



The Purchasing Memo

Date: July 2, 2025

To: Governing Body, Finance Committee, and Public Works & Utilities Committee

From: P. Fred Heerbrandt, P.E., Engineer Supervisor *P. Fred Heerbrandt, P.E.*

Via: Jesse Roach, Interim Public Utilities Director *JR*

Subject: On Call Telecommunications and Network Engineering Services Contract FY26

Vendor Name: ITConnect

Munis Vendor Number: 8646

ITEM AND ISSUE:

The Public Utilities Department, Wastewater Management Division respectfully requests your review and approval of a Professional Services Contract in the total amount of \$162,281.25 per year, including NMGRT, for On Call Telecommunications and Network Engineering Services for a term of four (4) years with ITConnect, for a total of \$649,125.00 over the contract term, including NMGRT.

1. Request for Approval of a Budget Amendment Resolution (BAR) in the Total Amount of \$649,125.00 from the Wastewater Enterprise Fund to the WIP Construction for the ITConnect contract for the four-year term.

CONTRACT NUMBER:

The FY26 Munis contract number is 3250631

BACKGROUND AND SUMMARY:

The contractor will assist the Division as we expand our command-and-control system at the Paseo Real Water Reclamation Facility by providing professional and licensed Telecommunication and Network Engineering, Fiber Optic and Ethernet Cable Installation, Troubleshooting, Fiber Optic Testing and Certification, Ethernet Testing and Certification, and General Network Troubleshooting.

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

Fund Name/Number: Wastewater Enterprise Fund/Fund 500

Munis Org Name/Number: Wastewater Capital Projects 5000375

Munis Object Name/Number: WIP Construction 572970

Budget Officer / Designee: *Andy Hopkins*


Date: 07/14/2025

Budget Officer Comment/Exceptions: _____

PROCUREMENT METHOD:

The procurement method used was NMSA 1978, Section 13-1-111, RFP

RFP 25094 was released on April 2, 2025, and closed on April 30, 2025. Three proposals were received and two contracts will be awarded.

Chief Procurement Officer (CPO)/Designee:  _____ **Date:** 07/14/2025

CPO Comment/Exceptions: _____

ASSOCIATED APPROVALS:

IT Components included? Yes | No

Approval:  _____ **Title:** _____ **Date:** 08/06/2025
Eric Candelaria (Aug 6, 2025 13:23:06 MDT)

Comment/Exceptions: _____

Treasury/Point of Sale Components included? Yes | No

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Vehicles included? Yes | No

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Construction to City Facilities, Furniture, and/or Fixtures included? Yes | No

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this an externally funded purchase? Yes | No

If yes, what is the issuing agency: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this a Capital Asset or Project? Yes | No

Project Ledger Number: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

ATTACHMENTS:

CPO Service Determination Email

Certificate of Liability Insurance (COI)

Professional Services Contract

BAR

CITY OF SANTA FE
PROFESSIONAL SERVICES CONTRACT

THIS CONTRACT is made and entered into by and between the City of Santa Fe, New Mexico, hereinafter referred to as the “City,” and **ITConnect, Inc.**, hereinafter referred to as the “Contractor,” and is effective as of the date set forth below upon which it is executed by the Parties.

RECITALS

WHEREAS, the Chief Procurement Officer of the City has made the determination that this Agreement is in accordance with the provisions of the New Mexico Procurement Code (NMSA 1978, 13-1-28 et seq.) pursuant to NMSA 1978, section 13-1-111; and

WHEREAS, the Contractor is one of such requisite and qualifications and is willing to engage with the City for professional services, in accordance with the terms and conditions hereinafter set out, and the Contractor understanding and consenting to the foregoing is willing to render such professional services as outlined in the Agreement; and

The City and the Contractor hereby agree as follows:

1. Scope of Work

The Contractor shall provide the following services-for the City:

The contractor will provide professional and licensed Telecommunication and Network Engineering, Fiber Optic and Ethernet Cable Installation, Troubleshooting, Fiber Optic Testing and Certification, Ethernet Testing and Certification, and General Network Troubleshooting for the City's Wastewater Management Division, Public Utilities Department.

1. The location of these services shall include but is not limited to:
 - a. Paseo Real Wastewater Reclamation Facility and Remote Sites (remote pumping stations in the collection system)
2. The Contractor shall provide but not limited to following services as needed:
 - a. Emergency and Non-Emergency IT and Field Support Services:
 - i. Provide qualified and competent technical support within 2 hours for Emergency and 12 hours for non-Emergency.
 - b. Telecommunications and Network Engineering Service:
 - i.. Provide telecommunication solutions to better expand the existing backbone cabling.
 - ii. Provide design review and recommendations for projects involving all aspects of telecommunication, telemetry, and network cabling.
 - c. Cabling Support and installation:
 - i. Provide cabling troubleshooting and testing to verify fiber optic and ethernet cabling is up to industry standards.
 - ii. Troubleshoot existing cables as needed and recommend fixes to problematic cables.

