  
Email: sandrarivera@wiradcom.com

Payment Term: Net 30  
FOB: Destination  
Delivery: 75-90 Days  
Contact: Sandra Rivera

State of New Mexico  
 General Services Department  
 Purchasing Division  
 Price Agreement #: 60-000-15-00032

| Item # | Approx. Quantity | Unit | Description   | Prices    |           |           |                    |
|--------|------------------|------|---|-----------|-----------|-----------|--------------------|
| 1      |                  | Each | Complete Computer stand, console mounted  | Price     |           |           |                    |
|        |                  |      | AA-Advanced Comm  | \$ 150.83 |           |           |                    |
|        |                  |      | AD-Code 3 Service, LLC  | \$ 396.00 |           |           |                    |
|        |                  |      | AE-Higher Power Solutions - Havis #67107  | \$ 250.00 |           |           |                    |
|        |                  |      | AF-MHQ of New Mexico  | \$ 420.00 |           |           |                    |
|        |                  |      | AH-Grants & Technology Veterans, LLC  | \$ 186.00 |           |           |                    |
|        |                  |      | AK-New Mexico Emergency products, LLC - #CM-____-SL-LED   | \$ 388.80 |           |           |                    |
|        |                  |      | AN-West Mesa Auto Craft   | \$ 433.76 |           |           |                    |
|        |                  |      | AO-Wireless Advanced Communications   | \$ 342.96 |           |           |                    |
|        |                  |      |   |           |           |           |                    |
| 2      |                  | Each | Sedans: Complete free standing computer stand for:  | Ford      | Chevrolet | Dodge     | Other              |
|        |                  |      | AA-Advanced Comm  | \$ 663.13 | \$ 644.39 | \$ 626.54 |                    |
|        |                  |      | AD-Code 3 Service, LLC  | \$ 396.00 | \$ 396.00 | \$ 396.00 | \$396.00<br>Impala |
|        |                  |      | AE-Higher Power Solutions - Havis #7759   | \$ 600.00 | \$ 600.00 | \$ 600.00 | \$600.00           |
|        |                  |      | AF-MHQ of New Mexico  | \$ 420.00 | \$ 420.00 | \$ 420.00 |                    |
|        |                  |      | AH-Grants & Technology Veterans, LLC  | \$ 393.00 | \$ 399.00 | \$ 376.20 | N/A                |
|        |                  |      | AK-New Mexico Emergency products, LLC, Ford, Troy #CM-PSPI-SL-LED, Chevy, Troy #CM-PSCP-SL-LED, Dodge, Troy #CM-PSCH-SL-LED | \$ 453.75 | \$ 453.75 | \$ 453.75 |                    |
|        |                  |      | AN-West Mesa Auto Craft   | \$ 654.62 | \$ 637.53 | \$ 621.25 |                    |
|        |                  |      | AO-Wireless Advanced Communications   | \$ 526.61 | \$ 511.73 | \$ 497.55 |                    |

State of New Mexico  
 General Services Department  
 Purchasing Division  
 Price Agreement #: 60-000-15-00032

| 3 | Each | Utility Vehicle: Complete free standing computer stand for:  | Ford      | Chevrolet | Dodge     | Other    |
|---|------|--|-----------|-----------|-----------|----------|
|   |      | AA-Advanced Comm   | \$ 644.39 | \$ 668.15 | \$ 644.39 |          |
|   |      | AD-Code 3 Service, LLC   | \$ 396.00 | \$ 396.00 | \$ 381.70 |          |
|   |      | AE-Higher Power Solutions - Havis #7759  | \$ 600.00 | \$ 600.00 | \$ 600.00 | \$600.00 |
|   |      | AF-MHQ of New Mexico   | \$ 420.00 | \$ 420.00 | \$ 420.00 |          |
|   |      | AH-Grants & Technology Veterans, LLC-See attachment 1 for the specifications   | \$ 393.00 | \$ 406.80 | \$ 749.40 | N/A      |
|   |      | AK-New Mexico Emergency products, LLC, Ford, Troy #CM-PSUV-SL-LED, Chevy, Troy #CM-TH15-SL-LED                             | \$ 453.75 | \$ 453.75 |           |          |
|   |      | AN-West Mesa Auto Craft  | \$ 637.53 | \$ 659.20 | \$ 637.53 |          |
|   |      | AO-Wireless Advanced Communications  | \$ 511.73 | \$ 530.60 | \$ 511.73 |          |
|   |      |  |           |           |           |          |
| 4 | Each | Pick-up Truck: Complete free standing computer stand for:  | Ford      | Chevrolet | Dodge     | Other    |
|   |      | AA-Advanced Comm   | \$ 644.39 | \$ 650.05 | \$ 668.15 |          |
|   |      | AD-Code 3 Service, LLC   | \$ 396.00 | \$ 396.00 | \$ 314.60 |          |
|   |      | AE-Higher Power Solutions - Havis #7759  | \$ 600.00 | \$ 600.00 | \$ 600.00 | \$600.00 |
|   |      | AF-MHQ of New Mexico   | \$ 420.00 | \$ 420.00 | \$ 420.00 |          |
|   |      | AH-Grants & Technology Veterans, LLC-See attachment 1 for the specifications   | \$ 379.80 | \$ 406.80 | \$ 409.20 | N/A      |
|   |      | AK-New Mexico Emergency products, LLC, Ford, Troy #CM-F15-SL-LED, Chevy, Troy #CM-SILV-SL-LED, Dodge, Troy #CM-PSDR-SL-LED | \$ 453.75 | \$ 453.75 | \$ 453.75 |          |
|   |      | AN-West Mesa Auto Craft  | \$ 642.69 | \$ 659.20 | \$ 621.25 |          |
|   |      | AO-Wireless Advanced Communications  | \$ 511.73 | \$ 530.60 | \$ 497.55 |          |

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|   |      |   |           |           |           |                    |
|---|------|---|-----------|-----------|-----------|--------------------|
| 5 | Each | <p>Sedans: Console with 10" slope and 8" mounting at level area, compatible with side-mounted computer mounts, fits exactly against OEM consoles. Must be able to mount to OEM floor plate.</p>   |           |           |           |                    |
|   |      | <p>Includes:<br/>         4" faceplate for radio,<br/>         2" repeater faceplate,<br/>         controller faceplate<br/>         console mount,<br/>         metal storage tray to be 4" with a 1.75" depth,<br/>         dual external cup holders,<br/>         2" faceplate for three (3) – 12V outlets.</p> |           |           |           |                    |
|   |      |   | Ford      | Chevrolet | Dodge     | Other              |
|   |      | AA-Advanced Comm: \$356.58 additional for metal storage tray, dual cup holders, faceplates for 12V outlets, armrest, map light  | \$ 367.03 | \$ 525.87 | \$ 325.76 |                    |
|   |      | AD-Code 3 Service, LLC  | \$ 314.60 | \$ 261.80 | \$ 261.80 | \$304.70<br>Impala |
|   |      | AE-Higher Power Solutions   | \$ 900.00 | \$ 900.00 | \$ 900.00 | \$900.00           |
|   |      | AF-MHQ of New Mexico  | \$ 375.00 | \$ 375.00 | \$ 375.00 |                    |
|   |      | AH-Grants & Technology Veterans, LLC-See attachment 1 for the specifications  | \$ 648.00 | \$ 657.00 | \$ 661.20 | N/A                |
|   |      | AK-New Mexico Emergency products, LLC, Ford, Troy #CC-PI-L-18, Chevy, Troy #CC-CP-E-DM-18, Dodge, Troy #CC-BPD-15   | \$ 427.50 | \$ 390.00 | \$ 408.75 |                    |
|   |      | AN-West Mesa Auto Craft   | \$ 709.76 | \$ 854.58 | \$ 672.13 |                    |
|   |      | AO-Wireless Advanced Communications   | \$ 291.48 | \$ 417.61 | \$ 258.70 |                    |

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|   |      |  |           |           |           |          |
|---|------|--|-----------|-----------|-----------|----------|
| 6 | Each | Utility Vehicle: Console with 12" slope, 6" mounting at level area – snaps onto OEM side panels, relocate Bluetooth option USB/Aux, works with low-profile accessories. Must be able to mount to OEM floor plate.  |           |           |           |          |
|   |      | Includes:<br>4" faceplate for radio,<br>2" repeater faceplate,<br>blanks and console mount,<br>controller faceplate,<br>external cup holder,<br>metal storage tray to be 4" with a 1.75" depth,<br>2" faceplate for three (3) – 12V outlets<br>Complete utility console for: |           |           |           |          |
|   |      |  | Ford      | Chevrolet | Dodge     | Other    |
|   |      | AA-Advanced Comm: \$356.58 additional for metal storage tray, dual cup holders, faceplates for 12V outlets, armrest, maplight  | \$ 356.53 | \$ 384.64 | \$ 392.10 |          |
|   |      | AD-Code 3 Service, LLC   | \$ 294.80 | \$ 369.00 | \$ 369.60 |          |
|   |      | AE-Higher Power Solutions  | \$ 900.00 | \$ 900.00 | \$ 900.00 | \$900.00 |
|   |      | AF-MHQ of New Mexico   | \$ 375.00 | \$ 375.00 | \$ 375.00 |          |
|   |      | AH-Grants & Technology Veterans, LLC-See attachment 1 for the specifications   | \$ 648.00 |           |           |          |
|   |      | AK-New Mexico Emergency products, LLC, Ford #CC-UV-L-18, Chevy #CC-F-THOS-22 wide body, 22"  | \$ 427.50 | \$ 566.25 |           |          |
|   |      | AN-West Mesa Auto Craft  | \$ 700.19 | \$ 725.82 | \$ 732.61 |          |
|   |      | AO-Wireless Advanced Communications  | \$ 283.12 | \$ 305.46 | \$ 311.37 |          |

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|   |      |   |           |           |            |          |
|---|------|---|-----------|-----------|------------|----------|
| 7 | Each | Pick-up Truck: Wide body console, fills space seat to seat, 8" slope, 12" mounting at level area - Must be able to mount to OEM floor plate.  |           |           |            |          |
|   |      | Includes:<br>4" faceplate for radio,<br>2" repeater faceplate,<br>Controller faceplate,<br>Console mount floorplate,<br>Metal storage tray to be 4" with a 1.75" depth,<br>Dual internal cup holders<br>2" faceplate for three (3) - 12V outlets<br><br>Complete pick-up console for: |           |           |            |          |
|   |      |   | Ford      | Chevrolet | Dodge      | Other    |
|   |      | AA-Advanced Comm: \$356.58 additional for metal storage tray, dual cup holders, faceplates for 12V outlets, armrest, maplight   | \$ 516.58 | \$ 548.11 | \$ 530.81  |          |
|   |      | AD-Code 3 Service, LLC  | \$ 369.60 | \$ 369.60 | \$ 258.50  |          |
|   |      | AE-Higher Power Solutions   | \$ 900.00 | \$ 900.00 | \$ 900.00  | \$900.00 |
|   |      | AF-MHQ of New Mexico  | \$ 487.50 | \$ 487.50 | \$ 487.50  |          |
|   |      | AH-Grants & Technology Veterans, LLC-See attachment 1 for the specifications  | \$ 877.20 | \$ 657.00 | \$1,061.40 | N/A      |
|   |      | AK-New Mexico Emergency products, LLC, Ford #CC-WBOS-20, 20" wide body, open storage  | No Bid    |           |            |          |
|   |      | AN-West Mesa Auto Craft   | \$ 846.11 | \$ 859.08 | \$ 850.64  |          |
|   |      | AO-Wireless Advanced Communications   | \$ 410.23 | \$ 435.26 | \$ 414.17  |          |

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| 8 | Each | Modems:  | Manufacturer:                               | Price     |
|---|------|--|---|-----------|
|   |      | AA-Advanced Comm   | Sierra Wireless                             | \$ 999.00 |
|   |      | AD-Code 3 Service, LLC   | Option International                        | \$ 509.00 |
|   |      | AE-Higher Power Solutions                                      | Omnivations                                 | \$ 750.00 |
|   |      | AF-MHQ of New Mexico   |   | N/A       |
|   |      | AH-Grants & Technology Veterans, LLC                           | Cradlepoint, IBR600LPE-VZ or IBR600LPE-AT&T | \$ 573.00 |
|   |      | AK-New Mexico Emergency products, LLC                          | CDW-G Electronics - List                    | 10%       |
|   |      | AN-West Mesa Auto Craft  |   | No Bid    |
|   |      | AO-Wireless Advanced Communications                            |   | No Bid    |
|   |      |  |   |           |
| 9 | Each | Antenna for modems   | Price                                       |           |
|   |      | AA-Advanced Comm   | \$ 65.00                                    |           |
|   |      | AD-Code 3 Service, LLC   | No Bid                                      |           |
|   |      | AE-Higher Power Solutions                                      | \$ 120.00                                   |           |
|   |      | AF-MHQ of New Mexico   | \$ 425.00                                   |           |
|   |      | AH-Grants & Technology Veterans, LLC - AP-CCWW-Q-S2222-RP34-BL | \$ 179.00                                   |           |
|   |      | AK-New Mexico Emergency products, LLC                          | No Bid                                      |           |
|   |      | AN-West Mesa Auto Craft  | No Bid                                      |           |
|   |      | AO-Wireless Advanced Communications                            | No Bid                                      |           |

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| 10 | Disc | Discount off parts catalog or list price for related accessories pertaining to computer stands, consoles and modems | Discount |
|----|------|---|----------|
|    |      | AA-Advanced Comm  | 5%       |
|    |      | AD-Code 3 Service, LLC  | N/A      |
|    |      | AE-Higher Power Solutions   | 20%      |
|    |      | AF-MHQ of New Mexico  | 25%      |
|    |      | AH-Grants & Technology Veterans, LLC :  | 35%      |
|    |      | Gamber Johnson metal mounting/console products & docks  | 35%      |
|    |      | Gamber Johnson non-metal mounting accessories with electronics  | 5%       |
|    |      | Cradlepoint modems solutions & modem accessories  | 7%       |
|    |      | Cradlepoint modems warranties and software support solutions  | 5%       |
|    |      | Sierra Wireless modems solutions & modem accessories  | 5%       |
|    |      | AH-Grants & Technology Veterans, LLC :  | 2%       |
|    |      | Sierra Wireless modems warranties and software support solutions  | 2%       |
|    |      | Cradlepoint & Sierra Wireless modem antenna solutions   | 5%       |
|    |      | Havis metal mounting/console products (non-electronic)  | 5%       |

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|                                       |                   |   |     |
|---------------------------------------|-------------------|---|-----|
|                                       |                   | Havis mounting accessories and docks with electronics | 15% |
| AK-New Mexico Emergency products, LLC |                   | American Aluminum                                     | 30% |
|                                       |                   | Angel Armor   | 10% |
|                                       |                   | Copeland  | 5%  |
|                                       |                   | Go Rhino  | 25% |
|                                       |                   | Havis   | 20% |
|                                       |                   | Gamber Johnson  | 30% |
| AK-New Mexico Emergency products, LLC |                   | Laguna MFG  | 10% |
|                                       |                   | Littlelight   | 10% |
|                                       |                   | OPS   | 10% |
|                                       |                   | Pelican   | 10% |
|                                       |                   | Premier   | 30% |
|                                       |                   | Setina  | 20% |
|                                       |                   | Streamlight   | 25% |
|                                       |                   | Troy  | 25% |
|                                       |                   | Truck Vault   | 10% |
|                                       |                   | Warn Industries                                       | 10% |
|                                       |                   | Weiser  | 30% |
| AN-West Mesa Auto Craft               |                   | Whelen Engineering                                    | 38% |
|                                       |                   | Code 3  | 30% |
|                                       |                   | Feniex  | 25% |
|                                       |                   | Brooking Industries                                   | 20% |
|                                       |                   | Able 2/Sho-Me   | 30% |
|                                       |                   | Rigid Industries                                      | 15% |
|                                       |                   | Jotto-except Kodiak                                   | 15% |
|                                       |                   | Havis   | 18% |
|                                       |                   | Premier Mounting Solutions                            | 25% |
|                                       |                   | Setina-except PB450 & PB550                           | 20% |
|                                       |                   | Go Rhino  | 25% |
|                                       | Pro-Gard Products | 15%   |     |

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|                                     |   |     |
|-------------------------------------|---|-----|
|                                     | Truck Vault   | 10% |
|                                     | Other Law Enforcement MFG's, Not incl camera systems, radar or radios | 5%  |
| AO-Wireless Advanced Communications | American Aluminum   | 5%  |
|                                     | Applied Concepts  | 5%  |
|                                     | Blue Sea  | 30% |
|                                     | Coban   | 5%  |
| AO-Wireless Advanced Communications | Code 3  | 5%  |
|                                     | Copeland  | 5%  |
|                                     | Custom Cages  | 5%  |
|                                     | D&R   | 20% |
|                                     | Digital Ally  | 5%  |
|                                     | Federal Signal  | 35% |
|                                     | Firecom   | 20% |
|                                     | Gamber-Johnson  | 25% |
|                                     | Go Rhino  | 15% |
|                                     | GoLight   | 15% |
|                                     | Havis   | 25% |
|                                     | Jotto Desk  | 20% |
|                                     | Kodiak  | 20% |
|                                     | Kussmaul  | 15% |
|                                     | Kustom Signal   | 10% |
|                                     | Laguna  | 15% |
|                                     | L-Tron  | 10% |
|                                     | Lund  | 20% |
|                                     | Maxxima   | 20% |
|                                     | NM 12 Volt  | 5%  |
|                                     | Panorama Antennas   | 15% |
|                                     | Patriot   | 20% |
|                                     | Pro-Gard  | 20% |
|                                     | Radiotronics  | 10% |
|                                     | Ranch Hand  | 20% |
|                                     | Rearview Safety   | 5%  |
|                                     | Safety Vision   | 9%  |

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|    |  |        |   |                  |     |  |  |
|----|--|--------|---|------------------|-----|--|--|
|    |  |        |   | Santa Cruz       | 20% |  |  |
|    |  |        |   | Setina           | 20% |  |  |
|    |  |        |   | SoundOff         | 40% |  |  |
|    |  |        |   | Stalker          | 5%  |  |  |
|    |  |        |   | Streamlight      | 30% |  |  |
|    |  |        |   | Synnex           | 5%  |  |  |
|    |  |        |   | Tomar            | 5%  |  |  |
|    |  |        |   | Troy             | 25% |  |  |
|    |  |        |   | Truck Vault      | 10% |  |  |
|    |  |        |   | Unity            | 40% |  |  |
|    |  |        |   | VLCM             | 5%  |  |  |
|    |  |        |   | Watchguard       | 10% |  |  |
|    |  |        |   | Weiser Solutions | 25% |  |  |
|    |  |        |   | Westin           | 25% |  |  |
|    |  |        |   | Whelen           | 20% |  |  |
|    |  |        |   |                  |     |  |  |
| 11 |  | Hourly | Labor/repair & installation cost per hour | Price            |     |  |  |
|    |  |        | AA-Advanced Comm                          | \$<br>95.00      |     |  |  |
|    |  |        | AD-Code 3 Service, LLC                    | No Bid           |     |  |  |
|    |  |        | AE-Higher Power Solutions                 | \$<br>70.00      |     |  |  |
|    |  |        | AF-MHQ of New Mexico                      | \$<br>80.00      |     |  |  |
|    |  |        | AH-Grants & Technology Veterans, LLC      | \$<br>65.00      |     |  |  |
|    |  |        | AK-New Mexico Emergency products, LLC     | \$<br>65.00      |     |  |  |
|    |  |        | AN-West Mesa Auto Craft                   | \$<br>50.00      |     |  |  |
|    |  |        | AO-Wireless Advanced Communications       | \$<br>85.00      |     |  |  |

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| Item # | Approx. Quantity | Unit | Description                 | Manufacturer   | Price       |
|--------|------------------|------|-----------------------------|--|-------------|
| 1      |                  | Each | LED Light Bar               |  |             |
|        |                  |      | AA - Advanced Comm          | Whelen   | \$ 2,437.00 |
|        |                  |      | AB - B & G Automotive       | Whelen Liberty   | \$ 3,200.00 |
|        |                  |      | AD-Code 3 Service, LLC      | Feniex Cobra 49"   | \$ 960.21   |
|        |                  |      |                             | SoundOff Signal  | \$ 1,563.25 |
|        |                  |      |                             | Federal Signal   | \$ 2,177.50 |
|        |                  |      | AE - Higher Power Solutions | Apollo 49" Feniex #L-4950  | \$ 2,280.00 |
|        |                  |      |                             | Cobra 49", Feniex #L-4910  | \$ 1,181.00 |
|        |                  |      |                             | Integrity 44", Federal Signal #INTG44S   | \$ 3,200.00 |
|        |                  |      |                             | Integrity 51", #INTG51S  | \$ 3,500.00 |
|        |                  |      | AF - MHQ of New Mexico      | Federal Signal   | \$ 1,450.00 |
|        |                  |      |                             | Federal Signal-Lighting pkg to include: 44" Integrity Dual Color, ES 100 Speaker w/Bracket and SSP 2000 Platinum Siren                               | \$ 2,406.24 |
|        |                  |      |                             | SoundOff Signal Lighting pkg 1 to include: 48" ENForce Single Color LED Bar ENFLBS1248, ETSS100N Siren speaker w/bracket, ETSA481CSR Siren amplifier | \$ 1,602.18 |
|        |                  |      |                             | SoundOff Signal Lighting pkg 2 to include: 48" ENForce Single color LED bar, ENFLBS1248CSR Siren speaker w/bracket, ETSA481CSR Siren amplifier       | \$ 2,128.47 |
|        |                  |      |                             | Code 3 Lighting pkg to include: 47" LED light bar #21TRPL47A8, 3100U Siren speaker, 3892L6 Siren controller  | \$ 1,823.75 |
|        |                  |      |                             | Whelen lighting pkg to include: 48" LED light bar #IX8BBRR, SA315P Siren speaker w/bracket, 295SSLSA6 Siren controller                               | \$ 1,897.50 |

