


The Purchasing Memo

Date: July 11, 2025

To: Governing Body, Finance Committee, and Quality of Life Committee

Via: Mark Scott, City Manager 
Mark Scott (Jul 14, 2025 17:16 MDT)

Paul Joye, Chief of Police 
Paul Joye (Jul 11, 2025 15:47 MDT)

From: Ben Valdez, Deputy Chief of Police 
B. Valdez, DC (Jul 11, 2025 15:46 MDT)

Subject: FY26 Vehicle Order

Vendor Name: Chalmers Ford, MHQ, Code 3 Service

Munis Vendor Number: 1693, 3527, 8602

ITEM AND ISSUE:

The Santa Fe Police Department respectfully requests your review and approval of the FY26 Vehicle purchase in the total amount of \$1,892,661.18 for the vehicles, equipment, and labor costs associated with each vehicle.

CONTRACT NUMBER:

N/A

BACKGROUND AND SUMMARY:

As part of the annual fleet replacement, the Santa Fe Police Department is requesting the purchase of 20 vehicles, including the purchase of equipment and labor costs associated with each vehicle. The 20 police vehicles and associated equipment are imperative to maintain the operational capability of the Police Department. The following is the list of vehicles to be purchased.

VEHICLES	COSTS	ORG#	OBJ#
Ford Police Interceptor (18)	\$911,448.00	2230310	570950
Ford F350 (2)	\$134,446.20	2230310	570950
Total costs for 20 vehicles:	\$1,045.894.20		
EQUIPMENT			COSTS
➤ Vehicle emergency/safety equipment, emergency lights, radio speaker, etc.			\$704,562.85
➤ Radios			\$142,204.13

Total costs for equipment and installation: **\$846,766.98**

Grand total purchase cost: Vehicles, equipment and installation \$1,892,661.18

Ford Police Interceptor Utility EcoBoost

Eighteen (18) Police Interceptor Utility vehicles will be purchased to replace the current Police Interceptor sedans that need replacement for the Patrol Section. The vehicles will be up fitted with the latest communication equipment, including police radios, mobile data terminals, and modems to work with our Dispatch Communications System, Records Management System and in car camera system.

The vehicle platform can accommodate varying sizes and compositions of officers while wearing protective and duty equipment. The ingress/egress for the vehicle does not require the officer to crouch down when entering the vehicle or to exit the vehicle from a crouched position. This can assist with minimizing issues with back pain, neck pain, and leg strain caused by entering/exiting the vehicle and minimizing lost time due to employee injuries. This remains a challenge with large statured officers who are issued a Police Interceptor sedan and often require them being placed in an Interceptor Utility if available.

The vehicle also provides sufficient secured storage space to accommodate communications equipment, duty equipment while also making it readily available for deployment or service when needed. The vehicle platform is also able to safely operate within the manufacturers' recommended payload capacity and gross vehicle weight rating (GVWR) without causing excessive brake, tire, and transmission wear when police vehicle equipment is installed, and duty equipment is loaded for duty use.

The vehicle comes standard as an all-wheel drive drivetrain providing improved handling stability and traction in all driving conditions. This is well suited for our community as we see all seasons. It is also the only vehicle, worldwide, that is engineered to meet the 75-mph rear-impact crash test that provides significant officer protection during a rear impact crash. Rear impact crashes are prone to occur while conducting traffic enforcement on roadways while a vehicle is parked on or alongside the roadway.

The vehicle is powered by the proven EcoBoost engine, which is reliable, fuel efficient and has allowed our Department to maintain an operational fleet with emergency response capability suitable to stand up to the rigorous work environment for law enforcement vehicles.

Ford F350 Truck

Two trucks will be purchased to increase our rapid response capability for our Hazardous Devices Technicians assigned to the Explosive Ordnance Disposal Team. The full-size truck platform is needed to accommodate the equipment carried by EOD technicians. We are increasing the number of equipment trucks to from two to four to allow for a rapid response to crisis incidents and the ability to resolve these situations as quickly and safely as possible so business can resume soon after. The two F350 EOD trucks have already proven to be an asset, and this will allow all four of our FBI Certified EOD Technicians to immediately have the equipment they need when summoned to an emergency situation. We anticipate these vehicles will remain in service for seven or more years.

The vehicles require four-wheel drive capability to complete the above tasks in inclement weather and in areas where roads are not well maintained within our jurisdiction.

The EOD vehicles will be up fitted with the latest communication equipment including police radio, mobile data terminal, and modem to work with our Dispatch Communications System and Records Management System.

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

Fund Name/Number: General Fund/Fund 100

Munis Org Name/Number: Police Admin GF/1000310

Munis Object Name/Number: Vehicles/570950

Fund Name/Number: Law Enforcement/Fund 223

Munis Org Name/Number: Police Admin (Spec Rev)/2230310

Munis Object Name/Number: Vehicles/570950

Fund Name/Number: General Fund/Fund 100

Munis Org Name/Number: Police Admin GF/2230310

Munis Object Name/Number: Vehicle Outfitting/570575

Fund Name/Number: Law Enforcement/Fund223

Munis Org Name/Number: Police Admin (Spec Rev)/2230310

Munis Object Name/Number: Vehicle Outfitting/570575

Budget Officer / Designee: Andy Hopkins **Date:** 07/18/2025

Budget Officer Comment/Exceptions: _____

PROCUREMENT METHOD:

The procurement method used was NMSA 1978, Section 13-1-129, Statewide Price Agreement Chalmers Ford #40-00000-24-00068 which expires on August 10, 2025.
MHQ of NM #20-00000-21-00030 which expires on April 24, 2026.
Code 3 Service #10-00000-20-00048 which expires on November 17, 2026.

Chief Procurement Officer (CPO)/Designee: [Signature] **Date:** 07/21/2025

CPO Comment/Exceptions: _____

ASSOCIATED APPROVALS:

IT Components included? Yes | No

Approval: [Signature] **Title:** Director, IT **Date:** 07/11/2025

Comment/Exceptions: _____

Treasury/Point of Sale Components included? Yes | No

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Vehicles included? Yes | No

Approval: [Signature] **Title:** Fleet Manager **Date:** 07/11/2025

Comment/Exceptions: _____

Construction to City Facilities, Furniture, and/or Fixtures included? Yes | No

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this an externally funded purchase? Yes | No

If yes, what is the issuing agency: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this a Capital Asset or Project? Yes | No

Project Ledger Number: _____

Approval: *Josie Bolden* _____ **Title:** Controller _____ **Date:** 07/14/2025

Comment/Exceptions: _____

ATTACHMENTS:

Vendor's Quote

Procurement document: Statewide Price Agreement

Chalmers Ford

PROPOSAL

2500 Rio Rancho Blvd
Rio Rancho, NM 87124

QUOTE TO: City of Santa Fe Police Department

PROPOSAL # 060425-3
PROPOSAL DATE June 4th, 2025
MEMBER PO #.
TERMS Due on Receipt

SHIPPED TO: 2025 Ford F-350 Crew Cab XL 4x4-- Agate Black
Long Bed/6.7L Diesel Engine// 8 ft bed

SALES REP Jocelyn Hernandez
SHIPPED VIA Pick UP
F.O.B.
PREPAID or COLLECT

Sales Tax Rate:

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
NMSPA# 40-00000-24-00068			
2	<u>Item 16: Pick up 1 ton</u>	\$ 67,650.00	\$ 135,300.00
	Options:		\$ -
	176 INCH WHEELBASE		\$ -
	AGATE BLACK		\$ -
	CLOTH 40/20/40 SEAT		\$ -
	MEDIUM DARK SLATE		\$ -
	PREFERRED EQUIPMENT PKG.610A		\$ -
	.XL TRIM		\$ -
	6.7L POWER STROKE V8 DIESEL		\$ -
	10-SPEED AUTO TORQSHIFT		\$ -
	.LT245/75R17E BSW ALL-SEASON		\$ -
	3.31 ELECTRONIC-LOCKING AXLE		\$ -
	PLATFORM RUNNING BOARDS		\$ -
	11499# GVWR PACKAGE		\$ -
	120V/400W OUTLET		\$ -
	TRAILER BRAKE CONTROLLER		\$ -
	JACK		\$ -
	DUAL BATTERY		\$ -
			\$ -
2	SPA Discount (2%)	\$ (1,353.00)	\$ (2,706.00)
			\$ -
2	Spray Liner	\$ 595.00	\$ 1,190.00
2	Tint	\$ 350.00	\$ 700.00
			\$ -
2	SPA Discount off of options (2%)	\$ (18.90)	\$ (37.80)
			\$ -
			\$ -
Quote Valid for 60 Days		SUBTOTAL	134,446.20
Units on order		TAX	0.00
		FREIGHT	
			\$134,446.20
			PAY THIS AMOUNT

