





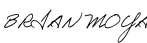
Michael J. Garcia, Mayor

The Purchasing Memo

DATE: June 24, 2026

TO: Finance Committee, Governing Body

FROM: Andrea Phillips, Deputy City Manager 
Melanie Lovato, Risk Analyst 
ANDREA PHILLIPS (Jun 22, 2026 16:36:28 MDT)

VIA: Brian Moya, Interim City Manager 

RE: Contract Amendment #2: Request for Approval of Renewal of Comprehensive Insurance Program for Plan Year 2026-27

Vendor Name: Arthur J. Gallagher

Munis Vendor #: 8195

ITEM AND ISSUE:

The City Manager's Office/Risk and Safety respectfully requests your review and approval for Contract Amendment #2 to Arthur J. Gallagher's insurance contract and to bind these coverages with the estimated premiums for plan year 2026-2027 for a not to exceed amount of **\$4,177,106.12**.

CONTRACT NUMBER:

The contract number is #3260029.

BACKGROUND AND SUMMARY:

Arthur J. Gallagher ("Contractor") was selected in 2025 through a competitive RFP process (RFP #25127) to serve as the City's broker for comprehensive insurance coverage for a four-year period. The City's plan year is July 1 to June 30 and each year the City must renew these policies. Funding for insurance premiums is budgeted in the adopted FY27 budget. The Contractor will present the quotes received from carriers for various lines of insurance and will discuss the plan limits and premiums for the upcoming plan year.

City Council

Alma G. Castro, District 1
Patricia Feghali, District 1

Elizabeth "Liz" Barrett, District 2
Paul C. Bustamante, District 2

Lee Garcia, Mayor Pro Tem, District 3
Pilar F.H. Faulkner, District 3

Jamie Cassutt, District 4
Amanda Chavez, District 4

Staff seek approval from the Governing Body on the selected lines of insurance and premiums for the 2026-27 plan year and authority to bind the insurance agreements through the broker with various carriers. The City is partially self-insured, with SIR (self-insured retention) amounts for each policy.

Contract Amendment #1 provided an additional \$174,000 for a line of coverage that was missing in the initial contract and an additional estimate for premiums that could increase due to mid-year audits of the city’s vehicles and equipment listing and workers’ compensation rolls for a new total amount of \$4,133,989.08. In the proposed Contract Amendment #2, the excess liability policy for non-law enforcement and law enforcement includes an SIR (Self Insured Retention) rate of \$750k, a reduction from current policy.

The City continues to make strides in identifying and addressing risk issues to reduce exposure and claims. Overall, premiums are similar or slightly lower from FY 2026. The estimated total for the upcoming plan year is \$4.2 million should these coverages be selected by the City.

Proposed Insurance Coverages and Estimated Annual Premiums include:

Property - <i>AIG Specialty Insurance Co.</i>	\$ 488,317.00
Crime- <i>National Union Fire Insurance Co.</i>	8,065.00
Fine Art- <i>StarNet Insurance Company</i>	5,870.00
Pollution Legal Liability (City)- <i>Evanston Insurance Company</i>	141,114.11
Aviation Liability- <i>Starr Indemnity</i>	14,164.00
Automobile PD and Contractors Equipment - <i>Hanover Insurance Co.</i>	201,230.00
Excess Liability (non-law enforcement)- <i>Gemini Insurance Co.*</i>	1,542,984.00
Excess Liability (law enforcement)- <i>Lexington Insurance Co.*</i>	963,644.57
Cyber Liability- <i>Chaucer Insurance Co.</i>	59,412.13
Fiduciary Liability- <i>National Union Fire Insurance Co.</i>	11,300.00
Storage Tank Liability- <i>Ace American Insurance Co. of Pittsburgh</i>	4,523.00
Excess Workers’ Compensation- <i>Midwest Employers Company</i>	265,002.00
SFUAD Campus-various**	347,933.82
Terrorism policy- <i>Underwriters at Lloyd’s London</i>	23,546.49
Contingency for policy audit premium increases	<u>100,000.00</u>
Total Premiums/fee	\$ 4,177,106.12