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|   |  |      |   |   |             |
|---|--|------|---|---|-------------|
|   |  |      | AG - Federal Signal Corporation         | Federal Signal INTG445-NMSP                 | \$ 1,350.00 |
|   |  |      | AK - New Mexico Emergency products, LLC | SoundOff, N-Force 48", ENFLBS1248           | \$ 1,956.00 |
|   |  |      |   | Federal Signal, INTG44S-NMSP                | \$ 1,890.00 |
|   |  |      | AN - West Mesa Auto Craft               | Whelen Engineering-44"                      | \$ 1,589.00 |
|   |  |      |   | Whelen Engineering-51"                      | \$ 1,769.00 |
|   |  |      | AO - Wireless Advanced Communications   | Sound Off                                   | \$ 1,500.00 |
|   |  |      |   | Federal Signal                              | \$ 1,500.00 |
|   |  |      |   |   |             |
| 2 |  | Each | Siren light control                     | Manufacturer                                | Price       |
|   |  |      | AA - Advanced Comm                      | Whelen                                      | \$ 894.78   |
|   |  |      | AB - B & G Automotive                   | Federal Signal                              | \$ 2,200.00 |
|   |  |      | AD - Code 3 Service, LLC                | Feniex                                      | \$ 414.96   |
|   |  |      |   | SoundOff Signal                             | \$ 669.95   |
|   |  |      |   | Federal Signal                              | \$ 1,104.35 |
|   |  |      | AE - Higher Power Solutions             | Fenlex 4200 Controller                      | \$ 638.40   |
|   |  |      |   | Federal Signal Touchmaster Delta            | \$ 736.00   |
|   |  |      |   | Federal Signal Platinum 3000                | \$ 1,699.00 |
|   |  |      | AF - MHQ of New Mexico                  | Federal Signal                              | \$ 825.00   |
|   |  |      | AG - Federal Signal Corporation         | Federal Signal SSP3000B                     | \$ 747.56   |
|   |  |      |   | Federal Signal LED Corner inserts 416200-44 | \$ 112.20   |
|   |  |      | AK - New Mexico Emergency Products, LLC | SoundOff, ETS4481RSP                        | \$ 498.74   |
|   |  |      |   | Federal Signal, SSP300B                     | \$ 1,046.58 |
|   |  |      |   | Whelen 295SSC6 w/WPKM1                      | \$ 498.74   |
|   |  |      | AN - West Mesa Auto Craft               | Whelen Engineering-incl speaker & Bracket   | \$ 749.00   |
|   |  |      | AO - Wireless Advanced Communications   | Sound Off - Blueprint                       | \$ 851.00   |

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| 3 | Each | Rear deck warning light                 | Manufacturer                   | Price       |
|---|------|---|--------------------------------|-------------|
|   |      | AA - Advanced Comm                      | Whelen                         | \$ 506.00   |
|   |      | AB - B & G Automotive                   | Whelen                         | \$ 2,100.00 |
|   |      | AD - Code 3 Service, LLC                | Feniex Cobra                   | \$ 518.96   |
|   |      |   | SoundOff Signal                | \$ 805.35   |
|   |      |   | Federal Signal                 | \$ 1,130.35 |
|   |      | AE - Higher Power Solutions             | Feniex #A1000                  | \$ 894.72   |
|   |      |   | Feniex #I-9000                 | \$ 638.72   |
|   |      |   | Federal Signal Spectralux ILS  | \$ 1,000.00 |
|   |      | AF - MHQ of New Mexico                  | Federal Signal                 | \$ 765.60   |
|   |      | AG - Federal Signal Corporation         | Federal Signal SLS8-A          | \$ 254.80   |
|   |      | AK - New Mexico Emergency products, LLC | SoundOff, N-Force ENFTCDGS1206 | \$ 408.96   |
|   |      |   | Federal Signal, SL8A-A         | \$ 356.72   |
|   |      |   | Whelen Dominator D8RB          | \$ 408.96   |
|   |      | AN - West Mesa Auto Craft               | Whelen Engineering             | \$ 429.65   |
|   |      | AO - Wireless Advanced Communications   | Sound Off                      | \$ 460.00   |
|   |      |   |                                |             |
| 4 | Each | Siren and speaker                       | Manufacturer                   | Price       |
|   |      | AA - Advanced Comm                      | Whelen                         | \$ 437.85   |
|   |      | AB - B & G Automotive                   | Federal Signal                 | \$ 1,500.00 |
|   |      | AD - Code 3 Service, LLC                | Fenlex                         | \$ 188.36   |
|   |      |   | SoundOff Signal                | \$ 231.40   |
|   |      |   | Federal Signal                 | \$ 204.10   |
|   |      | AE - Higher Power Solutions             | Feniex C-4014                  | \$ 330.00   |
|   |      |   | Fenlex C-4015                  | \$ 488.00   |
|   |      | AF - MHQ of New Mexico                  | Federal Signal                 | \$ 135.00   |
|   |      | AG - Federal Signal Corporation         | Federal Signal ES100C          | \$ 117.65   |
|   |      | AK - New Mexico Emergency products, LLC | SoundOff, ETSS100N             | \$ 164.72   |
|   |      |   | Federal Signal, ES100C         | \$ 164.71   |
|   |      |   | Whelen SA315P                  | \$ 167.72   |
|   |      | AN - West Mesa Auto Craft               | Whelen Engineering             | \$ 145.00   |
|   |      | AO - Wireless Advanced Communications   | Whelen-bracket & speaker       | \$ 190.00   |

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| 5               | Discount | Discount off parts catalog or list price for related law enforcement audio, visual warning systems | Manufacturer                | Discount             |     |
|-----------------|----------|--|-----------------------------|----------------------|-----|
|                 |          | AA - Advanced Comm   | Whelen                      | 18%                  |     |
|                 |          |  | Code 3                      | 18%                  |     |
|                 |          |  | Federal Signal              | 18%                  |     |
|                 |          |  | Sound Off Signal            | 18%                  |     |
|                 |          |  | AB - B & G Automotive       |                      | 10% |
|                 |          |  |                             |                      |     |
|                 |          |  | AD - Code 3 Service, LLC    | Feniex               | 35% |
|                 |          |  |                             | SoundOff Signal      | 35% |
|                 |          |  |                             | Federal Signal       | 35% |
|                 |          |  | AE - Higher Power Solutions |                      | 20% |
|                 |          |  | AF - MHQ of New Mexico      | Able2                | 30% |
|                 |          |  |                             | Big Sky Racks        | 10% |
|                 |          |  |                             | Code 3               | 40% |
|                 |          |  |                             | Copeland Engineering | 30% |
|                 |          |  |                             | Digital Ally         | 0%  |
|                 |          |  |                             | Watch Guard          | 0%  |
|                 |          |  |                             | Kustom Signals       | 20% |
|                 |          |  |                             | Brookings Ind.       | 30% |
|                 |          |  |                             | Federal Signal       | 45% |
|                 |          |  |                             | 911 Circuits         | 20% |
|                 |          |  |                             | B & B Enterprises    | 20% |
|                 |          |  |                             | Rigid Industries     | 10% |
|                 |          |  |                             | Feniex Industries    | 30% |
|                 |          |  |                             | Go Light             | 10% |
|                 |          |  |                             | Sound Off Signal     | 40% |
|                 |          |  |                             | Streamlight          | 20% |
|                 |          |  |                             | Elzetta              | 5%  |
|                 |          |  |                             | Pelican Products     | 10% |
|                 |          |  |                             | Tomar                | 30% |
|                 |          |  |                             | Whelen               | 35% |
| Joto Desk       |          |  |                             | 25%                  |     |
| Havis           |          |  |                             | 30%                  |     |
| Gamber Johnson  | 20%      |  |                             |                      |     |
| Troy Products   | 25%      |  |                             |                      |     |
| Westin          | 20%      |  |                             |                      |     |
| Setina Products | 20%      |  |                             |                      |     |
| Laguna Seats    | 10%      |  |                             |                      |     |
|                 |          | Santa Cruz Gun Locks   | 20%                         |                      |     |

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|   |   |                                 |     |
|---|---|---------------------------------|-----|
|   | AF - MHQ of New Mexico                  | Go Rhino                        | 25% |
|   |   | Kussmaul                        | 10% |
|   |   | Pro-gard                        | 20% |
|   |   | Rtruck Vaults                   | 10% |
|   |   | Ops                             | 15% |
|   |   | D & R Manufacturer              | 15% |
|   |   | Angel Armor                     | 5%  |
|   |   | All Other Manufacturers         | 10% |
|   |   | AG - Federal Signal Corporation |     |
|   | AK - New Mexico Emergency products, LLC | SoundOff Signal                 | 40% |
|   |   | Federal Signal                  | 30% |
|   |   | AOE Electrical                  | 10% |
|   |   | Code 3                          | 30% |
|   |   | ECCO                            | 25% |
|   |   | Feniex                          | 25% |
|   |   | Nova                            | 30% |
|   |   | Tomar                           | 20% |
|   |   | Unity                           | 25% |
|   |   | Patrol Power                    | 10% |
|   |   | Whelen                          | 30% |
|   |   | PSE Amber                       | 30% |
|   | AN - West Mesa Auto Craft               | Whelen Engineering              | 38% |
|   |   | Code 3                          | 30% |
|   |   | Feniex                          | 25% |
|   |   | Brooking Industries             | 20% |
|   |   | Able 2/Sho-Me                   | 30% |
|   |   | Rigid Industries                | 15% |
| Jotto-except Kodiak   |   | 15%                             |     |
| Havis   |   | 18%                             |     |
| Premier Mounting Solutions  |   | 25%                             |     |
| Setina-except PB450 & PB550   |   | 20%                             |     |
| Go Rhino  |   | 25%                             |     |
| Pro-Gard Products   |   | 15%                             |     |
| Truck Vault   |   | 10%                             |     |
| Other Law Enforcement MFG's, Not incl camera systems, radar or radios |   | 5%                              |     |
| AO - Wireless Advanced Communications                                 |   | 35%                             |     |

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| 6 | Hourly | Labor / repair & installation, Cost per hour | Price    |  |
|---|--------|--|----------|--|
|   |        | AA - Advanced Comm                           | \$ 95.00 |  |
|   |        | AB - B & G Automotive                        | \$ 88.00 |  |
|   |        | AD - Code 3 Service, LLC                     | \$ 85.00 |  |
|   |        | AE - Higher Power Solutions                  | \$ 65.00 |  |
|   |        | AF - MHQ of New Mexico                       | \$ 80.00 |  |
|   |        | AG - Federal Signal Corporation              | No Bid   |  |
|   |        | AK - New Mexico Emergency products, LLC      | \$ 65.00 |  |
|   |        | AN - West Mesa Auto Craft                    | \$ 50.00 |  |
|   |        | AO - Wireless Advanced Communications        | \$ 85.00 |  |

| Item # | Approx. Quantity | Unit | Description  | MFG                  | Model #   | Price       |
|--------|------------------|------|--|----------------------|---|-------------|
| 1      |                  | Each | In-Vehicle Camera (With wireless downloading capability) |                      |   |             |
|        |                  |      | AA - Advanced Comm                                       | L3                   | FB3 or HD System                                  | \$ 5,868.75 |
|        |                  |      | AB - B & G Automotive                                    | Federal Signal       | DTX-KIT-Law-1                                     | \$ 4,500.00 |
|        |                  |      | AC - Coban Technologies, Inc.                            | Coban                | _Edge SD_w/WiFi antenna                           | \$ 5,129.75 |
|        |                  |      | AD - Code 3 Service, LLC                                 | GeTac                | Veretos   | \$ 4,851.47 |
|        |                  |      | AE - Higher Power Solutions                              | Digital Ally         | DVM-800   | \$ 4,500.00 |
|        |                  |      | AF - MHQ of New Mexico                                   | Coban                | EdgeHD w/WiFi antenna                             | \$ 5,444.75 |
|        |                  |      | AH - Grants & Technology Veterans, LLC                   | Panasonic Arbitrator | ARB-KIT-HD  | \$ 5,465.00 |
|        |                  |      | AI - Kustom Signals, Inc.                                | Kustom Signals       | G3 Vision Bundled In-Car Video - See Attachment 3 | \$ 4,819.00 |
|        |                  |      | AJ - L3 Mobile-Vision, Inc                               | Variable             | Variable  | \$ 4,695.00 |
|        |                  |      | AK - New Mexico Emergency products, LLC                  |                      |   | No Bid      |
|        |                  |      | AL - Safety Vision, LLC.                                 | Safety Vision, LLC   | ICP-KIT   | \$ 3,495.00 |
|        |                  |      | AM - Watch Guard   | Watch Guard Video    | 4RE HD In-Car Video System                        | \$ 4,995.00 |
|        |                  |      | AN - West Mesa Auto Craft                                |                      |   | No Bid      |
|        | 60-100           |      | AO - Wireless Advanced Communications                    | Coban                | Edge HD w/WiFi antenna                            | \$ 5,300.00 |
|        |                  |      |  |                      |   |             |

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| 2      |                                       | Each | In-Vehicle Camera (With-Out wireless downloading capability)   | MFG  | Model #                        | Price       |
|--------|---------------------------------------|------|--|--|--------------------------------|-------------|
| 60-100 |                                       |      | AA - Advanced Comm   | L3   | FB3 or HD System               | \$ 5,868.75 |
|        |                                       |      | AB - B & G Automotive  |  |                                | No Bid      |
|        |                                       |      | AC - Coban Technologies, Inc. - See Attachment 3   | Coban  | _Edge SD w/o WiFi antenna      | \$ 4,935.00 |
|        |                                       |      | AD - Code 3 Service, LLC   | GeTac  | Veretos                        | \$ 4,851.47 |
|        |                                       |      | AE - Higher Power Solutions  | Digital Ally   | DVM-800                        | \$ 3,995.00 |
|        |                                       |      | AF - MHQ of New Mexico   | Coban  | Edge HD w/WiFi antenna         | \$ 5,250.00 |
|        |                                       |      | AH - Grants & Technology Veterans, LLC   | Panasonic Arbitrator                                       | ARB-KIT-HD                     | \$ 5,312.00 |
|        |                                       |      | AI - Kustom Signals, Inc.  | Kustom Signals   | G3 Vision Bundled In-Car Video | \$ 4,569.00 |
|        |                                       |      | AJ - L3 Mobile-Vision, Inc   |  |                                | No Award    |
|        |                                       |      | AK - New Mexico Emergency products, LLC  |  |                                | No Bid      |
|        |                                       |      | AL - Safety Vision, LLC.   | Safety Vision, LLC   | ICP-KIT                        | \$ 3,495.00 |
|        |                                       |      | AM - Watch Guard   | Watch Guard Video  | 4RE HD In-Car Video System     | \$ 4,795.00 |
|        |                                       |      |  | Watch Guard Video  | DV1=EOH                        | \$ 4,825.00 |
|        |                                       |      | AN - West Mesa Auto Craft  |  |                                | No Bid      |
|        |                                       |      | AO - Wireless Advanced Communications  | Coban  | Edge HD w/o WIFI               | \$ 5,100.00 |
| 3      |                                       |      | Discount off Parts and accessories, discount is for related cameras and equipment as described above |  | Additional Disc                | Discount    |
|        |                                       |      | AA - Advanced Comm   |  | 5%                             |             |
|        |                                       |      | AB - B & G Automotive  |  | 10%                            |             |
|        |                                       |      | AC - Coban Technologies, Inc.  |  | 5%                             |             |
|        |                                       |      | AD - Code 3 Service, LLC   |  | 10%                            |             |
|        |                                       |      | AE - Higher Power Solutions  |  | 0%                             |             |
|        |                                       |      | AF - MHQ of New Mexico   |  | 5%                             |             |
|        |                                       |      | AH - Grants & Technology Veterans, LLC:  |  |                                |             |
|        |                                       |      |  | % off Catalog List Price Related Equipment and Accessories | 3%                             |             |
|        |                                       |      |  | % off Catalog List price for Warranties                    | 5%                             |             |
|        | % off Catalog List price for Services | 1%   |  |  |                                |             |

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|   |  |        |  |                        |           |
|---|--|--------|--|------------------------|-----------|
|   |  |        | % off Catalog List Price for Panasonic Body worn camera  | 10%                    |           |
|   |  |        | % off Catalog List Price for Panasonic Body worn camera accessories  | 5%                     |           |
|   |  |        | AI - Kustom Signals, Inc.  | 20%                    |           |
|   |  |        | AJ - L3 Mobile-Vision, Inc   | No Award               |           |
|   |  |        | AK - New Mexico Emergency products, LLC  | No Bid                 |           |
|   |  |        | AL - Safety Vision, LLC.   | 0%                     |           |
|   |  |        | AM - Watch Guard - MSRP  | 20%                    |           |
|   |  |        | AN - West Mesa Auto Craft  | No Bid                 |           |
|   |  |        | AO - Wireless Advanced Communications  | 5%                     |           |
| 4 |  | Hourly | Hourly Labor rate for Installation and Repairs   | Additional Rates       | Price     |
|   |  |        | AA - Advanced Comm   |                        | \$ 95.00  |
|   |  |        | AB - B & G Automotive  |                        | \$ 88.00  |
|   |  |        | AC - Coban Technologies, Inc. - NMSP-DPS has already been trained on installation so no additional costs for DPS/SP to perform Installations.  |                        | \$ 445.00 |
|   |  |        | AD - Code 3 Service, LLC   |                        | \$ 85.00  |
|   |  |        | AE - Higher Power Solutions  |                        | \$ 65.00  |
|   |  |        | AF - MHQ of New Mexico   |                        | \$ 80.00  |
|   |  |        | AH - Grants & Technology Veterans, LLC   |                        | \$ 150.00 |
|   |  |        | AI - Kustom Signals, Inc.: on-site at agency's location w/minimum of 10 units - for factory repairs contact Kustom Signals Technology Support Services Center first at (800) 835-0156 or email @ videotss@kustomsignal.com | Installation           | \$ 400.00 |
|   |  |        |  | De-installation        | \$ 175.00 |
|   |  |        |  | Factory repairs        | \$ 85.00  |
|   |  |        | AJ - L3 Mobile-Vision, Inc   |                        | No Award  |
|   |  |        | AK - New Mexico Emergency products, LLC  |                        | \$ 65.00  |
|   |  |        | AL - Safety Vision, LLC.   | Flat Rate Installation | \$ 450.00 |
|   |  |        |  | Repairs                | \$ 75.00  |
|   |  |        | AM - Watch Guard   |                        | \$ 105.00 |
|   |  |        | AN - West Mesa Auto Craft  |                        | \$ 65.00  |
|   |  |        | AO - Wireless Advanced Communications  |                        | \$ 85.00  |

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| 5 | Discount | Software (% Off Catalog Price List)   | Discount                                      |
|---|----------|---|---|
|   |          | AA - Advanced Comm  | 5%  |
|   |          | AB - B & G Automotive   | 5%  |
|   |          | AC - Coban Technologies, Inc.   | 5%  |
|   |          | AD - Code 3 Service, LLC  | 10%   |
|   |          | AE - Higher Power Solutions   | 0%  |
|   |          | AF - MHQ of New Mexico  | 5%  |
|   |          | AH - Grants & Technology Veterans, LLC - % off catalog list price for Panasonic Body worn camera licenses   | 5%  |
|   |          | AI - Kustom Signals, Inc. EDV Lite Software License (Approx %)  | 80%   |
|   |          | EDV HQ Software License (Approx %)  | 15%   |
|   |          | AJ - L3 Mobile-Vision, Inc  | No Award                                      |
|   |          | AK - New Mexico Emergency products, LLC   | No Bid  |
|   |          | AL - Safety Vision, LLC.  | 0%  |
|   |          | AM - Watch Guard MSRP   | 20%   |
|   |          | AN - West Mesa Auto Craft   | No Bid  |
|   |          | AO - Wireless Advanced Communications   | 5%  |
| 6 | Hourly   | Support   | Price   |
|   |          | AA - Advanced Comm  | \$ 125.00                                     |
|   |          | AB - B & G Automotive   | \$ 196.00                                     |
|   |          | AC - Coban Technologies, Inc. -Only incurred for non-warranty support/repairs   | \$ 95.00                                      |
|   |          | AD - Code 3 Service, LLC  | \$ 85.00                                      |
|   |          | AE - Higher Power Solutions   | \$ 50.00                                      |
|   |          | AF - MHQ of New Mexico  | N/A   |
|   |          | AH - Grants & Technology Veterans, LLC  | N/A Sold Annually (See Item 3 Services Above) |
|   |          | AI - Kustom Signals, Inc.: on-site at agency's location w/minimum of 10 units - for factory repairs contact Kustom Signals Technology Support Services Center first at (800) 835-0156 or email @videotss@kustomsignal.com | \$ 85.00                                      |
|   |          | AJ - L3 Mobile-Vision, Inc  | No Award                                      |
|   |          | AK - New Mexico Emergency products, LLC   | No Bid  |
|   |          | AL - Safety Vision, LLC.  | Included                                      |
|   |          | AM - Watch Guard  | Included at N/C                               |
|   |          | AN - West Mesa Auto Craft   | No Bid  |
|   |          | AO - Wireless Advanced Communications   | \$ 85.00                                      |

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| 7 |  | Hourly | Maintenance of the in-car camera and equipment    |                            | Price       |          |
|---|--|--------|---|----------------------------|-------------|----------|
|   |  |        | AA - Advanced Comm                                |                            | \$ 95.00    |          |
|   |  |        | AB - B & G Automotive                             |                            | No Bid      |          |
|   |  |        | AC - Coban Technologies, Inc. - per unit/per year |                            | \$ 150.00   |          |
|   |  |        | AD - Code 3 Service, LLC                          |                            | No Bid      |          |
|   |  |        | AE - Higher Power Solutions                       |                            | \$ 65.00    |          |
|   |  |        | AF - MHQ of New Mexico                            |                            | \$ 80.00    |          |
|   |  |        | AH - Grants & Technology Veterans, LLC            |                            | No Bid      |          |
|   |  |        | AI - Kustom Signals, Inc.                         | 1-9 Units                  |             |          |
|   |  |        |   | Year 1                     | \$ 787.50   |          |
|   |  |        |   | Year 2                     | \$ 1,541.25 |          |
|   |  |        |   | Year 3                     | \$ 1,687.50 |          |
|   |  |        |   | Year 4                     | \$ 1,912.50 |          |
|   |  |        |   | 10-19 Units                |             |          |
|   |  |        |   | Year 1                     | \$ 525.00   |          |
|   |  |        |   | Year 2                     | \$ 1,027.50 |          |
|   |  |        |   | Year 3                     | \$ 1,125.00 |          |
|   |  |        |   | Year 4                     | \$ 1,275.00 |          |
|   |  |        |   | 20 or More Units           |             |          |
|   |  |        |   | Year 1                     | \$ 350.00   |          |
|   |  |        |   | Year 2                     | \$ 685.00   |          |
|   |  |        |   | Year 3                     | \$ 750.00   |          |
|   |  |        |   | Year 4                     | \$ 850.00   |          |
|   |  |        |   | AJ - L3 Mobile-Vision, Inc |             | No Award |
|   |  |        | AK - New Mexico Emergency products, LLC           |                            | \$ 65.00    |          |
|   |  |        | AL - Safety Vision, LLC.                          |                            | \$ 75.00    |          |
|   |  |        | AM - Watch Guard                                  |                            |             |          |
|   |  |        | AN - West Mesa Auto Craft                         |                            | No Bid      |          |
|   |  |        | AO - Wireless Advanced Communications             |                            | \$ 85.00    |          |

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| 8 | Each | Additional warranty package   | Years      | Price     |
|---|------|---|------------|-----------|
|   |      | AA - Advanced Comm - off MSRP   |            | 5%        |
|   |      | AB - B & G Automotive   |            | No Bid    |
|   |      | AC - Coban Technologies, Inc. - 3 year hardware warranty, 1 year maintenance and support and rear facing camera is included in purchase | Year 4     | \$ 400.00 |
|   |      | AD - Code 3 Service, LLC  | Year 5     | \$ 550.00 |
|   |      | AE - Higher Power Solutions   |            | \$ 250.00 |
|   |      | AF - MHQ of New Mexico  | Year 4     | N/C       |
|   |      |   | Year 5     | N/C       |
|   |      | AH - Grants & Technology Veterans, LLC  |            | No Bid    |
|   |      | AI - Kustom Signals, Inc., each year of extended warranty is individual and not inclusive of previous years.                            | Year 2     | \$ 300.00 |
|   |      |   | Year 3     | \$ 400.00 |
|   |      |   | Year 4     | \$ 500.00 |
|   |      |   | Year 5     | \$ 600.00 |
|   |      | AJ - L3 Mobile-Vision, Inc  |            | No Award  |
|   |      | AK - New Mexico Emergency products, LLC   |            | No Bid    |
|   |      | AL - Safety Vision, LLC.  | Per System | \$ 500.00 |
|   |      | AM - Watch Guard  |            |           |
|   |      | AN - West Mesa Auto Craft   |            | No Bid    |
|   |      | AO - Wireless Advanced Communications   | 4 year     | \$ 440.00 |

## Vehicle Wraps and Decals

This category describes services, materials and specifications for marking police vehicles which includes: 1) designing/creating new designs and modifying existing designs, 2) furnishing and installing decals and wraps on various vehicles as required, 3) miscellaneous repairs on previously decaled or wrapped vehicles as needed.

