



**Date:** August 21, 2025  
**To:** Alan Webber, Mayor  
**Via:** Regina Wheeler, Public Works Department Director  
**From:** Sean Moody, Capital Projects Manager

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**ITEM AND ISSUE:**

Nominating Naomi Boylan to the capital improvements advisory committee.

**BACKGROUND AND SUMMARY:**

Councilor Michael Garcia nominates Naomi Boylan as the ninth member of the committee.

Ms. Boylan's résumé is attached. This candidate meets the eligibility requirements of a member, and a committee composed of Ms. Boylan and the eight members previously appointed would fulfill the requirements of a committee.

**ACTION REQUESTED:**

Governing Body approval of Naomi Boylan for appointment to the capital improvements advisory committee.

**EXHIBITS:**

Naomi Boylan résumé

## **Naomi Boylan, NMCT**

Project Manager | Negotiation Strategist | Business Development Leader



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### **Summary**

Experienced Project Manager and Certified Mediator with a strong foundation in business operations, negotiation, and construction management. Adept at managing multimillion-dollar budgets, leading cross-functional teams, and driving high-value outcomes in both the public and private sectors. Known for exceptional negotiation skills, emotional intelligence, and a consistent track record of successful project delivery across industries.

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### **Core Competencies**

- Project Lifecycle Management
  - Contract Negotiation & Conflict Resolution
  - Budget Development & Cost Control
  - Construction Oversight (Residential & Commercial)
  - Team Leadership & Stakeholder Coordination
  - CRM & Process Optimization
  - Client Relations & Retention Strategy
  - Legal & Regulatory Compliance
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### **Professional Experience**

**Coronado Paint and Decorating** — *Project Manager | Employee Owner*  
**Santa Fe, NM | Feb 2021 – Present**

- Manage high-end residential and commercial construction projects from planning to completion.
- Negotiate vendor contracts, labor terms, and material pricing to maximize budget efficiency.
- Oversee collaboration between designers, architects, tradespeople, and clients.
- Conducted site inspections, enforced quality standards, and resolved field issues promptly.

**Boylan Mediation Services** — *Certified Mediator & Owner*  
**Denver, CO | 2019 – Present**

- Specializing in dispute resolution and mediation for families, businesses, and civil matters.
- Facilitate negotiations using interest-based strategies to produce fair, lasting agreements.
- Provide clients with legal process guidance and decision-making support.

**Dynami Wireless** — *Director of Business Development*  
**Boise, ID | May 2018 – Apr 2019**

- Led strategic partnerships and sales initiatives in emerging tech markets.
- Collaborated with executive leadership to define revenue goals and growth plans.

**Wendy's Team, Inc.** — *Chief Financial Officer*  
**Denver, CO | Oct 2016 – Feb 2018**

- Directed all financial, HR, and legal operations, including risk assessment and investor relations.
- Developed and implemented company-wide operational and financial strategies.

**Boom Technology, Inc.** — *Consulting Financial Controller*  
**Dec 2016 – Feb 2017**

- Led financial audit and restructuring, resulting in accurate year-end reporting.
- Implemented systems to collect, analyze, and verify key financial data.

**Law Brothers Company, LLC** — *Business Development Manager*  
**Greater Denver Area, Mexico & China | Feb 2016 – Oct 2016**

- Lead Project Manager for high-net-worth real estate development portfolios.
- Directed contract negotiations and conducted detailed due diligence.
- Managed cross-border projects and built relationships with vendors and stakeholders.

**S. Grais Enterprises** — *Financial Manager / Director of Operations*  
**Mar 2011 – Apr 2013**

- Supported executive leadership with budgeting, forecasting, and operational analysis.
- Identified areas for cost reduction and performance improvement across departments.

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## **Education & Certifications**

- **University of Notre Dame** — *Executive Certificate in Leadership and Management*

- **Harvard University** — *Negotiation Mastery*
  - **Vanderbilt University Law School** — *V-LEGAL Executive Certificate*
  - **University of New Mexico School of Law** — *Post-Grad Certification in Mediation*
  - **Colorado Technical University** — *B.S. in Criminal Justice*
  - **University of Michigan-Flint** — *Executive Certification in Victim Advocacy*
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## **Technical Skills & Training**

- Advanced Certified QuickBooks ProAdvisor
  - Smartsheet Product Certified
  - RFMS, CRM Platforms, Microsoft Office Suite
  - OSHA Compliance, Budgeting Software, Financial Modeling
  - DBT Communication for Mediators, Legal and Judicial Studies
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## **Awards & Recognition**

- **2024 Forty Under 40 Honoree** — *Santa Fe Hispanic Chamber of Commerce*