**SIR at \$750,000 (down from \$1 million)*

***SFUAD—Santa Fe University of Art and Design (Midtown Campus) -various coverages for property and excess property*

ATTACHMENTS:

- Contract Amendment #2
- Arthur J. Gallagher Program Proposal/Renewal Quotes

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

Fund Name/Number: Risk Fund (600) and Workers Comp Fund (610)

Munis Org Name/Number: Risk Admin/6001750 and Workers Comp/6100231

Budget Officer / Designee: Andy Hopkins **Date:** 06/22/2026

Budget Officer Comment/Exceptions: _____

PROCUREMENT METHOD:

The procurement method used was: NMSA 1978, Section 13-1-111, RFP

Arthur J. Gallagher was selected through a competitive RFP process (#25127) to serve as the City's broker for comprehensive insurance coverage.

Chief Procurement Officer (CPO)/Designee: [Signature] **Date:** 06/22/2026

CPO Comment/Exceptions: _____

ASSOCIATED APPROVALS:

IT Components included? Yes | No

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Treasury/Point of Sale Components included? Yes | No

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Vehicles included? Yes | No

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Construction to City Facilities, Furniture, and/or Fixtures included? Yes | No

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this an externally funded purchase? Yes | No

If yes, what is the issuing agency: _____

AP
AP

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this a Capital Asset or Project? Yes | No

Project Ledger Number: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____



CITY OF SANTA FE

Annual Insurance Premiums

AMENDMENT NO. TWO TO CONTRACT #3260029

This AMENDMENT No. Two (the "Amendment") amends the CITY OF SANTA FE CONTRACT, dated June 30, 2025 (the "Contract"), between the City of Santa Fe (the "City") and Arthur J. Gallagher ("Gallagher" or "Contractor"). The date of this Amendment shall be the date when it is executed by the City and the Contractor whichever occurs last.

1. Recitals

A. Under the terms of the subject Contract, Contractor has agreed to provide the City with Annual Insurance Premiums and through the parent contract, Item #25-0278 (contract #3250637) related broker services, including administration of insurance premium payments made to carriers on behalf of the City.

B. A separate contract #3260029 (this contract) provides for the payment of insurance premiums to various carriers by Contractor.

C. The Parties acknowledge that premiums change each plan year and the quotes for FY26/27 policy period have been provided to the City for review and approval.

D. Pursuant to the Amendment Article of the original Contract, and for good and valuable consideration, the receipt and sufficiency of which are acknowledged by the Parties, the City and the Contractor agree as follows:

Updated sections below replace the corresponding sections listed in and add sections to the contract.

1. SCOPE OF WORK

This Contract applies only to the insurance policies identified by the parties and to the payment of premiums, fees, and related charges for those policies. The Contractor's separate services are governed by contract #3250637 related broker services, and this Contract does not modify the Contractor's service obligations except as necessary to authorize payment administration for the identified insurance coverages. The Contractor may select, renew, maintain, and pay for the identified insurance policies only to the extent authorized in writing by the City. The Contractor shall provide invoices, premium notices, proof of payment, and reconciliation records upon request. The Contractor shall not bind, cancel, alter, or waive coverage terms unless separately authorized in writing by the City. The City

authorizes the Contractor to engage in the payment of premiums, fees, and any related charges for the insurance policies outlined and accepted in the attached Exhibit A (pages 73-75).

2. COMPENSATION

A. Payment. The City shall compensate the Contractor based the required types of insurance.

B.