### Design Services:

Includes all services regarding creation of new designs, setup, proofing and editing of existing designs at a set hourly rate.

### Standard Specifications:

Decals applied to police vehicles shall be high performance, high quality materials with a minimum manufacturer's warranty. The product thickness, color, strength, reflectivity and adhesion must be able to withstand weather and usage common to law enforcement and municipal vehicles. The product should be able to remain intact with minimal damage under conditions normally withstood by the vehicles paint and surface preparation.

| Item # | Approx. Quantity | Unit | Description   | Price     |
|--------|------------------|------|---|-----------|
| 1      |                  | Each | Roof vehicle wrap: 3m IJ 1800CV3 – premium 2mil semi-gloss white vinyl film with air egress pressure sensitive adhesive or equivalent product         |           |
|        |                  |      | AA-Advanced Comm  | No Bid    |
|        |                  |      | AB - B & G Automotive   | \$ 680.00 |
|        |                  |      | AD - Code 3 Service, LLC  | No Bid    |
|        |                  |      | AE - Higher Power Solutions   | \$ 350.00 |
|        |                  |      | AF - MHQ of New Mexico  | \$ 240.00 |
|        |                  |      | AK - New Mexico Emergency products, LLC - per Sq Ft   | \$ 14.50  |
|        |                  |      | AN - West Mesa Auto Craft   | \$ 300.00 |
| 2      |                  | Each | A & B pillars vehicle wrap: 3M IJ 180CV3 – premium 2mil semi-gloss white vinyl film with air egress pressure sensitive adhesive or equivalent product |           |
|        |                  |      | AA-Advanced Comm  | No Bid    |
|        |                  |      | AB - B & G Automotive   | \$ 60.00  |
|        |                  |      | AD - Code 3 Service, LLC  | No Bid    |
|        |                  |      | AE - Higher Power Solutions   | \$ 350.00 |
|        |                  |      | AF - MHQ of New Mexico  | \$ 156.00 |
|        |                  |      | AK - New Mexico Emergency products, LLC - per Sq Ft   | \$ 14.50  |
|        |                  |      | AN - West Mesa Auto Craft   | \$ 125.00 |

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|   |      |   |    |        |
|---|------|---|----|--------|
| 3 | Each | Badges, decals – Print, laminate and contour cut: 3M680CR – premium 7mil white reflective printable vinyl with 3M8518 2mil cast gloss over-laminate or equivalent product, must meet ASTM D 4956-11A, Type 1 and NFPA 1901. 2 per unit, 16.25" x 11.63" |    |        |
|   |      | AA-Advanced Comm  |    | No Bid |
|   |      | AB - B & G Automotive   | \$ | 135.00 |
|   |      | AD - Code 3 Service, LLC  |    | No Bid |
|   |      | AE - Higher Power Solutions   | \$ | 350.00 |
|   |      | AF - MHQ of New Mexico  | \$ | 192.00 |
|   |      | AK - New Mexico Emergency products, LLC   | \$ | 108.00 |
|   |      | AN - West Mesa Auto Craft   | \$ | 70.00  |
| 4 | sets | Stripes, machine cut: 3M680CR – premium 7mil white reflective vinyl or equivalent product, must meet ASTM D 4956-11A Type 1 and NFPA 1901. 2 sets per unit, 2.25" x 60"   |    |        |
|   |      | AA-Advanced Comm  |    | No Bid |
|   |      | AB - B & G Automotive   | \$ | 175.00 |
|   |      | AD - Code 3 Service, LLC  |    | No Bid |
|   |      | AE - Higher Power Solutions   | \$ | 350.00 |
|   |      | AF - MHQ of New Mexico  | \$ | 72.00  |
|   |      | AK - New Mexico Emergency products, LLC   | \$ | 180.00 |
|   |      | AN - West Mesa Auto Craft   | \$ | 20.00  |
| 5 | Sets | Lettering, machine cut: 3.3" tall Caps, Nikalite 48010P – 4.3mil premium engineering grade retro reflective vinyl or equivalent product, 3 sets of 11 letters per unit  |    |        |
|   |      | AA-Advanced Comm  |    | No Bid |
|   |      | AB - B & G Automotive   | \$ | 65.00  |
|   |      | AD - Code 3 Service, LLC  |    | No Bid |
|   |      | AE - Higher Power Solutions   | \$ | 350.00 |
|   |      | AF - MHQ of New Mexico  | \$ | 66.00  |
|   |      | AK - New Mexico Emergency products, LLC   | \$ | 90.00  |
|   |      | AN - West Mesa Auto Craft   | \$ | 45.00  |
| 6 | Sets | Lettering, machine cut: 3.3" tall Caps, Nikalite 48010P – 4.3mil premium engineering grade retro reflective vinyl or equivalent product, 3 sets of more than 11 letters per unit  |    |        |
|   |      | AA-Advanced Comm  |    | No Bid |
|   |      | AB - B & G Automotive   | \$ | 65.00  |
|   |      | AD - Code 3 Service, LLC  |    | No Bid |
|   |      | AE - Higher Power Solutions   | \$ | 350.00 |
|   |      | AF - MHQ of New Mexico  | \$ | 66.00  |
|   |      | AK - New Mexico Emergency products, LLC   | \$ | 180.00 |
|   |      | AN - West Mesa Auto Craft   | \$ | 45.00  |

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|    |  |          |  |    |          |
|----|--|----------|--|----|----------|
| 7  |  | Hourly   | Design services: Includes all services regarding design, setup, proofing and editing of existing designs   |    |          |
|    |  |          | AA-Advanced Comm   |    | No Bid   |
|    |  |          | AB - B & G Automotive  | \$ | 89.00    |
|    |  |          | AD - Code 3 Service, LLC   |    | No Bid   |
|    |  |          | AE - Higher Power Solutions  | \$ | 75.00    |
|    |  |          | AF - MHQ of New Mexico   | \$ | 72.00    |
|    |  |          | AK - New Mexico Emergency products, LLC  | \$ | 65.00    |
|    |  |          | AN - West Mesa Auto Craft  | \$ | 45.00    |
| 8  |  | Hourly   | Installation and vehicle prep services: includes all labor relating to prepping and installation of wraps and decals on law enforcement vehicles |    |          |
|    |  |          | AA-Advanced Comm   |    | No Bid   |
|    |  |          | AB - B & G Automotive  | \$ | 88.00    |
|    |  |          | AD - Code 3 Service, LLC   |    | No Bid   |
|    |  |          | AE - Higher Power Solutions  | \$ | 75.00    |
|    |  |          | AF - MHQ of New Mexico   | \$ | 72.00    |
|    |  |          | AK - New Mexico Emergency products, LLC  | \$ | 65.00    |
|    |  |          | AN - West Mesa Auto Craft  | \$ | 45.00    |
| 9  |  | Each     | License Plate: front, specialty team identification plate.   |    |          |
|    |  |          | AA-Advanced Comm   |    | No Bid   |
|    |  |          | AB - B & G Automotive  | \$ | 37.00    |
|    |  |          | AD - Code 3 Service, LLC   |    | No Bid   |
|    |  |          | AE - Higher Power Solutions  | \$ | 75.00    |
|    |  |          | AF - MHQ of New Mexico   | \$ | 30.00    |
|    |  |          | AK - New Mexico Emergency products, LLC  | \$ | 31.50    |
|    |  |          | AN - West Mesa Auto Craft  |    | No Bid   |
| 10 |  | Discount | Discount off for all other related services not included in the specification. Discount only applies to services relating to wraps and decals.   |    | Discount |
|    |  |          | AA-Advanced Comm   |    | No Bid   |
|    |  |          | AB - B & G Automotive  |    | 5%       |
|    |  |          | AD - Code 3 Service, LLC   |    | No Bid   |
|    |  |          | AE - Higher Power Solutions  |    | 5%       |
|    |  |          | AF - MHQ of New Mexico   |    | 10%      |
|    |  |          | AK - New Mexico Emergency products, LLC  |    | 10%      |
|    |  |          | AN - West Mesa Auto Craft  |    | 0%       |

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| 11 |  | Discount | Discount off for all other related material not included in the specifications. Discount only applies to material relating to wraps and decals. | MFG             | Discount |
|----|--|----------|---|-----------------|----------|
|    |  |          | AA-Advanced Comm  |                 | No Bid   |
|    |  |          | AB - B & G Automotive   |                 | 5%       |
|    |  |          | AD - Code 3 Service, LLC  |                 | No Bid   |
|    |  |          | AE - Higher Power Solutions   |                 | 0%       |
|    |  |          | AF - MHQ of New Mexico  |                 | 10%      |
|    |  |          | AK - New Mexico Emergency products, LLC   |                 | 10%      |
|    |  |          | AN - West Mesa Auto Craft   |                 | 0%       |
| 12 |  | Discount | Discount off parts list price.  | MFG             | Discount |
|    |  |          | AA-Advanced Comm  |                 | 5%       |
|    |  |          | AB - B & G Automotive   |                 | 10%      |
|    |  |          | AD - Code 3 Service, LLC  |                 | 10-35%   |
|    |  |          |   | Feniex          | 35%      |
|    |  |          |   | SoundOff Signal | 35%      |
|    |  |          |   | Federal Signal  | 35%      |
|    |  |          |   | Havis           | 20%      |
|    |  |          |   | Troy            | 20%      |
|    |  |          |   | Jotto           | 15%      |
|    |  |          |   | Whelen          | 35%      |
|    |  |          |   | GeTac           | 10%      |
|    |  |          |   | Pro-Gard        | 15%      |
|    |  |          |   | Setina          | 15%      |
|    |  |          |   | Plastix Plus    | 15%      |
|    |  |          | AE - Higher Power Solutions   | Feniex          | 5%       |
|    |  |          | AF - MHQ of New Mexico  |                 | 12%      |
|    |  |          | AK - New Mexico Emergency products, LLC   | Kings of Wrap   | 10%      |
|    |  |          | AN - West Mesa Auto Craft   |                 | 0%       |



State of New Mexico  
 General Services Department  
 Purchasing Division  
 Price Agreement #: 60-000-15-00032

| 2 | Discount | Disc off parts catalog or list price for related accessories pertaining to push bars | MFG                         | Disc |
|---|----------|--|-----------------------------|------|
|   |          | AA-Advanced Comm   |                             | 5%   |
|   |          | AE - Higher Power Solutions  |                             | 20%  |
|   |          | AG - Federal Signal Corporation  |                             | 40%  |
|   |          | AK - New Mexico Emergency products, LLC  | Setina                      | 20%  |
|   |          |  | Go Rhino                    | 20%  |
|   |          |  | Federal Signal              | 25%  |
|   |          | AN - West Mesa Auto Craft  | Whelen Engineering          | 38%  |
|   |          |  | Code 3                      | 30%  |
|   |          |  | Fenlex                      | 25%  |
|   |          |  | Brooking Industries         | 20%  |
|   |          |  | Able 2/Sho-Me               | 30%  |
|   |          |  | Rigid Industries            | 15%  |
|   |          |  | Jotto-except Kodiak         | 15%  |
|   |          |  | Havis                       | 18%  |
|   |          |  | Premier Mounting Solutions  | 25%  |
|   |          |  | Setina-except PB450 & PB550 | 20%  |
|   |          |  | Go Rhino                    | 25%  |
|   |          |  | Pro-Gard Products           | 15%  |
|   |          |  | Truck Vault                 | 10%  |
|   |          | Other Law Enforcement MFG's, Not incl camera systems, radar or radios                |                             | 5%   |
|   |          | AO-Wireless Advanced Communications  | Westin                      | 25%  |

State of New Mexico  
 General Services Department  
 Purchasing Division  
 Price Agreement #: 60-000-15-00032

| 3 |  | Hourly | Labor/repair & installation cost per hour | Price    |
|---|--|--------|---|----------|
|   |  |        | AA-Advanced Comm                          | \$ 95.00 |
|   |  |        | AE-Higher Power Solutions                 | \$ 65.00 |
|   |  |        | Federal Signal Corporation                | No Bid   |
|   |  |        | AK-New Mexico Emergency products, LLC     | No Bid   |
|   |  |        | AN-West Mesa Auto Craft                   | \$ 50.00 |
|   |  |        | AO-Wireless Advanced Communications       | \$ 85.00 |



ENCHANTED  
TECHNOLOGY  
SOLUTIONS, LLC

# Quote

Santa Fe Police Department  
2515 Camino Entrada  
SANTA FE NM 87507

**Date**  
Feb 22, 2022

**Expiry**  
May 23, 2022

**Quote Number**  
QU-220038

**Reference**  
Santa Fe PD - Qty. 32  
CF-33 Computers and  
Keyboards

Enchanted Technology  
Solutions  
6615 Sujeto Rd. NW  
Albuquerque, NM 87120  
Contact: Jeff Gallegos  
(505) 946-8219  
jeffg@ets.us.com

| Item          | Description  | Quantity | Unit Price | Amount USD |
|---------------|--|----------|------------|------------|
| CF-33RZ-0BVM  | PANASONIC TOUGHBOOK 33<br>Public Sector Specific, WIN10 PRO, INTEL CORE I5-10310U 1.7GHZ (4.4GHZ), VPRO, 12.0" QHD Gloved Multi Touch+Digitizer, 16GB, 512GB OPAL SSD, INTEL WI-FI 6, Bluetooth, 4G LTE BAND 14 (EM7511), DGPS, Dual Pass (CH1:WWAN/CH2:DGPS), INFRARED WEBCAM, 8MP Rear Camera, Contactless Smartcard, Standard Batteries (2), TPM 2.0, FLAT.<br>-CF-SVCPDEP3Y - Toughbook Toughpad Premier Deployment - Includes Imaging, Customer Portal Access, MultiLocation Shipping and Disk Image Management at the Panasonic National Service Center (YEARS 1,2,3)<br>-FZ-SVC512SSD3Y - 512GB SSD - Toughpad No Return of Defective Drive. (YEARS 1,2, 3)<br>-FZ-SVCTPNF3YR - Protection Plus Warranty - Tablet PC (YEARS 1, 2, 3)<br>-CF-SVCBIOS1 - NSC CUSTOM BIOS POST SALE ENTITLEMENT.<br>-CF-SVCADDPRM12B - ABSOLUTE RESILIENCE - 12 Month Term - Panasonic PS Bundled Sled Customer Only. MSRP: \$4,797.00<br>*NM State Contract Price is 10% off MSRP: \$4,317.30 | 32.00    | 3,725.00   | 119,200.00 |
| FZ-SVCTPEXT2Y | Extended Warranty - Tablet PC (Years 4 &5) Models supported: CF-33, FZ-M1, FZ-A2, FZ-B2, FZ-G1, FZ-Q2<br>*NM State Contract Price: \$295.00  | 32.00    | 295.00     | 9,440.00   |
| CF-VEK333LMP  | Premium Keyboard for CF-33 Mk1, Mk2. New Improved, 3X Brighter Out-of-the-Box. Emissive Red Backlit (3 Levels). Handle/Kickstand - Display can be opened to any angle. Compatible with tablet, 33 Laptop Vehicle Dock, and 33 Desktop Dock. Ethernet, SDXC (Full Size), HDMI, VGA, USB 2.0, USB 3.0 (2), SERIAL (USB), Power, Docking Connector, Kensington Lock, Tablet Release with Lock/Unlock, Latch ARM. Forward or Reverse-Dockable to   | 32.00    | 495.00     | 15,840.00  |

| Item | Description  | Quantity | Unit Price       | Amount USD        |
|------|--|----------|------------------|-------------------|
|      | Convertible Mode.<br>MSRP: \$670.00<br>* NM State Contract Price is 10% off MSRP: \$603.00 |          |                  |                   |
|      |  |          | Subtotal         | 144,480.00        |
|      |  |          | <b>TOTAL USD</b> | <b>144,480.00</b> |

**Terms**

New Mexico State Price Agreement - 10-00000-20-00048  
 Title: Communications, Radio Equipment, Parts, Accessories and Related Services

We reserve the right to cancel or withdraw any quote at any time for any reason. All quotes are good for 45 days from the date given unless otherwise listed. Payment is due in full before items will be shipped unless you have an active account.

The pricing and services quoted represent ETS's best price for the items listed. Any deviation from the items listed or from the services being provided represent a "CHANGE ORDER" and will be dealt with on a separate Purchase Order or Agreement.

Purchase orders may be emailed directly to Jeff Gallegos at [jeffg@ets.us.com](mailto:jeffg@ets.us.com). If you have any problems receiving or reading this quote, or if you have any questions, please call Jeff Gallegos at (505) 946-8219.



ENCHANTED  
TECHNOLOGY  
SOLUTIONS, LLC

# Quote

Santa Fe Police Department  
2515 Camino Entrada  
SANTA FE NM 87507

**Date**  
Feb 22, 2022

**Expiry**  
May 23, 2022

**Quote Number**  
QU-220039

**Reference**  
Santa Fe PD- Qty. 32  
Docking Stations, BMS  
Printers, and Acces.

Enchanted Technology  
Solutions  
6615 Sujeto Rd. NW  
Albuquerque, NM 87120  
Contact: Jeff Gallegos  
(505) 946-8219  
jeffg@ets.us.com

| Item          | Description   | Quantity | Unit Price | Amount USD |
|---------------|---|----------|------------|------------|
| GJ-33-LVDLT0  | Gamber Johnson Lite Laptop 2-in-1 Vehicle Dock (no pass) for Panasonic TOUGHBOOK 33. USB-A 2.0 (6), Serial, LAN (2). Features two front USB ports for easy access. Requires Premium Keyboard (sold separately).<br>MSRP: \$1,613.00<br>* NM State Contract Price is 10 % off MSRP: \$1,451.70 | 32.00    | 859.00     | 27,488.00  |
| GBJ-7110-1214 | Gamber Johnson Screen Support for Panasonic CF-33 Laptop Docking Station<br>MSRP: \$48.00<br>*NM State Contract Price is 30% off MSRP: \$33.60  | 32.00    | 33.60      | 1,075.20   |
| CF-LNDDC120   | Lind 120 Watt 12-32 Volt Input Car Charger for CF-30, CF-31,CF-33, 4K Mk1, Mk2 (UT-M/FZ-Y1), CF-53 Mk4, CF-54, CF-SX2, CF-F9, CF-19, CF-20, CF-C2, CF-H2, CF-U1, FZ-G1<br>MSRP: \$144.95<br>*NM State Contract Price is 10% off MSRP: \$130.46  | 32.00    | 130.46     | 4,174.72   |
| CF-LNDBRK120  | Lind Mounting Bracket for CF-LNDDC120 (Mfg No: ASMTL-00332)<br>MSRP: \$10.95<br>*NM State Contract Price is 10% off MSRP: \$9.86  | 32.00    | 9.86       | 315.52     |
| PJ722         | Brother Mobile Solutions: PocketJet 7, 200dpi Full Page Thermal Printer with USB (Only includes the printer. Requires power, USB Cable, and printing supplies)<br>MSRP: 384.00<br>*NM State Contract Price is 5% off MSRP: \$364.80   | 32.00    | 352.36     | 11,275.52  |
| LB3602        | Brother Mobile Solutions: USB Cable - 6 foot length<br>MSRP: \$14.00<br>*NM State Contract Price is 5% off MSRP: \$13.30  | 32.00    | 13.30      | 425.60     |

| Item   | Description  | Quantity | Unit Price       | Amount USD       |
|--------|--|----------|------------------|------------------|
| LB3692 | Brother Mobile Solutions: PocketJet 3, 3 Plus, 6, 6 Plus, RuggedJet 4030, 4040 Car Adapter - Wired - 14 Foot Length<br>MSRP: \$24.10<br>*NM State Contract Price is 5% off MSRP: \$22.90                                   | 32.00    | 22.90            | 732.80           |
| LBX028 | BROTHER MOBILE SOLUTIONS : In-Vehicle Mount / used with roll paper for PocketJet 7 series and PocketJet 6 units, replaces LB3810 EXCEPT FOR PJ673<br>MSRP: \$110.00<br>*NM State Contract Price is \$5% off MSRP: \$104.50 | 32.00    | 104.00           | 3,328.00         |
|        |  |          | Subtotal         | 48,815.36        |
|        |  |          | <b>TOTAL USD</b> | <b>48,815.36</b> |

#### Terms

New Mexico State Price Agreement - 10-00000-20-00048  
Title: Communications, Radio Equipment, Parts, Accessories and Related Services

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Purchase orders may be emailed directly to Jeff Gallegos at [jeffg@ets.us.com](mailto:jeffg@ets.us.com). If you have any problems receiving or reading this quote, or if you have any questions, please call Jeff Gallegos at (505) 946-8219.



# Quote

Santa Fe Police Department  
2515 Camino Entrada  
SANTA FE NM 87507

**Date**  
Feb 22, 2022

**Expiry**  
May 23, 2022

**Quote Number**  
QU-220040

**Reference**  
Santa Fe PD - Qty. 42  
Airgain Multimax Antennas

Enchanted Technology  
Solutions  
6615 Sujeto Rd. NW  
Albuquerque, NM 87120  
Contact: Jeff Gallegos  
(505) 946-8219  
jeffg@ets.us.com

| Item                               | Description  | Quantity | Unit Price       | Amount USD       |
|------------------------------------|--|----------|------------------|------------------|
| AP-MMF-<br>CCWWG-Q-<br>SMA-RP34-BL | Airgain Multimax FV Sharkin External Antenna for<br>Cradlepoint IBR900 Router. Bolt Mount.<br>MSRP: \$315.00<br>*NM State Contract Price is 10% off MSRP: \$283.50 | 42.00    | 283.50           | 11,907.00        |
|                                    |  |          | Subtotal         | 11,907.00        |
|                                    |  |          | <b>TOTAL USD</b> | <b>11,907.00</b> |

## Terms

New Mexico State Price Agreement - 10-00000-20-00048  
Title: Communications, Radio Equipment, Parts, Accessories and Related Services

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State of New Mexico  
General Services Department

Statewide Price Agreement

**Awarded Vendor:**  
11 Awarded Vendors- See pages 6&7 for details

**Email:**  
**Telephone No.:**

Price Agreement Number: 10-00000-20-00048

Payment Terms: Net 30

F.O.B.: Destination

Delivery: See pages 6&7

**Ship To:**  
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Procurement Specialist: Raelynn Lujan *RL*

Telephone No.: 505-827-0484

Email: raelynn.lujan@state.nm.us

**Invoice:**  
As Requested

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**Term: November 18, 2020 thru November 17, 2022**

**This Statewide Price Agreement is made subject to the "terms and conditions" as indicated on subsequent pages.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Date: 11/13/2020

Mark Hayden, New Mexico State Purchasing Agent

x **This Agreement was signed on behalf of the State Purchasing Agent**

*JDL*

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 10-00000-20-00048

**Awarded Vendors:**

(AA) 0000051480  
Advanced Communications and Electro  
2417 Baylor Drive SE  
Albuquerque, NM 87106  
(505) 244-3321  
lhenz@advtwoway.com

Delivery: 10 days ARO, typical  
Preference: Resident

(AB) 0000116813  
Code 3 Service, LLC  
2323 Aztec Rd NE- STE A  
Albuquerque, NM 87107  
(505) 407-2310  
Sales@code3service.com

Delivery: 1-6 Weeks or As Requested

(AC) 0000147342  
Electro-Magwave, Inc  
PO Box 2182  
Fairfax, VA 22031  
(216) 232-0244  
mike.wienke@emwaveinc.com

Delivery: UPS Surface Pre-Pay & Add-  
Free Shipping for Order Total >\$1,000.