DIRECT ALL INQUIRIES TO:
Jocelyn Hernandez
505-610-3770
jhernandez@chalmersford.com



2500 Rio Rancho Blvd
Rio Rancho, NM 87124

Proposal

QUOTE TO: City of Santa Fe Police Department

SHIPPED TO: 2025 Ford Explorer Police Interceptor AWD, Agate Black
3.0L Ecobost

PROPOSAL # 060425-2
PROPOSAL DATE June 4th, 2025
MEMBER PO #.
TERMS Due on Receipt
SALES REP Jocelyn Hernandez
SHIPPED VIA Pick UP
F.O.B.
PREPAID or COLLECT

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	NMSPA# 40-00000-24-00068		
18	<u>Item 9: Mid-Size Sport Utility Vehicle SUV</u>	\$ 52,940.00	\$ 952,920.00
	Options:		\$ -
	Cloth Buckets/Vinyl		\$ -
	10- Speed Automatic Transmission		\$ -
	Police Engine Idle Feature		\$ -
	Blind Spot Detection		\$ -
	Remote Keyless Entry		\$ -
			\$ -
			\$ -
18	SPA Discount (5%)	\$ (2,647.00)	\$ (47,646.00)
			\$ -
18	Tint	\$ 350.00	\$ 6,300.00
			\$ -
18	SPA Discount off of options (2%)	\$ (7.00)	\$ (126.00)
			\$ -
			\$ -
		SUBTOTAL	911,448.00

Quote Valid for 60 Days

DIRECT ALL INQUIRIES TO:

Jocelyn Hernandez
505.610.3770
jhernandez@chalmersford.com



**COMMERCIAL
VEHICLE CENTER**

\$911,448.00
PAY THIS
AMOUNT



**State of New Mexico
General Services Department
Statewide Price Agreement**

Awarded Vendor:
13 Vendors – See Pages 6 - 9

Price Agreement Number: **40-00000-24-00068**

Payment Terms: **Net 30**

F.O.B.: **Destination**

Delivery: **See Pages 6 - 9**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Procurement Specialist: **Jessica Chavez**

Telephone No.: **(505) 500-9824**

Email: **Jessica.Chavez@gsd.nm.gov**

Invoice:
As Requested at Time of Order

Title: **Automotive Vehicles**

Term: **August 6, 2024 thru August 5, 2025**

This Statewide Price Agreement is made subject to the “terms and conditions” as indicated on subsequent pages.

Accepted for the State of New Mexico

Dorothy Mendonca

Date: 8/6/2024

New Mexico State Purchasing Agent

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 40-00000-24-00068

Awarded Vendors:

(AA) 0000132535
BJW Ventures LLC. dba Accessories Unlimited
2322 Candelaria NE
Albuquerque New Mexico 87107
Jordan Liesener
505-888-5811
Ginger@wacupfitters.com

Delivery: 2322 Candelaria NE, Albuquerque New Mexico 87107

(AB) 0000047770
Albuquerque Motor Company
9621 Coors Blvd NW
Albuquerque, NM 87114
Jason Sanchez
505-907-2483
jsanchez@melloydodge.com

Delivery: Approx 60-120 days on ordered vehicles

(AC) 0000049896
Bob Turner's Ford Country dba Power Ford
1101 Montano Rd NE
Albuquerque, NM 87107
Manuel Beltran
(505) 449-1268
mbeltran@myforddealer.com

Delivery: Albuquerque and Santa Fe

(AD) 0000045857
Clark Truck Equipment Co.
PO Box 3483
Albuquerque, Nm 87190
Kevin Stacy
505-880-8222
Kevin@cte-nm.com

Delivery: As Requested

(AE) 0000094627
Construction Truck Equipment, LLC
PO Box 16020
Albuquerque, NM 87191
David Frederick
(505) 292-8018
dfrederick747@gmail.com

Delivery: As Required

(AF) 0000051541
Don Chalmers Ford
2500 Rio Rancho Dr SE
Rio Rancho, NM 87124
Mike Michnuk
505 897-2227
mmichnuk@chalmersford.com

Delivery: 2500 Rio Rancho Dr SE Rio Rancho, NM 87124

State of New Mexico
 General Services Department
 Purchasing Division
 Statewide Price Agreement #: 40-00000-24-00068

Item	Approx. Qty	UOM	Description		
9	1	% Disc	Mid-Size Sports Utility Vehicle (SUV), ICE/HEV Powered, four (4) door, 4X4, AWD, RWD, FWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			(AB) 1% Dodge Durango 1% Dodge Durango Pursuit 6%	(AC) 7% 7% Ford Explorer 7% Ford Explorer Interceptor	(AF) 5% Ford Explorer
			(AG) 1% Chevrolet Traverse Limited FWD/AWD 1% Chevrolet Traverse 4 Dr LS (FWD) 3% Chevrolet Traverse 4 DR Z71 (AWD)	(AH) 1% Ford Edge SE AWD 1% Ford Explorer Base RWD 1% Ford Explorer Base 4WD 1% 1% Ford Explorer Police Interceptor Utility AWD 3% Ford Bronco Big Bend 4 Dr 4WD 1% Ford Bronco Sport Big Bend 4WD	(AI) 1% Dodge Durango SXT RWD 1% Dodge Durango SXT AWD 1% Dodge Durango Pursuit AWD 6% Jeep Grand Cherokee Laredo 2WD 2% Jeep Grand Cherokee Laredo 4WD 2% Jeep Grand Cherokee L Laredo 2WD 2% Jeep Grand Cherokee L Laredo 4WD
			(AJ) 3% Nissan Rogue 3% Nissan Pathfinder	(AJ) 3% Bronco Sport 2% All Factory Civilian Model Explorer 4% Explorer Police Interceptor EcoBoost AWD 4.50% Explorer Police Interceptor Flex Fuel AWD 4.50% Explorer Police Interceptor Hybrid AWD 10% Delivery to Agency 10% Factory Extended Warranty & Police Upfits	(AL) 13.50% Ford Escape (ICE) 14.50% Ford Edge (ICE) 11.50% Ford Bronco Sport (ICE) 8.50% Ford Maverick (ICE) 8.50% Ford Maverick (HEV) 10% Ford Explorer (ICE) 11.50% Ford Expedition (ICE)
			Comments:		

9a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			(AB) 2%	(AC) 3%	(AF) 2%	(AG) 2%
			(AG) 2%	(AI) 2%	(AI) 3%	(AJ) 2%
			(AL) 5%			

State of New Mexico
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 Purchasing Division
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Item	Approx. Qty	UOM	Description								
25b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.								
Percentage Discount off of MSRP for Factory Options			<table border="1" style="width: 100%; text-align: center;"> <tr> <td>(AB) 5%</td> <td>(AC) 5%</td> <td>(AF) 2%</td> <td>(AG) 5%</td> </tr> <tr> <td>(AH) 5%</td> <td>(AK) 5%</td> <td>(AL) 6%</td> <td></td> </tr> </table>	(AB) 5%	(AC) 5%	(AF) 2%	(AG) 5%	(AH) 5%	(AK) 5%	(AL) 6%	
(AB) 5%	(AC) 5%	(AF) 2%	(AG) 5%								
(AH) 5%	(AK) 5%	(AL) 6%									

26	1	% Disc	Van, Fifteen (15) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD			
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			<table border="1" style="width: 100%; text-align: center;"> <tr> <td>(AF) 6% Ford eTransit</td> <td>(AK) 3% Transit w/aftermarket BEV package 10% Delivery to Agency 10% Factory Extended Warranty</td> <td>(AL) 10.50% Ford Transit 250 Medium Roof Cargo (BEV) 10.50% Ford Transit 350 High Roof Cargo (BEV)</td> </tr> </table>	(AF) 6% Ford eTransit	(AK) 3% Transit w/aftermarket BEV package 10% Delivery to Agency 10% Factory Extended Warranty	(AL) 10.50% Ford Transit 250 Medium Roof Cargo (BEV) 10.50% Ford Transit 350 High Roof Cargo (BEV)
(AF) 6% Ford eTransit	(AK) 3% Transit w/aftermarket BEV package 10% Delivery to Agency 10% Factory Extended Warranty	(AL) 10.50% Ford Transit 250 Medium Roof Cargo (BEV) 10.50% Ford Transit 350 High Roof Cargo (BEV)				
Comments:			All trim levels included in % discount			

