



AGENDA

ECONOMIC DEVELOPMENT
ADVISORY COMMITTEE
JANUARY 29, 2021 AT 11:00
AM
ATTEND VIRTUALLY

SPECIAL PROCEDURES FOR ECONOMIC DEVELOPMENT ADVISORY COMMITTEE MEETING

Attendance: In response to the State's declaration of a Public Health Emergency, the Mayor's Proclamation of Emergency, and the ban on public gatherings of more than five (5) people, the Economic Development Advisory Committee meeting will be conducted virtually.

Viewing: Members of the public may stream the meeting live on the City of Santa Fe's YouTube channel at <https://www.youtube.com/user/cityofsantafe>. The YouTube live stream can be accessed at this address from most smartphones, tablets, or computers.

The video recording of this meeting will also remain available for viewing at any time on the City's YouTube channel at <https://www.youtube.com/user/cityofsantafe>. Staff is available to help members of the public access pre-recorded meetings on-line at any time during normal business hours. Please call 955-6521 for assistance.

Agenda: The agenda for the meeting will be posted at <https://santafe.primegov.com/public/portal>.

1. **CALL TO ORDER**
2. **ROLL CALL**
3. **APPROVAL OF AGENDA**
4. **APPROVAL OF CONSENT AGENDA**
5. **APPROVAL OF MINUTES**
 - a. September 9, 2021
6. **ACTION ITEMS: CONSENT**



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7. **ACTION ITEMS: DISCUSSION**

8. **PRESENTATION**

- a. Welcome and Introduction of New Members – Chair Vigil Coppler
- b. Overview of EDAC Duties and Responsibilities. (Fabian Trujillo, Office for Small Business Growth Manager, ftujillo@santafenm.gov, 505-955-6912).
- c. Overview of Office of Economic Development Projects. (Rich Brown, Director, Community and Economic Development, rbrown@santafenm.gov, 505-955-6625).

9. **MATTERS FROM STAFF**

10. **MATTERS FROM THE COMMITTEE**

11. **MATTERS FROM THE CHAIR**

12. **NEXT MEETING:**

13. **ADJOURN**

Persons with disabilities in need of accommodations, contact the City Clerk's office at 955-6521, five (5) working days prior to meeting date.



MINUTES

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1. **CALL TO ORDER**
2. **ROLL CALL**

Members Present:

Chair JoAnne Vigil Coppler
Member Holly Bradshaw Eakes
Member Kate Kennedy
Clerks Camilla Bustamante
Member Robert Lurcott
Member Sean O'Shea
Voting Member John Feins

Members Excused:

Member Kim Abeyta-Martinez

Others Attending:

Fabian Trujillo, Manager
Jeff Norris, Assistant Legislative Liaison

3. **APPROVAL OF AGENDA**
4. **APPROVAL OF CONSENT AGENDA**

MOTION: Voting Member Feins moved, seconded by Clerks Bustamante, to approve the as presented.

VOTE: The motion was approved on the following Roll Call vote:

For: Chair Vigil Coppler, Member Bradshaw Eakes, Clerks Bustamante, Member Lurcott, Member O'Shea, Voting Member Feins

Against: None



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Abstain: Member Kennedy

5. APPROVAL OF MINUTES

a. August 12, 2020

MOTION: Member Bradshaw Eakes moved, seconded by Voting Member Feins, to postpone the minutes until the next EDAC meeting.

VOTE: The motion was approved on the following Roll Call vote:

For: Chair Vigil Coppler, Member Bradshaw Eakes, Clerks Bustamante, Member Lurcott, Member O'Shea, Voting Member Feins

Against: None

Abstain: Member Kennedy

6. CONSENT AGENDA

a. Consideration of Bill No. 2020-21: An Ordinance Relating to the City of Santa Fe Economic Development Plan Ordinance, Article 11-11 SFCC 1987; Approving and Adopting a Local Economic Development Project Participation Agreement Between the City of Santa Fe and Savant X, Inc. for Design, Development and Construction of Tenant Improvements; and Lease Payments, Expansion of a Corporate Research Center, a Local Economic development Project. (Mayor Webber and Councilor Vigil Coppler) (Fabian Trujillo, Office for Small Business Growth Manager, ftujillo@santafenm.gov, 505-955-6912).

Fiscal Impact: \$500,000 (LEDA Fund)

COMMITTEE REVIEW:

Economic Development Advisory Committee: 8/12/20

City Council (request to publish): 8/12/20

Finance Committee: 8/31/20

Economic Development Advisory Committee: 09/09/20

City Council (public hearing): 9/09/20

MOTION: Voting Member Feins moved, seconded by Clerks Bustamante, to approve the Bill as presented.

VOTE: The motion was approved on the following Roll Call vote:

For: Chair Vigil Coppler, Member Bradshaw Eakes, Clerks Bustamante, Member Lurcott, Member O'Shea, Voting Member Feins

Against: None

Abstain: Member Kennedy

7. DISCUSSION AGENDA

8. PRESENTATION

- a. Mid-town Project Update – Rich Brown, Director, Office of Economic Development, rdbrown@santafenm.gov, 505-955-6625 and Daniel Hernandez, Mid-town Project Manager, daniel@proyect.

Daniel Hernandez provided an update of the Mid-town project. The developer was selected by the governing body in May 2020. The developer reviewed the Mid-town site. The developer came up with the following priorities:

1. Analyzing the infrastructure priority to the site and is in the process of analyzing the phasing of the infrastructure to the site.
2. Garson Studios
3. Land Swap with the State of New Mexico
4. Executed Public Engagement PSA

There is a kick off for the public engagement process. UNM is the lead for the Public Engagement process and Santa Fe Art Institute is the sub-contractor for UNM. The public engagement is just starting and a public schedule is



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being designed. The community planning is looking to be in-line with the public engagement process.

Rich Brown asked Daniel Hernandez to elaborate on the infrastructure needs. Daniel's said that utilities includes everything from electric to sewer, water and data (broadband),. The developer is reviewing and bringing an infrastructure spine to the site. The developer will engage with the Infrastructure Committee to master plan and bring infrastructure to the site.

Councilor Vigil Coppler asked about the condition of the sewer lines. Daniel responded that he didn't know the condition of the sewer lines but due diligence is being conducted to determine the condition of the sewer lines.

Rich Brown added that the main water lines are being looked at being replaced by the Public Utilities group.

Councilor Vigil Coppler asked about the land swap. Rich Brown responded to the question and noted that the economic condition is impacting the land swap. The legislature and State of NM are reviewing the details of the land swap and trying to work through issues before it was sent to the legislature for approval. The state would be required to pay the city \$5 million as part of the land swap. The economic condition of whether the state can afford to pay the city \$5 million for this land swap. Councilor Vigil Coppler was unaware that the land swap was a legislative issue. She recommended that the the governing body be updated on the land swap. Rich Brown responded that the land swap would be discussed at EDAC and then at the City Council Meeting in the future.

Councilr Vigil Coppler asked about the focus of education at the property. UNM and the SF Community College agreements with the film school.

There is support for collaboration between UNM, SFCC and the film industry to develop a pipeline of trained people for the film industry. The next priority is develop programs out of the Fogelson Library. UNM, SFCC and the Director of the Public Library are engaging in talks to collaborate with the LaFarge library.

Councilor Vigil Coppler asked about the overall timeline of the mid-town project. The timeline is still on schedule. Currently they are conducting due diligence and the next stage is the public planning process which is scheduled in Fall 2020. Daniel will be schedule an update with the City Council in Fall 2020.



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9. MATTERS FROM STAFF

Director Rich Brown provided a staff update. He discussed the Cares Act on the Small Business Relief Act grant. There are approximately 900 small micro-businesses eligible for the Cares Act monies from the State. The City, County and the Town of Edgewood is partnering on this program for approximately \$3.799 million for small micro-businesses.