- iii. Install new fiber optic and ethernet cabling as needed to incorporate new system and equipment.
- iv. Provide new equipment and installation to network related equipment that is outdated or broken as the city needs.
- d. Documentation:
 - i. Provide Documentation in AutoCAD and PDF format for any and all changes to the Network and all of the Cabling included.
 - ii. Any work done shall be done under direct supervision of a Building Industry Consulting Services International(BICSI) certified technician.

2. Standard of Performance; Licenses

A. The Contractor does hereby accept its designation as a professional service, rendering services related to Telecommunications and Network Engineering for the City, as set forth in this Agreement. The Contractor represents that Contractor possesses the personnel, experience, and knowledge necessary to perform the services described under this Contract.

B. The Contractor agrees to obtain and maintain throughout the term of this Contract, all applicable professional and business licenses required by law, for itself, its employees, agents, representatives, and subcontractors.

3. Compensation

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A. The City shall pay to the Contractor in full payment for services satisfactorily performed for \$600,000 excluding gross receipts tax. The New Mexico gross receipts tax levied on the amounts payable under this Agreement totaling \$49,125 shall be paid by the City to the Contractor at the rate of 8.1875%. The total amount payable to the Contractor under this Agreement, including gross receipts tax and expenses, shall not exceed \$649,125

B. Payment. The total compensation under this Agreement shall not exceed \$649,125.00 for the term of this Agreement, including New Mexico gross receipts tax, hereinafter referred to as “NMGRT**This amount is a maximum and not a guarantee that the work assigned to be performed by Contractor under this Agreement shall equal the amount stated herein. The Parties do not intend for the Contractor to continue to provide Services without compensation when the total compensation amount is reached. Contractor is responsible for notifying the City when the Services provided under this Agreement reach the total compensation amount. In no event will the Contractor be paid for Services provided in excess of the total compensation amount without this Agreement being amended in writing prior to services, in excess of the total compensation amount being provided.**

C. Payment shall be made upon Acceptance of each Deliverable and upon the receipt and Acceptance of a detailed, certified Payment Invoice. Payment will be made to the Contractor's designated mailing address. In accordance with Section 13-1-158 NMSA 1978, payment shall be tendered to the Contractor within thirty (30) days of the date of written certification of Acceptance. All Payment Invoices **MUST BE** received by the City no later than fifteen (15) days after the termination of this Agreement. Payment Invoices received after such date **WILL NOT BE PAID.**

4. Term

THIS CONTRACT SHALL NOT BECOME EFFECTIVE UNTIL APPROVED BY THE CITY. This Contract shall terminate **four (4) years from date of final signature** unless terminated pursuant to paragraph 5 (Termination) and paragraph 6 (Appropriations). The City reserves the right to renew this contract on an annual basis by mutual agreement not to exceed a total of four (4) years in accordance with NMSA 1978, Sections 13-1-150 through 152.

5. Termination

- A. Grounds. The City may terminate this Agreement for convenience or cause. For contracts within their authority, the City Manager or their designee is authorized to provide the notice of termination, otherwise such notice of termination shall be provided by the Mayor or their designee as authorized by the Governing Body. The Contractor may only terminate this Agreement based upon the City's uncured, material breach of this Agreement.
- B. Notice; City Opportunity to Cure.
- 1) The City shall give Contractor written notice of termination at least thirty (30) days prior to the intended date of termination.
 - 2) Contractor shall give City written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the City's material breaches of this Agreement upon which the termination is based and (ii) state what the City must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the City does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the City does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach.
 - 3) Notwithstanding the foregoing, this Agreement may be terminated immediately upon written notice to the Contractor (i) if the Contractor becomes unable to perform the services contracted for, as determined by the City; (ii) if, during the term of this Agreement, the Contractor is suspended or debarred by the City; or (iii) the Agreement is terminated pursuant to Paragraph 6, "Appropriations", of this Agreement.
- C. Liability. Except as otherwise expressly allowed or provided under this Agreement, the City's sole liability upon termination shall be to pay for acceptable work performed prior to the Contractor's receipt or issuance of a notice of termination; provided, however, that a notice of termination shall not nullify or otherwise affect either party's liability for pre-termination defaults under or breaches of this Agreement. The Contractor shall submit an invoice for such work within thirty (30) days of receiving or sending the notice of termination. *THIS PROVISION IS NOT EXCLUSIVE AND DOES NOT WAIVE THE CITY'S OTHER LEGAL RIGHTS AND REMEDIES CAUSED BY THE CONTRACTOR'S DEFAULT/BREACH OF THIS AGREEMENT.*

6. Appropriations

The terms of this Contract are contingent upon sufficient appropriations and authorization being made by the Governing Body for the performance of this Contract. If sufficient appropriations and authorization are not made by the Governing Body, this Contract shall terminate immediately upon written notice being given by the City to the Contractor. The City's decision as to whether sufficient appropriations are available shall be accepted by the Contractor and shall be final. If the City proposes an amendment to the Contract to unilaterally reduce funding, the Contractor shall have the option to terminate the Contract or to agree to the reduced funding, within thirty (30) days of receipt of the proposed amendment.