26a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			<table border="1" style="width: 100%; text-align: center;"> <tr> <td>(AF) 2%</td> <td>(AK) 2%</td> <td>(AL) 5%</td> </tr> </table>	(AF) 2%	(AK) 2%	(AL) 5%
(AF) 2%	(AK) 2%	(AL) 5%				

26b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			<table border="1" style="width: 100%; text-align: center;"> <tr> <td>(AF) 2%</td> <td>(AK) 5%</td> <td>(AL) 6%</td> </tr> </table>	(AF) 2%	(AK) 5%	(AL) 6%
(AF) 2%	(AK) 5%	(AL) 6%				

27	1	% Disc	Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			<table border="1" style="width: 100%; text-align: center;"> <tr> <td>(AA) 2% Tint 5% Federal Signal 5% Sound off Signal 40% Troy Products 20% Westin Automotive / Public Safety 30% 911 Circuits 10% Tiger Tough 2% RKI 0% WeatherGuard 2% Real Truck 5%</td> <td>(AC) 10% Lighting 5% Standard Vehicle 5% Body/Major Truck UpFit 5% Van UpFit 5% Emergency Lighting/Equipment</td> </tr> </table>	(AA) 2% Tint 5% Federal Signal 5% Sound off Signal 40% Troy Products 20% Westin Automotive / Public Safety 30% 911 Circuits 10% Tiger Tough 2% RKI 0% WeatherGuard 2% Real Truck 5%	(AC) 10% Lighting 5% Standard Vehicle 5% Body/Major Truck UpFit 5% Van UpFit 5% Emergency Lighting/Equipment
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State of New Mexico
 General Services Department
 Purchasing Division
 Statewide Price Agreement #: 40-00000-24-00068

ITEM 15 Continued

Item	Approx. Qty	UOM	Description	
15	1	% Disc	Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			(AK) 3% F250 All Factory Models & Trim Levels 10% Delivery to Agency 10% Factory Extended Warranty	(AL) 11.50% Ford F-250 (ICE) 11.50% Ford F-250 (DIESEL)
			All trim levels included in % discount	

15a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			(AB) 2%	(AC) 3%	(AF) 2%	(AG) 2%
			(AH) 2%	(AI) 2%	(AK) 2%	(AL) 5%

15b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			(AB) 5%	(AC) 5%	(AF) 2%	(AG) 5%
			(AH) 5%	(AI) 5%	(AK) 5%	(AL) 6%

16	1	% Disc	Pickup, ¾ Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			(AF) 2%	(AK) 3% 10% Delivery to Agency 10% Factory Extended Warranty

16a)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			(AF) 2%	(AK) 2%	(AL) 5%

16b)	1	Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.		
Percentage Discount off of MSRP for Factory Options			(AF) 2%	(AK) 5%	(AL) 6%

State of New Mexico
 General Services Department
 Purchasing Division
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Item	Approx. Qty	UOM	Description								
25b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.								
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(AB) 5%	(AC) 5%	(AF) 2%	(AG) 5%								
(AH) 5%	(AK) 5%	(AL) 6%									

26	1	% Disc	Van, Fifteen (15) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD			
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			<table border="1" style="width: 100%; text-align: center;"> <tr> <td>(AF) 6% Ford eTransit</td> <td>(AK) 3% Transit w/aftermarket BEV package 10% Delivery to Agency 10% Factory Extended Warranty</td> <td>(AL) 10.50% Ford Transit 250 Medium Roof Cargo (BEV) 10.50% Ford Transit 350 High Roof Cargo (BEV)</td> </tr> </table>	(AF) 6% Ford eTransit	(AK) 3% Transit w/aftermarket BEV package 10% Delivery to Agency 10% Factory Extended Warranty	(AL) 10.50% Ford Transit 250 Medium Roof Cargo (BEV) 10.50% Ford Transit 350 High Roof Cargo (BEV)
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Comments:			All trim levels included in % discount			

26a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
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(AF) 2%	(AK) 2%	(AL) 5%				

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27	1	% Disc	Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			<table border="1" style="width: 100%; text-align: center;"> <tr> <td>(AA) 2% Tint 5% Federal Signal 5% Sound off Signal 40% Troy Products 20% Westin Automotive / Public Safety 30% 911 Circuits 10% Tiger Tough 2% RKI 0% WeatherGuard 2% Real Truck 5%</td> <td>(AC) 10% Lighting 5% Standard Vehicle 5% Body/Major Truck UpFit 5% Van UpFit 5% Emergency Lighting/Equipment</td> </tr> </table>	(AA) 2% Tint 5% Federal Signal 5% Sound off Signal 40% Troy Products 20% Westin Automotive / Public Safety 30% 911 Circuits 10% Tiger Tough 2% RKI 0% WeatherGuard 2% Real Truck 5%	(AC) 10% Lighting 5% Standard Vehicle 5% Body/Major Truck UpFit 5% Van UpFit 5% Emergency Lighting/Equipment
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MHQ of New Mexico
5601 Balloon Fiesta Pkwy
Suite C
Albuquerque, NM 87113



Quote

Date	Estimate #
7/11/2025	20741
This quote expires in 30 days	

Name / Address
City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov

Ship To

Phone	Cell	Email	Visit our Website	Project		
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2025 EOD Super Dutys		
Item	MFG	Description	Qty	Price	Total	
ENFWV	Soundoff Sig...	Contact Name: Eric Sanchez Contact Number: 505-231-0619 Contact E-mail: iesanchez@santafenm.gov Vehicle/Year: 2025 Ford F-350 x2 Type: EOD State Contract# 20-00000-21-00030 Labor pages 48, 61 and 65. Parts pages 67-69. Graphics pages 45-47. Soundoff Split Visor Bar Tri Color Red/Blue/White MSRP = \$2,416.00 State Contract 36% Off = \$1,546.24 QSF079199	2	1,546.24	3,092.48	
ENGSA5100RSP	SoundOff Sig...	bluePRINT® 500 Series Remote Control System with Button Control, 10-16v - 100 watt single-tone MSRP \$1749.00 State Contract 36% \$1119.36	2	1,119.36	2,238.72	
ETSS100J	Soundoff Sig...	100J Series Composite Speaker w/ Universal Bail Bracket - 100 watt MSRP \$401.00 State Contract 36% = \$248.62	2	248.62	497.24	
ENGHNK02	Soundoff Sig...	nERGY™ bluePRINT™ Remote Node Harness Kit MSRP \$71.00 State Contract 36% = \$45.44	4	45.44	181.76	
ENGND04102	Soundoff Sig...	bluePRINT® Remote Node with Magnetic ID MSRP = \$375.00 State Contract 36% Off = \$240.00	4	240.00	960.00	
			Subtotal			
			Sales Tax (7.625%)			
			Total			

MHQ of New Mexico
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Quote

Date	Estimate #
7/11/2025	20741
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Name / Address
City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov

Ship To

Phone	Cell	Email	Visit our Website	Project		
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2025 EOD Super Dutys		
Item	MFG	Description	Qty	Price	Total	
ENGLMK013	Soundoff	bluePRINT Link® Micro Kit, includes Module and Vehicle Harness for Ford Super Duty F-250-F-550, 2023-2024, Ford F-150, 2024 and Ford Police Interceptor Utility (PIU) 2025	2	470.40	940.80	
ENGSYMD01	Soundoff Sig...	bluePRINT Sync® Module, includes GPS Antenna, ECE R10 Certified MSRP \$507.00 State Contract 36% = \$324.48	2	324.48	648.96	
EMPS2STS5RBW	Soundoff Sig...	mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 18 LED, Tricolor - Red/Blue/White MSRP \$280.00 State Contract 36% off = \$173.60 ***x4 Grille Lights*** ***Side Front Bumper Lights***	12	173.60	2,083.20	
ETHFSS-SP-ISO	SoundOff Sig...	Select-A-Pattern Headlight Flasher, Solid State, 12v Isolation Model (for systems requiring electrical isolation) MSRP \$116.00 State Contract 36% off = \$71.92	2	71.92	143.84	
ETFBSANFL	Sound Off Si...	Flashback Tail Flasher MSRP \$128.00 State Contract 36% off = \$81.92	2	81.92	163.84	
PMP2WDG35B	Soundoff Sig...	35 Degree Wedge Assembly, Black for mpower® Fascia 4" Quick Mount Light MSRP \$13.00 State Contract 36% = \$8.32	16	8.32	133.12	
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Item	MFG	Description	Qty	Price	Total	
EMPS2STS5RBW	Soundoff Sig...	mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 18 LED, Tricolor - Red/Blue/White MSRP \$280.00 State Contract 36% off = \$173.60 *** x3 Each Side of Camper Shell, x2 Back Door of Camper Shell, x2 Tailgate***	20	173.60	3,472.00	
ESLRL61158	Soundoff Sig...	Soundoff SL Running Light 61" 5 Module Dual Split Color Red/Blue/White MSRP = \$676.00 State Contract 36% Off = \$419.12	4	419.12	1,676.48	
PSLVBK05	Soundoff Sig...	Mounting Kit for SL Running Light includes: Bracket & Hardware Kit, Universal MSRP \$47.00 State Contract 36%off = \$30.08	4	30.08	120.32	
ECVCSMLEDF	Sound Off Si...	12" LED Utility Strip Light, Surface Mount - White MSRP \$109.00 State Contract 36% off = \$67.58 *** x1 per tool bin, 3 in main camper shell*** ***Bumpers***	10	67.58	675.80	
36200		Rigid Industries 360-Series 6 Inch Led Off-Road Spot Beam White Backlight Pair RIGID Industries MSRP \$597.99 State Contract 10% = \$538.19	2	538.19	1,076.38	
36113	Rigid	Rigid Industries 360-Series 4 Inch Led Off-Road Spot Beam White Backlight Pair RIGID Industries MSRP \$367.99 State Contract 10% = \$331.19 ***Rear Bumper Lights***	2	165.595	331.19	
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Item	MFG	Description	Qty	Price	Total	
09-13220C	Westin	EF2 Double Row Led Lightr Bar 20" MSRP \$222.27 State Contract 20% off = \$177.82 ***Front Bumper LED Bar***	2	177.82	355.64	
FBFFS23-Q5960-1	Fab Fours	Elite Front BLK Steel Full Guard 23+ Ford MSRP = \$1,920.00 State Contract 0% Off	2	1,920.00	3,840.00	
FBFQWINCH-1 68801	Fab Fours Warn	Full Size Black Steel Winch Tray WARN 68801 16.5ti Series Electric 12V Heavyweight Thermometric Winch with Steel Cable Wire Rope: 7/16" Diameter x 90' Length, 8.25 Ton (16,500 lb) Pulling Capacity	2 2	229.99 2,056.20	459.98 4,112.40	
FBFFS23-U5950-1	Fab Fours	ELITE REAR BLK STEEL 23+ FORD SUPERDUTY SD MSRP = \$1,039.99 State Contract 0% Off ***Console***	2	1,039.99	2,079.98	
CC-WBOS-20	Troy	Universal SUV/truck 20" Wide-body open-storage console; 8" slope, 12" level. MSRP \$815.00 State Contract 20% off = \$652.00	2	652.00	1,304.00	
AC-INBHG	Troy	4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized. MSRP \$64.00 State Contract 20% off = \$51.20	2	51.20	102.40	
FP-ETSA481	Troy	4" ETSA481 one-piece lights/siren MSRP \$50.00 State Contract 20% Off \$40.00	2	0.00	0.00	
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Item	MFG	Description	Qty	Price	Total	
FP-USBC-2DC	Troy Products	2" face plate combo USB-C /USB port and (2) DC outlets MSRP = \$90.00 State Contract 20% Off = \$72.00	2	72.00	144.00	
FP-SGTRAY	Troy	4" face plate shallow tray w/sloped floor; holds smartphone, keys, wallet, sunglasses, etc. 1.75" H. MSRP \$50.00 State Contract 20% off = \$40.00	2	40.00	80.00	
AC-PENPRTR-58-CC	Troy Products	Printer mount w/5x8 pad, bolts to console rear (AC-ARM-BKT, AC-ARM-PED-TB, AC-PENPRTR, AC-FOAM-58) MSRP \$495.00 state contract 20% off = \$396.00	2	396.00	792.00	
CM-F15-SL-LED	Troy	2020-24 F150 2020-24 F250 2018-24 Expedition - Ht. adjustable seat mnt w/slide arm & docking station mount MSRP \$729.00 State Contract 20% off = \$583.20	2	583.20	1,166.40	
GK11191B1SHK	Setina	D T-Rail 1 Blac-Rac & 1 Mount Small Lock, Handcuff Key MSRP = \$1,029.00 State Contract 20% = \$823.20	2	823.20	1,646.40	
GF1092FDT15F250	Setina	2015+ Ford F-250 Free standing gun mount for T-rail ***Accessories***	2	151.20	302.40	
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Item	MFG	Description	Qty	Price	Total
477154	Weboost	Drive Reach OTR truck booster Modular, height-adjustable antenna, from 7.5 to 40 inches so it can be installed on any vehicle.	2	509.80	1,019.60
DS4+	Directed Elec...	Digital Remote Start and Security main module Alarm System. T-Harness and RF-Kit 2 Chevy Tahoe	2	485.00	970.00
Sam-450-12	Tessco Inc	450 Watt Power Inverter DC-AC SamlexPower MSRP = \$90.03 State Contract 0% Off	2	90.03	180.06
Sam-800-12	Tessco	800 Watt Power Inverter MSRP \$131.42 State Contract 0% Off	2	131.42	262.84
78104	Streamlight	STINGER® 2020 Rechargeable LED Flashlight 2,000 lumens (high beam); runs 24 hours (low beam) \$252.28 state contract 20% off = \$201.82 **Mount in Tool Bin**	2	201.82	403.64
V169006	V16	V16 Turbo LED headlight conversion kit 9006 bulb	2	234.00	468.00
C7440W	Putco	LumaCore 7440 White - PAIR	2	45.00	90.00
GPSB5G	Panorama	GPSB5G - Dpdate to the original GPSB Sharkee antenna, adding increased Cellular freq. range and performance, advanced GPS/GNSS filtering, together with the original features of WiFi and Whip function. Now ECE 118.03 compliant for installation in transportation	2	117.93	235.86
CH27.1.20	911 Circuits	Ch27 Harness with Single Stage Smart Start Timer and 20' Outputs MSRP \$1215.00 State Contract 20% = \$972.00 ***Camper Shell and Vault***	2	972.00	1,944.00

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Item	MFG	Description	Qty	Price	Total	
CAMPER ARE	Topper Town	Camper Shell Short Bed, Black, with side windoors w/T Handle, Rear Windoor with T-Handle, Tool Bins in Side Windoors	2	4,600.00	9,200.00	
161-4878-3	B & B Enterp...	48" x 75" Three Drawer Dual Deck Bomb Pan, one front drawer 44" w x 29" d x 16 1/2" tall includes 2" lip, two equal drawers on each side of pan behind front drawer (21" x 18" d) one drawer is a wood lined drawer for flash bang storage and the other is open storage. Open storage behind drawers at rear of pan , lower area is 48" w x 28" and upper deck area is 48" w x 49")**Addition of metal divider on top of pan 4" in f	2	4,292.80	8,585.60	
Level Kit		Front Level Kit ***Labor, Shop Supplies and Shipping***	2	1,600.00	3,200.00	
Labor NM	MHQ of New...	Installation Labor	200	115.00	23,000.00T	
Shipping		Shipping	2	700.00	1,400.00	
SHOP SUPPLIES LV1	MHQ of New...	Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.	2	425.00	850.00	
Subtotal					\$86,631.33	
Sales Tax (7.625%)					\$1,753.75	
Total					\$88,385.08	