(AD) 0000135964  
Enchanted Technology Solutions, LLC  
P.O. Box 29374  
Santa Fe, NM 87592  
(505) 946-8219  
jeffg@ets.us.com

Delivery: 4-6 Weeks or as requested

(AE) 0000010372  
Holzberg Communications, Inc.  
PO Box 322  
Totowa, NJ 07511  
(800) 654-9550  
holzberg@juno.com

Delivery: 15 Days ARO

(AF) 0000070398  
Icom America Inc  
12421 Willows Road NE  
Kirkland, Washington 98034  
(425) 450-6090  
govsales@icomamerica.com

Delivery: 30-60 days ARO  
(Large quantities: 90-120 days ARO)

(AG) 0000111558  
L3Harris Technologies, Inc.  
PO Box 419436  
Boston, MA 02241-9436  
(800) 368-3277  
PSPCIDIQCONTRACTS@L3Harris.com

Delivery: As Requested

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 10-00000-20-00048

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(AH) 0000013468  
Motorola Solutions Inc  
13096 Collections Center Dr.  
Chicago, IL 60693-0000  
(505) 850-8194  
manny.barreras@motorolasolutions.com

Delivery: FOB  
Preference: Resident

(AI) 0000086640  
R.T.C., Inc.  
300 E. Sunset Rd.  
El Paso, TX 79922  
(915) 584-6646  
mercy@rtcinc.org  
omar@rtcinc.org

Delivery: 1-8 weeks

(AJ) 0000137644  
Southwest Customs LLC  
17 HWY 82  
Alamogordo, NM 88310  
Office: (575) 488-1340  
Cell: (650) 283-4471  
collier@swcustoms.net

Delivery: As requested; at the discretion  
or purchase/end user/ requisitioner

(AK) 0000046297  
Specialty Corporation  
PO Box 23277  
Albuquerque, NM 87192  
(505) 294-6100

Delivery: same day if in stock,  
if not 2-8 weeks

**II. Implementation Services: Software Integration, Hardware Installation and Training**

| No. | Service                                | Vendor (AA)     |                            |                 | Vendor (AB)                |                 |                                     | Vendor (AC)     |                                     |                 | Vendor (AD)                |                 |                                     | Vendor (AE)     |                                     |  |
|-----|--|-----------------|----------------------------|-----------------|----------------------------|-----------------|-------------------------------------|-----------------|-------------------------------------|-----------------|----------------------------|-----------------|-------------------------------------|-----------------|-------------------------------------|--|
|     |  | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicated Hourly or Daily) | MSRP % Discount | \$ Rate (indicated Hourly or Daily) | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicated Hourly or Daily) | MSRP % Discount | \$ Rate (indicated Hourly or Daily) |  |
| 1   | System Technician Technologist         | 0%              | \$125.00                   | 0%              | \$125.00                   | No Bid          | No Bid                              | 0%              | \$175.00                            | No Bid          | No Bid                     | 0%              | \$175.00                            | No Bid          | No Bid                              |  |
| 2   | Standard Shop Installation             | 0%              | \$95.00                    | 0%              | \$95.00                    | No Bid          | No Bid                              | 0%              | \$125.00                            | No Bid          | No Bid                     | 0%              | \$125.00                            | No Bid          | No Bid                              |  |
| 3   | Mobile Radio Installation              | 0%              | \$105.00                   | 0%              | \$95.00                    | No Bid          | No Bid                              | 0%              | \$150.00                            | No Bid          | No Bid                     | 0%              | \$150.00                            | No Bid          | No Bid                              |  |
| 4   | Radio Programming                      | 0%              | \$95.00                    | 0%              | \$55.00                    | No Bid          | No Bid                              | 0%              | \$100.00                            | No Bid          | No Bid                     | 0%              | \$100.00                            | No Bid          | No Bid                              |  |
| 5   | Training                               | 0%              | \$125.00                   | 0%              | \$125.00                   | No Bid          | No Bid                              | 0%              | \$200.00                            | No Bid          | No Bid                     | 0%              | \$200.00                            | No Bid          | No Bid                              |  |
| 6   | Post-Warranty Maintenance              | 0%              | \$105.00                   | 0%              | \$125.00                   | No Bid          | No Bid                              | 0%              | \$200.00                            | No Bid          | No Bid                     | 0%              | \$200.00                            | No Bid          | No Bid                              |  |
| 7   | Support Services – Implementation      | 0%              | \$105.00                   | 0%              | \$125.00                   | No Bid          | No Bid                              | 0%              | \$200.00                            | No Bid          | No Bid                     | 0%              | \$200.00                            | No Bid          | No Bid                              |  |
| 8   | Support Services – Post Implementation | 0%              | \$105.00                   | 0%              | \$125.00                   | No Bid          | No Bid                              | 0%              | \$200.00                            | No Bid          | No Bid                     | 0%              | \$200.00                            | No Bid          | No Bid                              |  |
| 9   | Project Management Services            | 0%              | \$125.00                   | 0%              | \$175.00                   | No Bid          | No Bid                              | 0%              | \$150.00                            | No Bid          | No Bid                     | 0%              | \$150.00                            | No Bid          | No Bid                              |  |

| Additional Items by Vendors: | Vendor (AB)            |                                    | Vendor (AD)     |                                    |          |
|------------------------------|------------------------|------------------------------------|-----------------|------------------------------------|----------|
|                              | MSRP % Discount        | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) |          |
| 10                           | Design Engineering     | 0%                                 | \$250.00        | 0%                                 | \$250.00 |
| 11                           | Senior System Engineer | 0%                                 | \$300.00        | 0%                                 | \$300.00 |
| 12                           | Consulting             | 0%                                 | \$200.00        | 0%                                 | \$200.00 |
| 13                           | Staging                | 0%                                 | \$500.00        | 0%                                 | \$200.00 |
| 14                           | Travel Per-diem        | 0%                                 | \$150.00        | 0%                                 | \$200.00 |
| 15                           | Travel Mileage         | 0%                                 | \$0.55          | 0%                                 | \$100.00 |

| Vendor (AF)     |                                    | Vendor (AG)     |                                    | Vendor (AH)     |                                    | Vendor (AI)     |                            | Vendor (AJ)     |                                    | Vendor (AK)     |                                    |
|-----------------|------------------------------------|-----------------|------------------------------------|-----------------|------------------------------------|-----------------|----------------------------|-----------------|------------------------------------|-----------------|------------------------------------|
| MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) |
|                 | See Appendix                       |                 |                                    |                 |                                    |                 |                            |                 |                                    |                 |                                    |
| 30%             | —                                  | 0%              | Refer to catalogue                 | 0%              | \$1,805.00 Daily Rate              | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix                       | 0%              | Refer to catalogue                 | 0%              | \$150.00 Per hour                  | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$170.00                           |
| 30%             | See Appendix                       | 0%              | Refer to catalogue                 | 0%              | \$180.00-\$500.00 Per hour         | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$170.00                           |
| 30%             | See Appendix                       | 0%              | Refer to catalogue                 | 0%              | \$55.00-\$125.00 per hour          | 0%              | \$95.00                    | 100% w/purchase | \$75.00                            | 0%              | \$30.00                            |
| 30%             | See Appendix                       | 0%              | Refer to catalogue                 |                 | System                             | 0%              | \$95.00                    | 100% w/purchase | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix                       | 0%              | Refer to catalogue                 |                 | System                             | 0%              | \$95.00                    | 100% w/purchase | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix                       | 0%              | Refer to catalogue                 |                 | System                             | 0%              | \$95.00                    | 100% w/purchase | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix                       | 0%              | Refer to catalogue                 |                 | System                             | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$85.00                            |
| No Bid          | See Appendix                       | 0%              | Refer to catalogue                 |                 | System                             | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$85.00                            |

| Vendor (AF) | MSRP % Discount  | \$ Rate (indicate Hourly or Daily) |
|-------------|--|------------------------------------|
|             |  |                                    |
| 10          | Additional Items by Vendors:<br>Extended Warranty Options (as per specifications instructinos) | 30%<br>See Appendix                |

### III. Provide URL Link or Links to Communications, Radio Equipment, Parts, Accessories and Related Services Price Catalogs:

| Vendor  | Links  |
|---|--|
| Vendor (AA)   | See Appendix _   |
| Vendor (AB)   | <a href="http://www.code3services.com/catalogs.html">www.code3services.com/catalogs.html</a><br><a href="mailto:Sales@code3services.com">Sales@code3services.com</a>   |
| Vendor (AC)   | <a href="mailto:mike.wieke@emwaveinc.com">mike.wieke@emwaveinc.com</a><br><a href="http://www.emwaveinc.com">www.emwaveinc.com</a><br><a href="http://www.nearson.com">www.nearson.com</a><br><a href="mailto:sales@emwaveinc.com">sales@emwaveinc.com</a> |
| Vendor (AD)   |  |
| <a href="mailto:jeffg@ets.us.com">jeffg@ets.us.com</a> Vendor |  |
| Vendor (AE)   | No Bid   |
| Vendor (AF)   | <a href="http://www.icomamerica.com/clientproposal">http://www.icomamerica.com/clientproposal</a>  |
| Vendor (AG)   | <a href="https://premier.pspc.harris.com/infocenter/">https://premier.pspc.harris.com/infocenter/</a><br><a href="https://www.harris.com/solution/pspc-technical-training">https://www.harris.com/solution/pspc-technical-training</a>                     |
| Vendor (AH)   | <a href="http://www.motorolasolutions.com/en_xu/product-catalog-search.html">http://www.motorolasolutions.com/en_xu/product-catalog-search.html</a>  |
| Vendor (AI)   | URL Links not available. Price Catalogs are available upon request.  |
| Vendor (AJ)   | <a href="https://www.dropbox.com/s/q15ochcos5cx6zo/BK%20June%202020%20Retail%20Price%20List.pdf?dl=0">https://www.dropbox.com/s/q15ochcos5cx6zo/BK%20June%202020%20Retail%20Price%20List.pdf?</a>  |
| dl=0 Vendor (AK)  | No Bid   |

**Vendor (AD)**

State of New Mexico  
General Services Department  
Purchasing Division  
ITB Statewide Price Agreement #: 10-00000-20-00048

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**BID PRICING RESPONSE FORM****I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer    | Product Category          | APC | Item              | Short Description  | MSRP % Discount |
|-----|-----------------|---------------------------|-----|-------------------|--|-----------------|
| 1.  | Sierra Wireless | Wireless Mobility Systems | N/A | Current Catalog   | Sierra Wireless LTE/FirstNet/WiFi Router/Gateway Hardware and Hardware Accessories | 5%              |
| 2.  | Sierra Wireless | Wireless Mobility Systems | N/A | Current Catalog   | Sierra Wireless LTE/FirstNet/WiFi Router/Gateway Antennas                          | 10%             |
| 3.  | Sierra Wireless | Wireless Mobility Systems | N/A | Current Catalog   | Sierra Wireless Software and Services  | 0%              |
| 4.  | Cradlepoint     | Wireless Mobility Systems | N/A | Current Catalog   | Cradlepoint LTE/FirstNet/WiFi Router/Gateway Hardware and Hardware Accessories     | 5%              |
| 5.  | Cradlepoint     | Wireless Mobility Systems | N/A | Current Catalog   | Cradlepoint Software and Services  | 0%              |
| 6.  | Peplink         | Wireless Mobility Systems | N/A | Current Catalog   | Peplink Router LTE/FirstNet/WiFi Gateway Hardware and Hardware Accessories         | 5%              |
| 7.  | Peplink         | Wireless Mobility Systems | N/A | Current Catalog   | Peplink Software and Services  | 0%              |
| 8.  | Panasonic       | Wireless Mobility Systems | N/A | Current Catalog   | LTE/FirstNet/WiFi Rugged Tablets, Laptops, Cameras and Handheld Computers          | 10%             |
| 9.  | Panasonic       | Wireless Mobility Systems | N/A | Current Catalog   | Accessories for LTE/FirstNet/WiFi Rugged Tablets, Laptops, and Handheld Computers  | 10%             |
| 10. | Panasonic       | Wireless Mobility Systems | N/A | Current Catalog   | Warranties, Software and Services  | 0%              |
| 11. | Nextivity       | Wireless Mobility Systems | N/A | Current Catalog   | Cel-Fi Cellular/4G/LTE/FirstNet/WiFi Smart Signal Boosters & Accessories           | 5%              |
| 12. | L-TRON          | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Accessory   | 10%             |
| 13. | Leonardo/ELSAG  | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Hardware and Accessories  | 10%             |
| 14. | Other           | Wireless Mobility Systems | N/A | Others not listed | Other LMR Radio/LTE Accessories.   | 5%              |
| 15. | Brother         | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Printer, Mounts and Accessories                                       | 5%              |
| 16. | Gamber Johnson  | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Mounts, Docks, and Accessories  | 30%             |
| 17. | Havis           | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Mounts, Docks, and Accessories  | 20%             |
| 18. | Airgain         | Wireless Mobility Systems | N/A | Current Catalog   | Airgain LMR/4G/LTE/5G/WiFi/GPS Antennas and Accessories                            | 10%             |
| 19. | Panorama        | Wireless Mobility Systems | N/A | Current Catalog   | Airgain LMR/4G/LTE/5G/WiFi/GPS Antennas and Accessories                            | 10%             |
| 20. | Weboost         | Wireless Mobility Systems | N/A | Current Catalog   | Cellular//4G/LTE/FirstNet/5G/WiFi Signal Boosters & Accessories                    | 5%              |
| 21. | Startech.com    | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Cable Accessories   | 15%             |
| 22. | Belkin          | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Cable Accessories   | 20%             |

State of New Mexico  
 General Services Department  
 Purchasing Division

Vendor (AD)

ITB Statewide Price Agreement #: 10-00000-20-00048

|     |                  |                    |     |                 |  |    |
|-----|------------------|--------------------|-----|-----------------|--|----|
| 23. | LEM Solutions    | LMR<br>Accessories | N/A | Current Catalog | LMR/LTE/WiFi Mounts and<br>Accessories | 5% |
| 24. | AXON             | LMR<br>Accessories | N/A | Current Catalog | LMR/LTE/WiFi Mounts and<br>Accessories | 5% |
| 25. | Lind Electronics | LMR<br>Accessories | N/A | Current Catalog | LMR/LTE/WiFi Power Accessories         | 5% |
| 26. |                  |                    |     |                 |  |    |
| 27. |                  |                    |     |                 |  |    |
| 28. |                  |                    |     |                 |  |    |
| 29. |                  |                    |     |                 |  |    |
| 30. |                  |                    |     |                 |  |    |

Billing Address:  
 SANTA FE, CITY OF  
 301 MONTEZUMA AVE  
 SANTA FE, NM 87504  
 US

Quote Date:02/21/2022  
 Expiration Date:05/22/2022  
 Quote Created By:  
 LUKE BROTON  
 LUKE.BROTON@  
 motorolasolutions.com  
 Manny.Barreras@  
 Motorolasolutions.com  
 End Customer:  
 SANTA FE, CITY OF  
 Ryan Campion  
 racampion@santafenm.gov  
 +1.505.827.3931

Contract: NM Contract SPA -00048

| Line # | Item Number  | Description  | Qty | List Price | Ext. List Price |
|--------|--------------|--|-----|------------|-----------------|
|        | APX™ 8500    |  |     |            |                 |
| 1      | M37TSS9PW1AN | APX8500 ALL BAND MP MOBILE                         | 10  | \$5,667.00 | \$56,670.00     |
| 1a     | G90AC        | ADD: NO MICROPHONE NEEDED<br>APX                   | 10  | \$0.00     | \$0.00          |
| 1b     | G72AD        | ADD: APX O3 HANDHELD CH                            | 10  | \$1,041.00 | \$10,410.00     |
| 1c     | GA00580AA    | ADD: TDMA OPERATION                                | 10  | \$495.00   | \$4,950.00      |
| 1d     | GA01513AB    | ADD: ALL BAND MOBILE<br>ANTENNA (7/8V/U)           | 10  | \$105.00   | \$1,050.00      |
| 1e     | G51AT        | ENH:SMARTZONE                                      | 10  | \$1,650.00 | \$16,500.00     |
| 1f     | G78AT        | ENH: 3 YEAR ESSENTIAL SVC                          | 10  | \$176.00   | \$1,760.00      |
| 1g     | GA05509AA    | DEL: DELETE UHF BAND                               | 10  | -\$800.00  | -\$8,000.00     |
| 1h     | B18CR        | ADD: AUXILIARY SPKR 7.5 WATT<br>APX                | 10  | \$66.00    | \$660.00        |
| 1i     | G444AH       | ADD: APX CONTROL HEAD<br>SOFTWARE                  | 10  | \$0.00     | \$0.00          |
| 1j     | G806BL       | ENH: ASTRO DIGITAL CAI OP APX                      | 10  | \$567.00   | \$5,670.00      |
| 1k     | GA01767AG    | ADD: RADIO AUTHENTICATION                          | 10  | \$110.00   | \$1,100.00      |
| 1l     | G193AK       | ADD: ADP ONLY (NON-P25 CAP<br>COMPLIANT) (US ONLY) | 10  | \$0.00     | \$0.00          |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

| Line # | Item Number            | Description                                     | Qty | List Price | Ext. List Price |
|--------|------------------------|---|-----|------------|-----------------|
| 1m     | G361AH                 | ENH: P25 TRUNKING SOFTWARE APX                  | 10  | \$330.00   | \$3,300.00      |
| 1n     | GA01606AA              | ADD: NO GPS/WI-FI ANTENNA NEEDED                | 10  | \$0.00     | \$0.00          |
| 1o     | G67DE                  | ADD: REMOTE MOUNT 03 MP                         | 10  | \$327.00   | \$3,270.00      |
| 1p     | GA01515AA              | ADD: J600 ADAPTER CABLE                         | 10  | \$105.00   | \$1,050.00      |
|        | APX™ 6500 / Enh Series | ENHANCEDAPX6500                                 |     |            |                 |
| 2      | M25URS9PW1BN           | APX6500 ENHANCED 7/800 MHZ MOBILE               | 32  | \$3,253.00 | \$104,096.00    |
| 2a     | GA00580AA              | ADD: TDMA OPERATION                             | 32  | \$495.00   | \$15,840.00     |
| 2b     | G51AU                  | ENH: SMARTZONE OPERATION APX6500                | 32  | \$1,320.00 | \$42,240.00     |
| 2c     | G67DT                  | ADD: REMOTE MOUNT E5 APXM                       | 32  | \$327.00   | \$10,464.00     |
| 2d     | G78AT                  | ENH: 3 YEAR ESSENTIAL SVC                       | 32  | \$176.00   | \$5,632.00      |
| 2e     | B18CR                  | ADD: AUXILIARY SPKR 7.5 WATT APX                | 32  | \$66.00    | \$2,112.00      |
| 2f     | G444AH                 | ADD: APX CONTROL HEAD SOFTWARE                  | 32  | \$0.00     | \$0.00          |
| 2g     | G335AW                 | ADD: ANT 1/4 WAVE 762-870MHZ                    | 32  | \$15.00    | \$480.00        |
| 2h     | G806BL                 | ENH: ASTRO DIGITAL CAI OP APX                   | 32  | \$567.00   | \$18,144.00     |
| 2i     | GA01767AG              | ADD: RADIO AUTHENTICATION                       | 32  | \$110.00   | \$3,520.00      |
| 2j     | GA01670AA              | ADD: APX E5 CONTROL HEAD                        | 32  | \$717.00   | \$22,944.00     |
| 2k     | W22BA                  | ADD: STD PALM MICROPHONE APX                    | 32  | \$79.00    | \$2,528.00      |
| 2l     | G193AK                 | ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY) | 32  | \$0.00     | \$0.00          |
| 2m     | G361AH                 | ENH: P25 TRUNKING SOFTWARE APX                  | 32  | \$330.00   | \$10,560.00     |
| 2n     | GA00235AA              | ADD: NO GPS ANTENNA NEEDED APX                  | 32  | \$0.00     | \$0.00          |
|        | APX™ 4500 Enhanced     |   |     |            |                 |
| 3      | M22KSS9PW1BN           | APX4500 ENHANCED VHF MOBILE                     | 32  | \$2,036.00 | \$65,152.00     |



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

| Line #   | Item Number | Description                                     | Qty | List Price | Ext. List Price |
|--|-------------|---|-----|------------|-----------------|
| 3a   | G24AX       | ENH: 3 YEAR ESSENTIAL SVC                       | 32  | \$145.00   | \$4,640.00      |
| 3b   | G66BF       | ADD: DASH MOUNT O2 APXM                         | 32  | \$138.00   | \$4,416.00      |
| 3c   | B18CR       | ADD: AUXILIARY SPKR 7.5 WATT APX                | 32  | \$66.00    | \$2,112.00      |
| 3d   | GA00804AA   | ADD: APX O2 CH (GREY)                           | 32  | \$541.00   | \$17,312.00     |
| 3e   | G89AC       | ADD: NO RF ANTENNA NEEDED                       | 32  | \$0.00     | \$0.00          |
| 3f   | G444AH      | ADD: APX CONTROL HEAD SOFTWARE                  | 32  | \$0.00     | \$0.00          |
| 3g   | W22BA       | ADD: STD PALM MICROPHONE APX                    | 32  | \$79.00    | \$2,528.00      |
| 3h   | G193AK      | ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY) | 32  | \$0.00     | \$0.00          |
| 3i   | GA00235AA   | ADD: NO GPS ANTENNA NEEDED APX                  | 32  | \$0.00     | \$0.00          |
| 3j   | Q811BU      | ADD: SOFTWARE P25 CONVENTIONAL                  | 32  | \$715.00   | \$22,880.00     |
| APX™ Control Head/Mounting Kits/DEK BOX/Multiplexers |             |   |     |            |                 |
| 4  | H1919B      | MULTIPLEXER QMA                                 | 10  | \$250.00   | \$2,500.00      |
| 5  | HAF4017A    | ADD: ANT 3DB COLLINEAR 762-870MHZ               | 10  | \$44.01    | \$440.10        |
| 6  | RAD4010ARB  | ANTENNA, SPECTRUM, 136-174 MHZ                  | 10  | \$218.41   | \$2,184.10      |

Subtotal \$461,114.20

Total Discount Amount \$157,149.60

**Grand Total \$303,964.60(USD)**

**Notes:**

- Note: These radios do not include SmartConnect, Group Services, or OTAP. A quote to have these radios flashed at a later date can be requested if needed.