<u>For the types of insurance required, the City agrees pay the Contractor:</u>	
Property- <i>AIG Specialty Insurance Co.</i>	\$488,317.00
Crime- <i>National Union Fire Insurance Co.</i>	\$8,065.00
Fine Art- <i>StarNet Insurance Company</i>	\$5,870.00
Pollution Legal Liability (City)- <i>Evanston Insurance Company</i>	\$141,114.11
Aviation Liability- <i>Starr Indemnity</i>	\$14,164.00
Automobile PD & Contractors Equipment	\$201,230.00
Excess Liability (non-law enforcement)- <i>Gemini Insurance Co.*</i>	\$1,542,984.00
Excess Liability (law enforcement)- <i>Lexington Insurance Co.*</i>	\$963,644.57
Fiduciary Liability- <i>National Union Fire Insurance Co.</i>	\$11,300.00
Cyber Liability- <i>Chaucer Insurance Co.</i>	\$59,412.13
Storage Tank Liability- <i>Ace American Insurance Co. of Pittsburgh</i>	\$4,523.00
Excess Workers' Compensation (2 year policy)- <i>Midwest Employers Company</i>	\$265,002.00
Property – SFUAD**	\$347,933.82
Terrorism- <i>Underwriters at Lloyd's London</i>	\$23,546.49
Contingency for policy audit premium increases	\$100,000.00
<u>The total compensation for this Contract including taxes and fees is:</u>	\$4,177,106.12
<p><i>*SIR at \$750,000 (down from \$1 million)</i> <i>**SFUAD—Santa Fe University of Art and Design (Midtown Campus) -various coverages for property and excess property</i></p>	

C. The compensation represents a maximum amount. The Contractor must notify the City when the Services provided under this Contract approach 90% of compensation total. Services rendered beyond the maximum compensation amount will not be reimbursed unless the Contract is amended in writing prior to the provision of such services.

D. Invoicing and Payment Terms Payment will be made upon the City's acceptance of deliverables and receipt of a detailed, certified invoice from the Contractor. Payments will be sent to the Contractor's designated address. The City shall issue payment in accordance with the timelines required by law. Invoices must be submitted no later than fifteen (15) days after the Contract's termination. Late invoices will not be processed or paid.

3. TERM

This Contract shall not become effective until approved by the City. The term of Contract #3260029 Amendment #2 shall be for plan year 26/27 and the contract shall coincide with Arthur J. Gallagher contract,

Item #25-0278 (contract #3250637 – terminating on [fill in the month and day], 2029). This Contract is bound to the Termination and Appropriations articles of Contract #3250637.

4. CONTRACT IN FULL FORCE

Except as specifically provided in this Amendment, the Contract remains and shall remain in full force and effect, in accordance with its terms.

[SIGNATURE PAGE TO FOLLOW]

IN WITNESS WHEREOF, the Parties have executed this Amendment 2 as of the date of the signature by the required approval authority below.

CITY OF SANTA FE:

CONTRACTOR:
ARTHUR J. GALLAGHER

MICHAEL GARCIA, MAYOR

Maria King

MARIA KING, BRANCH PRESIDENT

DATE: _____

DATE: **06/22/2026**

NMBTIN: _____

ATTEST:

GERALYN CARDENAS, CITY CLERK

CITY ATTORNEY’S OFFICE:

Marcos D. Martínez 06/22/2026
Marcos D. Martínez (Jun 22, 2026 15:33:32 MDT)

MARCOS D. MARTÍNEZ, CITY ATTORNEY

APPROVED FOR FINANCES:

Andrea Phillips
ANDREA PHILLIPS (Jun 22, 2026 16:36:28 MDT)

ANDRA PHILLIPS, INTERIM FINANCE DIRECTOR

Client Authorization to Bind Coverage

After careful consideration of Gallagher's proposal dated 6/18/2026, we accept the following coverage(s). Please check the desired coverage(s) and note any coverage amendments below:

	Coverage/Carrier
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Property - \$488,317.00 AIG Specialty Insurance Company (will offer 2 year guaranteed rate)
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Property
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Property - OPTION - \$488,352.58 GovPro
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Property - OPTION
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Crime - \$8,065 National Union Fire Insurance Company of Pittsburgh PA
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Crime
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Fine Art - \$5,870 StarNet Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Fine Art
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Pollution Legal Liability - \$141,114.11 Evanston Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Pollution Legal Liability
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Aviation - \$14,164 (Installment 2)
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Auto PD & Contractors Equipment - \$201,230 Hanover Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Auto PD & Contractors Equipment
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Excess Liability - \$1,297,837.80 (\$1mm SIR)
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Liability - \$1,542,984 (\$750K SIR) ✓ Gemini Insurance Co
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Liability

IN WITNESS WHEREOF, the Parties have executed this Amendment 2 as of the date of the signature by the required approval authority below.

CITY OF SANTA FE:

CONTRACTOR:
ARTHUR J. GALLAGHER

MICHAEL GARCIA, MAYOR

Maria King

MARIA KING, BRANCH PRESIDENT

DATE: _____

DATE: **06/18/2026**

NMBTIN: _____

ATTEST:

GERALYN CARDENAS, CITY CLERK

CITY ATTORNEY'S OFFICE:

Marcos D. Martínez 06/21/2026
Marcos D. Martínez (Jun 21, 2026 08:19:44 MDT)

MARCOS D. MARTÍNEZ, CITY ATTORNEY

APPROVED FOR FINANCES:

ANDRA PHILLIPS, INTERIM FINANCE DIRECTOR

	Coverage/Carrier
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Excess Liability - \$769,348.98(\$1mm SIR)
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Liability - \$963,644.57 (\$750K SIR) Lexington Insurance Co
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Liability
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Cyber Liability - \$59,412.13 Chaucer Insurance Company – \$2mm limit
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Chaucer Insurance Company – \$3 mm limit - \$73,875.81
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Chaucer Insurance Company – \$5mm limit - \$120,099.44
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Fiduciary Liability - \$11,300 National Union Fire Insurance Company of Pittsburgh PA
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Fiduciary Liability
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Storage Tank Liability - \$4,523 ACE American Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Storage Tank Liability
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Excess Workers' Compensation - \$318,971 Safety National Casualty Corporation - Police/Firefighters - \$750,000 , Wildland: Per Employee - \$1,000,000, All Other - \$600,000
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Excess Workers' Compensation - \$205,066 Police/Firefighters - \$1,500,000 , Wildland: Per Employee - \$1,000,000, All Other - \$600,000
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Excess Workers' Compensation - \$265,002 Midwest Employers - Police/Firefighters - \$750,000, Wildland: Per Employee - \$1,500,000 , All Other - \$600,000
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Workers' Compensation - \$530,004 (2 year term – paid annual installments) Midwest Employers - Police/Firefighters - \$750,000, Wildland: Per Employee - \$1,500,000 , All Other - \$600,000 (RECOMMEND) \$ 265,002
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Property – SFUAD Primary (Non-Hab) – Lexington - \$86,522.52 Lexington Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Property
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Property - SFUAD Primary Landmark (Non-Hab) - \$106,134.29 Landmark American Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Property

	Coverage/Carrier
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Property – SFUAD Primary Kinsale (Non-Hab) - \$17,253.00 Kinsale Insurance Company
<input type="checkbox"/> Accept <input type="checkbox"/> Reject	TRIA - Excess Property
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Property – SFUAD Endurance (Non-Hab) - \$30,385.89 Endurance American Specialty Ins Co
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Property
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Property – SFUAD Arch (Non-Hab) - \$30,385.89 Arch Specialty Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Property
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Property – SFUAD Homeland (Non-Hab) - \$77,252.25 Homeland Insurance Company of New York
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Property
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Terrorism - \$23,546.49