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Item	MFG	Description	Qty	Price	Total
EMPLBSS148	Soundoff Sig...	Contact Name: Eric Sanchez Contact Number: 505-231-0619 Contact E-mail: iesanchez@ci.santa-fe.nm.us Vehicle/Year: 2025 Ford PIU Type: x10 Patrol, x8 Slick Top State Contract# 20-00000-21-00030 Labor pages 48, 61 and 65. Parts pages 67-69. Graphics pages 45-47. mPower 48" LED Lightbar, Tri Color Red/Blue/White QSF082759 MSRP = \$6,720.00 State Contract 36% Off = \$4,300.80	10	4,300.80	43,008.00
ENFWV	Soundoff Sig...	Soundoff Split Visor Bar Tri Color Red/Blue/White MSRP = \$1,867.00 State Contract 36% Off = \$1,194.88 QSF082763	8	1,194.88	9,559.04
ENFRMS4BRW	Soundoff Sig...	Sound Off Signal 18 LED Replacement Warning Module for nForce™, SAE Class 1, 10-16v, Tri Color - Blue/Red/White MSRP = \$234.00 State Contract 36% Off = \$149.76 (Front Push Bar Lights)	72	149.76	10,782.72

Subtotal		
Sales Tax (7.625%)		
Total		

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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	x18 2025 Ford PIU		
Item	MFG	Description	Qty	Price	Total	
ENT3B3RBW	SoundOff Sig...	Intersector Surface Mount Light, 9-32 Vdc, White Housing, 18 LED, Tricolor - Red/Blue/White MSRP \$382.00 State Contract 36% off = \$244.48 (Side of Push Bar)	36	244.48	8,801.28	
PMP2BKUMB4	Soundoff Sig...	Under Mirror Mount Bracket Kit (each) for installation on Ford PI Utility 2020 for use with mpower® 3" and 4" Stud or Quick Mount and Intersector Surface Mount MSRP \$41.00 State Contract 36% off = \$26.24	36	26.24	944.64	
EMPS1QMS4RBW	Soundoff Sig...	mpower® 3" Fascia Light w/ Quick Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Tricolor - Red/Blue/White MSRP = 250.00 State Contract 36% off = 155.00	36	155.00	5,580.00	
ECVDMLTAL00	SoundOff Sig...	obSERVE Dome Light - 6" Round, White and Red Night Light LEDs, White Lens MSRP \$144.00 State Contract 36% off = \$89.28 (Hatch/Dome)	18	89.28	1,607.04	
EMPAK	Soundoff Sig...	Rear 6 Module spoiler lights Rear - Tri Color Red/Blue/White MSRP = \$2,466.00 State Contract 36% Off = \$1,578.24 QSF082763	18	1,578.24	28,408.32	
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Item	MFG	Description	Qty	Price	Total
EMPS2STS5RBW	Soundoff Sig...	mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 18 LED, Tricolor - Red/Blue/White MSRP \$280.00 State Contract 36% off = \$173.60 (License Plate)	36	173.60	6,249.60
PMP2BRK2LPV	Soundoff Sig...	Stud Mount License Plate Bracket Vertical mount for 4 inch MSRP \$52.00 State Contract 36% = \$33.28	18	33.28	599.04
EMPS2STS5RBW	Soundoff Sig...	mpower® 4" Fascia Light w/ Stud Mount, 18" hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 18 LED, Tricolor - Red/Blue/White MSRP \$280.00 State Contract 36% off = \$173.60 (Rear Quarter Glass)	36	173.60	6,249.60
PMP2BKDGAI	Soundoff Sig...	N Power Deck Grille Bracket MSRP \$16.00 State Contract 36% = \$10.24	36	10.24	368.64
ETFBSANFL	Sound Off Si...	Flashback Tail Flasher MSRP \$128.00 State Contract 36% off = \$81.92	18	81.92	1,474.56
ETSS100J	Soundoff Sig...	100J Series Composite Speaker w/ Universal Bail Bracket - 100 watt MSRP \$401.00 State Contract 36% = \$248.62	18	248.62	4,475.16
ETSKLF100	Soundoff Sig...	LF Aftershock Siren System, includes: 100 Watt Speaker, 200 Watt Amplifier and Universal Bracket MSRP \$974.00 State Contract 36% off = \$623.36	18	623.36	11,220.48

Subtotal
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Item	MFG	Description	Qty	Price	Total	
ENGSA5100RSP	SoundOff Sig...	bluePRINT® 500 Series Remote Control System with Button Control, 10-16v - 100 watt single-tone MSRP \$1749.00 State Contract 36% \$1119.36	18	1,119.36	20,148.48	
ENGHNK02	Soundoff Sig...	nERGY™ bluePRINT™ Remote Node Harness Kit MSRP \$71.00 State Contract 36% = \$45.44	18	45.44	817.92	
ENGND04101	Soundoff Sig...	nERGY™ bluePRINT™ Remote Node, 4 Active High/Low Inputs, 10 Outputs (50 Amps max) MSRP \$376.00 State Contract 36% off = \$240.64	18	240.64	4,331.52	
ENGLMK013	Soundoff	bluePRINT Link® Micro Kit, includes Module and Vehicle Harness for Ford Super Duty F-250-F-550, 2023-2024, Ford F-150, 2024 and Ford Police Interceptor Utility (PIU) 2025	18	470.40	8,467.20	
ENGSYMD01	Soundoff Sig...	bluePRINT Sync® Module, includes GPS Antenna, ECE R10 Certified MSRP \$507.00 State Contract 36% = \$324.48	18	324.48	5,840.64	
ECVDMLTAL00	SoundOff Sig...	obSERVE Dome Light - 6" Round, White and Red Night Light LEDs, White Lens MSRP \$144.00 State Contract 36% off = \$89.28 ***Push Bumper***	18	89.28	1,607.04	
36-2125	Westin	2020 P.I. Utility Front Push Bumper Elite MSRP \$543.77 State Contract 20% off = \$435.02	18	435.02	7,830.36	
36-2125PB	Westin	2020 Ford P.I. Utilities Pit-Bars (Pair) MSRP \$568.39 State Contract 20% = \$454.71	18	454.71	8,184.78	
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Item	MFG	Description	Qty	Price	Total	
36-6005S4	Westin	Westin 4 Light Channel, Sound Off for 23.5" PushBar MSRP \$50.56 State Contract 20% off = \$40.45 ***Console***	18	40.45	728.10	
CC-20UV-0414-PRTR	Troy	2020-2025 PI Utility 18" Printer Console, 4" Slope, 14" Level Faceplate Area MSRP = \$893.00 State Contract 20% = \$714.40	18	714.40	12,859.20	
FP-MXTL5000	Troy	3" XTL2500/5000/APX6500 One-piece, 05/07 MSRP \$50.00 State Contract 20% Off \$40.00	18	0.00	0.00	
FP-SO500-R	Troy	4" Soundoff 500 siren remote head MSRP \$50.00 State Contract 20% Off \$40.00	18	0.00	0.00	
FP-USBC-2DC	Troy Products	2" face plate combo USB-C /USB port and (2) DC outlets MSRP = \$90.00 State Contract 20% Off = \$72.00	18	72.00	1,296.00	
AC-INBHG	Troy	4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized. MSRP \$64.00 State Contract 20% off = \$51.20	18	51.20	921.60	
AC-TB-ARMMNT-58	Troy	Console mounted height adjustable arm rest w/ 5x8 pad. MSRP \$213.00 State Contract 20% off = \$170.40	18	170.40	3,067.20	
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Item	MFG	Description	Qty	Price	Total	
AC-MCM1	Troy	Dog-ear type microphone clip plate and clip assembly MSRP \$19.00 State Contract 20% off = \$15.20	36	15.20	547.20	
GK11191B1SHK	Setina	D T-Rail 1 Blac-Rac & 1 Mount Small Lock, Handcuff Key MSRP = \$1,029.00 State Contract 20% = \$823.20 ***Partition***	18	823.20	14,817.60	
TP-E-SL1-FS-SS	Troy	Full size Recessed Panel; Sliding window; Vertical bar MSRP \$1,073.00 State Contract 20% off = \$858.40	18	858.40	15,451.20	
KP-20-FDUV-SS	Troy	2020-24 PI Utility 2020-24 Explorer Civilian 3 pc. Kick panel w/foot pockets. MSRP \$229.00 State Contract 20% off = \$183.20	18	183.20	3,297.60	
WG-20-FDUV-SET	Troy	2020-24 PI Utility 2020-24 Explorer Civilian driver/passenger side window guards, welded bars, vertical design MSRP \$343.00 State Contract 20% off = \$274.40	18	274.40	4,939.20	
PS-20-UVFX-OS-RL	Troy Products	2020-24 PI Utility Plastic seat with OS belts, rear partition polycarbonate window, with fire compartment MSRP = \$2,500.00 State Contract 20% Off = \$2,000.00	18	2,000.00	36,000.00	
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Item	MFG	Description	Qty	Price	Total	
AC-20-UV-HATCH	Troy	2020-24 PI Utility 2020-24 Explorer Civilian hatch window screen; square-hole punched MSRP \$173.00 State Contract 20% off = \$138.40 ***Rear Vault***	18	138.40	2,491.20	
CP-GB403212-TL	Troy	Single-Drawer Weapon Box. Durango, Explorer, 40" W x 32" L x 12" H w/2 DL locking handles. Carpet top. MSRP \$1,929.00 State Contract 20% = \$1,543.20	18	1,543.20	27,777.60	
CP-UV20-CARGO	TROY	2020-24 PI Utility Standard tilt-up cargo mount w/gas shocks. MSRP \$950.00 state contract 20% off = \$760.00	18	760.00	13,680.00	
AC-20-UV-TRAY	TROY	2020-24 PI Utility electronics tray bolts to CP-UV20-CARGO MSRP \$319.00 state contract 20% off = \$255.20 ***Accessories***	18	255.20	4,593.60	
CH27.1.20	911 Circuits	Ch27 Harness with Single Stage Smart Start Timer and 20' Outputs MSRP \$1215.00 State Contract 20% = \$972.00	18	972.00	17,496.00	
			Subtotal			
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5601 Balloon Fiesta Pkwy
Suite C
Albuquerque, NM 87113



