

# CHANDLER MOORE

Bicycling and Pedestrian Advisory Committee

Santa Fe, New Mexico

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## SUMMARY OF EXPERIENCE AND ACCOMPLISHMENTS

- 10 Years of Experience Using Santa Fe's Bicycle and Pedestrian Trail Systems
- 12 Years of Experience in Operations and Project Management
- Cross-Functional Leader of High-Performing Teams
- Experience in Growth Initiative Development and Implementation
- KPI Analysis, Data-Driven Performance Improvement
- Bachelor's Degree in Supply Chain Management

## WORK EXPERIENCE

**New Mexico Director** - ASC Building Materials - Santa Fe, NM - July 2025 to Present

- Developing next-generation coatings for the New Mexico market.

**Territory Manager** - SRS Distribution - Colorado/New Mexico - May 2024 to July 2025

- Identified and grew new enterprise accounts and increased market share.
- Managed IT project linking private data reporting service to proprietary sales software via API.
- Helped two high-volume enterprise clients integrate CRM systems with SRS technology to enable automated project estimation and ordering.

**SaaS Sales Development / Creator Advocate** - Uscreen Media - (Fully Remote) - January 2022 to May 2024

- Produced inbound and outbound development of OTT platform solutions (via streaming video).
- Specialized in developing multi-platform digital solutions for top-tier content creators such as Yoga with Adriene/Find What Feels Good
- Tailored platforms included integrated SVOD services across web, iOS, Android, and smart TV applications.

**Account Development Manager** - PPG Industries - Kailua Kona, HI - January 2021 to January 2022

- Produced and managed enterprise sales in Hawaii for this Fortune 500 Advanced Coatings Technology Company.
- Managed the project of migrating data and processes from proprietary to SAP technology.

**Managing Partner** - ABC Supply Company, Inc. - Florida/New Mexico/Hawaii - January 2011 to December 2021

- Hired and managed 12-14 person teams, trained and delegated daily tasks and duties while personally managing P&L responsibilities for operations in Florida, Hawaii, and New Mexico.

## **EDUCATION**

**Bachelor's Degree in Supply Chain Management** - Auburn University, Auburn, AL - 2010

**Advanced High School Diploma** - Yorktown High School, Arlington, VA - 2005

## **TECHNOLOGIES**

Salesforce • Pipedrive • Zoom • Microsoft Teams • Microsoft Office Suite • Google Workspace • Adobe Suite/Adobe Creative Cloud • Workday • QuickBooks • Slack • Dropbox • Trello • Asana • SAP ERP • Hubspot • AWS (Amazon Web Services) • Oracle ERP • LinkedIn Sales Navigator