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.





# State of New Mexico General Services Department

## Statewide Price Agreement

**Awarded Vendor:**  
11 Awarded Vendors- See pages 6&7 for details

**Email:**  
**Telephone No.:**

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

**Invoice:**  
As Requested

Price Agreement Number: 10-00000-20-00048

Payment Terms: Net 30

F.O.B.: Destination

Delivery: See pages 6&7

Procurement Specialist: Raelynn Lujan *RL*

Telephone No.: 505-827-0484

Email: raelynn.lujan@state.nm.us

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**Term: November 18, 2020 thru November 17, 2022**

**This Statewide Price Agreement is made subject to the “terms and conditions” as indicated on subsequent pages.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Mark Hayden, New Mexico State Purchasing Agent

Date: 11/13/2020

× **This Agreement was signed on behalf of the State Purchasing Agent**

*JDL*

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 10-00000-20-00048

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**Awarded Vendors:**

(AA) 0000051480  
Advanced Communications and Electro  
2417 Baylor Drive SE  
Albuquerque, NM 87106  
(505) 244-3321  
lhenz@advtwoway.com  
Delivery: 10 days ARO, typical  
Preference: Resident

(AB) 0000116813  
Code 3 Service, LLC  
2323 Aztec Rd NE- STE A  
Albuquerque, NM 87107  
(505) 407-2310  
Sales@code3service.com  
Delivery: 1-6 Weeks or As Requested

(AC) 0000147342  
Electro-Magwave, Inc  
PO Box 2182  
Fairfax, VA 22031  
(216) 232-0244  
mike.wienke@emwaveinc.com  
Delivery: UPS Surface Pre-Pay & Add-  
Free Shipping for Order Total >\$1,000.

(AD) 0000135964  
Enchanted Technology Solutions, LLC  
P.O. Box 29374  
Santa Fe, NM 87592  
(505) 946-8219  
jeffg@ets.us.com  
Delivery: 4-6 Weeks or as requested

(AE) 0000010372  
Holzberg Communications, Inc.  
PO Box 322  
Totowa, NJ 07511  
(800) 654-9550  
holzberg@juno.com  
Delivery: 15 Days ARO

(AF) 0000070398  
Icom America Inc  
12421 Willows Road NE  
Kirkland, Washington 98034  
(425) 450-6090  
govsales@icomamerica.com  
Delivery: 30-60 days ARO  
(Large quantities: 90-120 days ARO)

(AG) 0000111558  
L3Harris Technologies, Inc.  
PO Box 419436  
Boston, MA 02241-9436  
(800) 368-3277  
PSPCIDIQCONTRACTS@L3Harris.com  
Delivery: As Requested

State of New Mexico  
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(AH) 0000013468  
Motorola Solutions Inc  
13096 Collections Center Dr.  
Chicago, IL 60693-0000  
(505) 850-8194  
manny.barreras@motorolasolutions.com

Delivery: FOB  
Preference: Resident

(AI) 0000086640  
R.T.C., Inc.  
300 E. Sunset Rd.  
El Paso, TX 79922  
(915) 584-6646  
mercy@rtcinc.org  
omar@rtcinc.org

Delivery: 1-8 weeks

(AJ) 0000137644  
Southwest Customs LLC  
17 HWY 82  
Alamogordo, NM 88310  
Office: (575) 488-1340  
Cell: (650) 283-4471  
collier@swcustoms.net

Delivery: As requested; at the discretion  
or purchase/end user/ requisitioner

(AK) 0000046297  
Specialty Corporation  
PO Box 23277  
Albuquerque, NM 87192  
(505) 294-6100

Delivery: same day if in stock,  
if not 2-8 weeks

**II. Implementation Services: Software Integration, Hardware Installation and Training**

| No. | Service                                | Vendor (AA)     |                            | Vendor (AB)     |                            | Vendor (AC)     |                                    | Vendor (AD)     |                            | Vendor (AE)     |                                    |
|-----|--|-----------------|----------------------------|-----------------|----------------------------|-----------------|------------------------------------|-----------------|----------------------------|-----------------|------------------------------------|
|     |  | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) |
| 1   | System Technician Technologist         | 0%              | \$125.00                   | 0%              | \$125.00                   | No Bid          | No Bid                             | 0%              | \$175.00                   | No Bid          | No Bid                             |
| 2   | Standard Shop Installation             | 0%              | \$95.00                    | 0%              | \$95.00                    | No Bid          | No Bid                             | 0%              | \$125.00                   | No Bid          | No Bid                             |
| 3   | Mobile Radio Installation              | 0%              | \$105.00                   | 0%              | \$95.00                    | No Bid          | No Bid                             | 0%              | \$150.00                   | No Bid          | No Bid                             |
| 4   | Radio Programming                      | 0%              | \$95.00                    | 0%              | \$55.00                    | No Bid          | No Bid                             | 0%              | \$100.00                   | No Bid          | No Bid                             |
| 5   | Training                               | 0%              | \$125.00                   | 0%              | \$125.00                   | No Bid          | No Bid                             | 0%              | \$200.00                   | No Bid          | No Bid                             |
| 6   | Post-Warranty Maintenance              | 0%              | \$105.00                   | 0%              | \$125.00                   | No Bid          | No Bid                             | 0%              | \$200.00                   | No Bid          | No Bid                             |
| 7   | Support Services – Implementation      | 0%              | \$105.00                   | 0%              | \$125.00                   | No Bid          | No Bid                             | 0%              | \$200.00                   | No Bid          | No Bid                             |
| 8   | Support Services – Post Implementation | 0%              | \$105.00                   | 0%              | \$125.00                   | No Bid          | No Bid                             | 0%              | \$200.00                   | No Bid          | No Bid                             |
| 9   | Project Management Services            | 0%              | \$125.00                   | 0%              | \$175.00                   | No Bid          | No Bid                             | 0%              | \$150.00                   | No Bid          | No Bid                             |

| Additional Items by Vendors: | Vendor (AB)            |                                    | Vendor (AD)     |                                    |          |
|------------------------------|------------------------|------------------------------------|-----------------|------------------------------------|----------|
|                              | MSRP % Discount        | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) |          |
| 10                           | Design Engineering     | 0%                                 | \$250.00        | 0%                                 | \$250.00 |
| 11                           | Senior System Engineer | 0%                                 | \$300.00        | 0%                                 | \$300.00 |
| 12                           | Consulting             | 0%                                 | \$200.00        | 0%                                 | \$200.00 |
| 13                           | Staging                | 0%                                 | \$500.00        | 0%                                 | \$200.00 |
| 14                           | Travel Per-diem        | 0%                                 | \$150.00        | 0%                                 | \$200.00 |
| 15                           | Travel Mileage         | 0%                                 | \$0.55          | 0%                                 | \$100.00 |

| Vendor (AF)     |                                    | Vendor (AG)     |                                    | Vendor (AH)     |                                    | Vendor (AI)     |                            | Vendor (AJ)     |                                    | Vendor (AK)     |                                    |
|-----------------|------------------------------------|-----------------|------------------------------------|-----------------|------------------------------------|-----------------|----------------------------|-----------------|------------------------------------|-----------------|------------------------------------|
| MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) |
| 30%             | See Appendix                       | 0%              | Refer to cataloge                  | 0%              | \$1,805.00 Daily Rate              | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix                       | 0%              | Refer to cataloge                  | 0%              | \$150.00 Per hour                  | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$170.00                           |
| 30%             | See Appendix                       | 0%              | Refer to cataloge                  | 0%              | \$180.00-\$500.00 Per hour         | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$170.00                           |
| 30%             | See Appendix                       | 0%              | Refer to cataloge                  | 0%              | \$35.00-\$125.00 per hour          | 0%              | \$95.00                    | 100% w/purchase | \$75.00                            | 0%              | \$30.00                            |
| 30%             | See Appendix                       | 0%              | Refer to cataloge                  | 0%              | System                             | 0%              | \$95.00                    | w/purchase      | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix                       | 0%              | Refer to cataloge                  | 0%              | System                             | 0%              | \$95.00                    | 100% w/purchase | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix                       | 0%              | Refer to cataloge                  | 0%              | System                             | 0%              | \$95.00                    | w/purchase      | \$75.00                            | 0%              | \$85.00                            |
| No Bid          | See Appendix                       | 0%              | Refer to cataloge                  | 0%              | System                             | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$85.00                            |

| Vendor (AF)  |  | MSRP % Discount | \$ Rate (indicate Hourly or Daily) |
|--|--|-----------------|------------------------------------|
| Additional Items by Vendors:<br>Extended Warranty Options (as per specifications instructions) |  | 30%             | See Appendix                       |

### III. Provide URL Link or Links to Communications, Radio Equipment, Parts, Accessories and Related Services Price Catalogs:

| Vendor                          | Links  |
|---------------------------------|--|
| Vendor<br>(AA)                  | See Appendix _   |
| Vendor<br>(AB)                  | <a href="http://www.code3services.com/catalogs.html">www.code3services.com/catalogs.html</a><br>Sales@code3services.com  |
| Vendor<br>(AC)                  | mike.wieke@emwaveinc.com<br><a href="http://www.emwaveinc.com">www.emwaveinc.com</a><br><a href="http://www.nearson.com">www.nearson.com</a><br>sales@emwaveinc.com  |
| Vendor<br>(AD)                  |  |
| jeffg@ets.us.com Vendor<br>(AE) | No Bid   |
| Vendor<br>(AF)                  | <a href="http://www.icomamerica.com/clientproposal">http://www.icomamerica.com/clientproposal</a>  |
| Vendor<br>(AG)                  | <a href="https://premier.pspc.harris.com/infocenter/">https://premier.pspc.harris.com/infocenter/</a><br><a href="https://www.harris.com/solution/pspc-technical-training">https://www.harris.com/solution/pspc-technical-training</a> |
| (AH)<br>Vendor<br>(AI)          | <a href="http://www.motorolasolutions.com/en_xu/product-catalog-search.html">http://www.motorolasolutions.com/en_xu/product-catalog-search.html</a><br>URL Links not available. Price Catalogs are available upon request.             |
| Vendor<br>(AJ)                  | <a href="https://www.dropbox.com/s/q15ochcos5cx6zo/BK%20June%202020%20Retail%20Price%20List.pdf?dl=0">https://www.dropbox.com/s/q15ochcos5cx6zo/BK%20June%202020%20Retail%20Price%20List.pdf?</a>                                      |
| dl=0 Vendor<br>(AK)             | No Bid   |

State of New Mexico  
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Purchasing Division

Vendor (AH)

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**BID PRICING RESPONSE FORM**

**I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer | Product Category       | Product Code (APC) | Item                                   | Short Description             | MSRP % |
|-----|--------------|------------------------|--------------------|--|-------------------------------|--------|
| 1   | Motorola     | HW_MAINTENANCE         | 3                  | Field Services                         | SITE MAINTENANCE              | 0.00%  |
| 2   | Motorola     | HW_MAINTENANCE         | 6                  | Infrastructure Tech Support            | ASTRO Dispatch                | 0.00%  |
| 3   | Motorola     | XTS_XTL_OTHER          | 15                 | PC_SPECIAL APPLICATIONS                | DATA SOFTWARE-FIREGROUND      | 20.00% |
| 4   | Motorola     | ASTRO_SYSTEMS_CONSOLES | 28                 | DATA SYSTEM DISC                       | DATA CARROT APC               | 10.00% |
| 5   | Motorola     | ASTRO_SYSTEMS_CONSOLES | 29                 | DATA SYSTEM DISC                       | DATA MARGIN ADJUSTMENT        | 10.00% |
| 6   | Motorola     | ASTRO_SUA              | 42                 | Astro SW Maint                         | Astro SUA Upgrade Operations  | 0.00%  |
| 7   | Motorola     | ASTRO_SUA              | 43                 | Astro SW Maint                         | ASTRO SUA Field Services      | 0.00%  |
| 8   | Motorola     | ASTRO_SYSTEMS_DROPSHIP | 76                 | Cambium Backhaul Equipment             | WIRELESS VALLEY SERVICES      | 0.00%  |
| 9   | Motorola     | EMERGING_SOLUTIONS     | 85                 | PD_AandC PRODUCTS                      | SCADA                         | 10.00% |
| 10  | Motorola     | ASTRO_SI               | 100                | SI SITE DESIGN                         | HSD                           | 0.00%  |
| 11  | Motorola     | ASTRO_SI               | 101                | SI PASSTHROUGH_ET&S                    | 350W VHF GTR                  | 0.00%  |
| 12  | Motorola     | ASTRO_SYSTEMS_INFRA    | 104                | PREPAID FREIGHT                        | PREPAID FREIGHT               | 0.00%  |
| 13  | Motorola     | APX_PORTABLE           | 108                | APX7000                                | APX7000L                      | 27.00% |
| 14  | Motorola     | ASTRO_SYSTEMS_INFRA    | 112                | G-Series HW                            | G-SERIES HW                   | 18.00% |
| 15  | Motorola     | ASTRO_SYSTEMS_INFRA    | 112                | G-Series HW                            | G-SERIES HW                   | 18.00% |
| 16  | Motorola     | A&E_OTHER_ACCY         | 115                | TWO WAY TRADITIONAL (Elgin DC)         | COMMPORT                      | 10.00% |
| 17  | Motorola     | ASTRO_SYSTEMS_INFRA    | 117                | FSA SW                                 | FSA SW                        | 10.00% |
| 18  | Motorola     | ASTRO_SI               | 127                | SI PASSTHROUGH_ET&S                    | SI OUTSOURCING                | 0.00%  |
| 19  | Motorola     | ASTRO_SI               | 128                | SI INSOURCING                          | SI INSOURCING                 | 0.00%  |
| 20  | Motorola     | A&E_OTHER_ACCY         | 129                | TWO WAY DROPSHIP ACCY                  | MISC DROPSHIP                 | 27.00% |
| 21  | Motorola     | ASTRO_SYSTEMS_DROPSHIP | 131                | MW Backhaul & Channel Banks & Freq Std | Microwave                     | 10.00% |
| 22  | Motorola     | ASTRO_SYSTEMS_DROPSHIP | 135                | FREIGHT DROPSHIP                       | FREIGHT DROPSHIP              | 0.00%  |
| 23  | Motorola     | ASTRO_SYSTEMS_INFRA    | 137                | Encryption Products Astro              | KMF                           | 5.00%  |
| 24  | Motorola     | APX_PORTABLE           | 142                | AMP Single Band                        | AMP Single Band               | 20.00% |
| 25  | Motorola     | ASTRO_SYSTEMS_INFRA    | 147                | IP Transport HW                        | IP TRANSPORT HW               | 10.00% |
| 26  | Motorola     | ASTRO_SYSTEMS_DROPSHIP | 152                | PT_OUTSOURCED STATION ACCESS           | PT TRUNKED INTERCON MBX       | 5.00%  |
| 27  | Motorola     | EMERGING_SOLUTIONS     | 160                | PD_IRRIGATION                          | Emerging Solutions DS         | 10.00% |
| 28  | Motorola     | ASTRO_SYSTEMS_DROPSHIP | 183                | AFTERMARKET SITE EQUIPMENT             | Distributed Antenna Systems   | 10.00% |
| 29  | Motorola     | HW_MAINTENANCE         | 185                | Devices Essential                      | Astro Device Essential        | 0.00%  |
| 30  | Motorola     | HW_MAINTENANCE         | 185                | Devices Essential                      | Astro Device Essential        | 0.00%  |
| 31  | Motorola     | A&E_OTHER_ACCY         | 187                | TWO WAY DROPSHIP ACCY                  | PORTABLE ACCESSORIES DROPSHIP | 27.00% |
| 32  | Motorola     | A&E_OTHER_ACCY         | 189                | TWO WAY DROPSHIP ACCY                  | MOBILE ACCESSORIES            | 19.00% |
| 33  | Motorola     | ASTRO_SYSTEMS_INFRA    | 200                | D - Infrastructure                     | DELIVERY                      | 0.00%  |
| 34  | Motorola     | XTS_XTL_OTHER          | 201                | KVL                                    | KVL II                        | 10.00% |
| 35  | Motorola     | ASTRO_SYSTEMS_CONSOLES | 202                | CONTROL CENTERS                        | MCD 5000 Deskset              | 20.00% |

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| 36 | Motorola | HW_MAINTENANCE         | 206 | Demand and Local Device Repair     | Local Device Repair            | 0.00%  |
| 37 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 207 | Site Equipment                     | Site Equipment                 | 10.00% |
| 38 | Motorola | ASTRO_SI               | 208 | SI PROJECT MANAGEMENT LABOR        | SI PROJECT MANAGEMENT LABOR    | 0.00%  |
| 39 | Motorola | HW_MAINTENANCE         | 209 | System Installation Services       | System Installation            | 0.00%  |
| 40 | Motorola | ASTRO_SYSTEMS_INFRA    | 212 | Encryption Products Astro          | PKI Solution                   | 0.00%  |
| 41 | Motorola | HW_MAINTENANCE         | 219 | G&PS DEVICE & ASSET MANAGEMENT     | ASSET & CONFIGURATION MGMT     | 0.00%  |
| 42 | Motorola | ASTRO_SYSTEMS_INFRA    | 225 | QUANTAR_QUANTRO ANAL               | QTAR QTAR RCVR 6809 TRNK       | 0.00%  |
| 43 | Motorola | ASTRO_SYSTEMS_CONSOLES | 229 | Console Accessories                | Logging and Furniture          | 15.00% |
| 44 | Motorola | HW_MAINTENANCE         | 231 | Infrastructure Tech Support        | 3rd Party Case Support         | 0.00%  |
| 45 | Motorola | ASTRO_SYSTEMS_INFRA    | 243 | D - Infrastructure                 | QUANTAR QUANTRO ASTRO RP       | 0.00%  |
| 46 | Motorola | ASTRO_SYSTEMS_CONSOLES | 244 | CONTROL CENTERS                    | MCC 7500e                      | 10.00% |
| 47 | Motorola | HW_MAINTENANCE         | 261 | REPLACEMENT PARTS 2-WAY            | SERVICE AIDS SHOP SUPPLIES     | 5.00%  |
| 48 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 262 | Towers                             | TOWERS                         | 10.00% |
| 49 | Motorola | A&E_OTHER_ACCY         | 271 | TWO WAY TRADITIONAL (Elgin DC)     | CARRY CASES                    | 20.00% |
| 50 | Motorola | HW_MAINTENANCE         | 272 | REPLACEMENT PARTS 2-WAY            | RNSG INFRA MANUFACTURED        | 0.00%  |
| 51 | Motorola | ASTRO_SYSTEMS_INFRA    | 273 | Comparators Legacy                 | DIGITAC COMPARATOR             | 0.00%  |
| 52 | Motorola | ASTRO_SYSTEMS_INFRA    | 274 | Encryption Products Astro          | OEM CryptR Micro               | 0.00%  |
| 53 | Motorola | XTS_XTL_OTHER          | 276 | Millennium Mobile                  | XTL5000 CONSOLETTTE            | 0.00%  |
| 54 | Motorola | ASTRO_SYSTEMS_INFRA    | 277 | SmartX                             | SMARTX                         | 0.00%  |
| 55 | Motorola | ASTRO_SYSTEMS_INFRA    | 280 | DATA BASE STATION SMARTZONE        | SMARTZONE CONTROLLER           | 0.00%  |
| 56 | Motorola | ASTRO_SYSTEMS_INFRA    | 281 | DATA BASE STATION SMARTZONE        | SMARTZONE MANAGER              | 0.00%  |
| 57 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 282 | Cambium Backhaul Equipment         | HF-SSB BUY-IN PRODUCTS         | 10.00% |
| 58 | Motorola | ASTRO_SI               | 285 | Astro SI Training                  | Infrastructure Training        | 0.00%  |
| 59 | Motorola | ASTRO_SI               | 286 | Astro SI Training                  | SI CUSTOMER TRAINING           | 0.00%  |
| 60 | Motorola | XTS_XTL_OTHER          | 287 | PC_SPECIAL APPLICATIONS            | PAC-RTVRS                      | 0.00%  |
| 61 | Motorola | ASTRO_SYSTEMS_INFRA    | 288 | PT_RISK                            | ALTERNATIVE CHANNEL ENGR SERVI | 0.00%  |
| 62 | Motorola | HW_MAINTENANCE         | 290 | Local Operational Support Services | WARRANTY WRAP                  | 0.00%  |
| 63 | Motorola | A&E_OTHER_ACCY         | 291 | TWO WAY DROPSHIP ACCY              | MOBILE DROPSHIP                | 20.00% |
| 64 | Motorola | HW_MAINTENANCE         | 293 | Demand and Local Device Repair     | Device Diagnostics             | 0.00%  |
| 65 | Motorola | APX_PORTABLE           | 305 | APX4000XH                          | APX4000XH                      | 27.00% |
| 66 | Motorola | ASTRO_SI               | 306 | SI SITE DESIGN                     | SI SITE DESIGN                 | 0.00%  |
| 67 | Motorola | ASTRO_SI               | 308 | SI SYSTEMS RISK                    | SYSTEMS INTEGRATION SYSTEM DIS | 0.00%  |
| 68 | Motorola | ASTRO_SI               | 309 | SI SYSTEMS RISK                    | SYSTEMS INTEGRATION STANDARDIZ | 0.00%  |
| 69 | Motorola | ASTRO_SYSTEMS_INFRA    | 316 | Infrastructure Pricing Adjustments | INFRASTRUCTURE SYSTEM DISC APC | 0.00%  |
| 70 | Motorola | ASTRO_SYSTEMS_INFRA    | 318 | Infrastructure Pricing Adjustments | INFRASTRUCTURE MARGIN ADJ      | 0.00%  |
| 71 | Motorola | XTS_XTL_OTHER          | 326 | COSMO PT_ASTRO XTS                 | ASTRO XTS3000 TRUNKED          | 0.00%  |
| 72 | Motorola | ASTRO_SYSTEMS_CONSOLES | 328 | CONTROL CENTERS                    | CENTRACM II ELECT SP           | 25.00% |
| 73 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 329 | Buildings & Sites on Wheels        | MSI Stnd Bldg                  | 10.00% |
| 74 | Motorola | ASTRO_SUBS_SOFTWARE    | 332 | PC_SOFTWARE SALES                  | CONV FLASHPORT SUBSCR          | 27.00% |
| 75 | Motorola | ASTRO_MANAGED_SERVICES | 348 | Astro System Premier               | Astro System Premier           | 0.00%  |
| 76 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 351 | Site Equipment                     | RF Antenna and TX Line         | 10.00% |