Next, Rich provided an update on Santa Fe Estates. They are working to close on the sale of the property. There are six development proposals for the property.

La Puntia is opening in the second floor in the Railyard. Liz Camacho is working on the Santa Fe Promise 2.0 campaign. Santa Fe Promise is looking at a Spanish first approach for public health and safety. Working on marketing on the NOVA app.

Liz Camacho and Rich Brown are working on an innovation hub with Dr Bustamante at SFCC. They are working on a proof of concept which will be housed at the SFCC Higher Education Center. The long range plan is for the innovation hub to be housed at the mid-town campus.

Janice Krish is working on a workforce development convening and an internship program. Janice was tasked with working on the impact with social venture funds.

Lauren Lucero is working on the broadband project which will be extending public Wi-Fi to mobile home parks in 87507 and 87505 zip codes.

Rich Brown concluded with his staff update.

Holly Bradshaw-Eakes asked about the timeline for the Cares Act Small Business Relief Act. Rich Brown responded that the funding would probably be able to fund 300 out of 900 small businesses. The full launch is expected on October 14, 2020. Rich outlined the process needed to be completed before the monies can be disbursed to qualifying small businesses.

Kate Kennedy then asked Rich Brown about wi-fi access for students. Kate elaborated that she heard the Superintendent Veronica Garcia identified that 200 students had no access to technology. Rich Brown responded that the City is partnering with the Public Schools to augment by providing mobile hot spots to students.

Councilor Joanne Vigil Coppler asked about the affordable housing component for Santa Fe Estates. Rich Brown responded by saying that they were working with Alexandra Ladd, Director of Affordable Housing to comply with the City's Affordable Housing Ordinance.

10. MATTERS FROM THE COMMITTEE



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11. **MATTERS FROM THE CHAIR**
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13. **ADJOURN**

Fabian Trujillo

Liaison

Chair

ECONOMIC DEVELOPMENT ADVISORY COMMITTEE

DUTIES AND RESPONSIBILITIES

Creating Authority: Section 6-17 SFCC 1987 (Ordinance No. 2018-27)

6-17 CITY ECONOMIC DEVELOPMENT ADVISORY COMMITTEE.

6-17.1 Creation; Purpose.

There is created the city economic development advisory committee for the following purposes:

A. Implementing the city's economic development plan (Resolution No. 2004-42 as may be amended), including adopting a more business friendly attitude within city government and making recommendations to the governing body on applications for assistance for economic development projects and for industrial revenue bonds;

B. Assisting the governing body in understanding the potential impacts, including benefits, of proposed actions, ordinances and regulations;

C. Preventing unanticipated impacts from city actions, ordinances and regulations;
and

D. Providing businesses and the community with the opportunity to review and comment on proposed actions, ordinances and regulations at an early stage.

(Ord. #2005-5, §2; Ord. #2008-16, §1; Ord. # 2017-7, §1)

6-17.2 Powers and Duties.

The powers and duties of the committee shall include (without limitation):

A. At the discretion of the economic development advisory committee, reviewing and making a recommendation to the governing body on proposed ordinances amending the city code, resolutions or other city regulations which may have a potential impact on businesses in the community. The committee shall conduct a public meeting regarding such proposed ordinances, resolutions or regulations as early as possible in their development. Items under consideration by the committee may be moved to another committee or to the governing body for appropriate consideration upon a majority vote of the governing body at any time.

B. Providing timely information to businesses regarding those proposed ordinances, resolutions and regulations;

C. Informing the governing body, in a timely manner, as to the potential impacts of proposed ordinances, resolutions or regulations on the business community;

D. Initiating proposals, through an annual work plan, which would improve the business climate and the quality of life in the community as a whole including, but not limited

to, modifications to city regulations and operations and staff responsibilities for the governing body's consideration;

E. Advising the governing body on matters of importance to the business community and the community as a whole including, but not limited to, impacts on the business community and the community as a whole due to city regulations and operations and suggesting improvements for city services;

F. Reviewing and making recommendations to the governing body on implementing the economic development plan and the annual budget for implementing the economic development plan. The committee, in coordination with public groups, shall appoint working groups or advisory subcommittees of the economic development committee, as needed, to implement the economic development plan.

G. Making recommendations to the governing body regarding:

(1) Applications for assistance for economic development projects; and

(2) Reviewing and making recommendations to the governing body on applications for industrial revenue bonds (IRB's) as set forth in Resolution No. 2012-4 as may be amended.

H. Adopting procedures, schedules and administrative policies for matters within the committee's powers and duties in order to provide information and assistance to city staff, the public and the governing body.

(Ord. #2005-5, §3; Ord. #2008-16, §2; Ord. # 2018-27, § 1)

6-17.3 Membership; Terms.

A. *Membership.* The city economic development advisory committee shall be composed of ten (10) members residing in the city of Santa Fe and qualified by training, experience, and ability to exercise sound and practical judgment regarding those responsibilities and duties of the committee. The members shall be appointed by the mayor with the advice and consent of a majority vote of all the members of the governing body. The members shall include one (1) member of the governing body; and nine (9) other members representing a broad range of business interests, including small and large businesses, within the city including, but not limited to: arts and culture industries; development, design, and construction; hospitality; technology; retail trade and services; workforce development representatives; and healthcare. The member of the governing body shall serve as chairperson. The chairperson shall appoint a vice chairperson. A quorum shall be at least six (6) members. Members shall serve without compensation.

B. *Terms.* Of the initial appointments, five (5) of the members shall be appointed for one (1) year terms and five (5) shall be appointed for two (2) year terms. Subsequent terms shall be for two (2) years to maintain staggering of terms. There shall be no

limitation to the number of consecutive terms a member may serve. Failing to attend three (3) consecutive regular meetings or failing to attend thirty-three (33) percent or more of the regular meetings in any year shall constitute an automatic tender of resignation by such member, which the governing body may accept or reject at its discretion. Vacancies, other than by expiration of terms, shall be filled for the unexpired term in the same manner as original appointments. (Ord. #2005-5, §2; Ord. #2008-16, §1; Ord. # 2017-7, §2;)

6-17.4 Meetings; Agendas; Minutes; Staff.

A. *Meetings.* The committee shall meet at least once per month as needed and shall conduct all meetings in accordance with adopted city policy and procedures.

B. *Agendas.* At least five (5) days prior to the meeting, staff shall post the tentative meeting agenda in city hall as well as on the city's website and shall e-mail the tentative agenda to any associations or individuals that have been listed with the economic development division. At least forty-eight (48) hours prior to the meeting, staff shall place the tentative agenda in the business section of a local daily newspaper.

C. *Minutes of the Meeting.* The committee shall keep minutes of its proceedings, showing the vote of each member on each question, or indicating absence or failure to vote and shall keep records of its review and official actions, all of which shall be filed in the city clerk's office. For each proposed ordinance or resolution reviewed by the committee, the minutes shall be attached to the fiscal impact report prepared, as required by subsection 2-2.10 SFCC 1987.

D. *Staff.* The economic development division shall administer the provisions of this section.
(Ord. #2005-5, §5; Ord. #2007-45, §25)

6-17.5 Reserved.

