



COLEEN DEARING



SUMMARY

Licensed in New Mexico since 2000, my focus has always been on staying informed in order to protect my clients' best interest. It is our responsibility to stay up to date on legal changes, education, and local events that may affect both value and marketability of property. I also believe in service, both to my community and to my industry. I strive to be the Industry Expert wholly dedicated to giving my clients "First Class" professional service and honest advice, enabling them to make sound financial decisions in the sale and purchase of real estate.

HIGHLIGHTS

Experienced Listing & Selling Broker
Graduate Realtor Institute (GRI)
Excellent communicator
e-PRO and Santa Fe Specialist (ePRO SFes)
Certified Negotiation Expert (CNE)
Accredited Short Sale and Foreclosure Resource (SFR)
Highly professional Honest and ethical
Senior Real Estate Specialist (SRES)
Tech-savvy
Certified Residential Specialist (CRS)
Efficient and Productive

ACCOMPLISHMENTS

- 2024 President New Mexico Association of Realtors
- 2012 Santa Fe Realtor of the Year
- Santa Fe Association of Realtors
- 2014 President Santa Fe Association of Realtors
- 2010-2014; 2019-2020; 2022-23 SFAR Board of Directors
- 2008-Present Government Affairs Committee (Chair 2010-2011, 2015)
- 2009-2015 Education Committee
- 2008-Present MLS Committee (Chair 2012; 2019-2020; 2022-23)
- 2010-Present Grievance Committee
- 2010-Present SFAR Professional Standards Committee (Chair 2021,2024,2025)
- 2010-Present NMAR Professional Standards Committee
- 2012-Present Bylaws Committee
- 2011-13 Technology Committee

New Mexico Association of Realtors

- 2024 President
- 2023 President Elect
- 2022 First Vice President
- 2012-2016; 2020-Present Legislative Committee (Chair 2016; 2022-23)
- 2015-2016 RPAC Trustee

- 2012-2016, 2023-Present Stanley H Mathis Trustee Renamed in 2024 to New Mexico Real Estate Education Fund (President 2013)
- 2009-2015; 2021-Present NMAR Board of Directors
- 2012-2015 Professional Education Committee (Chair 2015)
- 2012-Present Professional Standards Committee (Chair of Grievance Sub Committee 2020)

New Mexico Real Estate Commission

- 2012-2016 Education Steering Committee (Chair – 2014-15)
- 2013-14 Rules Task Force

Women's Council of Realtors (2009-Present) 2011 President SF Chapter

National Association of Realtors

- 2015 Federal Financing & Housing Policy Committee
- 2021-Present Multiple Listing Policy and Issues Committee

Volunteer work 2009-Present

- Quota Santa Fe - benefitting NM School for the Deaf and Santa Fe Youth Shelters
- Habitat for Humanity
- American Cancer Society

EXPERIENCE

BARKER REALTY LLC Santa Fe NM 2015 - Associate Broker

COLDWELL BANKER TRAILS WEST REALTY, LTD Santa Fe, NM 2000-2015 Associate Broker

Back up QB (qualifying broker) when QB out of office

Top Producer past 15 years

FRENCH & FRENCH FINE PROPERTIES Santa Fe, NM 1996-98 Office Manager

Responsible for overseeing staff and office operations at main office plus 3 satellite locations

COLDWELL BANKER TRAILS WEST REALTY, LTD Santa Fe, NM 1995-96 Office Manager

Managed staff and office operations

NEW MEXICO REPERTORY THEATRE Santa Fe, NM 1986-1995 Assistant to the Artistic Director

Started as Box Office Mgr and moved through several positions until this one.

LORT D Professional Equity Theatre Company.

CREEDE REPERTORY THEATRE Creede, CO 1985 and 1986 Seasons Box Office Manager

Seasonal - Summer True Repertory (6 shows rotating during season) May-Sept 1985 and 1986

EDUCATION

BACHELOR OF ARTS:

Adams State College, Alamosa, CO, USA

BA's earned in Psychology, French, Speech/Theatre, Minor field of Study in History/Government

Graduated Magna Cum Laude

HIGH SCHOOL DIPLOMA Alamosa High School Alamosa Colorado

REAL ESTATE CERTIFICATIONS

Santa Fe Specialist

Certified Residential Specialist

Certified Negotiation Expert

Ombudsman Training

Graduate Realtor Institute

ePRO Specialist

Resort Second Home Specialist

Green Designation

Distressed and Foreclosure Specialist

Senior Representation Specialist

Accredited Buyers Representative

Seller Representative Specialist