7. Status of Contractor

The Contractor and its agents and employees are independent contractors performing professional services for the City and are not employees of the City. The Contractor and its agents and employees shall not accrue leave, retirement, insurance, bonding, use of City vehicles, or any other benefits afforded to employees of the City as a result of this Contract. The Contractor acknowledges that all sums received hereunder are reportable by the Contractor for tax purposes, including without limitation, self-employment and business income tax. The Contractor agrees not to purport to bind the City unless the Contractor has express written authority to do so, and then only within the strict limits of that authority.

8. Assignment

The Contractor shall not assign or transfer any interest in this Contract or assign any claims for money due or to become due under this Contract without the prior written approval of the City.

9. Subcontracting

The Contractor shall not subcontract any portion of the services to be performed under this Contract without the prior written approval of the City. No such subcontract shall relieve the primary Contractor from its obligations and liabilities under this Contract, nor shall any subcontract obligate direct payment from the City.

10. Release

Final payment of the amounts due under this Contract shall operate as a release of the City, its officers and employees from all liabilities, claims and obligations whatsoever arising from or under this Contract.

11. Confidentiality

Any confidential information provided to or developed by the Contractor in the performance of this Contract shall be kept confidential and shall not be made available to any individual or organization by the Contractor without the prior written approval of the City.

12. Product of Service -- Copyright

All materials developed or acquired by the Contractor under this Contract shall become the property of the City and shall be delivered to the City no later than the termination date of this Contract. Nothing developed or produced, in whole or in part, by the Contractor under this Contract shall be the subject of an application for copyright or other claim of ownership by or on behalf of the Contractor.

13. Conflict of Interest; Governmental Conduct Act

A. The Contractor represents and warrants that it presently has no interest and, during the term of this Contract, shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance or services required under the Contract.

B. The Contractor further represents and warrants that it has complied with, and, during the term of this Contract, will continue to comply with, and that this Contract complies with all applicable provisions of the Governmental Conduct Act, Chapter 10, Article 16 NMSA 1978.

C. Contractor's representations and warranties in Paragraphs A and B of this Article are material representations of fact upon which the City relied when this Contract was entered into by the parties. Contractor shall provide immediate written notice to the City if, at any time during the term of this Contract, Contractor learns that Contractor's representations and warranties in Paragraphs A and B of this Article were erroneous on the effective date of this Contract or have become erroneous by reason of new

or changed circumstances. If it is later determined that Contractor's representations and warranties in Paragraphs A and B of this Article were erroneous on the effective date of this Contract or have become erroneous by reason of new or changed circumstances, in addition to other remedies available to the City and notwithstanding anything in the Contract to the contrary, the City may immediately terminate the Contract.

D. All terms defined in the Governmental Conduct Act have the same meaning in this section.

14. Amendment

A. This Agreement shall not be altered, changed, or amended except by instrument in writing executed by the parties hereto and all other required signatories.

B. If the City proposes an amendment to the Contract to unilaterally reduce funding due to budget or other considerations, the Contractor shall, within thirty (30) days of receipt of the proposed Amendment, have the option to terminate the Contract, pursuant to the termination provisions as set forth in Article 4 herein, or to agree to the reduced funding.

15. Entire Agreement.

This Agreement, together with any other documents incorporated herein by reference and all related Exhibits and Schedules constitutes the sole and entire agreement of the Parties with respect to the subject matter of this Agreement, and supersedes all prior and contemporaneous understandings, agreements, representations, and warranties, both written and oral, with respect to the subject matter. In the event of any inconsistency between the statements in the body of this Agreement, and the related Exhibits and Schedules, the statements in the body of this Agreement shall control.

16. Merger

This Contract incorporates all the Agreements, covenants and understandings between the parties hereto concerning the subject matter hereof, and all such covenants, agreements, and understandings have been merged into this written contract.

All terms and conditions of the RFP#25094 Telecommunications and Network Engineering Services and the Contractor's response to such document(s) are incorporated herein by reference and is included in the order of precedence.

No prior Agreement or understanding, oral or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Contract.

17. Penalties for violation of law

NMSA 1978, sections 13-1-28 through 13-1-199, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for illegal bribes, gratuities, and kickbacks.

18. Equal Opportunity Compliance

The Contractor agrees to abide by all federal and state laws and rules and regulations, and Santa Fe City Code, pertaining to equal employment opportunity. In accordance with all such laws of the State of New Mexico, the Contractor assures that no person in the United States shall, on the grounds of race, religion, color, national origin, ancestry, sex, age, physical or mental handicap, or serious medical condition, spousal affiliation, sexual orientation or gender identity, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity performed under this Contract. If

Contractor is found not to be in compliance with these requirements during the life of this Contract, Contractor agrees to take appropriate steps to correct these deficiencies.