Ord. # [2017-7](#), § 3, adopted April 12, 2017, repealed [§ 6-17.5](#), which pertained to review and derived from Ord. #2005-5, § 6

Job Training & Workforce Development

- CARES Act-related Initiatives:
 - Established 15 part-time Community Development jobs to promote educational tutoring for students struggling with virtual learning.
 - Created 'Book a Bike' program for 14 bikes to be purchased and loaned out at the library, using local community organization youth (CIS) to support coordination of program
 - Awarded grant to Communities in Schools (CIS) to support internships and work-based learning program for underserved youth
- City/County CARES Act Grant Review Committee approved \$2,014,022.37 for 106+ Santa Fe County businesses. Grants awarded to local, small businesses who lost 25% or more of their revenues since March 2020, due to the COVID19 pandemic.
- The demographics of YouthWork's Workforce Innovation Program, is 96% low income, 90% Hispanic/Latino, 65% are male and approximately 30 -40% experience situational or chronic homelessness. (July 2019 - June 2020)
 - Enrolled 280 youth and young adults in the WIP, Workforce Innovation Program, via YouthWorks between July 2019 - June 2020. The program offers direct apprenticeship placement, educational development, resume building, job search assistance, soft skills training, and entrepreneurial support. This program targets young people who face barriers such as: limited work experience, homelessness, housing insecurities, lack of a GED; and previous involvement in the criminal or juvenile justice system.
 - Placed 13 Workforce Innovation Program, WIP, participants in apprenticeships with local businesses and organizations and 36 youth have been placed in WIP apprenticeship jobs in the Youthworks Culinary ARTs and Catering program and social enterprise. (July 2019 - June 2020)
 - Obtained unsubsidized employment for 60 youth through apprenticeships or as a result of WIP employment services via YouthWorks. (July 2019 - June 2020)
 - Graduated 10 students to GED/Diploma achievement via YouthWorks. (July 2019 - June 2020) and Achieved partial completion toward GED for 20 students via YouthWorks. (July 2019 - June 2020)
- Trained and placed 47 Santa Fe interns in paid positions via Santa Fe Interns program with the Community Learning Network, Facebook Career Connections, ProSkills, and the Santa Fe Community College PROTEC program.

Entrepreneurship, Innovation & Acceleration

- Co-sponsored and supported four Business Innovation events: Building Our Future Workforce—Creating Internships as a Pipeline to Santa Fe Businesses, PNM/SF County/Green Chamber Energy Efficiency Star Awards Luncheon, City of Santa Fe Health & Wellness Fair, and Innovation EXPO: Full STEAM Ahead.
- Sponsored 2020 Global Entrepreneur Week. Over one week in November 2020, promoted or virtually hosted over 12 events focused on entrepreneurship.
- Graduated 11 companies from Creative Startups' Food pre-accelerator program producing a variety of goods from kombucha, confections and pizza to lettuce and bottled water and meeting challenges from food waste to equitable economic opportunities. The program created 25 new jobs and \$308,000 increased revenues.
- Hosted 1,738 entrepreneurs at training, business development activities and events at Santa Fe Business Incubator (SFBI). Housed 19 business tenants at Santa Fe Business Incubator (SFBI); affiliated 3 companies and continued services to 22 core clients. Incorporated 2 new tenants Bright Path Labs & B. Public at Santa Fe Business Incubator (SFBI). Pre-incubated six (6) runway entrepreneurs and five (5) gig workers at Santa Fe Business Incubator (SFBI). Created full time of annual equivalent of three (3) jobs with two (2) full time positions and two (2) part time positions at companies affiliated with the Santa Fe Business Incubator. Attracted \$30,000 in new equity

Economic Development Department – FY21 YTD Accomplishments & FY22 Goals

investment for entrepreneurs; received \$10,000 in loans and \$100,200 in grants, contracts, research grants-contracts and revenue by SFBI.

- Conducted nine webinars to help businesses cope with economic downturn of COVID pandemic with SCORE. The topics ranged from economic assistance available from federal and state government to marketing, financial controls and use of social media to reach customers. Total attendance: 1,551 people with 104 views for the COVID assistance webinar in Spanish.
- Registered 986 new businesses for free, business assistance from SCORE professionals.
- Graduated 11 companies from City-sponsored, Creative Startups' Food pre-accelerator program, FOOD LABS. Companies producing a variety of goods from Kombucha, confections and pizza to lettuce and bottled water and meeting challenges from food waste to equitable economic opportunities. Program created 25 new jobs and \$308,000 increased revenues.
-

Small Business Support & Relief

- Provided direct, CARES Act grant information and resource outreach to small, tourism-related businesses located on the Plaza.
- Collaborated with Town of Edgewood and Santa Fe to establish a bilingual Small Business and Non-Profit CARES Act Continuity Grant program. Awarded \$3.6MM in funds distributed to over 100 businesses as of 12/17. Increased capacity for application intake by partnering with DreamSpring, North Central New Mexican Economic Development (NCNMEDD) and independent Economic Development Consultants.
- Provided assistance, promotion and translation services for Falling Colors gig workers bridge fund which provided \$876,600 of funds to 177 Santa Fe gig workers whose income was affected by COVID pandemic.

Real Estate & Lease Development

- Launched MUNIS-add on, online leasing software for a more user-friendly city.
- Reviewed external leases and now updating in-kind service agreements to provide GASB-related regular reporting.
- Reviewed all leases over the last five (5) years. Currently, revising and bringing up to date with legal department and with clients.
- Met with Bluegrass Capital Advisors (OpZones Impact Fund) to connect six target businesses with underserved census tracts for opportunities for social impact and venture funds to scale their businesses.

Midtown Development

- Launched urban planning and infrastructure Charrette with finalist developer, Team Midtown.
- Supported five (5) "Meet the Developers" of Midtown series on City of Santa Fe Midtown YouTube channel.

Industry Cluster Development

- City of Santa Fe selected to work with Canopy for Creative Collaboration, New Mexico for Good, and University of New Mexico to utilize design-thinking methodologies, to study the current entrepreneurship landscape and technology ecosystem in Santa Fe.

Economic Development Department – FY21 YTD Accomplishments & FY22 Goals

- Government/Education collaboration to identify needs and potential solutions within the community, collaborating with the research team at UNM, Santa Fe Innovates, Los Alamos National Lab, and the New Mexico Economic Development Department (NMEDD).
- Collaborated with Forward Cities for “Reimagining the New Mexico Food Economy” with over 380 virtual participants . We connected New Mexico’s food and agriculture entrepreneurs with the information and resources they need to succeed, EDD Cabinet Secretary Alicia J. Keyes and Jeff M. Witte, Director/Secretary of Agriculture, NMDA provided welcoming remarks for the event.
-

Business Expansion & Renewal including LEDA Awards (completed)

- Savant X (Project Star Bright) for \$500k City/State LEDA expansion grant. Will create 128 high pay jobs over ten years with an average salary of \$97,000.
- La Puerta Originals, custom furniture and door manufacturer was awarded \$38k LEDA expansion zero interest COVID19 loan. La Puerta's loan will help save approximately 16 jobs. As well as securing a 0% interest loan to Descartes ensuring retention of one of our most visible technology companies.
- Prepared an asset development, real estate and economic overview report for business retention and expansion.

Business Registration & Renewal

- With the Land Use Department to launch EnerGov, automated Business License Renewal and Registration program.
- Generated awareness of new business licensing software with communication campaign: radio interview, Business Section of Santa Fe New Mexican, Chamber Directory, radio spots on Hutton, KSWV and KSFR

COVID Public Awareness

- Set up COVID-19 resource page for businesses, workforce, community and health, Alltogether.org with over 11,000 unique visitors.
- Worked with local non-profits to create COVID-resource packets and distributed 6,500 totebags in highly vulnerable, high infection zip codes with masks, resource information, and disinfectant.
- Launched NOVID mobile app to support COVID awareness. First City in the US to adopt mobile technology for community COVID awareness
- SF Promise Campaign evolved from asking people to commit to stopping the spread of COVID to helping high vulnerable index community’s access resources during this economic and health crisis.
- Launched Spanish social media campaign reaching 61,900 people in the 87507 zip code.
- Collaborated with 87507 Link and Capitol High School on a program to create relevant COVID prevention messaging, using local youth creativity.
- Launched NOVID app to support community-wide COVID awareness
- Co-hosted 7 FB events with Somos Un Pueblos Unido (immigrant rights organization) on COVID relevant topics: financial resources for businesses, online learning, unemployment, Connect, mortgage, voting, workers rights during COVID with over 8K views.
- Published Economic Development e-Newsletters with over 32,000 viewers.