Quote

Date	Estimate #
7/11/2025	20756
This quote expires in 30 days	

Name / Address
City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov

Ship To

Phone	Cell	Email	Visit our Website	Project		
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	x18 2025 Ford PIU		
Item	MFG	Description	Qty	Price	Total	
BEE-III	MPH Inc	BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle	18	2,495.00	44,910.00	
4910LR-152-LTRK	L-Tron	Imaging Scanner MSRP \$476.00 State Contract 20% = \$380.8 ***Ballistic Armor***	18	476.00	8,568.00	
A1-00261	Angel Armor	"Ford, Police Interceptor Utiliy, Level IIIA Front Door, Driver Side (2020 & Newer Models)" MSRP = \$850.00 State Contract 0% Off QUO83013	18	1,067.12611	19,208.27	
A1-00262	Angel Armor	"Ford, Police Interceptor Utiliy, Level IIIA Front Door, Passenger Side (2020 & Newer Models)" MSRP = \$850.00 State Contract 0% Off QUO83013 ***Labor, Shop Supplies & Shipping***	18	1,067.12611	19,208.27	
Labor NM	MHQ of New...	Installation Labor (60 hrs per vehicle, includes customer supplied radio, radar and printer)	1,080	115.00	124,200.00T	
SHOP SUPPLIES LV1	MHQ of New...	Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.	18	300.00	5,400.00	
Shipping		Shipping ***Graphics***	18	450.00	8,100.00	
Graphics Materials		Materials used for graphics and production.	18	550.00	9,900.00	
Labor GR	MHQ Graphics	Graphics Installation (5 hrs per vehicle)	90	92.00	8,280.00T	
			Subtotal			
			Sales Tax (7.625%)			
			Total			



State of New Mexico
General Services Department
Purchasing Division

Price Agreement Amendment

Awarded Vendor:
15 Vendors

Number: 20-00000-21-00030

Amendment No.: Seven

Term: April 25, 2022 - April 24, 2026

Ship To:
All State of New Mexico agencies, commissions,
institutions, political subdivisions and local
public bodies allowed by law.

Procurement Specialist: Jessica Chavez

Telephone No.: (505) 500-9824

Email jessica.chavez@gsd.nm.gov

jc

Invoice:
As Requested at Time of Order

Title: Police Vehicle Equipment, Parts and Labor

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2025 to April 24, 2026 at the same price, terms and conditions for all vendors except vendor (AK) Motorola Solutions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca
Dorothy Mendonca
New Mexico State Purchasing Agent

Date 4/17/2025

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 20-00000-21-00030

(AF) 0000051541

Chalmers Ford DBA MHQ

West 5601 Balloon Fiesta Parkway Suite C
Albuquerque, NM 87113
505-821-0667
jgranger@mhqwest.com

Payment Term: Net 30

Delivery: 30-120 days depending on product.
Materials/Chip Shortages may affect these
delivery times.

(AG) 0000135964

Enchanted Technology Solutions, LLC
6615 Sujeto Rd. NW
Albuquerque, NM 87120
(505) 946-8219
jeffg@ets.us.com

Payment Term: Net 30

Delivery: 4-6 Weeks or as requested

(AH) 0000091507

Federal Signal Corporation
2645 Federal Signal Drive
University Park, IL 60484
(708)534-3400
policefireorders@fedsig.com
service@fedsig.com

Payment Term: Net 30

Delivery: 30 days FOB

(AI) 0000165776

Frontline Upfitting LLC
3008 Walsh Loop SE
Rio Rancho NM 87124
(505) 980-0466
javis@frontlinenm.com

Payment Term: Net 30

Delivery: As Requested

(AJ) 0000137862

MFLL, Inc dba Melloy Ford
499 Emilio Lopez Rd
Los Lunas, NM 87031
505-866-3005
randy@melloyfleet.com

Payment Term: Net 10 days

Delivery: As Requested

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 20-00000-21-00030

(AF) Don Chalmers Ford dba MHQ West continued	
Putco-Vehicle Lighting	www.putco.com MSRP - 10%
Ranch Hand-Vehicle Bumpers	www.ranchhand.com MSRP - 0%
Raptor Products-Weapon Locks	www.usaraptor.com MSRP - 10%
Retrax-Truck Accessories	www.retrax.com MSRP - 0%
Rigid Industries-Vehicle Lighting	www.ridgidindustries.com MSRP - 10%
RKI-Tool Box Storage	www.rki-us.com MSRP - 0%
Rockland Products-Storage Systems.	www.rocklandcustomproducts.com MSRP - 0%
Safety LLC-First Aid Kits	www.safetynm.com MSRP - 0%
Safety Vision-in car camera	www.safetyvision.com MSRP - 0%
Samlex-Power inverters	www.samlexamerica.com MSRP - 0%
Santa Cruz- Gun Locks	www.santacruzgunlocks.com MSRP - 20%
Setina Mfg-Prisoner Cage, weapon locks, storage	www.setina.com MSRP - 20%
Smitty Built-Winches	www.smittybilt.com MSRP - 0%
SoundOff Signal-Vehicle Lighting	www.soundoffsignal.com MSRP - 36%
Southwest Iron Works-custom fabrication	www.southwestironworks.com MSRP - 0%
Stalker- Radar, in car camera	www.stalkerradar.com MSRP - 10%
Streamlight-Flashlights	www.streamlight.com MSRP - 20%
Strong Suit -Gloves	www.strongsuitgloves.com MSRP - 0%
Super Springs-Vehicle Accessories	www.superspringsinternational.com MSRP - 0%
Survival Armor-Armor	www.survivalarmor.com MSRP - 0%
Synnex-Computers/Accessories	www.synnex.com MSRP - 0%
Tessco-communications accessories	www.tessco.com MSRP - 0%
Tiger Tough-Seat covers	www.tigertough.com MSRP - 0%
Tomar-Vehicle Lighting	www.tomar.com MSRP - 20%
Topper Town-camper shells	www.toppertownabq.com MSRP - 0%
Troy Products-Consoles, partitions, computer mounts	www.troyproducts.com MSRP - 20%
Truck Vault-Storage Solutions	www.truckvault.com MSRP - 10%
Tuffy Products-Storage Solutions	www.tuffyporducts.com MSRP - 0%
Unity Spotlights-Scene Lighting	www.unitusa.com MSRP - 10%
UWS-truck storage boxes	www.uwsta.com MSRP - 0%
Wanco-message boards	www.wanco.com MSRP - 0%
Warn-Winches	www.warn.com MSRP - 0%
Watchguard-video in car/body	www.watchguardvideo.com MSRP - 0%
Waytek Wire-Wiring Accessories	www.waytekwire.com MSRP - 0%
Weather Guard-tool boxes	www.weathguard.com MSRP - 0%
Western-Snow Plows	www.westernplows.com MSRP - 0%
Westin-push bumper, partitions, accessories	www.westinautomotive.com MSRP - 20%
Whelen-Vehicle Lighting	www.whelen.com MSRP - 36%