19. Applicable Law

The laws of the State of New Mexico shall govern this Contract, without giving effect to its choice of law provisions. Venue shall be proper only in a New Mexico court of competent jurisdiction in accordance with NMSA 1978, section 38-3-2. By execution of this Contract, Contractor acknowledges and agrees to the jurisdiction of the courts of the State of New Mexico over any and all lawsuits arising under or out of any term of this Contract.

20. Workers Compensation

The Contractor agrees to comply with state laws and rules applicable to workers compensation benefits for its employees. If the Contractor fails to comply with the Workers Compensation Act and applicable rules when required to do so, this Contract may be terminated by the City.

21. Professional Liability Insurance

Contractor shall maintain professional liability insurance throughout the term of this Contract providing a minimum coverage in the amount required under the New Mexico Tort Claims Act. The Contractor shall furnish the City with proof of insurance of Contractor's compliance with the provisions of this section as a condition prior to performing services under this Contract.

22. Other Insurance

If the services contemplated under this Contract will be performed on or in City facilities or property, Contractor shall maintain in force during the entire term of this Contract, the following insurance coverage(s), naming the City as additional insured.

A. **Commercial General Liability** insurance shall be written on an occurrence basis and be a broad as ISO Form CG 00 01 with limits not less than \$2,000,000 per occurrence and \$2,000,000 in the aggregate for claims against bodily injury, personal and advertising injury, and property damage. Said policy shall include broad form Contractual Liability coverage and be endorsed to name the City of Santa Fe their officials, officers, employees, and agents as additional insureds.

B. **Broader Coverage and Limits.** The insurance requirements under this Contract shall be the greater of (1) the minimum coverage and limits specified in this Contract, or (2) the broader coverage and maximum limits of coverage of any insurance policy or proceeds available to the Named Insured. It is agreed that these insurance requirements shall not in any way act to reduce coverage that is broader or that includes higher limits than the minimums required herein. No representation is made that the minimum insurance requirements of this Contract are sufficient to cover the obligations of Contractor hereunder.

C. Contractor shall maintain the above insurance for the term of this Contract and name the City as an additional insured and provide for 30 days cancellation notice on any Certificate of Insurance form furnished by Contractor. Such certificate shall also specifically state the coverage provided under the policy is primary over any other valid and collectible insurance and provide a waiver of subrogation.

23. Records and Financial Audit

The Contractor shall maintain detailed time and expenditure records that indicate the date; time, nature and cost of services rendered during the Contract's term and effect and retain them for a period of three (3) years from the date of final payment under this Contract. The records shall be subject to inspection by the City. The City shall have the right to audit billings both before and after payment. Payment under this Contract shall not foreclose the right of the City to recover excessive or illegal payments.

24. Indemnification

The Contractor shall defend, indemnify and hold harmless the City from all actions, proceeding, claims, demands, costs, damages, attorneys' fees and all other liabilities and expenses of any kind from any source which may arise out of the performance of this Contract, caused by the negligent act or failure to act of the Contractor, its officers, employees, servants, subcontractors or agents, or if caused by the actions of any client of the Contractor resulting in injury or damage to persons or property during the time when the Contractor or any officer, agent, employee, servant or subcontractor thereof has or is performing services pursuant to this Contract. If any action, suit or proceeding related to the services performed by the Contractor or any officer, agent, employee, servant or subcontractor under this Contract is brought against the Contractor, the Contractor shall, as soon as practicable but no later than two (2) days after it receives notice thereof, notify the legal counsel of the City.

25. New Mexico Tort Claims Act

Any liability incurred by the City of Santa Fe in connection with this Contract is subject to the immunities and limitations of the New Mexico Tort Claims Act, Section 41-4-1, et. seq. NMSA 1978, as amended. The City and its "public employees" as defined in the New Mexico Tort Claims Act, do not waive sovereign immunity, do not waive any defense and do not waive any limitation of liability pursuant to law. No provision in this Contract modifies or waives any provision of the New Mexico Tort Claims Act.

26. Invalid Term or Condition

If any term or condition of this Contract shall be held invalid or unenforceable, the remainder of this Contract shall not be affected and shall be valid and enforceable.

27. Enforcement of Contract

A party's failure to require strict performance of any provision of this Contract shall not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision. No waiver by a party of any of its rights under this Contract shall be effective unless express and in writing, and no effective waiver by a party of any of its rights shall be effective to waive any other rights.