Amendment 2_Annual Insurance Premiums_CoSF_Updated

Final Audit Report

2026-06-22

Created:	2026-06-22
By:	MATTHEW HARDING (mrharding@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAak6H1UT1zaP1VlpleQJ0xvIbJlaTUaGsE
Documents:	Amendment 2_Annual Insurance Premiums_CoSF_Updated.pdf (8 pages)
Number of Documents:	1
Document page count:	8
Number of supporting files:	0
Supporting files page count:	0

"Amendment 2_Annual Insurance Premiums_CoSF_Updated" History

-  Document created by MATTHEW HARDING (mrharding@santafenm.gov)
2026-06-22 - 9:12:55 PM GMT- IP address: 63.232.20.2
-  Document emailed to Maria King (maria_king@ajg.com) for signature
2026-06-22 - 9:13:55 PM GMT
-  Email viewed by Maria King (maria_king@ajg.com)
2026-06-22 - 9:32:36 PM GMT- IP address: 104.47.57.126
-  Document e-signed by Maria King (maria_king@ajg.com)
Signature Date: 2026-06-22 - 9:32:53 PM GMT - Time Source: server- IP address: 170.85.54.208 - Signature Appearance Selected: IMAGE
-  Document emailed to Marcos D. Martínez (mdmartinez@santafenm.gov) for signature
2026-06-22 - 9:32:56 PM GMT
-  Email viewed by Marcos D. Martínez (mdmartinez@santafenm.gov)
2026-06-22 - 9:33:11 PM GMT- IP address: 63.232.20.2
-  Document e-signed by Marcos D. Martínez (mdmartinez@santafenm.gov)
Signature Date: 2026-06-22 - 9:33:32 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: TYPE

✔ Agreement completed.

2026-06-22 - 9:33:32 PM GMT



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Adobe
Acrobat Sign

Client Authorization to Bind Coverage

After careful consideration of Gallagher's proposal dated 6/18/2026, we accept the following coverage(s). Please check the desired coverage(s) and note any coverage amendments below:

	Coverage/Carrier
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Property - \$488,317.00 AIG Specialty Insurance Company (will offer 2 year guaranteed rate)
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Property
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Property - OPTION - \$488,352.58 GovPro
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<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Workers' Compensation - \$530,004 (2 year term – paid annual installments) Midwest Employers - Police/Firefighters - \$750,000, Wildland: Per Employee - \$1,500,000 , All Other - \$600,000 (RECOMMEND)
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Property – SFUAD Primary (Non-Hab) – Lexington - \$86,522.52 Lexington Insurance Company
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<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Property

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<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Property
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Terrorism - \$23,546.49

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

BLANKET ADDITIONAL INSURED

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE FORM
LIQUOR LIABILITY FORM
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE FORM

SECTION II - WHO IS AN INSURED is amended to include as an additional insured the person or organization who is required under a written contract with you to be included as an insured under this policy, but only with respect to liability arising out of your operations or premises owned by or rented to you.

All other terms and conditions of this policy remain unchanged.

Endorsement Number:

Policy Number: 41GPP4938418

Named Insured: Arthur J. Gallagher, LLC

This endorsement is effective on the inception date of this Policy unless otherwise stated
herein: Endorsement Effective Date: 10/01/2025

WAIVER OF TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS TO US

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

SCHEDULE

Name Of Person Or Organization:

ANY PERSON OR ORGANIZATION WHERE WAIVER OF OUR RIGHT TO RECOVER
REQUIRED BY WRITTEN CONTRACT WITH SUCH PERSON OR ORGANIZATION
PROVIDED SUCH CONTRACT WAS EXECUTED PRIOR TO THE LOSS.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

The following is added to Paragraph 8. **Transfer Of Rights Of Recovery Against Others To Us** of Section IV – Conditions:


We waive any right of recovery we may have against the person or organization shown in the Schedule above because of payments we make for injury or damage arising out of your ongoing operations or "your work" done under a contract with that person or organization and included in the "products-completed operations hazard". This waiver applies only to the person or organization shown in the Schedule above.