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 20-00000-21-00030

Page-67

(AF) Don Chalmers Ford dba MHQ West**Statewide Price Agreement # 20-00000-21-00030****Discount off parts catalog or list price for all related vehicle equipment, both emergency and non-emergency products**

Vendor	Percentage Off List Price
4 Wheel Parts -Automotive Parts	www.4wheelparts.com MSRP - 0%
911 Circuits -Wire harness and accessories	www.911circuits.com MSRP - 20%
Able 2 Products - Emergency Lighting	www.able2products.com MSRP - 25%
Admiral Camper -camper shells/accessories	www.admiralcampers.com MSRP - 0%
Aervoe -Safety devices	www.aervoe.com MSRP - 0%
Alamo Auto Supply -Vehicle Accessories	www.alamoauto.com MSRP - 0%
All other Open Market items	MSRP - 0%
Amazon -variety of products required for builds	www.amazon.com MSRP-0%
American Aluminum -K9 /Prisoner Transport	www.ezrideronline.com MSRP - 10%
Angel Armor LLC -Ballistic Panels	www.angelarmor.com MSRP - 0%
ARB -Off road accessories	www.arbusa.com MSRP - 0%
Asset Works -Fuel Management	www.assetworks.com MSRP - 0%
ATC Campers -camper shells/access.	www.atctruckcovers.com MSRP - 0%
B & B Enterprises -custom vehicle equip.	www.bbenterprisesinc.com MSRP - 20%
Bendix King -communication equip.	www.bktechnologies.com MSRP - 0%
Better Built -tool boxes	www.lifebetterbuilt.com MSRP - 0%
Brookings Ind. -Emergency Vehicle Equip.	www.brookingindustries.com MSRP - 25%
Brother Printers -computer printers	www.brother-usa.com MSRP - 10%
Bull Dog Winch -vehicle winches	www.bulldogwinch.com MSRP - 0%
Cargo Glide -vehicle storage	www.cargoglide.com MSRP - 10%
Coban -In Car/Body Cameras	www.safefleet.net MSRP - 0%
Code 3 -Emergency vehicle lighting	www.code3esg.com MSRP - 20%
Cool Cop -officer cooling access.	www.coolcop.com MSRP - 0%
Cradle Point -Computer Modems	www.cradlepoint.com MSRP - 0%
Curt -vehicle accessories	www.curtmfg.com MSRP - 0%
D & R Manufacturing -Emergency Vehicle Lighting	www.dandrmanufacturing.com MSRP - 15%
Dakota Bodies -Vehicle Service Bodies	www.dakotabodies.com MSRP - 0%
Decked -Vehicle Storage	www.decked.com MSRP - 10%
Dell -computers	www.dell.com MSRP - 0%
Digital Ally -Cameras in car/body	www.digitalallyinc.com MSRP - 0%
ECCO -Vehicle Lighting	www.eccoesg.com MSRP - 10%
Extang -Truck Covers	www.extang.com MSRP - 0%
Extendo Bed -Storage Systems	www.extendobed.com MSRP - 0%
Fab Fours -Push Bumpers	www.fabfours.com MSRP - 0%
Federal Signal -Vehicle Lighting/Accessories	www.fedsig.com MSRP - 36%
Feniex Industries -Vehicle Lighting	www.feniex.com MSRP - 15%
Ford Motor Company -Auto Parts	www.parts.ford.com MSRP-0%
FRC -Scene Ligthing	www.fireresearch.com MSRP - 0%

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 20-00000-21-00030

(AF) Don Chalmers Ford dba MHQ West continued	
Gamber Johnson -Consoles, Dock and Access.	www.gamberjohnson.com MSRP - 20%
Getac -Computers	www.geta.com MSRP - 0%
General Motors -Auto Parts	www.gm.com MSRP-0%
Go Light -Scene Lighting	www.golight.com MSRP - 10%
Go Rhino -Push Bumpers/Access	www.gorhino.com MSRP - 20%
Harris -Two Way Radios	www.l3harris.com MSRP - 0%
Havis -Console-Dock, K9, Prisoner Tran.	www.havis.com MSRP - 20%
Highway Products -Vehicle Bodies	www.highwayproducts.com MSRP - 0%
Innovative -Consoles/Storage	www.idsm.com MSRP - 10%
Jackson Creek -Animal Control	www.Jacksoncreekmfg.com MSRP - 0%
Jotto Desk -Docks Consoles, Weapon Mounts	www.gojotto.com MSRP - 20%
Kent D Bruce LLC -Havis/Whelen	www.kdbco.com MSRP - 0%
Kenwood -Two Way Radios	www.comms.kenwood.com MSRP - 0%
Kussmaul -Vehicle Battery Chargers	www.kussmaul.com MSRP - 10%
Kustom Signals Radar - Video in car/Body	www.kustomsignals.com MSRP - 10%
L3 Mobile Vision -Video in Car/Body	www.safefleent.net MSRP - 0%
Laguna Seats -Prisoner Seats	www.laguna3p.com MSRP - 10%
Leer -Campers/Accessories	www.leer.com MSRP - 0%
Lenco -Armored Vehicle Parts	www.lencoarmor.com MSRP - 0%
Line-X -Bed Lining	www.linex.com MSRP - 0%
LKQ -Reconditioned auto parts	www.lkqonline.com MSRP - 0%
L-Tron -Electronic Scanner	www.l-tron.com MSRP - 0%
Mopar -Auto Parts	www.mopar.com MSRP-0%
MHQ Graphics -Graphics	www.mhqwest.com MSRP - 40%
MHQ Shop Supplies	www.mhqwest.com MSRP - 0%
MHQ Window Tint	www.mhqwest.com MSRP - 10%
Motorola -Two Way Radios	www.motorola.com MSRP - 0%
MPH Industries -Vehicle Radars	www.mphindustries.com MSRP - 0%
NAPA -Auto Parts	www.napaonline.com MSRP - 0%
NextBelt -Belt Accessories	www.nexbelt.com MSRP - 5%
Night Stick -Flashlights	www.nightstick.com MSRP - 0%
OPS/Ezstak -Storage Solutions	www.opspublicsafety.com /www.ezstak.com MSRP - 15%
Panasonic -Computers	www.panasonic.com MSRP - 0%
Panorama -Antennas	www.panorama-antennas.com MSRP - 0%
Parsec Technologies -Antennas	www.parsec-t.com MSRP - 0%
Pelican Products -Storage Products	www.pelican.com MSRP - 10%
Poly Plannar -Vehicle Speakers	www.polyplanar.com MSRP - 0%
PTS -Prisoner Seats	www.prisonertransportsystems.com MSRP - 15%
Pro-Gard -Prisoner Cages, seats, weapon locks	www.pro-gard.com MSRP - 20%
Propper -Clothing	www.propper.com MSRP - 0%
ProVision -In Car Video	www.provisionusa.com MSRP - 0%



PROPOSAL

Santa Fe Police Department
 Attention: Accounts Payable
 2515 Camino Entrada
 SANTA FE NM 87507
 USA

Date
 16 Jun 2025

Expiry
 14 Sep 2025

Quote Number
 20255436

Reference
 Mobiles

CODE 3 SERVICE, LLC
 2323 Aztec Rd NE - STE A
 Albuquerque, NM 87107
 ABQ (505) 407 2310
 Taos (575) 737 8884
 Roswell (575) 363 3135

Item	Description	Quantity	Unit Price	Discount	Tax	Amount USD
VM-8000	Kenwood Viking 8000 Mobile Radio with KCH-21 Hand Held Controller, External Speaker, and 3-Year Warranty Enabled options Dual Band VHF & 7/800 P25, P25 Trunking, TDMA, LLA, AES Multi-Key, OTAP, OTIP, and GPS	20.00	9,112.00	25.00%	Tax Exempt	136,680.00
ANTKIT	Vehicle Antenna Kit - Includes NMO roof mount, 17' low loss coax, connector, and Antenna Tri-Band with Spring	20.00	275.00	25.00%	Tax Exempt	4,125.00
PROGRAM	2-way Radio Programming	20.00	65.00		7.625%	1,300.00
Subtotal <i>(includes a discount of 46,935.00)</i>						142,105.00
TOTAL TAX						99.13
TOTAL USD						142,204.13

Terms

New Mexico State Contract
 Communications, Radio Equipment, Parts, Accessories and Related Services
 SPA Number 10-00000-20-00048

State of NM Vendor # 116813

Proposal Terms & Conditions

All proposals are valid for 30 days from the date issued. We reserve the right to withdraw a proposal at any time and for any reason. Shipping or freight charges may be added to the final invoice if they are not explicitly included in the proposal.