28. Notices

Any notice required to be given to either party by this Contract shall be in writing and shall be delivered in person, by courier service or by U.S. mail, either first class or certified, return receipt requested, postage prepaid, as follows:

To the City:
Andrew Hardinge
73 Paseo Real
Santa Fe, NM, 87507
aphardinge@santafenm.gov
505-955-4619

To the Contractor:

Kareem Edwards
7505 Mallard Way, Suite F
Santa Fe, NM 87507
kareem@itconnectinc.com
505-501-0186

29. Authority

If Contractor is other than a natural person, the individual(s) signing this Contract on behalf of Contractor represents and warrants that he or she has the power and authority to bind Contractor, and that no further action, resolution, or approval from Contractor is necessary to enter a binding contract.

30. Non-Collusion

In signing this Agreement, the Contractor certifies the Contractor has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the City's Chief Procurement Officer.

31. Default/Breach

In case of Default and/or Breach by the Contractor, for any reason whatsoever, the City may procure the goods or services from another source and hold the Contractor responsible for any resulting excess costs and/or damages, including but not limited to, direct damages, indirect damages, consequential damages, special damages, and the City may also seek all other remedies under the terms of this Agreement and under law or equity.

32. Equitable Remedies

The Contractor acknowledges that its failure to comply with any provision of this Agreement will cause the City irrevocable harm and that a remedy at law for such a failure would be an inadequate remedy for the City, and the Contractor consents to the City's obtaining from a court of competent jurisdiction, specific performance, or injunction, or any other equitable relief in order to enforce such compliance. The City's rights to obtain equitable relief pursuant to this Agreement shall be in addition to, and not in lieu of, any other remedy that the City may have under applicable law, including, but not limited to, monetary damages.

33. Default and Force Majeure


The City reserves the right to cancel all, or any part of any orders placed under this Agreement without cost to the City, if the Contractor fails to meet the provisions of this Agreement and, except as otherwise provided herein, to hold the Contractor liable for any excess cost occasioned by the City due to the Contractor's default. The Contractor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Contractor; such causes include, but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the City shall determine that the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Contractor to meet the required delivery scheduled. The rights and remedies of the City provided in this Clause shall not be exclusive and are in addition to any other rights now being provided by law or under this Agreement.

IN WITNESS WHEREOF, the Parties have executed this Contract as of the date of the signature by the required approval authorities below.

CITY OF SANTA FE:

Alan Webber, MAYOR

CONTRACTOR:



Kareem Edwards, President

DATE: 06/24/2025

NMBTIN#: _____

City of SF Business License #: _____

ATTEST:

CITY CLERK

CITY ATTORNEY'S OFFICE:



Marcos Martinez (Jun 24, 2025 11:56 MDT)

SENIOR ASSISTANT CITY ATTORNEY

APPROVED FOR FINANCES:



FINANCE DIRECTOR

ATTACHMENT F - PROJECT COST PROPOSAL FORM

Each offeror should provide a Fixed Overhead Rate that will be evaluated. Offerors should also fill out the hourly rates below. The Fixed Overhead Rate and the hourly rates will be used in the final On-call Price Agreements for each offeror.

Fixed Overhead Rate Percentage: 17%

#	Description	Hourly Rate
1	Superintendent - Regular Hourly Rate – Task Order < \$60,000	\$ 75.00
2	Superintendent - Overtime Hourly Rate–Task Order < \$60,000	\$ 112.50
3	Journeyman - Regular Hourly Rate – Task Order < \$60,000	\$ 65.00
4	Journeyman - Overtime Hourly Rate – Task Order < \$60,000	\$ 97.50
5	Laborer - Regular Hourly Rate – Task Order < \$60,000	\$ 45.00
6	Laborer - Overtime Hourly Rate – Task Order < \$60,000	\$ 67.50
7	Superintendent - Regular Hourly Rate – Task Order > \$60,000	\$ 88.00
8	Superintendent - Overtime Hourly Rate–Task Order > \$60,000	\$ 132.00
9	Journeyman - Regular Hourly Rate – Task Order > \$60,000	\$ 72.00
10	Journeyman - Overtime Hourly Rate – Task Order > \$60,000	\$ 108.00
11	Laborer - Regular Hourly Rate – Task Order > \$60,000	\$ 55.00
12	Laborer - Overtime Hourly Rate – Task Order > \$60,000	\$ 82.50
13	Superintendent - Regular Hourly Rate – Emergency Response	\$ 150.00
14	Superintendent - Overtime Hourly Rate– Emergency Response	\$ 225.00
15	Journeyman - Regular Hourly Rate – Emergency Response	\$ 130.00
16	Journeyman - Overtime Hourly Rate – Emergency Response	\$ 195.00
17	Laborer - Regular Hourly Rate – Emergency Response	\$ 110.00
18	Laborer - Overtime Hourly Rate – Emergency Response	\$ 165.00

#	Description – Other Rates	Rates
1	Sanitary/Toilet facilities, rental rate	\$ 175.00/Day
2	Travel Rate from the Contractors facility to the work site, pursuant to the New Mexico Per Diem and Mileage Act.	\$ 0.00
3	Discount off Parts/Materials	% 7