Economic Development Department – FY21 YTD Accomplishments & FY22 Goals

- Distributed over 18,000 face masks to public through libraries, senior services, visitor center and non-profits (Food Depot, World Kitchen, Indian Center, Kitchen Angels, Farmer's Market, YouthWorks, Youth Shelters, Communities in Schools, Pete's Place, United Way Headstart, Zia Methodist Church) as well as Santa Fe Promise material.
- Distributed 78,000 emergency meals to people in need via YouthWorks during the COVID pandemic at various locations across Santa Fe including public schools and trailer park locations
- Prepared 840 meals for homeless residents at Midtown via YouthWorks, Deliver and prepare dinner free meals to 44 individuals in emergency housing at Interfaith Community Shelter and the GreenTree Inn via YouthWorks.
- Delivered and produced via MAKE Santa Fe: 2,500 double layer, sterilable cotton face masks with filter pocket and provided filter during the pandemic
- Delivered and produced via MAKE Santa Fe: 3,000 PETG face shields, 1,500 units of hand sanitizer, prepared and labelled to FDA standards during the pandemic
- Delivered and produced via MAKE Santa Fe: 2,000 laser cut mask patterns for Operation Bandana, 600 Ear Savers for healthcare workers with behind the ear masks, 30 gowns for Christus St. Vincent, 350 gowns to Navajo Nation.
- Distribution of PPE, Personal, Protective Equipment, from MAKE Santa Fe was delivered to: City of Santa Fe Office of Emergency Management, Navajo Nation, Zuni Pueblo, Jemez Pueblo, YouthWorks, Santa Fe Recovery Center, St.Elizabeth's Shelter, Casa Familia, Christus St. Vincent Hospital, Santa Fe Cancer Center, Santa Fe County Fire Department Rural Outreach as well as local businesses and individuals.
- Got 57,600 face shields donated by PPE from the Technology nonprofit Intuitive Foundation and donated by Community Learning Network to Navajo Nation, regional hospitals, numerous non-profits, clinics, and agencies in Santa Fe, Espanola, Taos, 19 pueblos and Jicarilla Apache Nation. For a full list of locations or to contribute to this on-going CommUNITY Relief effort, visit <http://www.communitylearningnetwork.org/commUNITY-relief>

Community Development

- Launched Community Data Platform with Thornburg & Community Foundation
- Helped Henry & the Fish to feed the homeless while promoting NOVID
- Launched free, gigabit speed WiFi access at six (6) schools and four (4) city buildings across Santa Fe City with over 6,300 unique visitors, and 17,763 total connections over a three-month period (August thru October).
- Promoted free wi-fi via city social media, web page, City Libraries and flyer distribution through non-profit partners: Communities in Schools, Food Depot, and Pete's Place.

FY22 GOALS – Includes Community Development Department

- Post-COVID, Small Business Economic Recovery & Enduring Economic Resiliency Program
- Midtown Master Planning & Redevelopment – ENA amendment to Development and Disposition Agreement
- Real Asset Management & Asset Disposition – Northwest Quadrant & NM 599 Crossing
- Revived Industry Cluster Development: Creative Economy, Film & New Media, Tech, Value-added Food, Healthcare, Manufacturing & Tourism
- Investments in Transportation & Mobility to Housing, Jobs & Recreation
- Creation of Regional Innovation Corridor & Local Innovation Villages
- Creation of Guidance on Creative Place-keeping Plans & Access to Opportunity
- Creation of long-term Housing Development Action (TC3 & region)

Economic Development Department – FY21 YTD Accomplishments & FY22 Goals

- 2022 - 2040 Growth Management Planning Document for Community Development (update on current long-range plan)
- Launch Entrepreneurship (E-Ship) HUB Office at Higher Education Center
- Promote Global Entrepreneur Week 2021
- Collect and manage full range leased-assets dbase; through MUNIS platform
- 2040 Strategic Planning Document (update on current long range plan)
- Work with Santa Fe County to create County-wide Fiber Architecture and Map to pursue government EDA infrastructure grant funding for strategic plan assistance
- Work with Job Training/Workforce Development partners to craft post-COVID e-business jump start program (youth crews assisting small businesses to move online)
- Leverage City Data Platform to inform residents, businesses and tourists and provide data to inform Governing Body policy decisions

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City of Santa Fe Office of Economic Development

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City of Santa Fe Updates



Introducing Santa Fe Market Place

Tourism Santa Fe and the Chamber of Commerce are excited to announce a new Santa Fe online marketplace that creates a unique shopping experience for both locals and tourists wanting to shop local in Santa Fe.

Customers will be able to discover all that the area businesses have to offer and easily buy from multiple businesses online, with options to choose local pickup, delivery, and shipping (as available by each vendor). There's no commission fee on the website, so aside from credit card processing fees, every dollar on the site goes back to local businesses. Check out all the great local products at: santafemarketplace.com.

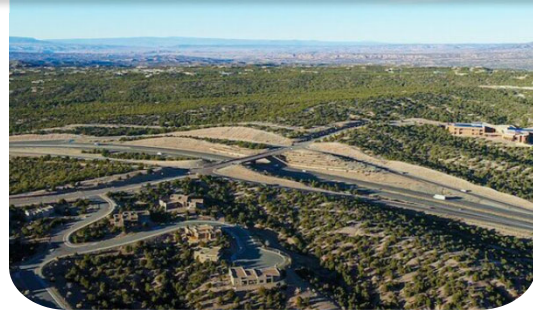
If you are a small local business and interested in being a part of Santa Fe Marketplace, please visit santafe.shopwhereilive.com/sell to get registered. All you need is a City of Santa Fe Business License and if you already have a Shopify account, you can easily integrate that with this new platform!

City of Santa Fe announces plans to sell multiple City-owned real estate properties

Underutilized assets offer new opportunities for mixed-use development, housing, jobs, and

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purchase.



Governing Body to Consider Mutual Termination of Midtown Development Agreement City Has Many Options Moving Forward

Because of risk factors mostly associated with financial uncertainty caused by the COVID pandemic, the master developer of the Midtown District Site is proposing a mutual termination of the Exclusive Negotiating Agreement (ENA) entered into with the City in May, 2020.

[More information](#)

Culture, History, Art, Reconciliation, and Truth (CHART)

At the January 13, 2021, Governing Body Meeting the Substitute CHART resolution was unanimously approved. In support of the process, the entire Governing Body signed on as co-sponsors of the resolution. The budget for the CHART is approximately \$265,000. The meetings are available for viewing on YouTube: [youtube.com/user/cityofsantafe](https://www.youtube.com/user/cityofsantafe).

COVID Prevention Resource

Free COVID Testing

The State of NM and Vault Medical Services have joined forces to offer At-Home COVID -19 saliva testing to any person who wants to be tested, with or without symptoms at NO cost.

Simply click the link: <https://learn.vaulthealth.com/nm/> order your test and follow the directions.

A few important notes to know:

- You will not be charged
- You will need an email address
- A photo id is required

COVID Vaccine Sign up

The New Mexico Department of Health's COVID-19 Vaccine Registration System is now active.

Click the [here](#) to sign up and schedule a vaccination appointment when it's available.

