

MONTH	LAST YEAR		VAR	
December	STR	STR	STR	STR
<b>OCCUPANCY</b>				
City Wide	59.5%	58.6%	0.9%	1.5%
Downtown	64.8%	64.4%	0.4%	0.6%
Cerrillos Road	52.6%	53.4%	-0.8%	-1.5%
County	56.0%	52.9%	3.1%	5.9%
<b>AVERAGE RATE</b>				
City Wide	\$170.25	\$174.04	-\$3.79	-2.2%
Downtown	\$238.73	\$235.59	\$3.14	1.3%
Cerrillos Road	\$97.28	\$104.76	-\$7.48	-7.1%
County	\$238.85	\$241.89	-\$3.04	-1.3%
<b>REVPAR</b>				
City Wide	\$101.21	\$101.92	-\$0.71	-0.7%
Downtown	\$154.58	\$151.78	\$2.80	1.8%
Cerrillos Road	\$51.13	\$55.99	-\$4.86	-8.7%
County	\$133.75	\$127.94	\$5.81	4.5%
<b>LODGER'S TAX - November</b>				
Hotels	\$1,449,526	\$1,385,988	\$63,538	4.6%
Short Term Rentals	\$386,398	\$351,847	\$34,551	9.8%
Total	\$1,835,924	\$1,737,835	\$98,089	5.6%

Short Term Rentals - 12 month (AirDNA)		
	1,422	Up 1.9%
Occupancy	64%	up .4%
Average Rate	\$267.00	up 1.4%
RevPAR	\$171.00	up 1%

YEAR TO DATE	LAST YEAR		VAR	% Var
December	STR	STR	STR	STR
<b>OCCUPANCY</b>				
City Wide	66.7%	68.7%	-2.0%	-2.9%
Downtown	72.6%	71.2%	1.4%	2.0%
Cerrillos Road	61.2%	66.3%	-5.1%	-7.7%
County	63.8%	62.8%	1.0%	1.6%
<b>AVERAGE RATE</b>				
City Wide	\$162.01	\$165.88	-\$3.87	-2.3%
Downtown	\$252.70	\$256.76	-\$4.06	-1.6%
Cerrillos Road	\$106.03	\$113.82	-\$7.79	-6.8%
County	\$267.78	\$266.17	\$1.61	0.6%
<b>REVPAR</b>				
City Wide	\$121.48	\$127.61	-\$6.13	-4.8%
Downtown	\$183.34	\$182.88	\$0.46	0.3%
Cerrillos Road	\$64.88	\$75.41	-\$10.53	-14.0%
County	\$170.83	\$167.10	\$3.73	2.2%
<b>Lodger's Tax FY through - 5 months</b>				
Hotels	\$7,202,012	\$7,091,289	\$110,723	1.6%
Short Term Rentals	\$1,879,178	\$2,046,526	(\$167,348)	-8.2%
Total	\$9,081,190	\$9,137,815	(\$56,625)	-0.6%
<b>Lodger's Tax Calendar through 11 months</b>				
Hotels	\$12,610,608	\$14,195,446	(\$1,584,838)	-11.2%
Short Term Rentals	\$3,756,785	\$4,031,262	(\$274,477)	-6.8%
Total	\$16,367,393	\$18,226,708	(\$1,859,315)	-10.2%

Notes: Information for county is not calculated into the city wide totals.

<b>Downtown</b>		% of Total
Drury Plaza	182	
El Sendero Inn	83	
Eldorado Hotel	219	
Hilton	158	
Hotel Chimayo	56	
Hotel Santa Fe	160	
St Francis	38	
Inn at Loretto	138	
Inn of the Gov	100	
Inn on Alameda	72	
La Fonda	180	
La Posada	157	
Pinon Court	58	
Rosewood	58	
<b>Total</b>	<b>1477</b>	<b>46.0%</b>
	<b>1985</b>	<b>38.6%</b>
	<b>74.4%</b>	
<b>Cerrillos Road</b>		
El Rey	86	
Motel 6	48	
Sage	154	
Baymont	51	
Best Western	95	
Comfort Inn	83	
Courtyard SF	209	
Coyote South	89	
Days Inn	83	
DoubleTree	130	
Econo Lodge	48	
Fairfield Inn	81	
HI Express	60	
Hyatt Place SF	92	
Inn at Santa Fe	98	
La Quinta Inn	131	
Motel 6	104	
Quality Inn	116	
Ramada	76	
<b>Total</b>	<b>1834</b>	<b>46.8%</b>
	<b>2020</b>	<b>39.3%</b>
	<b>90.8%</b>	
<b>Periphery</b>		
Hotel Glorieta	128	
Residence Inn	120	
<b>Total</b>	<b>248</b>	<b>7.1%</b>
	<b>307</b>	<b>6.0%</b>
	<b>80.8%</b>	
<b>County</b>		
C I Edgewood	72	
Bishops Lodge	98	
Four Seasons	65	
Hilton Buffalo	393	
Homewood Suite:	81	
	709	
<b>Total</b>	<b>833</b>	<b>16.2%</b>
	<b>85.1%</b>	
SF		4312
<b>Total</b>		<b>5145</b>