From: [DUTTON-LEYDA, TRAVIS K.](#)
To: [MACALLISTER, LINDA M.](#); [Purchasing DET](#)
Cc: [HEERBRANDT, PAUL E.](#); [DOZIER, MICHAEL L.](#); [ALVARADO, LEROY M.](#)
Subject: RE: FOLLOW UP/// DETERMINATION REQUEST //RFP 25094 On--call telecommunications and Network engineering Services
Date: Thursday, March 20, 2025 5:21:06 PM
Attachments: [image002.png](#)
[image004.png](#)

Greetings,

The scope of work as written would be Professional Services. This determination relates only to that question and is no comment on whether the scope of work or procurement method meet all legal standards. I reserve the right to change this determination if the scope of work differs from the scope of work submitted for the original determination. This procurement must be conducted using the processes and procedures set forth by the City of Santa Fe, Central Purchasing, the Procurement Manual, and state statutes.

Please note:

- Save this email as a PDF and upload it into the corresponding Munis records.
- Check with WorkQuest dba Horizons of New Mexico (mloehman@horizonsofnewmexico.org) if this service appears on their approved list.
- If your request includes anything that needs to be reviewed and preapproved by another City Department/Division, please send the same SOW to the corresponding email address and include their response in your packet/Munis.
 - IT components (anything IT) - ereview@santafenm.gov
 - Vehicles – dmjaramillo@santafenm.gov
 - Grants - grants@santafenm.gov
 - Construction, Facilities, Furniture, Fixtures, Equipment, etc. - jsburnett@santafenm.gov
 - Emergency Related Purchases - bgwilliams@santafenm.gov
 - Asset over \$5k - jxbolden@santafenm.gov
- Ensure that the appropriate templates and forms are used https://intranet.santafenm.gov/finance_1 and documented [procedures/laws/rules](#) are followed. _
- > \$20k per year, when processing this procurement, please ensure the procurement number issued by Munis and the procurement name are used in the appropriate documents and the subject of emails.
- If you are processing a procurement where the forecasted amount is => \$60k, per NMSA 1978, Section 13-1-102, if you aren't using a cooperative or existing contract, you must process an RFP.
- < \$20k per year, one quote is acceptable.
- From \$20k to \$60k per year, if you aren't using a cooperative or existing contract, you'll need to provide 3 quotes in your req. Must use the Munis Bid Module after 12/21/2023.

Figure out your funding source and **inform Purchasing**. To ensure that the proper documents and language are used, it is important to identify the funding source for the subsequent contract. For instance, if federal funds are involved, the procurement request and subsequent contract must include the necessary federal language. Therefore, it is crucial to determine the funding source beforehand.

- Review the pages linked below to determine whether any of the existing price agreements/contracts or cooperative agreements are applicable to this request. You might be able to use an existing price agreement/contract to save time and money.
 - <https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/> (if you choose to use a Statewide, you do not need to ask Horizons if they can do the work. State Purchasing must offer the SOW to Horizons prior to placing the award on their website.)
 - <https://naspo.valuepoint.org/categories/>
 - <https://www.omniapartners.com/publicsector/contracts>
 - <https://www.buyboard.com/home.aspx>
 - <https://www.h-gac.com/Home>
 - <https://www.gsaelibrary.gsa.gov/>
 - <https://www.sourcewell-mn.gov/contract-search>

- Submit or send your request to the appropriate MS Teams channel or email address:
 - RFPs requests to <https://teams.microsoft.com/l/channel/19%3ad63b9c8b586d424fa5eed34177146ac5%40thread.tacv2/RFP%2520Requests?groupId=a367d8c2-992f-4c74-8e7d-0ccb6950c9a1&tenantId=77b69f5a-55ed-4363-8616-4867b0bc707f>
 - ITBs requests to <https://teams.microsoft.com/l/channel/19%3a48e1e4588c0440a09cfbd9b907ed42d4%40thread.tacv2/ITB%2520Requests?groupId=a367d8c2-992f-4c74-8e7d-0ccb6950c9a1&tenantId=77b69f5a-55ed-4363-8616-4867b0bc707f>
 - Determination requests to purchasing_det@santafenm.gov
 - And all other requests to purchasing@santafenm.gov

Thank you for submitting this scope of work for my review.



[Book time to meet with me](#)

Regards,

Travis Dutton-Leyda
Chief Procurement Officer
City of Santa Fe
200 Lincoln Avenue
Santa Fe, NM 87501
505-629-8351

tkduttonleyda@santafenm.gov

<https://santafenm.gov/finance-2/purchasing-1>

Internal Link: https://intranet.santafenm.gov/finance_1



"The future belongs to those who believe in the beauty of their dreams." — Eleanor Roosevelt

From: MACALLISTER, LINDA M. <Immacallister@santafenm.gov>
Sent: Wednesday, March 19, 2025 9:26 AM
To: Purchasing DET <purchasing_det@santafenm.gov>
Cc: HEERBRANDT, PAUL F. <pfheerbrandt@santafenm.gov>; DOZIER, MICHAEL L. <mldozier@santafenm.gov>; ALVARADO, LEROY M. <Imalvarado@santafenm.gov>
Subject: FOLLOW UP/// DETERMINATION REQUEST //RFP 25094 On--call telecommunications and Network engineering Services

Hi Travis,

Just a friendly follow up on the below determination.