DOL Releases Guidance on COVID-19 Unemployment Insurance (UI) Programs Contact the State Unemployment Office for assistance. [Learn more...](#)

CDC COVID Data Tracker:

See how many vaccinations have been distributed by state. [Learn more...](#)

Grant Opportunities

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basics of the Shuttered Venue Operators Grant (SVOG), also known as the Save Our Stages (SOS) Act, a federal economic assistance program for arts organizations. The program will be administered through the Small Business Administration. January 26 at 11:30 am

[Register](#)

Bank of America Charitable Foundation

In 2021, the Foundation will issue two requests for proposals that address the following focus areas: The Economic Mobility Focused on the Needs of Individuals and Families category provides support for workforce development, education, and basic needs. Applications will be accepted from January 25 through February 19, 2021.

The Economic Mobility Focused on the Needs of the Community category provides support for affordable housing, neighborhood revitalization, and small businesses. Applications will be accepted from May 31 through June 25, 2021.

[Learn More](#)

The Albuquerque Community Foundation Grant Program

is currently accepting applications for the 2021 Competitive Grant Program in the following fields of interest: Arts & Culture, Education, and Environmental & Historic Preservation. [Learn More](#)

Royal Foundation - Earthshot Prize

The Earthshot Prize aims to find new solutions that work on every level, have a positive effect on environmental change, and improve living standards globally, particularly for communities who are most at risk from climate change.

[Learn More](#)

Poetry Organization Emergency Grants

The Poetry Foundation's Emergency Grants Fund supports poetry and affiliated art organizations struggling during the COVID-19 pandemic. This fund is open to poetry organizations and organizations that use poetry as an expression of their missions. This includes organizations fighting for social justice and working to advance racial equity in poetry and affiliated art. **Deadlines: January 31 and March 31.**

[Learn More](#)

YouthBuild

Grants will be awarded through a competitive process to organizations providing pre-apprenticeship services that support education, occupational skills training, and employment services to at-risk youth, ages 16 to 24, while performing meaningful work and service to their communities. Eligible applicants are public or private non-profit agencies that have previously served disadvantaged youth in a YouthBuild or other similar program. Deadline: February 2.

[Learn More](#)

Workforce Pathways for Youth Grant Program

The purpose of this program is to increase alignment between workforce and OST programs (an OST organization is a non-profit that operates a supervised program that young people regularly attend when school is not in session) to expand job training and workforce pathways for youth and disconnected youth, including soft skill development, career exploration, job readiness and certification, summer jobs, year-round job opportunities, and apprenticeships. Deadline: February 4.

[Learn More](#)

CARES Act Provider Relief Fund

The Provider Relief Fund supports families, workers, and the heroic healthcare providers in the battle against COVID-19. HHS is distributing \$178 billion to hospitals and healthcare providers on the front lines of the coronavirus response.

[Learn More](#)

Restoration and Resilience COVID Recovery Fund

The Restoration and Resilience COVID Recovery Fund is providing grants to support public lands, including parks, nature areas, and other green spaces, that have been impacted by increased use during

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Nonprofit organizations, state or federal government agencies, federally recognized tribes and local governments, and educational institutions are eligible to apply. Deadlines: February 1, April 1, and June 1.

[Learn More](#)

USDA Value-Added Producer Grants

The objective of this grant program is to assist viable Independent Producers, Agricultural Producer Groups, Farmer and Rancher Cooperatives, and Majority-Controlled Producer-Based Businesses in starting or expanding value-added activities related to the processing and/or marketing of Value-Added Agricultural Products. Grants will be awarded competitively for either planning or working capital projects directly related to the processing and/or marketing of value-added products. All proposals must demonstrate economic viability and sustainability to compete for funding.

[Learn More](#)

Andrew Family Foundation

The Andrew Family Foundation seeks to partner with one or more nonprofit organizations offering creative solutions that address issues facing under-resourced communities as well as the protection and preservation of the natural environment in which they live. The Foundation seeks to support organizations focused on alleviating disparities in food access, affordable housing, high quality education, physical and psychological healthcare, and/or criminal justice. Preference will be given to organizations whose programming is intersectional, alleviating these disparities while demonstrating an interest to conserve our planet's natural resources and promote environmental sustainability. The foundation will award grant(s) of up to \$600,000 to be paid over a three-year period. The annual program budget for applying organizations should be \$1 million to \$4 million. Letters of inquiry are due by March 15; deadline for invited full proposals is May 1.

[Learn More](#)

Nature's Path: Gardens for Good

The Nature's Path Gardens for Good program supports nonprofit organizations with community garden projects. The focus is on community gardens that make fresh organic food more accessible in the local neighborhood. Grants must be used specifically for the development of an organic garden that will supply food to a nonprofit feeding agency such as a food bank, soup kitchen, emergency pantry, shelter, before- or after-school program, or other similar program. Nature's Path will award 21 grants of \$5,000 each. The application cycle will be open from February 5 to March 24.

[Learn More](#)

Dollar General Literacy Foundation

The Dollar General Literacy Foundation supports nonprofit organizations, educational institutions, and libraries that offer literacy programs in communities served by Dollar General. The Foundation provides support through the following grant programs: Adult Literacy Grants, Family Literacy Grants, and Summer Reading Grants. Deadline: February 18.

[Learn More](#)

The Fire Prevention and Safety Grant Program

The Fire Prevention and Safety Grant Program supports fire prevention programs and firefighter health and safety research and development. Categories of support include activities designed to reach high-risk target groups and mitigate incidences of death and injuries caused by fire and fire-related hazards, and research and development activities aimed at improving firefighter safety. The program is open to fire departments; national, regional, state, local, tribal, and nonprofit organizations, such as academic institutions; public health and occupational health organizations; and injury prevention institutions. Deadline: February 26.

[Learn More](#)

Visionary Freedom Fund

The Visionary Freedom Fund seeks to ensure that Black, Brown, and Indigenous (BIPOC) youth impacted by the youth justice system have the resources, capacity, infrastructure, and relationships they need to develop and implement inspiring long-term, visionary change in their communities. Grants ranging from \$25,000 to \$100,000 will support organizations where leadership is impacted by the carceral state, criminal legal system, and/or systems of criminalization. Applying organizations must have young people in decision-making leadership roles. General operating grants are provided, with an emphasis on funding

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Drinking Water State Revolving Loan Fund (DWSRLF)

DWSRLF finances drinking water projects through the New Mexico Finance Authority. Project Interest Forms are welcome anytime, however, to take full advantage of the DWSRLF's limited annual principal forgiveness subsidy, you must submit your Project Interest Form by February 8.

[Learn More](#)

FY21 Fit for Life Awards - Grants for Healthy Aging

Every year, the Fit for Life Foundation awards grants of \$100,000 each to three non-profit organizations or social enterprises that are pioneering projects to promote life-long fitness and health around the world.

[Learn More](#)

COVID Relief Loans for Business

NDC Accepting PPP Applications

The National Development Council's (NDC) Grow America Fund is taking applications for Paycheck Protection Program (PPP) First Draw and Second Draw Loans.

[Learn More](#)

PPP Resumed on Jan 11

1st and 2nd draw PPP loans resumed on Jan 11 with some updated rules. For application assistance, go to the [NM Small Business Development Center website](#). [View our Webinar](#)

[Learn More](#)

EIDL Deadline

The U.S. Small Business Administration announced that the deadline to apply for the Economic Injury Disaster Loan (EIDL) program for the COVID-19 Pandemic disaster declaration is extended to Dec. 31, 2021.

[Learn More](#)

Entrepreneurial Events & Funding

New Year, New Start: Entrepreneurs with a Vision for Good

January 30 @ 9:00 am - 12:00 pm

Santa Fe innovates host a workshop a free workshop for people interested entrepreneurship come who want to startup a new year with a new venture, join us for a free workshop to explore.