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| 77  | Motorola | ASTRO_SYSTEMS_CONSOLES   | 354 | MotoConsole Product            | MotoConsole Product               | 15.00% |
| 78  | Motorola | Field_Response_Reporting | 357 | Gridstone                      | Gridstone MSI Software Licenses   | 0.00%  |
| 79  | Motorola | ASTRO_SYSTEMS_INFRA      | 358 | IP Transport SW                | IP TRANSPORT SW                   | 10.00% |
| 80  | Motorola | ASTRO_MANAGED_SERVICES   | 359 | MotoConsole Support Svcs       | MotoConsole Support Svcs          | 0.00%  |
| 81  | Motorola | HW_MAINTENANCE           | 362 | REPLACEMENT PARTS 2-WAY        | RPG LOW MID HIGH SRCD             | 0.00%  |
| 82  | Motorola | HW_MAINTENANCE           | 371 | REPLACEMENT PARTS 2-WAY        | RADIO SUBSCRIPTION SOFTW          | 0.00%  |
| 83  | Motorola | A&E_OTHER_ACCY           | 372 | TWO WAY TRADITIONAL (Elgin DC) | SPEAKER MICROPHONES               | 27.00% |
| 84  | Motorola | HW_MAINTENANCE           | 373 | Astro System Advanced          | Astro System Advanced             | 0.00%  |
| 85  | Motorola | XTS_XTL_OTHER            | 374 | PC_ASTRO SPECTRA MOBILE        | ASTRO CONSOLETTTE                 | 0.00%  |
| 86  | Motorola | ASTRO_SYSTEMS_INFRA      | 377 | Site Controllers Legacy        | MTC CONTROLLERS                   | 0.00%  |
| 87  | Motorola | ASTRO_SYSTEMS_INFRA      | 381 | D - Infrastructure             | WNG RNC SW                        | 15.00% |
| 88  | Motorola | ASTRO_SYSTEMS_INFRA      | 382 | NFM SW                         | NFM SW                            | 10.00% |
| 89  | Motorola | HW_MAINTENANCE           | 386 | Demand and Local Device Repair | Repair Bank                       | 0.00%  |
| 90  | Motorola | ASTRO_SI                 | 387 | Consoles SI                    | Consoles SI                       | 0.00%  |
| 91  | Motorola | HW_MAINTENANCE           | 390 | Field Services                 | System Management                 | 0.00%  |
| 92  | Motorola | HW_MAINTENANCE           | 393 | Field Services                 | Contract Administration           | 0.00%  |
| 93  | Motorola | HW_MAINTENANCE           | 395 | Devices Essential              | ASTRO Device Comprehensive        | 0.00%  |
| 94  | Motorola | ASTRO_SYSTEMS_INFRA      | 405 | K Core                         | K Core                            | 15.00% |
| 95  | Motorola | APX_PORTABLE             | 411 | VX P949                        | VX P949                           | 25.00% |
| 96  | Motorola | A&E_OTHER_ACCY           | 414 | TWO WAY TRADITIONAL            | VISAR ACCY                        | 0.00%  |
| 97  | Motorola | ASTRO_SYSTEMS_DROPSHIP   | 415 | TEST EQUIPMENT                 | Test Equipment                    | 10.00% |
| 98  | Motorola | ASTRO_SYSTEMS_DROPSHIP   | 417 | AFTERMARKET SITE EQUIPMENT     | RESALE FIXED ACCESS AFTMKT        | 10.00% |
| 99  | Motorola | ASTRO_SYSTEMS_INFRA      | 424 | Master Site Astro HW           | MASTER SITE ASTRO HW              | 15.00% |
| 100 | Motorola | ASTRO_SYSTEMS_INFRA      | 425 | L Core                         | L Core                            | 15.00% |
| 101 | Motorola | APX_PORTABLE             | 426 | APX4000_APX2000                | APX4000 APX2000                   | 27.00% |
| 102 | Motorola | ASTRO_SI                 | 427 | SI PASSTHROUGH_ET&S            | SI PASSTHROUGH ET S               | 0.00%  |
| 103 | Motorola | ASTRO_SUBS_SOFTWARE      | 430 | PC_SOFTWARE SALES              | FLASHPORT SFTWR UPGRADE           | 27.00% |
| 104 | Motorola | HW_MAINTENANCE           | 431 | Devices Advanced               | Astro Device Management Essential | 0.00%  |
| 105 | Motorola | ASTRO_SI                 | 441 | SI SITE DESIGN                 | SPECIAL SERVICE                   | 0.00%  |
| 106 | Motorola | ASTRO_SYSTEMS_CONSOLES   | 443 | CONTROL CENTERS                | MCC 7500                          | 15.00% |
| 107 | Motorola | ASTRO_SYSTEMS_INFRA      | 448 | QUANTAR_QUANTRO ANAL           | ANALOG QUANTAR                    | 0.00%  |
| 108 | Motorola | A&E_BATTERIES            | 453 | REPL BATTERIES                 | CGISS BATTERIES                   | 27.00% |
| 109 | Motorola | HW_MAINTENANCE           | 454 | REPLACEMENT PARTS 2-WAY        | RNSG INFRA SOURCED                | 0.00%  |
| 110 | Motorola | HW_MAINTENANCE           | 456 | REPLACEMENT PARTS 2-WAY        | RPG LOW MID HIGH MANU             | 0.00%  |
| 111 | Motorola | ASTRO_SYSTEMS_DROPSHIP   | 457 | AFTERMARKET SITE EQUIPMENT     | RF Conditioning & Distribution    | 10.00% |
| 112 | Motorola | HW_MAINTENANCE           | 458 | Devices Essential              | ASTRO Device Repair               | 0.00%  |
| 113 | Motorola | HW_MAINTENANCE           | 461 | Devices Installation Services  | Device Installation               | 0.00%  |
| 114 | Motorola | APX_MOBILE               | 466 | APX1500                        | APX1500                           | 27.00% |
| 115 | Motorola | ASTRO_SYSTEMS_INFRA      | 469 | NFM HW                         | NFM HW                            | 15.00% |
| 116 | Motorola | APX_PORTABLE             | 470 | SoldierMac                     | SOLDIER MAC                       | 27.00% |
| 117 | Motorola | APX_MOBILE               | 471 | APX4500_APX2500                | APX4500 APX2500                   | 27.00% |
| 118 | Motorola | ASTRO_SYSTEMS_INFRA      | 474 | MTR3000                        | MTR2000 CONV INDIRECT             | 0.00%  |
| 119 | Motorola | A&E_OTHER_ACCY           | 476 | TWO WAY TRADITIONAL            | SCHAUMBURG DC ACCESSORIES         | 20.00% |
| 120 | Motorola | APX_PORTABLE             | 481 | APX 6000 Mackinaw              | APX 6000 MACKINAW                 | 27.00% |

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| 121 | Motorola | ASTRO_SYSTEMS_INFRA    | 482 | PDR 8000                                    | PDR 8000                        | 15.00% |
| 122 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 490 | DROPSHIP<br>Standardization_System Discount | DROPSHIP SYSTEM<br>DISCOUNT APC | 10.00% |
| 123 | Motorola | ASTRO_SYSTEMS_INFRA    | 495 | Astro 25 Data Solutions                     | PDG HARDWARE                    | 15.00% |
| 124 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 501 | Cambium Backhaul Equipment                  | MICOM-2000                      | 10.00% |
| 125 | Motorola | A&E_OTHER_ACCY         | 505 | TWO WAY DROPSHIP ACCY                       | CALLBOX                         | 5.00%  |
| 126 | Motorola | ASTRO_SYSTEMS_INFRA    | 509 | QUANTAR_QUANTRO DIG                         | ASTRO QUANTAR                   | 0.00%  |
| 127 | Motorola | ASTRO_SYSTEMS_INFRA    | 512 | MTR3000                                     | MTR3000                         | 0.00%  |
| 128 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 515 | Services Led Dropship                       | Services Led Dropship           | 10.00% |
| 129 | Motorola | ASTRO_SYSTEMS_INFRA    | 524 | MOTOBIDGE                                   | MOTOBIDGE                       | 15.00% |
| 130 | Motorola | ASTRO_SYSTEMS_INFRA    | 525 | Comparators Legacy                          | ASTROTAC COMPARATOR             | 0.00%  |
| 131 | Motorola | XTS_XTL_OTHER          | 526 | PC_ASTRO SPECTRA MOBILE                     | ASTRO SPECTRA PLUS              | 0.00%  |
| 132 | Motorola | APX_MOBILE             | 527 | APX 6500 Mobile                             | APX 6500 MOBILE                 | 27.00% |
| 133 | Motorola | APX_PORTABLE           | 536 | APX Covert Portable                         | APX Covert Portable             | 27.00% |
| 134 | Motorola | ASTRO_SYSTEMS_INFRA    | 537 | QUANTAR_QUANTRO DIG                         | QTAR SZ ASTRO INTELLIRPT        | 0.00%  |
| 135 | Motorola | APX_PORTABLE           | 562 | APX7000XE                                   | APX7000XE APXFIRE               | 27.00% |
| 136 | Motorola | XTS_XTL_OTHER          | 571 | Astro Subs Dropship                         | Astro Subs Dropship             | 0.00%  |
| 137 | Motorola | A&E_OTHER_ACCY         | 577 | TWO WAY TRADITIONAL                         | WARIS ACCESSORIES               | 0.00%  |
| 138 | Motorola | APX_PORTABLE           | 579 | APX8000                                     | APX8000                         | 27.00% |
| 139 | Motorola | APX_PORTABLE           | 581 | APX8000XE                                   | APX8000XE                       | 27.00% |
| 140 | Motorola | ASTRO_SYSTEMS_INFRA    | 593 | MTR3000                                     | MTR2000 TRNK DIRECT             | 0.00%  |
| 141 | Motorola | ASTRO_SYSTEMS_INFRA    | 595 | G-Series SW                                 | G-SERIES SW                     | 18.00% |
| 142 | Motorola | ASTRO_SUA              | 613 | Consoles SW Maintenance                     | Consoles SW Maintenance         | 0.00%  |
| 143 | Motorola | HW_MAINTENANCE         | 614 | Consoles HW Maintenance                     | Consoles HW Maintenance         | 0.00%  |
| 144 | Motorola | A&E_OTHER_ACCY         | 619 | TWO WAY TRADITIONAL (Elgin DC)              | 900 DIGITAL ACCESSORIES         | 27.00% |
| 145 | Motorola | ASTRO_SYSTEMS_INFRA    | 643 | Comparators Legacy                          | MODEMS                          | 15.00% |
| 146 | Motorola | A&E_OTHER_ACCY         | 644 | TWO WAY TRADITIONAL (Elgin DC)              | CHARGERS/RECONDITIONERS         | 19.00% |
| 147 | Motorola | HW_MAINTENANCE         | 646 | Sonoma Hardware Support                     | Sonoma Hardware Support         | 0.00%  |
| 148 | Motorola | ASTRO_SYSTEMS_INFRA    | 647 | D - Infrastructure                          | TRUNKED TERMINALS<br>SOFTWA     | 10.00% |
| 149 | Motorola | APX_MOBILE             | 652 | APX6500 Basic product                       | APX6500 Basic                   | 27.00% |
| 150 | Motorola | A&E_OTHER_ACCY         | 653 | MISC ACCY                                   | MISC                            | 0.00%  |
| 151 | Motorola | APX_PORTABLE           | 655 | APX7000                                     | APX7000                         | 27.00% |
| 152 | Motorola | APX_MOBILE             | 656 | APX7500                                     | APX7500                         | 27.00% |
| 153 | Motorola | XTS_XTL_OTHER          | 671 | PT_DSKTP PHASEOUT                           | SUBSCRIBER MARGIN<br>ADJUSTMENT | 0.00%  |
| 154 | Motorola | APX_PORTABLE           | 673 | APX8000H                                    | APX8000H                        | 27.00% |
| 155 | Motorola | ASTRO_SYSTEMS_INFRA    | 675 | D-Series Base Radio HW                      | D-Series Base Radio HW          | 0.00%  |
| 156 | Motorola | HW_MAINTENANCE         | 676 | HW Maintenance Video                        | Video Advanced                  | 0.00%  |
| 157 | Motorola | ASTRO_SYSTEMS_INFRA    | 677 | D-Series Site Controller HW                 | D-Series Site Controller HW     | 0.00%  |
| 158 | Motorola | XTS_XTL_OTHER          | 678 | PT_LTS2000 TRUNKED                          | LTS2000 TRNK                    | 0.00%  |
| 159 | Motorola | ASTRO_SYSTEMS_INFRA    | 680 | D-Series SW                                 | D-Series SW                     | 0.00%  |
| 160 | Motorola | APX_MOBILE             | 681 | APX8500                                     | APX8500                         | 27.00% |
| 161 | Motorola | ASTRO_SYSTEMS_INFRA    | 704 | AME   | AME                             | 10.00% |
| 162 | Motorola | A&E_OTHER_ACCY         | 706 | TWO WAY TRADITIONAL (Elgin DC)              | MOBILE CONSOLE<br>ACCESSORIES   | 20.00% |
| 163 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 708 | Computers & Monitors                        | Computers & Monitors            | 10.00% |
| 164 | Motorola | ASTRO_SYSTEMS_INFRA    | 729 | INFRASTRUCTURE UPGRADE                      | CONV FLASHPORT INFRA            | 20.00% |

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| 165 | Motorola | ASTRO_SYSTEMS_CONSOLES | 735 | Avtec Product                    | Avtec Product                                   | 5.00%  |
| 166 | Motorola | ASTRO_SUA              | 738 | Avtec Scoutcare                  | Avtec Scoutcare                                 | 0.00%  |
| 167 | Motorola | ASTRO_SUA              | 739 | Astro SW Maint                   | ASTRO SUA Completed Contract                    | 0.00%  |
| 168 | Motorola | ASTRO_SYSTEMS_CONSOLES | 740 | Outsourced Consoles              | MIP 5000  | 10.00% |
| 169 | Motorola | ASTRO_SUA              | 741 | Astro SW Maint                   | ASTRO SUA Upgrade Operations Completed Contract | 0.00%  |
| 170 | Motorola | A&E_OTHER_ACCY         | 742 | TWO WAY TRADITIONAL (Elgin DC)   | PORTABLE AUDIO ACCESSORIES                      | 20.00% |
| 171 | Motorola | ASTRO_SYSTEMS_INFRA    | 743 | QUANTAR_QUANTRO DIG              | ASTRO RECEIVERS                                 | 15.00% |
| 172 | Motorola | HW_MAINTENANCE         | 744 | REPLACEMENT PARTS 2-WAY          | MISC SUBSCRIBER INFRASTRUCTURE                  | 0.00%  |
| 173 | Motorola | ASTRO_SUA              | 745 | Astro SW Maint                   | ASTRO SUA Field Services Completed Contract     | 0.00%  |
| 174 | Motorola | HW_MAINTENANCE         | 746 | Services (Non-SI) Training       | SUA TRAINING Completed Contract                 | 0.00%  |
| 175 | Motorola | HW_MAINTENANCE         | 753 | Devices Tech Support             | Devices Tech Support                            | 0.00%  |
| 176 | Motorola | ASTRO_SYSTEMS_CONSOLES | 754 | Outsourced Consoles              | Console Peripherals                             | 10.00% |
| 177 | Motorola | APX_PORTABLE           | 755 | APX6000 Basic                    | APX6000 BASIC                                   | 27.00% |
| 178 | Motorola | APX_PORTABLE           | 756 | APX6000XE                        | APX6000XE                                       | 27.00% |
| 179 | Motorola | APX_MOBILE             | 757 | APX4500 Li                       | APX4500 Li                                      | 27.00% |
| 180 | Motorola | APX_MOBILE             | 761 | APX7500                          | APX 7500 CONSOLETTTE                            | 27.00% |
| 181 | Motorola | HW_MAINTENANCE         | 769 | Field Services                   | Preventive Maintenance                          | 0.00%  |
| 182 | Motorola | ASTRO_SUA              | 771 | Devices and Accessories SMA      | Devices and Accessories SMA                     | 0.00%  |
| 183 | Motorola | HW_MAINTENANCE         | 772 | Infrastructure Tech Support      | Astro Infrastructure Tech Support               | 0.00%  |
| 184 | Motorola | XTS_XTL_OTHER          | 775 | MANTARAY EXPRESS LOW TIER MOBILE | XTL1500 7 800                                   | 0.00%  |
| 185 | Motorola | A&E_OTHER_ACCY         | 785 | TWO WAY TRADITIONAL (Elgin DC)   | CHARGERS RECONDITIONERS                         | 20.00% |
| 186 | Motorola | ASTRO_SYSTEMS_INFRA    | 786 | D - Infrastructure               | AIR TIME ACCUMULATOR                            | 0.00%  |
| 187 | Motorola | A&E_OTHER_ACCY         | 795 | TWO WAY TRADITIONAL (Elgin DC)   | GP P110 ACCESSORIES                             | 20.00% |
| 188 | Motorola | A&E_OTHER_ACCY         | 796 | TWO WAY TRADITIONAL              | VISAR ACCESSORIES MT PL                         | 0.00%  |
| 189 | Motorola | A&E_BATTERIES          | 798 | REPL BATTERIES                   | ABC BATTERY PROGRAM                             | 0.00%  |
| 190 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 800 | Cambium Backhaul Equipment       | WIRELESS VALLEY MAINTENANCE                     | 10.00% |
| 191 | Motorola | HW_MAINTENANCE         | 813 | Devices Essential                | Accessories SFS Comprehensive                   | 0.00%  |
| 192 | Motorola | HW_MAINTENANCE         | 814 | Security Services                | Astro CyberSecurity                             | 0.00%  |
| 193 | Motorola | HW_MAINTENANCE         | 816 | Devices Essential                | Accessories Essential                           | 0.00%  |
| 194 | Motorola | ASTRO_SUA              | 823 | Astro SW Maint                   | Astro SUA & SMA                                 | 0.00%  |
| 195 | Motorola | ASTRO_SYSTEMS_INFRA    | 824 | SUA POC                          | SUA POC   | 0.00%  |
| 196 | Motorola | ASTRO_POC              | 833 | G&PS Astro SI POC OLD            | SI SITE CONSTRUCTION                            | 0.00%  |
| 197 | Motorola | APX_PORTABLE           | 837 | APX1000                          | APX1000   | 27.00% |
| 198 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 856 | Buildings & Sites on Wheels      | MOTOROLA ALTERNATIVE BUILDING                   | 10.00% |
| 199 | Motorola | EMERGING_SOLUTIONS     | 870 | PD_IRRIGATION                    | IRRIGATION PRODUCTS                             | 10.00% |
| 200 | Motorola | ASTRO_SI               | 872 | SI ET&S Vendors                  | SI ET&S VENDORS                                 | 0.00%  |
| 201 | Motorola | ASTRO_SI               | 874 | SI Third Party Vendors           | SI THIRD PARTY VENDORS                          | 0.00%  |
| 202 | Motorola | ASTRO_SYSTEMS_INFRA    | 877 | Master Site Astro SW             | MASTER SITE ASTRO SW                            | 18.50% |
| 203 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 881 | Cambium Backhaul Equipment       | POWERLINE LV                                    | 10.00% |
| 204 | Motorola | HW_MAINTENANCE         | 882 | Field Services                   | On-site Field Services                          | 0.00%  |

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|     |          |                        |     |  |                                     |        |
|-----|----------|------------------------|-----|--|-------------------------------------|--------|
| 205 | Motorola | HW_MAINTENANCE         | 900 | Infrastructure Repair Services         | T&M System Repair                   | 0.00%  |
| 206 | Motorola | A&E_OTHER_ACCY         | 903 | BUSINESS LIGHT ACCY                    | RBR ACCY                            | 0.00%  |
| 207 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 904 | Cambium Backhaul Equipment             | Point to Multipoint                 | 10.00% |
| 208 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 906 | MW Backhaul & Channel Banks & Freq Std | Time and Frequency Systems          | 10.00% |
| 209 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 908 | Cambium Backhaul Equipment             | DROPSHIP LICENSE POINT TO POIN      | 10.00% |
| 210 | Motorola | HW_MAINTENANCE         | 929 | Infrastructure Repair Services         | ASTRO Repair                        | 0.00%  |
| 211 | Motorola | HW_MAINTENANCE         | 943 | Services (Non-SI) Training             | Training                            | 0.00%  |
| 212 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 947 | Cambium Backhaul Equipment             | RAD                                 | 10.00% |
| 213 | Motorola | HW_MAINTENANCE         | 948 | Infrastructure Repair Services         | Local System Repair                 | 0.00%  |
| 214 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 963 | Cambium Backhaul Equipment             | TUT                                 | 10.00% |
| 215 | Motorola | HW_MAINTENANCE         | 964 | PCR System Essential & Advanced        | PCR System Essential                | 0.00%  |
| 216 | Motorola | ASTRO_SYSTEMS_INFRA    | 967 | D - Infrastructure                     | PRIV SYS INTLNOC RELEASE            | 0.00%  |
| 217 | Motorola | HW_MAINTENANCE         | 969 | Security Services                      | Astro SUS Patching                  | 0.00%  |
| 218 | Motorola | HW_MAINTENANCE         | 972 | PERFORMANCE SERVICES                   | ASTRO Network Performance           | 0.00%  |
| 219 | Motorola | HW_MAINTENANCE         | 978 | Demand and Local Device Repair         | T&M Device Repair                   | 0.00%  |
| 220 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 980 | Computers & Monitors                   | Third Party Astro Data Applications | 0.00%  |
| 221 | Motorola | HW_MAINTENANCE         | 984 | Infrastructure Tech Support            | Software Installs                   | 0.00%  |
| 222 | Motorola | HW_MAINTENANCE         | 986 | REPLACEMENT PARTS 2-WAY                | LEGACY SUBSCRIBER                   | 0.00%  |
| 223 | Motorola | HW_MAINTENANCE         | 988 | Infrastructure Repair Services         | Non-MSI Serviceable Item            | 0.00%  |

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**BID PRICING RESPONSE FORM**