Linda MacAllister

Contract Specialist
City of Santa Fe Waste Water/Purchasing
Cell: 505-577-6731



From: MACALLISTER, LINDA M.
Sent: Friday, March 14, 2025 8:08 AM
To: Purchasing DET <purchasing_det@santafenm.gov>
Cc: HEERBRANDT, PAUL F. <pfheerbrandt@santafenm.gov>; DOZIER, MICHAEL L. <mldozier@santafenm.gov>; ALVARADO, LEROY M. <Imalvarado@santafenm.gov>
Subject: DETERMINATION REQUEST //RFP 25094 On--call telecommunications and Network engineering Services

Hi Travis,

You have already told us this is professional services, but we are needing the determination. Below is the SOW. This RFP is already in process...

On-Call Network and Communication Services. The contractor will provide professional and licensed Telecommunication and Network Engineering, Fiber Optic and Ethernet Cable Installation, Troubleshooting, Fiber Optic Testing and Certification, Ethernet Testing and Certification, and General Network Troubleshooting for the City's Wastewater Management Division, Public Utilities Department. Provide design review and recommendations for projects involving all aspects of telecommunication, telemetry, and network cabling.

Linda MacAllister

Contract Specialist



City of Santa Fe Waste Water/Purchasing

Cell: 505-577-6731



Log # <i>{Finance use only}</i>	
Journal # <i>{Finance use only}</i>	

City of Santa Fe, New Mexico BUDGET AMENDMENT RESOLUTION (BAR)

DEPARTMENT / DIVISION NAME Public Utilities/Wastewater				DATE 6/23/2025	
ITEM DESCRIPTION	ORG	OBJECT	PROJECT	INCREASE	DECREASE
EXPENDITURES				<i>{enter as positive #}</i>	<i>{enter as negative #}</i>
WW Capital Projects/WIP Construction	5000375	572970		\$ 649,125	
REVENUES				<i>{enter as negative #}</i>	<i>{enter as positive #}</i>
JUSTIFICATION: <i>{use additional page if needed}</i> <i>--Attach supporting documentation/memo</i>				\$ 649,125	\$ -
To increase account 572970 for ITCONNECT. Please see memo for detail and please add HEI for posting of BAR (FY26)				<i>{Complete section below if BAR results in a net change to ANY Fund}</i>	
				Fund Balance	
				Fund(s) Affected	Increase/(Decrease)
				500	(649,125)
				TOTAL:	
				(649,125)	
Linda MacAllister	6/24/2025	<i>{Use this form for Finance Committee/ City Council agenda items ONLY}</i>		<i>Andy Hopkins</i>	07/24/2025
Prepared By <i>{print name}</i>	Date	CITY COUNCIL APPROVAL		Budget Officer	Date
		City Council			
Division Director Signature <i>{optional}</i>	Date	Approval Date		Finance Director <i>{≤ \$5,000}</i>	Date
		Agenda Item #:			
Department Director Signature	Date			City Manager <i>{≤ \$60,000}</i>	Date





GB ITConnect Telecom packet int signed (1)

Final Audit Report

2025-07-18

Created:	2025-07-10
By:	JIMMY TAPIA (jptapia@santafenm.gov)
Status:	Canceled / Declined
Transaction ID:	CBJCHBCAABAAUTWb-bl7hby_nAZowM8ezRYsOIEkE8Hk

"GB ITConnect Telecom packet int signed (1)" History

-  Document created by JIMMY TAPIA (jptapia@santafenm.gov)
2025-07-10 - 7:14:17 PM GMT- IP address: 63.232.20.2
-  Document sent to ALEXIS LOTERO (aclotero@santafenm.gov) and ajhopkins@santafenm.gov
ajhopkins@santafenm.gov (ajhopkins@santafenm.gov) for signature. One of them to sign
2025-07-10 - 7:16:00 PM GMT
-  Email viewed by ajhopkins@santafenm.gov ajhopkins@santafenm.gov (ajhopkins@santafenm.gov)
2025-07-14 - 7:50:45 PM GMT- IP address: 104.47.65.254
-  Document e-signed by ajhopkins@santafenm.gov ajhopkins@santafenm.gov (ajhopkins@santafenm.gov)
Signature Date: 2025-07-14 - 7:51:03 PM GMT - Time Source: server- IP address: 63.232.20.2
-  Document sent to JoAnn Lovato (jdlovato@santafenm.gov) and Travis Dutton-Leyda
(tkduttonleyda@santafenm.gov) for signature. One of them to sign
2025-07-14 - 7:51:06 PM GMT
-  Email viewed by Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)
2025-07-14 - 8:03:54 PM GMT- IP address: 129.222.67.170
-  Document e-signed by Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)
Signature Date: 2025-07-14 - 8:22:14 PM GMT - Time Source: server- IP address: 129.222.67.170
-  Document emailed to EMILY OSTER (ekoster@santafenm.gov) for signature
2025-07-14 - 8:22:16 PM GMT
-  Email viewed by EMILY OSTER (ekoster@santafenm.gov)
2025-07-17 - 3:28:50 PM GMT- IP address: 104.47.64.254
-  Email viewed by EMILY OSTER (ekoster@santafenm.gov)
2025-07-18 - 4:12:08 PM GMT- IP address: 104.47.65.254