[More Information](#)

LABS Pre-Accelerator for Northern New Mexico Food Entrepreneurs

Are you a passionate and determined founder of a startup that is just getting revved up? Creative



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Libraries as Launchpads

is designed for people with a business idea, prototype, or an active small business looking to reach more customers and explore new markets. Through the program you will have:tab to change the caption position and set other styles. [For more information.](#)

Entrepreneur Story Time:

Cafecito Thursday, February 4th
6:30-7:30 PM

Kick-Ass Entrepreneurs host Cafecito owner Solange Andres. Come listen (virtually) to the sweet story of Cafecito a neighborhood coffee house, restaurant and community gathering space.

[More information.](#)



ActivateNM

ABQid (powered by **CNM Ingenuity**) and **NM Angels** are joining forces to increase quality interactions between early stage startup companies and angel investors through New Mexico Investor Round Tables.

The goal is to support startup founders with connections and feedback in order to potentially receive investment in their business venture. It is a private event between founders and investors. Startups must apply online for consideration. If you are interested in learning more, please [reach out](#) and [apply](#). The first event of 2021 will take place February 12, with applications by startups [open until January 26](#).



Virtual SBIR/ STTR Office Hours

The Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs are unique opportunities for small businesses to receive federal research and development (R/R&D) dollars to move their innovation from idea to commercial market. Would you like to sit down, one-on-one, with an SBIR/STTR specialist and better understand how your innovation fits within these programs?

Help focus your innovation toward a specific agency need, get one-on-one assistance in proposal package support, or any other critical issue related to the SBIR/STTR programs. This month, their office hours will be January 28th from 10 a.m. to 2 p.m. with Del Mackey. [For more information schedule an appointment.](#)

New Mexico Alternative Funders

invites you to the fourteenth Informal Networking Event that brings together Alternative Funders, Capital Investors, Bankers and Specialty Service providers to meet and support small business funding. Thursday January 28, 2021 8:00 AM to 10:00 AM Please RSVP to: Craig@CraigDill.com

Drew Tulchin, President New Mexico Angels (www.nmangels.com)

How Does An Angel Investor Evaluate A Deal, Both Pre-Funding and Post-Funding? Drew will also discuss what an angel investor is NOT.

Join Zoom Meeting

<https://us02web.zoom.us/j/82749121032?pwd=VUtPSGR5bXJlOVhVZU9qNTFQS2dvdz09>

Business Expansions and Maintenance Events

The New Mexico Small Business Assistance Program

will be accepting applications for 2021 Leveraged Projects. Leveraged Projects allow multiple small businesses sharing a challenge to team up and receive collective assistance from experts at Los Alamos or Sandia national laboratories. Leveraged projects are eligible for up to \$120,000 of technical assistance to help the companies solve their shared challenge. No cash or goods are exchanged with the businesses. Initial proposals are due February 16, 2021 [LEARN MORE HERE](#) For more information contact Amanda Garcia (amandag@lanl.gov; 505-228-2320) or Sharon Evans (sfevans@sandia.gov; 505-845-9671)

Join WESST’s Dreamin’ Workshop Series for Creative Entrepreneurs

Making Dreams Become Reality Requires Planning

FRIDAY, JANUARY 29
10:30 pm - 12 pm Q&A

Part three – In this workshop, you will take a look at the tools you have available to you.

You will explore untapped potential resources.

Create ballpark cost estimates of what it’ll take to make to make your dreams real.

Do you have enough hours in your daily life?

Check it out and prove it to yourself.

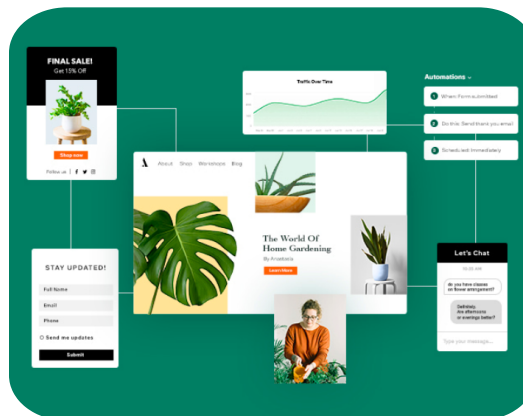


[**REGISTER NOW >>**](#)

Grow Your Business with Wix

Tuesday, January 26th Join Wix’s top product experts. Learn how you can grow your business with your site’s built-in marketing and business management tools. Hear the latest updates and get answers to your questions.

[**Save your Spot**](#)



Women in 3D Printing

is hosting their first international conference which will be virtual on January 27 & 28.. [Here is the link](#) to sign

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3D PRINTING

2021 - Make an Impact! (Impact Investing)

January 27 at 3 pm
[Register by Jan. 26](#)

Overview of International Trade Resources

January 27 at 11:30 am
[Register](#)

ACE/AES Export Compliance Seminar

February 23-24
[Register](#)

Gig Employment, Contract Work and the New Employment Models

January 28 at 3 pm
[Register](#)

Gig Employment, Contract Work and the New Employment Models

January 28 at 3 pm
[Register](#)

Procurement Series

Every Thurs. at 3 pm (began on Jan. 21, runs through Feb. 25)
[See series schedule and register](#)

The People, Prosperity, and the Planet (P3) Award Program

The P3 Award Program provides support to research, develop, design, and demonstrate solutions to real world challenges. The program highlights the use of scientific principles in creating innovative technology-based projects that achieve the mutual goals of improved quality of life, economic prosperity, and protection of the planet. Deadline: February 9.

[Learn More](#)

USDA Webinar: FY 2021 Strategic Economic and Community Development (SECD) Funding Opportunity

February 9 at 2 pm
[Register](#)

Legislative Event

Virtual Roundhouse event serie

The Santa Fe Chamber of Commerce, New Mexico Chamber of Commerce, and the New Mexico Hospitality Association are teaming up to create the first ever Virtual Roundhouse event series! The Virtual Roundhouse will be a digital replacement of the components and events you are used to experiencing on the legislative social calendar and in-person at the roundhouse. Once a week during the 60-day session, you can access:

For more information visit: www.virtualroundhousenm.com

Career Paths for Youth

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This is a FREE program that is open to students in 5th-12th grade across New Mexico. This program highlights business professionals, entrepreneurs, and innovative thinkers from a variety of industries. Each featured speaker will share details about their education, job, and their unique path to career success, followed by a live Q&A with participating students. Learn more at our website: <https://newmexico.ja.org/events/index>

Join us January 27th at 1:00PM

Welcome Rachel Sams- Editor-in-Chief of Albuquerque Business First



Junior Achievement
of New Mexico | Inspiring Tomorrows®

**JA VIRTUAL
CAREER SPEAKER
SERIES**

With
RACHEL SAMS

**ALBUQUERQUE
BUSINESS FIRST**

Editor-in-Chief
Albuquerque Business First

Wednesday, January 27th @ 1:00 PM MST

Additional Business Resources

Ascent Learning Program for Women Entrepreneurs

Ascent is a first-of-its-kind, free digital e-learning platform geared to help women entrepreneurs grow and expand their businesses. Ascent has valuable content, such as tips on preparing and recovering from disasters, strategic marketing, and business financial strategy development.

[Learn More](#)

USDA Value-Added Producer Grants

The objective of this grant program is to assist viable Independent Producers, Agricultural Producer Groups, Farmer and Rancher Cooperatives, and Majority-Controlled Producer-Based Businesses in starting or expanding value-added activities related to the processing and/or marketing of Value-Added Agricultural Products.

[Learn More](#)

Albuquerque's Minority Business Development Center

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Updated Interest Rates for the 504 Loan Program

The U.S. Small Business Administration announced the updated interest rates for the 504 Loan Program offered by Certified Development Companies (CDC).

[Learn More](#)

Outdoor Industry

What Is Outdoor Recreation 1.0

March 13 at 10 am

[Register](#)

NPS Rivers, Trails, and Conservation Assistance Program

The National Park Service is accepting applications for technical assistance to design trails and parks, conserve and improve access to rivers, protect special places, and create recreation opportunities.