**I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer | Product Category                | APC | Item                          | Short Description             | MSRP % Discount |
|-----|--------------|---------------------------------|-----|-------------------------------|-------------------------------|-----------------|
| 1.  | Motorola     | Radio                           | 007 | EVX-S24                       | EVX-S24                       | 25%-30%         |
| 2.  | Motorola     | TRBO                            | 018 | CP Portfolio                  | CP Portfolio                  | 25%-30%         |
| 3.  | Motorola     | TRBO                            | 019 | PM/CM Portfolio               | PM/CM Portfolio               | 25%-30%         |
| 4.  | Motorola     | Portable Radios                 | 037 | TRBO Radio Portfolio          | TRBO Radio Portfolio          | 25%-30%         |
| 5.  | Motorola     | Mobile Stations                 | 038 | MotoTRBO                      | MotoTRBO                      | 25%-30%         |
| 6.  | Motorola     | LTE Systems Dropship            | 055 | LTE Switch Routers            | LTE Switch Routers            | 10%             |
| 7.  | Motorola     | Portable Radios                 | 087 | TRBO Radio Portables          | TRBO Radio Portables          | 25%-30%         |
| 8.  | Motorola     | Pagers/Receivers                | 136 | Minitor Products              | Minitor Products              | 15%             |
| 9.  | Motorola     | Portable Radios TRBO            | 158 | TRBO Radio CP Portfolio       | TRBO Radio CP Portfolio       | 25%-30%         |
| 10. | Motorola     | Portable Radios APX Accessories | 187 | APX Portable Accessories      | APX Portable Accessories      | 27%             |
| 11. | Motorola     | Mobiles                         | 189 | Mobile Accessories            | Mobile Accessories            | 20%             |
| 12. | Motorola     | MotoTRBO                        | 421 | Application Partner Programs  | Application Partner Programs  | 0%              |
| 13. | Motorola     | MotoTRBO                        | 422 | Infrastructure                | Infrastructure                | 10%-15%         |
| 14. | Motorola     | MotoTRBO                        | 433 | MotoTRBO High Tier Repeater   | MotoTRBO High Tier Repeater   | 15%-30%         |
| 15. | Motorola     | Professional Commercial Radio   | 435 | Capacity Max Hardware         | Capacity Max Hardware         | 20%             |
| 16. | Motorola     | Professional Commercial Radio   | 449 | Capacity Max Software License | Capacity Max Software License | 20%             |
| 17. | Motorola     | Pagers/Receivers                | 452 | Pagers                        | Pagers                        | 15%             |
| 18. | Motorola     | Dispatch                        | 454 | Audio Accessories             | Audio Accessories             | 15%             |
| 19. | Motorola     | Fixed Station                   | 457 | Infrastructure Antennas       | Infrastructure Antennas       | 20%             |
| 20. | Motorola     | Professional Commercial Radio   | 475 | MotoTRBO Trunking Mobile      | MotoTRBO Trunking Mobile      | 25%-30%         |
| 21. | Motorola     | MotoTRBO                        | 478 | MotoTRBo Mid Tier Repeater    | MotoTRBo Mid Tier Repeater    | 15%-30%         |
| 22. | Motorola     | Mobiles                         | 484 | MotoTRBO                      | MotoTRBO                      | 25%-30%         |
| 23. | Motorola     | Dispatch                        | 520 | Wave Technology               | Wave Technology               | 0%              |
| 24. | Motorola     | MotoTRBO                        | 521 | MotoTRBO Low Tier Repeater    | MotoTRBO Low Tier Repeater    | 15%-30%         |
| 25. | Motorola     | Accessories                     | 271 | Carry Cases                   | Carry Cases                   | 15%             |
| 26. | Motorola     | Fixed Station                   | 273 | Analog Comparator             | Analog Comparator             | 10%             |

**Vendor (AH)**

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|     |          |                                    |     |   |   |         |
|-----|----------|------------------------------------|-----|---|---|---------|
| 27. | Motorola | Accessories                        | 291 | Mobile Dropship   | Mobile Dropship   | 10%     |
| 28. | Motorola | Vertex                             | 301 | Vertex Parts  | Vertex Parts  | 10%     |
| 29. | Motorola | Wave PTT                           | 336 | Wave on Cloud 3 <sup>rd</sup> Party Services - Recurring  | Wave on Cloud 3 <sup>rd</sup> Party Services - Recurring  | 0%      |
| 30. | Motorola | Professional Commercial Radio      | 345 | Low Tier Business Radio                                   | Low Tier Business Radio                                   | 25%-30% |
| 31. | Motorola | MotoTRBO                           | 356 | MotorTRBO Anywhere Gateway                                | MotorTRBO Anywhere Gateway                                | 10%     |
| 32. | Motorola | MotoTRBO                           | 346 | MotorTRBO Anywhere License                                | MotorTRBO Anywhere License                                | 10%     |
| 33. | Motorola | Pagers/Receivers                   | 361 | Paging  | Paging  | 15%     |
| 34. | Motorola | Accessories                        | 372 | Speaker Microphones                                       | Speaker Microphones                                       | 27%     |
| 35. | Motorola | Professional Commercial Radios     | 401 | Digital Portable  | Digital Portable  | 25%-30% |
| 36. | Motorola | Wave PTT Wave on Cloud Product     | 583 | Wave on Cloud 3 <sup>rd</sup> Party Hardware and Software | Wave on Cloud 3 <sup>rd</sup> Party Hardware and Software | 0%      |
| 37. | Motorola | Portable Radios                    | 626 | TRBO Radio PR Portfolio                                   | TRBO Radio PR Portfolio                                   | 25%-30% |
| 38. | Motorola | Wave PTT                           | 642 | Wave on Cloud MSI Hardware                                | Wave on Cloud MSI Hardware                                | 10%     |
| 39. | Motorola | MotoTRBO Radios                    | 777 | Portables   | Portables   | 25%-30% |
| 40. | Motorola | Portable Radios – Misc Accessories | 785 | APX Accessories   | APX Accessories   | 27%     |
| 41. | Motorola | LTE                                | 790 | LTE LEX 11  | LTE LEX 11  | 0%      |
| 42. | Motorola | Professional Commercial Radio      | 794 | Professional Fixed Equipment                              | Professional Fixed Equipment                              | 15%     |
| 43. | Motorola | Portable Radios                    | 795 | Misc APX Accessories                                      | Misc APX Accessories                                      | 27%     |
| 44. | Motorola | Portable Radios                    | 798 | Misc APX Accessories                                      | Misc APX Accessories                                      | 27%     |
| 45. | Motorola | Professional Commercial radio      | 807 | Subscribers   | Subscribers   | 25%-30% |
| 46. | Motorola | Professional Commercial radio      | 819 | VX-261  | VX-261  | 25%-30% |
| 47. | Motorola | Professional Commercial radio      | 821 | Limited Display Keypad Subscriber                         | Limited Display Keypad Subscriber                         | 25%-30% |
| 48. | Motorola | Portable Radios                    | 837 | Misc APX Accessories                                      | Misc APX Accessories                                      | 27%     |
| 49. | Motorola | Accessories                        | 849 | Other Consumer Accessories                                | Other Consumer Accessories                                | 15%-27% |
| 50. | Motorola | Professional Commercial radio      | 871 | Full Display Keypad Subscriber                            | Full Display Keypad Subscriber                            | 25%-30% |
| 51. | Motorola | Dispatch                           | 892 | Wave Technology   | Wave Technology   | 0%      |

**Vendor (AH)**

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|     |          |         |     |  |           |         |
|-----|----------|---------|-----|--|-----------|---------|
| 52. | Motorola | Mobiles | 922 |  | CM200/300 | 25%-30% |
|     |          |         |     |  |           |         |



**Crime Data**  
01-01-22 to 02-28-22

Base Occurrences

| 2022                         | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Homicide Offenses            | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0     |
| Robbery                      | 16  | 6   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 22    |
| Motor Vehicle Theft          | 53  | 64  | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 117   |
| Arson                        | 2   | 1   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 3     |
| Sex Offenses, Forcible       | 5   | 9   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 14    |
| Burglary/Breaking & Entering | 66  | 50  | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 116   |
| Larceny/Theft Offenses       | 235 | 230 | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 465   |
| Assault Offenses             | 126 | 108 | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 234   |

\*\*Above 2022 overall Monthly Average

|                              | Prior Month Changes |          |         | YTD - Year to Year Changes |      |          | RESPONSE TIMES - Monthly Changes     |         |          |         |
|------------------------------|---------------------|----------|---------|----------------------------|------|----------|--------------------------------------|---------|----------|---------|
|                              | January             | February | Changes | 2021                       | 2022 | Changes  | Median Time - Call Start to Dispatch |         |          |         |
| Homicide Offenses            | 0                   | 0        | 0.00%   | 4                          | 0    | -100.00% |                                      | January | February | Changes |
| Robbery                      | 16                  | 6        | -62.50% | 7                          | 22   | 214.29%  | Priority 1                           | 0:19:05 | 0:20:33  | 7.69%   |
| Motor Vehicle Theft          | 53                  | 64       | 20.75%  | 28                         | 117  | 317.86%  | Priority 2                           | 0:35:35 | 0:41:23  | 16.30%  |
| Arson                        | 2                   | 1        | -50.00% | 1                          | 3    | 200.00%  | Priority 3                           | 0:40:00 | 0:49:09  | 22.88%  |
| Sex Offenses, Forcible       | 5                   | 9        | 80.00%  | 9                          | 14   | 55.56%   | RESPONSE TIMES - Monthly Changes     |         |          |         |
| Burglary/Breaking & Entering | 66                  | 50       | -24.24% | 59                         | 116  | 96.61%   | Median Time - Dispatch to Arrival    |         |          |         |
| Larceny/Theft Offenses       | 235                 | 230      | -2.13%  | 317                        | 465  | 46.69%   |                                      | January | February | Changes |
| Assault Offenses             | 126                 | 107      | -15.08% | 171                        | 234  | 36.84%   | Priority 1                           | 0:07:04 | 0:06:55  | -2.12%  |
|                              |                     |          |         |                            |      |          | Priority 2                           | 0:06:53 | 0:08:34  | 24.46%  |
|                              |                     |          |         |                            |      |          | Priority 3                           | 0:08:44 | 0:07:36  | -12.98% |
|                              |                     |          |         |                            |      |          | CALLS FOR SERVICE                    |         |          |         |
|                              |                     |          |         |                            |      |          | Monthly Changes                      |         |          |         |
|                              |                     |          |         |                            |      |          |                                      | January | February | Changes |
|                              |                     |          |         |                            |      |          | Dispatched                           | 3959    | 3947     | -0.30%  |
|                              |                     |          |         |                            |      |          | Self Initiated                       | 1313    | 1222     | -6.93%  |
|                              |                     |          |         |                            |      |          | Total                                | 5272    | 5169     | -1.95%  |

\*\*denotes an increase

Overall Total

| 2021 | 2022 | Changes |
|------|------|---------|
| 596  | 971  | 62.92%  |

**SFPD CRIME MAPPING: FEBRUARY 2022**

[NONE THIS MONTH](#)

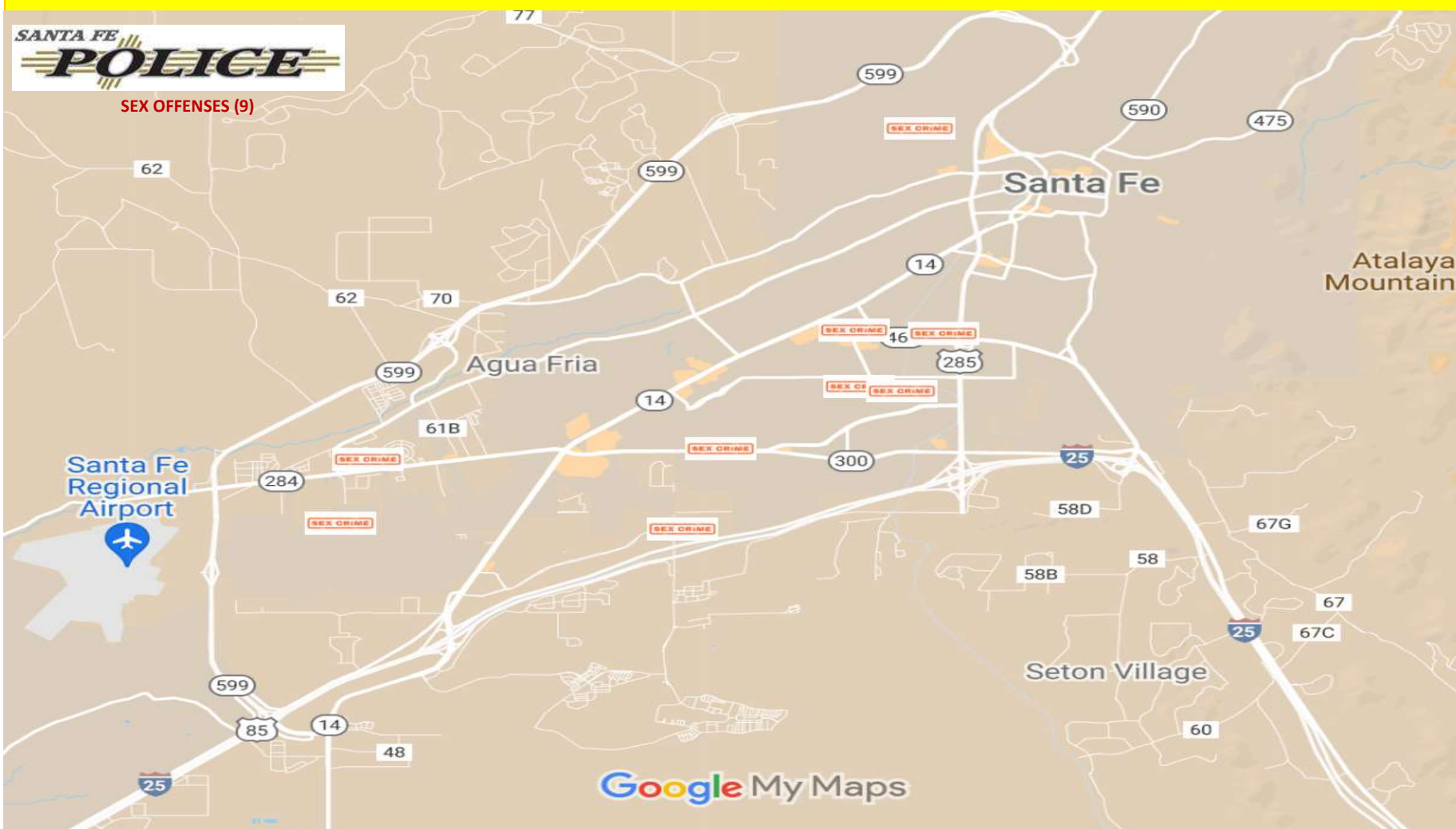


**MURDER (0)**

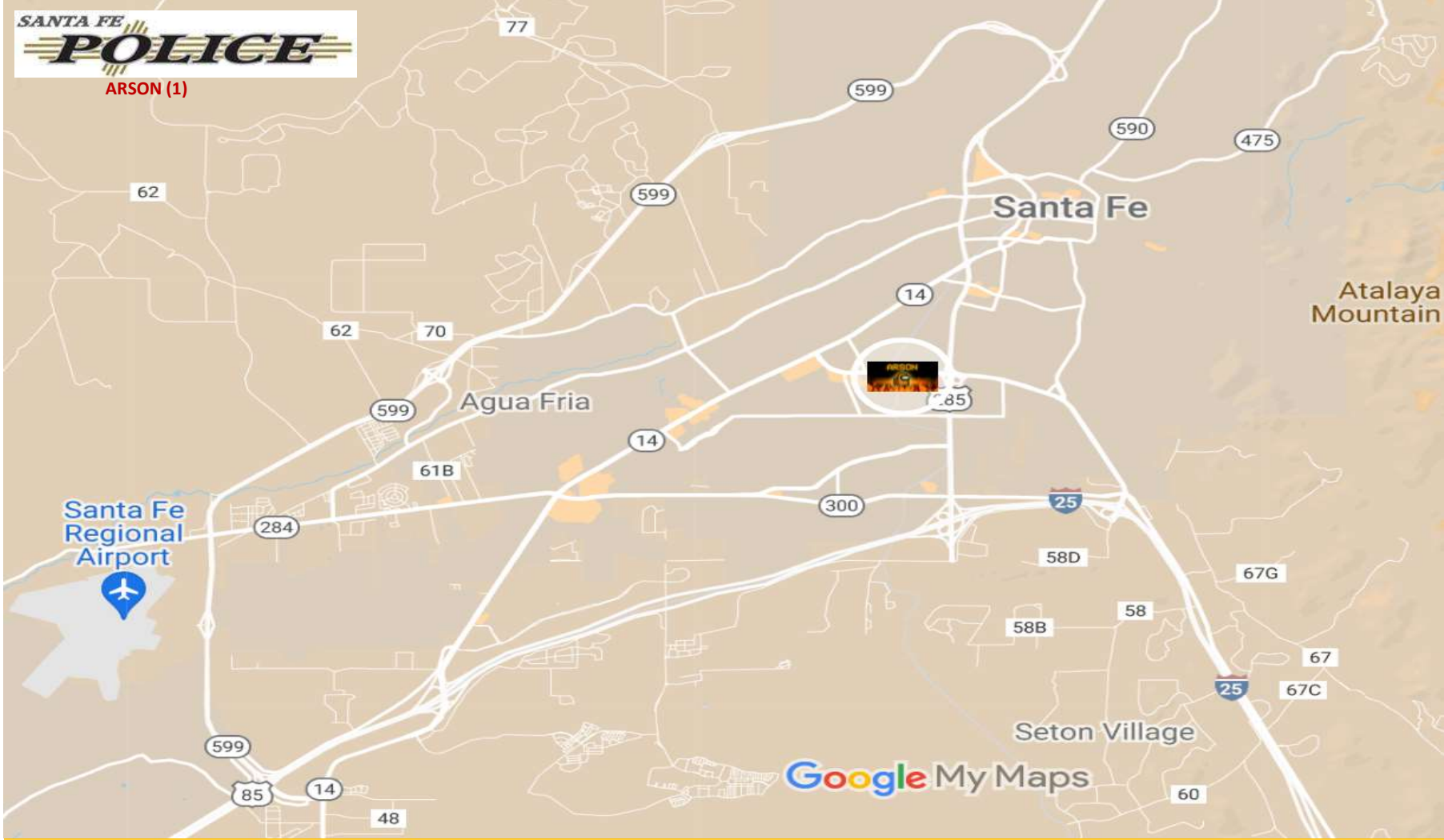
SFPD CRIME MAPPING: FEBRUARY 2022



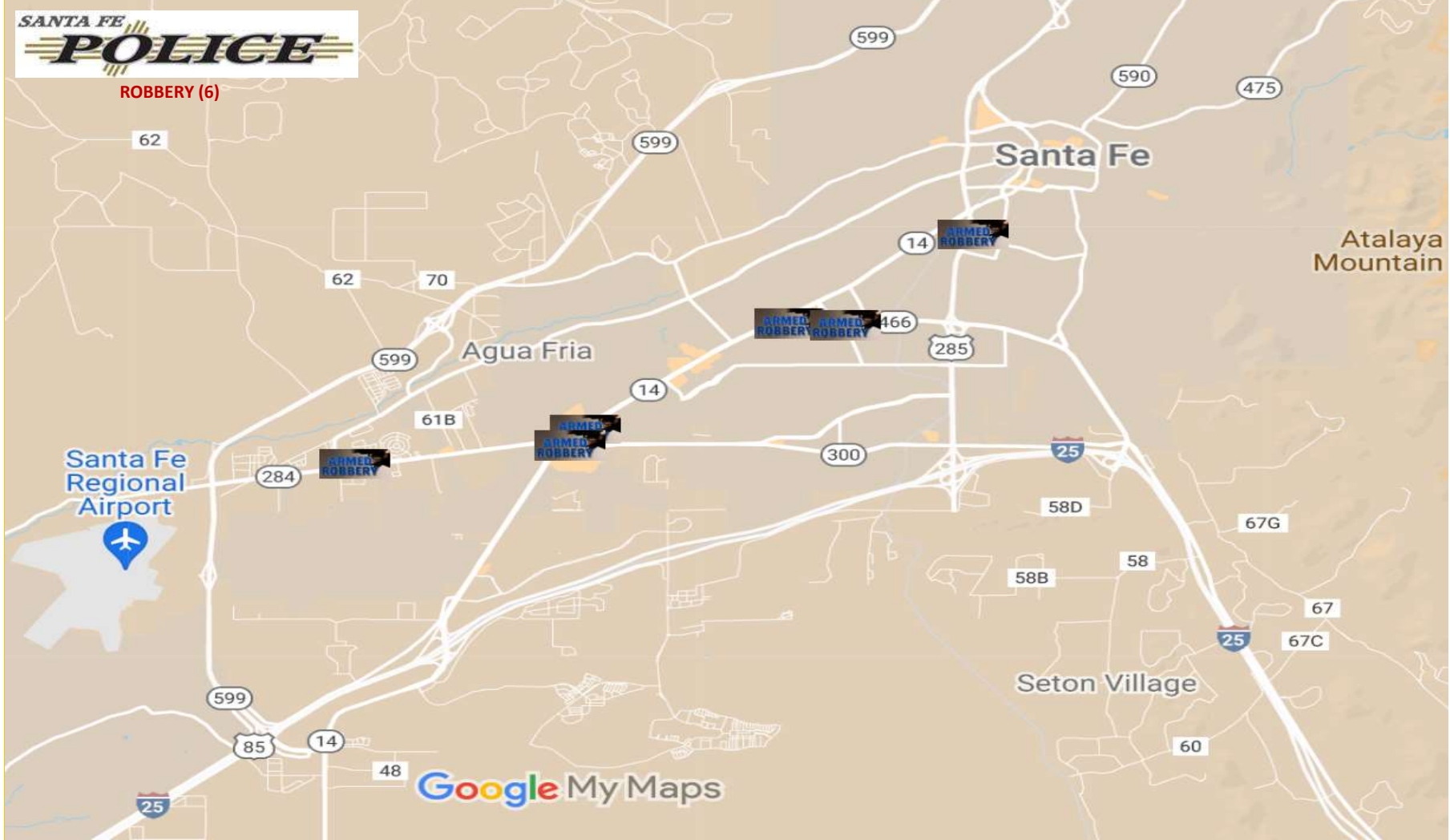
SEX OFFENSES (9)