 Document declined by EMILY OSTER (ekoster@santafenm.gov)

Decline reason: Hi, this is a contract for IT services. We need ITT review and approval. Please update the memo and include documentation that ITT has approved. Thanks, Emily

2025-07-18 - 4:16:27 PM GMT- IP address: 63.232.20.2

TAPIA, JIMMY P.

From: MACALLISTER, LINDA M. (Contractor)
Sent: Wednesday, July 23, 2025 7:13 AM
To: TAPIA, JIMMY P.
Cc: HEERBRANDT, PAUL F.; DOZIER, MICHAEL L.
Subject: FW: ITConnect Contract (rejected by Emily)

Hello Jimmy,

Do you think you could RE-route the packet to Emily again and NOTE: the below email?

Thank you,

Linda MacAllister

Contract Specialist
City of Santa Fe Waste Water/Purchasing
Cell: 505-577-6731



From: HEERBRANDT, PAUL F. <pfheerbrandt@santafenm.gov>
Sent: Monday, July 21, 2025 10:00 AM
To: OSTER, EMILY K. <ekoster@santafenm.gov>
Cc: TAPIA, JIMMY P. <jptapia@santafenm.gov>; MACALLISTER, LINDA M. (Contractor) <Immacallister@santafenm.gov>; DOZIER, MICHAEL L. <mldozier@santafenm.gov>
Subject: ITConnect Contract

Hi Emily,

Linda asked me to respond to you adobe sign refusal for the RFP award to ITConnect. You indicated in your refusal that ITT needs to approve of this purchase.

This purchase has nothing to do with the City's ITT infrastructure. These services are to assist us in building out our SCADA system within the Paseo Real Wastewater Reclamation Facility. This system allow us to remotely monitor and operate electromechanical systems within the wastewater treatment system. The contract will allow on-call installation, programming and troubleshooting services for this internal SCADA system only. AS such, no ITT review or approval is necessary.

Thank you for your consideration.

Fred

P. Fred Heerbrandt, P.E.

Engineer Supervisor Wastewater

City of Santa Fe

505-955-4623

pfheerbrandt@santafenm.gov



GB ITConnect Telecom packet int signed Re-1

Final Audit Report


2025-07-30

Created:	2025-07-24
By:	JIMMY TAPIA (jptapia@santafenm.gov)
Status:	Canceled / Declined
Transaction ID:	CBJCHBCAABAARXuloCdJY-FmqxFH1I6UyZTsJjLO5KuQ

"GB ITConnect Telecom packet int signed Re-1" History

 Document created by JIMMY TAPIA (jptapia@santafenm.gov)


2025-07-24 - 2:51:34 PM GMT- IP address: 63.232.20.2

 Document sent to ALEXIS LOTERO (aclotero@santafenm.gov) and ajhopkins@santafenm.gov
ajhopkins@santafenm.gov (ajhopkins@santafenm.gov) for signature. One of them to sign

2025-07-24 - 2:53:55 PM GMT

 Email viewed by ajhopkins@santafenm.gov ajhopkins@santafenm.gov (ajhopkins@santafenm.gov)

2025-07-24 - 3:38:42 PM GMT- IP address: 104.47.64.254

 Document e-signed by ajhopkins@santafenm.gov ajhopkins@santafenm.gov (ajhopkins@santafenm.gov)

Signature Date: 2025-07-24 - 3:39:09 PM GMT - Time Source: server- IP address: 63.232.20.2

 Document emailed to EMILY OSTER (ekoster@santafenm.gov) for signature

2025-07-24 - 3:39:11 PM GMT

 Email viewed by EMILY OSTER (ekoster@santafenm.gov)

2025-07-24 - 10:27:32 PM GMT- IP address: 104.47.65.254

 Document declined by EMILY OSTER (ekoster@santafenm.gov)

Decline reason: This is a contract for IT services. It needs to be reviewed and approved by ITT. I confirmed this with Director Candelaria.

Please submit it to ITT for review and approval, and then resubmit the contract packet with the ITT approval. Thanks, Emily

2025-07-30 - 11:35:24 PM GMT- IP address: 63.232.20.2