

MONTH	LAST YEAR		VAR	
February	STR	STR	STR	STR
OCCUPANCY				
City Wide	56.0%	55.8%	0.2%	0.4%
Downtown	62.8%	58.3%	4.5%	7.7%
Cerrillos Road	49.8%	52.8%	-3.0%	-5.7%
County	54.8%	45.3%	9.5%	21.0%
AVERAGE RATE				
City Wide	\$136.30	\$136.53	-0.23	-0.2%
Downtown	\$179.80	\$185.12	-5.32	-2.9%
Cerrillos Road	\$83.95	\$84.62	-0.67	-0.8%
County	\$191.08	\$187.57	3.51	1.9%
REVPAR				
City Wide	\$76.37	\$76.24	0.13	0.2%
Downtown	\$112.81	\$108.00	4.81	4.5%
Cerrillos Road	\$41.59	\$44.82	-3.23	-7.2%
County	\$104.77	\$85.05	19.72	23.2%
LODGER'S TAX - December				
Hotels	\$573,581	\$541,385	\$32,196	5.9%
Short Term Rentals	\$299,337	\$317,235	(\$17,898)	-5.6%
Total	\$872,918	\$858,620	\$14,298	1.7%

Short Term Rentals - 12 month through February (AirDNA) includes County				
Entire Place	1,671		ADR Breakdown	
Occupancy	62%	even	Average	\$300.68
ADR	\$300.68	even	Entire Place	\$307.78
RevPAR	\$185.05	down 1%	Prof Mgt'd	\$360.11
			Luxury	\$465.16

YEAR TO DATE	LAST YEAR		VAR	% Var
February	STR	STR	STR	STR
OCCUPANCY				
City Wide	51.1%	53.0%	-1.9%	-3.6%
Downtown	56.2%	56.2%	0.0%	0.0%
Cerrillos Road	46.5%	49.4%	-2.9%	-5.9%
County	49.2%	44.3%	4.9%	11.1%
AVERAGE RATE				
City Wide	\$137.27	\$135.05	\$2.22	1.6%
Downtown	\$182.60	\$179.79	\$2.81	1.6%
Cerrillos Road	\$83.71	\$84.30	-\$0.59	-0.7%
County	\$189.06	\$189.30	-\$0.24	-0.1%
REVPAR				
City Wide	\$70.09	\$71.55	-\$1.46	-2.0%
Downtown	\$102.62	\$101.06	\$1.56	1.5%
Cerrillos Road	\$38.92	\$41.63	-\$2.71	-6.5%
County	\$92.95	\$83.88	\$9.07	10.8%
Lodger's Tax FY through - 7 months				
Hotels	\$8,461,277	\$8,033,183	\$428,094	5.3%
Short Term Rentals	\$2,383,160	\$2,105,694	\$277,466	13.2%
Total	\$10,844,437	\$10,138,877	\$705,560	7.0%
Lodger's Tax Calendar through 1 month				
Hotels	\$573,581	\$541,385	\$32,196	5.9%
Short Term Rentals	\$299,337	\$317,235	(\$17,898)	-5.6%
Total	\$872,918	\$858,620	\$14,298	1.7%

Notes: Information for county is not calculated into the city wide totals.

County Hotels reporting are: Bishop's Lodge, Four Seasons, Buffalo Thunder,
Homewood Suites, Comfort Suites Englewood