Please note that due to ongoing fluctuations in U.S. trade policy, including the implementation and partial suspension of tariffs on goods from countries such as Mexico, Canada, and China, pricing remains subject to change. While we have made efforts to avoid immediate adjustments, the situation remains fluid. We are actively working with our suppliers to mitigate potential cost impacts and maintain the best possible pricing for our customers.

As this situation evolves, customers should be aware that price increases may occur at any time without prior notice.



**State of New Mexico
General Services Department
Purchasing Division**

Statewide Price Agreement Amendment

Awarded Vendor:
8 Vendors

Number: **10-00000-20-00048**

Amendment No.: **Seven**

Term: **November 18, 2020 – November 17, 2026**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Procurement Specialist: **Yuliasuti Wulandari** *yw*

Telephone No.: **(505) 469-2248**

Invoice:
As Requested

Email: **Yuliasuti.Wulandari@gsd.nm.gov**

Title: Communication, Radio Equipment, Parts, Accessories and Related Services

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from November 18, 2024 to November 17, 2026 at the same price, terms and conditions for (AA) Advanced Communications and Electronics, (AB) Code 3 Service, LLC, (AD) Enchanted Technology Solutions, (AF) Icom America Inc, (AG) L3Harris Technologies Inc., (AH) Motorola Solutions Inc., (AK) Specialty Communications, and (AL) Mobile Communications America.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca
Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 8/22/2024

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 10-00000-20-00048

Awarded Vendors:

(AA) 0000051480
Advanced Communications and Electro
2417 Baylor Drive SE
Albuquerque, NM 87106
(505) 244-3321
lhenz@advtwoway.com

Delivery: 10 days ARO, typical
Preference: Resident

(AB) 0000116813
Code 3 Service, LLC
2323 Aztec Rd NE- STE A
Albuquerque, NM 87107
(505) 407-2310
Sales@code3service.com

Delivery: 1-6 Weeks or As Requested

(AC) 0000147342
Electro-Magwave, Inc
PO Box 2182
Fairfax, VA 22031
(216) 232-0244
mike.wienke@emwaveinc.com

Delivery: UPS Surface Pre-Pay & Add-
Free Shipping for Order Total >\$1,000.

(AD) 0000135964
Enchanted Technology Solutions, LLC
P.O. Box 29374
Santa Fe, NM 87592
(505) 946-8219
jeffg@ets.us.com

Delivery: 4-6 Weeks or as requested

(AE) 0000010372
Holzberg Communications, Inc.
PO Box 322
Totowa, NJ 07511
(800) 654-9550
holzberg@juno.com

Delivery: 15 Days ARO

(AF) 0000070398
Icom America Inc
12421 Willows Road NE
Kirkland, Washington 98034
(425) 450-6090
govsales@icomamerica.com

Delivery: 30-60 days ARO
(Large quantities: 90-120 days ARO)

(AG) 0000111558
L3Harris Technologies, Inc.
PO Box 419436
Boston, MA 02241-9436
(800) 368-3277
PSPCIDIQCONTRACTS@L3Harris.com

Delivery: As Requested

**Code 3
Services,
LLC**

State of New Mexico
General Services Department
Purchasing Division
ITB Statewide Price Agreement #: 10-00000-20-00048

BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

**Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount
1.	KENWOOD	LMR Radio	N/A	CURRENT CATALOG	KENWOOD LMR RADIOS AND ACCESSORIES	25%
2.	BK TECHNOLOGIES	LMR Radio	N/A	Current Catalog	BK Radios & Accessories	30%
3.	Harris	LMR Radio	N/A	Current Catalog	Harris Radios and Accessories	25%
4.	Harris Software	LMR Software	N/A	Current Catalog	Harris Software	10%
5.	Unication USA	LMR Radio	N/A	Current Catalog	Unication Fire Pagers and Accessories	10%
6.	Pyramid	LMR Radio	N/A	Current Catalog	Pyramid Vehicle Repeaters	25%
7.	Tait	LMR Radio	N/A	Current Catalog	Tait Radios and Accessories	20%
8.	Motorola	LMR Radio	N/A	Current Catalog	Motorola Radios and Accessories	10%
9.	Zetron	LMR Radio	N/A	Current Catalog	Zetron Radio Consoles, Paging, and Accessories	15%
10.	MindShare	LMR Radio	N/A	Current Catalog	MindShare Dispatch Console and Accessories	10%
11.	Codan	LMR Radio	N/A	Current Catalog	LMR Repeaters	15%
12.	DTRS Airtime	LMR Radio	DTRS	Current Catalog	Monthly Radio System Airtime	0%
13.	OTTO	Accessories	N/A	Current Catalog	Radio Accessories	20%
14.	Icom America	LMR Radio	N/A	Current Catalog	Icom LMR Radio & Accessories	25%
15.	Impact	Accessories	N/A	Current Catalog	Radio Accessories	15%
16.	JPS Interop	LMR Radio	N/A	Current Catalog	Interop Gateways and Voters	5%
17.	Other	LMR Radio	N/A	Current Catalog	Other LMR Radio Not Listed	5%
18.	Sinclair	LMR Radio	N/A	Current Catalog	Radio Antenna and Filtering	15%
19.	CommScope	Accessories	N/A	Current Catalog	Coax, Connectors, & Accessories	15%
20.	Laird	Accessories	N/A	Current Catalog	Antennas and Accessories	20%
21.	Pulse / Larsen	Accessories	N/A	Current Catalog	Antennas and Accessories	20%
22.	RF Industries	Accessories	N/A	Current Catalog	Connectors, Coax, & Accessories	20%
23.	Tram Browning	Accessories	N/A	Current Catalog	Antennas, Coax, & Accessories	20%
24.	Sti-Co	Antenna	N/A	Current Catalog	Antennas, Coax & Accessories	10%
25.	Telex	LMR Radio	N/A	Current Catalog	Dispatch Console, Tone Remote	10%
26.	Power Products	Accessories	N/A	Current Catalog	Batteries, Chargers, & Accessories	15%
27.	David Clark	Accessories	N/A	Current Catalog	Radio Headsets and Accessories	10%
28.	Hytera	LMR Radio	N/A	Current Catalog	Radios & Accessories	25%
29.	Mimosa	LMR Network	N/A	Current Catalog	LMR Radio Network & Accessories	10%
30.	Repair Depot	LMR Radio	N/A	Current Catalog	Depot Factory Repair Service LMR	0%









FY26 Veh Order Request Packet

Final Audit Report

2025-07-21

Created:	2025-07-17
By:	Kristy Miera (kamiera@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAA339vBLm-iS5_S3CZPnSlcNhPHII4WDy7

"FY26 Veh Order Request Packet" History

-  Document created by Kristy Miera (kamiera@santafenm.gov)
2025-07-17 - 4:31:10 PM GMT- IP address: 63.232.20.2
-  Document sent to ALEXIS LOTERO (aclotero@santafenm.gov) and ajhopkins@santafenm.gov
ajhopkins@santafenm.gov (ajhopkins@santafenm.gov) for signature. One of them to sign
2025-07-17 - 4:43:01 PM GMT
-  Email viewed by ajhopkins@santafenm.gov ajhopkins@santafenm.gov (ajhopkins@santafenm.gov)
2025-07-18 - 5:14:41 PM GMT- IP address: 104.47.65.254
-  Document e-signed by ajhopkins@santafenm.gov ajhopkins@santafenm.gov (ajhopkins@santafenm.gov)
Signature Date: 2025-07-18 - 5:17:22 PM GMT - Time Source: server- IP address: 63.232.20.2
-  Document sent to JoAnn Lovato (jdlovato@santafenm.gov) and Travis Dutton-Leyda
(tkduttonleyda@santafenm.gov) for signature. One of them to sign
2025-07-18 - 5:17:28 PM GMT
-  Email viewed by Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)
2025-07-21 - 2:44:05 PM GMT- IP address: 63.232.20.2
-  Document e-signed by Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)
Signature Date: 2025-07-21 - 2:45:49 PM GMT - Time Source: server- IP address: 63.232.20.2
-  Agreement completed.
2025-07-21 - 2:45:49 PM GMT