SFPD CRIME MAPPING: FEBRUARY 2022



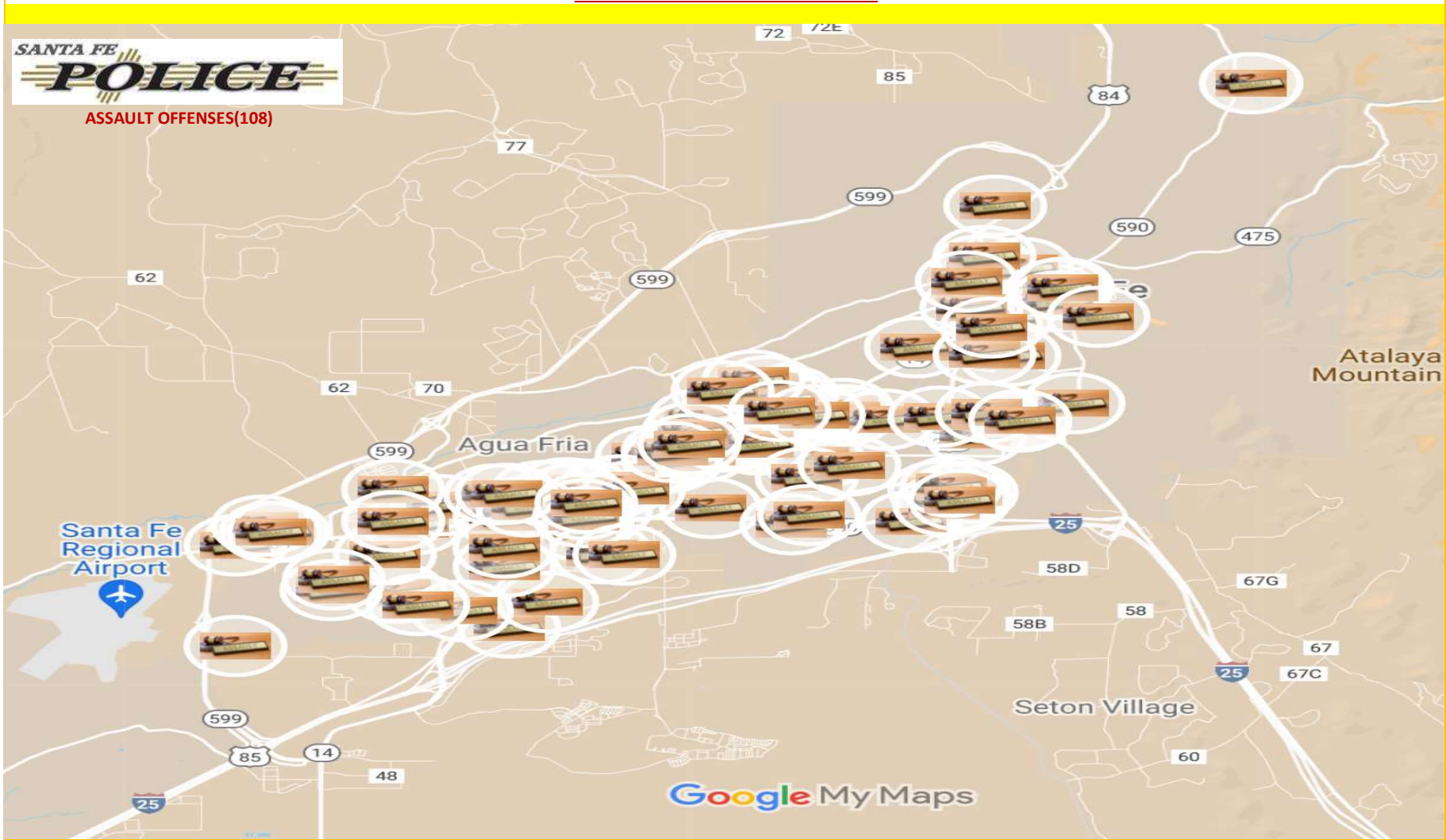
SFPD CRIME MAPPING: FEBRUARY 2022



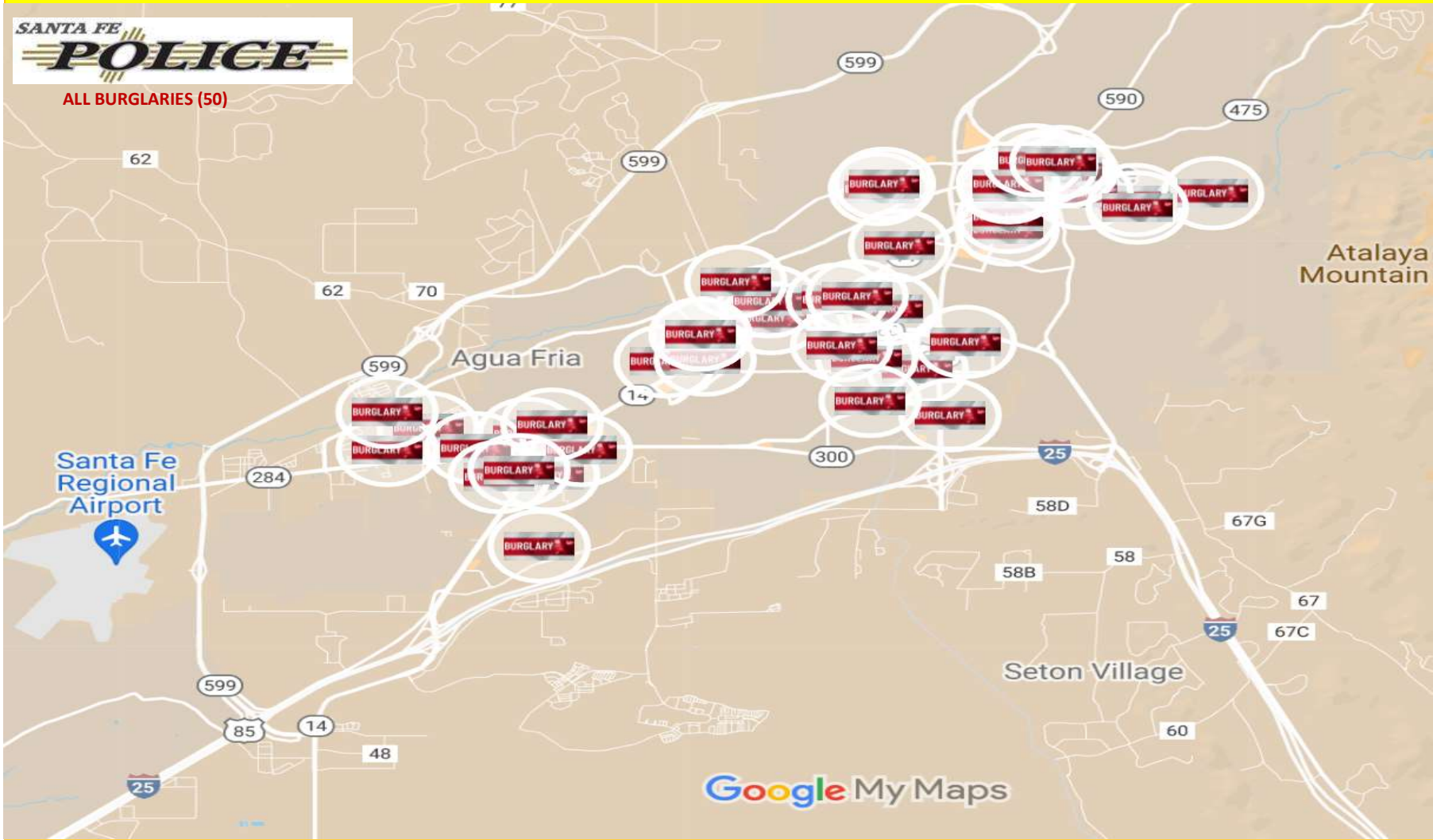
SFPD CRIME MAPPING: FEBRUARY 2022



ASSAULT OFFENSES(108)



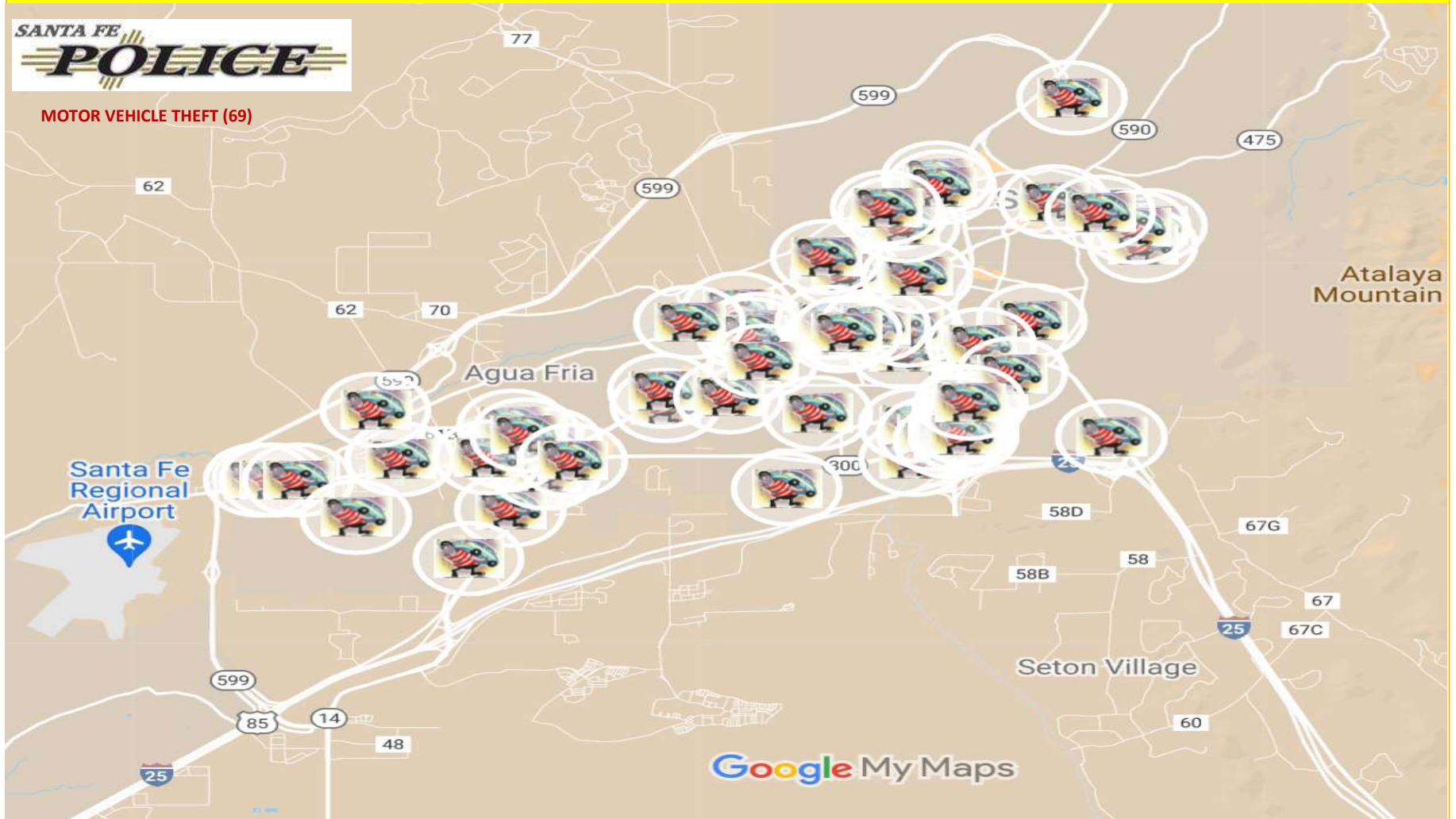
SFPD CRIME MAPPING: FEBRUARY 2022



SFPD CRIME MAPPING: FEBRUARY 2022



MOTOR VEHICLE THEFT (69)



SFPD CRIME MAPPING: FEBRUARY 2022



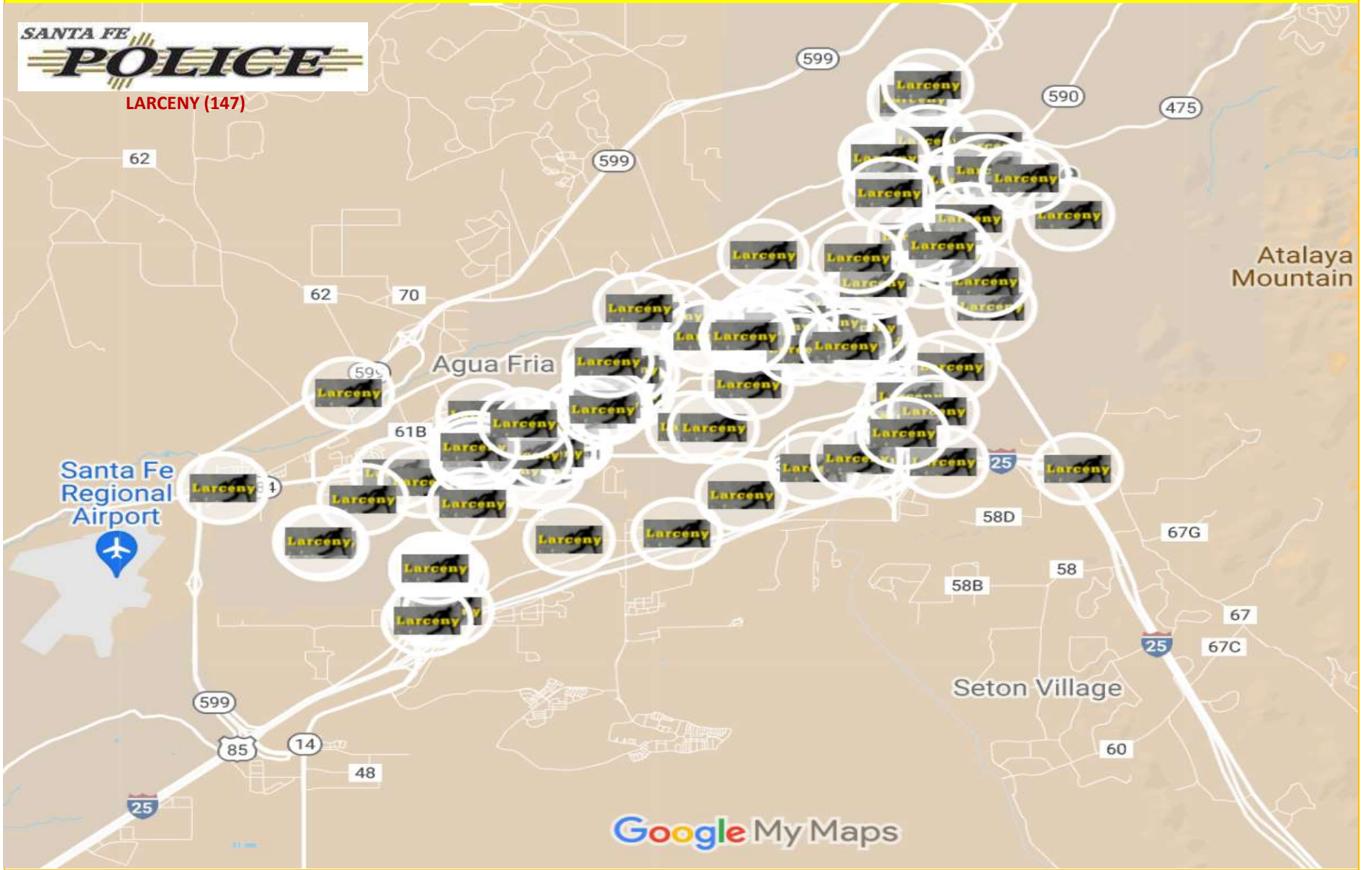
THEFT FROM A VEHICLE/ AUTO BURGLARY (83)



SFPD CRIME MAPPING: FEBRUARY 2022



LARCENY (147)





# City of Santa Fe, New Mexico

2511 Camino Entrada, P.O. Box 909, Santa Fe, N.M. 87504-0909

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## MUNICIPAL COURT

*Virginia Vigil, Municipal Judge*

Phone: (505) 955-5070

Fax: (505) 955-5159

## *Memo*

To: Public Safety Committee Katherine Christner, Tara Rico

From: Virginia Vigil   
Municipal Court Judge

Date: 3/6/2022

Re: Packet from the Santa Fe Municipal Court

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Enclosed please find the February 2022 monthly report, including the statistics for the last 6 months, and community service information.

Municipal Court previously secured funding from the State Legislature. The roof has been repaired. Work will begin soon on repairing the high windows at the court, air conditioning to replace our evaporative coolers and securing the employee parking lot to provide additional safety for staff.

Municipal Court is working with the Project team and ITT on a new panic button alarm system and a self-serve kiosk to be placed outside the Court to assist with case information and transactions.

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| MUNICIPAL COURT MONTHLY STATISTICS REPORT<br>FOR FEBRUARY 2022                                    | Feb 2022     | Jan 2022     | DEC 2021     | NOV 2021     | OCT 2021     | SEPT 2021    |
|---|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>1. NUMBER OF CASES FILED FOR MONTH</b>   | <b>TOTAL</b> | <b>TOTAL</b> | <b>TOTAL</b> | <b>TOTAL</b> | <b>TOTAL</b> | <b>TOTAL</b> |
| <b>Traffic Violations</b>   | <b>192</b>   | <b>259</b>   | <b>385</b>   | <b>174</b>   | <b>209</b>   | <b>282</b>   |
| Traffic Citations (court appearance)  | 150          | 191          | 323          | 132          | 162          | 208          |
| Penalty Assessments<br>(court only collects money)  | 42           | 68           | 62           | 42           | 47           | 74           |
| * Cell phone violation 12-6-12.18(6)<br>(included in both court appearance & penalty assessments) | 9            | 31           | 47           | 31           | 13           | 28           |
| <b>Criminal Cases</b>   | <b>53</b>    | <b>50</b>    | <b>70</b>    | <b>51</b>    | <b>52</b>    | <b>84</b>    |
| DUIs  | 19           | 16           | 20           | 10           | 14           | 19           |
| Shoplifting   | 14           | 14           | 20           | 8            | 16           | 10           |
| Petty Misdemeanors  | 14           | 14           | 27           | 27           | 18           | 44           |
| Revoked   | 6            | 6            | 3            | 6            | 4            | 11           |
| <b>Code Enforcement</b>   | <b>1</b>     | <b>2</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     |
| <b>Animal Control</b>   | <b>2</b>     | <b>3</b>     | <b>3</b>     | <b>0</b>     | <b>7</b>     | <b>2</b>     |
| <b>2. ARRAIGNMENTS</b><br>(many arraignments result in pleas)                                     |              |              |              |              |              |              |
| <b>Traffic Arraignments</b>   | <b>77</b>    | <b>82</b>    | <b>41</b>    | <b>83</b>    | <b>107</b>   | <b>101</b>   |
| <b>Criminal arraignments</b>  | <b>71</b>    | <b>55</b>    | <b>65</b>    | <b>64</b>    | <b>73</b>    | <b>88</b>    |
| DUIs  | 15           | 16           | 18           | 9            | 13           | 15           |
| Shoplifting   | 18           | 23           | 12           | 18           | 26           | 26           |
| Petty Misdemeanors  | 28           | 13           | 30           | 29           | 27           | 38           |
| Revoked   | 10           | 3            | 5            | 8            | 7            | 9            |
| <b>Animal</b>   | <b>3</b>     | <b>3</b>     | <b>0</b>     | <b>3</b>     | <b>5</b>     | <b>7</b>     |
| <b>Code Enforcement</b>   | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>2</b>     |
| <b>3. TRIALS</b>  | <b>3</b>     | <b>3</b>     | <b>1</b>     | <b>0</b>     | <b>5</b>     | <b>1</b>     |
| 1) with attorney(s)   | 2            | 3            | 1            | 0            | 3            | 0            |
| 2) with police officers   | 1            | 0            | 0            | 0            | 2            | 1            |
| 1) Animal   | 0            | 0            | 0            | 0            | 0            | 0            |
| 2) Traffic  | 1            | 1            | 0            | 0            | 2            | 1            |
| 3) Misdemeanor/shoplifting  | 0            | 0            | 0            | 0            | 0            | 0            |
| 4) Code Enforcement   | 0            | 0            | 1            | 0            | 0            | 0            |
| 5) DUI  | 2            | 2            | 0            | 0            | 3            | 0            |
| 6) Revoked  | 0            | 0            | 0            | 0            | 0            | 0            |
| <b>4. BENCH WARRANTS ISSUED</b>   | <b>215</b>   | <b>325</b>   | <b>240</b>   | <b>185</b>   | <b>258</b>   | <b>275</b>   |
| <b>5. COMMUNITY SERVICE – TOTAL</b>   | <b>186</b>   | <b>109</b>   | <b>182.5</b> | <b>105</b>   | <b>163</b>   | <b>160</b>   |
| 1) Community service hours – penalties  | 149          | 72           | 170          | 105          | 163          | 160          |
| 2) Community service hours – in lieu of fines   | 37           | 37           | 13           | 0            | 0            | 0            |

**MUNICIPAL COURT FINES AND FEES DISTRIBUTION REPORT**  
**February 2022**

|   |                     |                     |
|---|---------------------|---------------------|
| Animal Control  | 11001.451200        | <b>\$0.00</b>       |
| Court Fines   | 11001.450200        | <b>\$12,906.00</b>  |
| Parking   | 51150.450610        | <b>\$0.00</b>       |
| Traffic Violations  | 11001.450900        | <b>\$186.00</b>     |
|   | <b>TOTAL FINES:</b> | <b>\$13,092.00</b>  |
| Automation Fee (AOC)  | 21202.432100        | <b>\$ 1,618.00</b>  |
| Bench Warrants (City)   | 21224.432150        | <b>\$ 1,176.00</b>  |
| Calming Fees (City)   | 31775.450850        | <b>\$ 4,354.00</b>  |
| Copies/Misc. (City)   | 11001.471400        | <b>\$ 11.00</b>     |
| Corrections Fees (City) - PD  | 21201.432300        | <b>\$ 5,491.32</b>  |
| Corrections Fees (City) - Muni. Court   | 21225.432300        | <b>\$ 2,745.68</b>  |
| Court Admin. Fee (City)   | 21225.432310        | <b>\$ 2,727.00</b>  |
| DWI Lab Fees (AOC)  | 21202.432200        | <b>\$ 797.00</b>    |
| Muni. Court DWI<br>(Screening & Tracking Fee) (Old line item -<br>21228.432000) | 11001.432000        | <b>\$ 2,086.50</b>  |
| Home Detention (City) (Old line item<br>21225.43213)                            | 21201.432130        | <b>\$ 100.00</b>    |
| In House Automation (City)  | 21130.432100        | <b>\$ 540.00</b>    |
| Judicial Education Fees (JEC)   | 21202.431800        | <b>\$ 805.00</b>    |
| Police Safety Fees (City)   | 21224.432120        | <b>\$ 1,345.00</b>  |
| Prevention Fees (AOC)   | 21202.450400        | <b>\$ 773.00</b>    |
| Substance Abuse Fee (AOC)   | 21202.432350        | <b>\$ -</b>         |
|   | <b>TOTAL FEES:</b>  | <b>\$ 24,569.50</b> |

| City               | AOC                | JEC              |
|--------------------|--------------------|------------------|
| <b>\$0.00</b>      |                    |                  |
| <b>\$12,906.00</b> |                    |                  |
| <b>\$0.00</b>      |                    |                  |
| <b>\$186.00</b>    |                    |                  |
|                    |                    |                  |
|                    | <b>\$ 1,618.00</b> |                  |
| <b>\$ 1,176.00</b> |                    |                  |
| <b>\$ 4,354.00</b> |                    |                  |
| <b>\$ 11.00</b>    |                    |                  |
| <b>\$ 5,491.32</b> |                    |                  |
| <b>\$ 2,745.68</b> |                    |                  |
| <b>\$ 2,727.00</b> |                    |                  |
| <b>\$ 797.00</b>   | <b>\$ 797.00</b>   |                  |
|                    |                    |                  |
| <b>\$ 2,086.50</b> |                    | <b>\$ -</b>      |
| <b>\$ 100.00</b>   |                    |                  |
| <b>\$ 540.00</b>   |                    |                  |
| <b>\$ 805.00</b>   |                    | <b>\$ 805.00</b> |
| <b>\$ 1,345.00</b> |                    |                  |
| <b>\$ 773.00</b>   | <b>\$ 773.00</b>   |                  |
| <b>\$ -</b>        | <b>\$ -</b>        |                  |
|                    |                    |                  |
| <b>\$36,043.50</b> | <b>\$3,188.00</b>  | <b>\$805.00</b>  |

\$40,036.50

**TOTAL FINES AND FEES:** \$37,661.50  
**City: Money remains with the City of Santa Fe:** \$36,043.50  
**AOC: Money is submitted to the State of NM, Admin. Office of the Courts:** \$3,188.00  
**JEC: Money is submitted to the NM Judicial Education Center:** \$805.00