Deadline: March 1.

[Learn More](#)

Survey

State Parks -- in partnership with the National Park Service, Energy, Minerals, and Natural Resources Department, and the Outdoor Recreation Division within Economic Development -- will spend the next eight months or so collecting community input and outdoor recreation data to put together the overarching strategy for outdoor recreation in New Mexico for the next five years.

If you're a community member, please take the [community survey](#).

If you're a visitor to the Land of Enchantment, please take the [visitor survey](#).

If you're an outdoor recreation/service provider, please [contact the SCORP team](#).

Restoration and Resilience COVID Recovery Fund

The Restoration and Resilience COVID Recovery Fund is providing grants to support public lands, including parks, nature areas, and other green spaces, that have been impacted by increased use during the COVID-19 pandemic. Grants of up to \$2,500 will be awarded. Nonprofit organizations, state or federal government agencies, federally recognized tribes and local governments, and educational institutions are eligible to apply. Deadlines: February 1, April 1, and June 1.

[Learn More](#)

National Fish and Wildlife Foundation - Five Star and Urban Waters Restoration Grant Program:

The Five Star and Urban Waters Restoration Grant Program, an initiative of the National Fish and Wildlife Foundation, seeks to develop community capacity to sustain local natural resources for future generations by providing financial assistance to diverse local partnerships focused on improving water quality, watersheds, and the species and habitats they support.

[Learn More](#)

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Community

Santa Fe Connect

Are you a Community member affected by COVID-19? Need Food, Housing Transportation? ¿Eres un miembro de la comunidad afectado por la crisis COVID-19? ¿Estás buscando comida, vivienda, transporte u otra ayuda? CONNECT navigators can help you find services and resources in the community. Navegadores/Promotores del programa CONNECT, pueden ayudarte a encontrar servicios y recursos dentro de la comunidad. For more information see [here](#).

Emergency Housing

Because of this diversity of needs, the City of Santa Fe and its nonprofit and governmental partners employ a multi-faceted approach to addressing homelessness. The ultimate goal is to help people obtain permanent housing, the services they need to maintain their housing situation and follow-up services. https://www.santafenm.gov/shelteremergency_housing

Emergency Rental Assistance Program

The Emergency Rental Assistance program makes available \$25 billion to assist households that are unable to pay rent and utilities due to the COVID-19 pandemic. The funds are provided directly to states, U.S. Territories, local governments, and Indian tribes. Grantees use the funds to provide assistance to eligible households through existing or newly created rental assistance programs.

[Learn More](#)

City of Santa Fe Covid-19 Family Disaster Relief and Essential Worker Relief Funds

Somos un Pueblo Unido worked with the City of Santa Fe to develop a disaster relief fund for families ineligible for federal COVID-19 economic relief programs and unemployment benefits, as well as an emergency fund for workers impacted by workplace closures without access to unemployment or sick leave benefits. [For more information, call \(505\) 920-6214 or email \[somos@somosunpueblounido.org\]\(mailto:somos@somosunpueblounido.org\)](#)

TRIBAL RESOURCE: Food Distribution Program on Indian Reservations Nutrition Education (FDPNE) Grant Program

The Indian Tribal Organization (ITO) or State Agency (SA) shall work with appropriate organizations and partners such as: extension agents, registered dietitians, diabetes coordinators, and public health nutrition professionals to provide food and nutrition information, recipes, or cooking demonstrations for households who participate or are eligible to participate in the FDPNE program.

[Learn More](#)

Chainbreaker Collective Action for Evictions

Can't pay the rent? You can't be evicted. During the pandemic, there is a moratorium on evictions. That means some people are protected - are you? Do you know your rights? To take full advantage of eviction protections, tenants need to take the right steps to protect themselves. Questions? Call the Chainbreaker hotline (505) 577-5481

Snapdragon Book Foundation

The Snapdragon Book Foundation seeks to promote children's literacy by providing support to school libraries serving disadvantaged children. Grants are awarded to public, private, and experimental preK-12 schools. Grants typically range from \$2,500 to \$10,000. Deadline: February 14.

[Learn More](#)

The Terri Lynne Lokoff Teacher Awards Program

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additional \$1,000 grant. Applications must be postmarked by January 29.

[Learn More](#)

Job Openings

Santa Fe Hispanic Chamber of Commerce: Membership Coordinator

Membership Coordinator is responsible for the development and growth of the Santa Fe Hispanic Chamber of Commerce and the Chamber's members.

Base Salary \$350.00- biweekly +
+45% New Corporate partnerships (first year only)
+35% New Chamber membership (first year only)
+25% For past due collections (90 days or more past due)

For information contact David Fresquez info@caresource.life.



US DOL Registered Apprenticeship

Fab Lab Hub has 3 openings in their Santa Fe, New Mexico facility. Apprenticeships are full time work|education programs that lead directly to full time employment. The first will start on March 1 and [applications can be found here](#).

Temporary Data Base Entry Position

The City of Santa Fe is looking for a someone with data entry experience, customer service and who is bilingual to do database clean-up for the City's Business Licensing Office. The position pays \$15 and is for 60 days.

For more information contact Jessica Sandoval at jmsandoval@santafenm.gov

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City of Santa Fe Economic Development · PO Box 909 · Santa Fe, NM 87504-0909 · USA

Cares Act Business and Non-Profit Stabilization Grant

Program Summary

- ❖ **Total Business and Organizations Awarded: 168**

- ❖ **Total Dollars Awarded: \$3,659,704.04**

- ❖ **Average Award Amount: \$21,783.95**

- ❖ **Highest Award: \$25,000**

- ❖ **Lowest Award: \$2,262.95**

- ❖ **Total Amount of businesses denied due to lack of available funding: 232**

- ❖ **Approximate amount of businesses denied due to ineligibility: 40**

**Cares Act Business and Non-Profit and Stabilization Grant
Final Report - Grantees**

Lew Allen Jewelry dba Earcuff	\$	14,660.40
5 Elements Yoga dba Yoga Source	\$	25,000.00
Adaptive Sports Program NM	\$	25,000.00
Agni Ayurveda, LLC	\$	25,000.00
Alfred W. Wyss	\$	25,000.00
AMP Concerts	\$	25,000.00
Nicholas Petrovic dba Apogee Spirulina	\$	3,916.30
Aroma Coffee	\$	25,000.00
Arthur Black Chimney & Dryer Exhaust / I'll Get Right On It	\$	25,000.00
Aspire Hotels, LLC dba Comfort Inn & Suites	\$	25,000.00
Big Brothers and Big Sisters	\$	25,000.00
Bluck Rock dba Jimmy Johns	\$	25,000.00
Bobcat Inn LLC	\$	24,952.00
Boese Brothers Brewing DBA Desert Dog Brewery and Cidery	\$	20,584.05
Boxcar	\$	25,000.00
Café Castro	\$	25,000.00
Caffeine and Company, Inc. DBA O'Hori's Coffee Roasters	\$	25,000.00
Cakes Corner Café	\$	25,000.00
Calliope	\$	12,999.70
Capital City Fitness Group dba Anytime Fitness	\$	25,000.00
Carlino Corp. / Osteria d'Assisi	\$	25,000.00
Casa Cuma B&B	\$	25,000.00
Center for Contemporary Arts (CCA)	\$	25,000.00
Chapin & Mex	\$	25,000.00
Christie's Hair Boutique	\$	5,425.92
Church Street Market	\$	11,197.00
City Shoe and Boot Repair, LLC	\$	25,000.00
Collected Works	\$	25,000.00
Counter Culture Metro Foods Inc.	\$	25,000.00
Creative Start-Ups	\$	25,000.00
Cutlery of Santa Fe, LTD	\$	15,000.00
De Colores	\$	25,000.00
Designs of Erika	\$	12,363.00
Destination Services of Santa Fe Inc.	\$	16,112.27
EFOC, LLC dba El Farol	\$	25,000.00
El Gancho Fitness	\$	25,000.00
El Milagro Herbs, Inc.	\$	23,150.00
El Rancho de las Golondrinas	\$	25,000.00
Escudo-Chef Link	\$	25,000.00
Fire and Hops	\$	25,000.00
Fok Art Market	\$	25,000.00
Girls Inc of Santa Fe	\$	25,000.00
Globe Fine Art	\$	23,356.08
Golden Eye, LLC	\$	25,000.00
Goler Foler Fine Imported Shoes, Inc.	\$	25,000.00
Grasshopper Natural Medicine LLC	\$	25,000.00
Groovy Bean Company/ Java Joes	\$	25,000.00
Gundrey Enterprises LLC Atrisco Café & Bar	\$	25,000.00
Gusterman, Inc. dba Gusterman Silversmiths	\$	20,509.53
Hair By Patricia	\$	2,750.00
Harrel House	\$	15,637.76
High Desert Landscape Maintenance, Inc.	\$	25,000.00
HIPICO Santa Fe /Grand Prix de Santa Fe	\$	25,000.00
HSQ Inc. dba For a Fistfull of Dollars	\$	25,000.00
Hungry Rabbit Hospitality, LLC dba Radish & Rye	\$	25,000.00
India Ink	\$	25,000.00

Inn on the Paseo	\$	25,000.00
Java de Sol, Inc. DBA Java Junction	\$	23,113.34
Jeme LLC, dba Restaurant Martin	\$	25,000.00
Jinja Bistro	\$	25,000.00
Karabe Consulting	\$	5,305.97
Ken Kordich dba The Good Stuff	\$	9,406.00
Khushi, LLC dba Baymont Inn & Suites	\$	25,000.00
KitFox LLC	\$	25,000.00
Kovai dba Paper Dosa	\$	25,000.00
Kowboyz, LLC	\$	25,000.00
Krysta Peterson	\$	23,582.47
Lightfoot Dance Studio	\$	10,700.00
Linda Pedelty DBA Culture Logic	\$	24,534.52
Little Earth School	\$	25,000.00
Loretto Tours, LLC dba Loretto Tours	\$	25,000.00
Macondo, Inc. DBA Montecristi Custom Hats	\$	24,995.00
Manzana Center, Inc. DBA Rancho de Chimayo	\$	25,000.00
Maya, Inc.	\$	25,000.00
Mig Co. Santa Fr Audio Visual	\$	25,000.00
Mike's El Comal Café	\$	25,000.00
Momentum Bilingual PreSchool	\$	25,000.00
Mountain Quality Auto LLC	\$	3,377.28
Mucho Gusto Corp.	\$	25,000.00
New Method Cleaners	\$	25,000.00
New Mexidoc dba Railyard Urgent Care	\$	25,000.00
NM Actors Lab	\$	7,785.50
NM Outdoor Center dba Kokopelli Rafting	\$	25,000.00
NM Sports & Fitness Center	\$	14,579.75
Neuro Acupuncture Institute	\$	14,439.20
OCD Custom Cycles & Auto Repair, LLC	\$	25,000.00
Old Santa Fe Tours	\$	4,090.29
OM Blessings, LLC	\$	17,505.00
On Your Feet	\$	25,000.00
Optical Shop of Santa Fe	\$	25,000.00
Outlander Expeditions LLC dba Santa Fe	\$	24,784.10
Parallel Studios, Inc. dba Currents News Media	\$	25,000.00
Peak Enterprises, LLC DBA Mountain Trails Fine Art	\$	25,000.00
Pindea LLC	\$	25,000.00
Pixel Images	\$	22,682.99
Star 151 dba Pizza etc.	\$	18,925.32
Railyard Park Conservancy	\$	22,041.70
Raising Roo, LLC dba Grace	\$	25,000.00
Rancho Gallina Inn & Eco-Retreat	\$	19,313.39
Rock Paper Scissor Salon	\$	25,000.00
Saltry Ski, LLC dba Ski Tech	\$	25,000.00
Santa Fe Art Tours LLC / Elaine Ritche	\$	2,262.95
Santa Fe Children's Museum	\$	25,000.00
Santa Fe Climbing Center LTD	\$	25,000.00
Santa Fe Desert Chorale	\$	25,000.00
Santa Fe Farmers Market	\$	25,000.00
Santa Fe Habitat for Humanity	\$	25,000.00
Santa Fe Lashes, LLC	\$	25,000.00
Santa Fe Motel LLC	\$	24,663.44
Santa Fe Pro Musica, Inc.	\$	25,000.00
Santa Fe Screenprinters	\$	25,000.00
Santa Fe Soap Ranch	\$	23,785.68
Santa Fe Spa	\$	25,000.00
Santa Fe Watershed Association	\$	25,000.00
Santa Fe Wine and Chile Fiesta	\$	25,000.00

Santa Maria Provisions	\$	23,680.92
Sara Blessings	\$	18,364.44
Sasella	\$	25,000.00
SCG Holdings, LLC dba Sage Creek Gallery	\$	25,000.00
Seventh Ray Skin Care	\$	15,669.32
SITE Santa Fe	\$	25,000.00
Sky Coffee, LLC	\$	19,193.68
Smarty Pants Preschool, LLC	\$	25,000.00
Sock Magic	\$	13,426.00
Solecore Fitness	\$	24,179.78
Sopaipilla Factory of Pojoaque, LLC	\$	24,848.46
Sorrel Sky Gallery	\$	25,000.00
Southwest Safaris	\$	25,000.00
Spanish Colonial Society	\$	24,043.53
Spanish Danzart Society Entreflamenco El Flamenco	\$	5,011.14
Stargazer Komucha	\$	3,565.98
Sunrise Family Restaurant	\$	25,000.00
Sunset Crossing, LLC	\$	25,000.00
Sweet Water Harvest Kitchen	\$	25,000.00
Tangoleva	\$	25,000.00
Teme LLC, dba Loretto Chapel	\$	25,000.00
Tempesta Designs dba Albright & Lockwood	\$	25,000.00
Tesuque Dining LLC, DBA El Nido	\$	25,000.00
Tesuque Village Market	\$	25,000.00
The Birthing Tree	\$	11,729.84
The Chocolate Smith	\$	25,000.00
The Desert Son of Santa Fe	\$	25,000.00
The Focus Group, LTD	\$	20,163.57
The Hollar	\$	25,000.00
The Kitchen Sink	\$	2,517.60
The Miller Gym	\$	25,000.00
The Mineshaft TavernMineshaft Properties, LLC	\$	25,000.00
The Rainbow Man, Inc.	\$	25,000.00
The Santa Fe School of Cooking	\$	25,000.00
Things Finer	\$	25,000.00
Tierra Madre Nursery	\$	7,621.42
Tom Taylor Company	\$	25,000.00
Tortilla Flats of NM	\$	25,000.00
Tresp Magazine, LLC dba Southwest Contemporary	\$	16,401.36
Tribe Coffee House	\$	25,000.00
Turner Carroll, Inc.	\$	25,000.00
Turquoise Trails	\$	25,000.00
U Day Incorporated	\$	23,816.22
Unity Santa Fe	\$	25,000.00
Vinaigrette, Inc.	\$	25,000.00
Wear Abouts, Inc.	\$	25,000.00
WellSpring Healing	\$	4,443.44
WestForm Corp.	\$	25,000.00
Westwind Travel	\$	5,196.64
Whoo's Donuts	\$	25,000.00
Wild West Horse, LLC	\$	25,000.00
Wise Fool New Mexico	\$	25,000.00
Xena Augustine DBA Augustine Acupunc	\$	6,342.37
Total:	\$	3,659,703.61
Average:	\$	21,783.95