The Purchasing Memo

Date: December 4, 2025

To: Governing Body and Finance Committee

From: Andrea Phillips, Deputy City Manager 
ANDREA PHILLIPS (Dec 5, 2025 10:09:03 MST)

Via: Mark Scott, City Manager 
Mark Scott (Dec 5, 2025 11:02:22 MST)

Subject: Contract Amendment #1-Arthur J. Gallagher-FY26 Insurance Premiums

Vendor Name: Arthur J. Gallagher & Co

Munis Vendor Number: Item #25-0278 (Munis number 3250637)

ITEM AND ISSUE:

The City Manager/Risk Management Office respectfully requests your review and approval of Contract Amendment #1 with Arthur J. Gallagher & Co. for an additional \$174,020 for inland marine insurance premiums and additional premiums resulting from possible policy audits for a total new contract amount of \$4,133,989.08.

CONTRACT NUMBER:

The FY26 Munis contract number is #3260029

BACKGROUND AND SUMMARY:

Arthur J. Gallagher was selected through a competitive RFP process (#25127) to serve as the City's broker for comprehensive insurance coverage. The City's plan year is July 1 to June 30 and each year the City must renew these policies. Funding for the premiums is budgeted in FY 2026. At the June 25 Governing Body meeting, Council authorized the professional services contract with Arthur J. Gallagher for a four-year period and on June 30, 2025, the Governing Body authorized insurance coverages/premiums with several carriers through the Broker. Recently, AJ Gallagher notified the city that the inland marine/commercial equipment coverage was not included in the quotes/proposals that was approved by the Governing Body, although it is part of the Hanover policy. The city is covered, but payment is due. This type of coverage is offered through Hanover, which also provides the City's automobile/vehicle coverage. The quote for this coverage is \$49,020, and covers heavy equipment and machinery such as backhoes, trailers, street sweepers, loaders, etc.

In addition to the cost of the premium for inland marine coverage, staff seek approval for an additional amount of \$125,000 in this fiscal year to cover additional premium costs, should they be assessed on the city as a result of policy audits. Costs are based on the information provided to the insurers; and therefore, premium costs may fluctuate throughout the year as items come off or are added to the policy. For example, the city's workers' compensation policy/program is currently being audited, which could result in additional premiums with audited payroll and classification information. The Excess Workers' Compensation policy is audited annually at policy expiration. The "estimated" payroll is provided when the policy is renewed and the "actual" payroll is requested at expiration through an audit. The difference in the two numbers will generate additional or return premiums.

The city's vehicle/auto listing may also be audited, which could result in additional costs. As the city adds additional vehicles, equipment and properties in the remaining months of the year, additional premiums under those respective policies. The carrier will take the difference in number of autos/equipment submitted from the expiring policy term and the renewal term and the difference in the two numbers will generate additional or return premiums.

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

Fund Name/Number: Risk Fund (600)

Munis Org Name/Number: 6001750 Risk Admin

Munis Object Name/Number: 555300

Budget Officer / Designee: Andy Hopkins **Date:** 12/04/2025

Budget Officer Comment/Exceptions: _____

PROCUREMENT METHOD:

The procurement method used was NMSA 1978, Section 13-1-111, RFP

Arthur J. Gallagher was selected through a competitive RFP process (#25127) to serve as the City's broker for comprehensive insurance coverage.

Chief Procurement Officer (CPO)/Designee:  **Date:** 12/04/2025

CPO Comment/Exceptions: _____

ASSOCIATED APPROVALS:

IT Components included? Yes | No

Treasury/Point of Sale Components included? Yes | No

Vehicles included? Yes | No

Construction to City Facilities, Furniture, and/or Fixtures included? Yes | No

Is this an externally funded purchase? Yes | No

Is this a Capital Asset or Project? Yes | No

ATTACHMENTS:

AJ Gallagher Contract Amendment Number 1

Inland Marine Equipment Quote from Hanover Insurance through AJ Gallagher



CITY OF SANTA FE

Annual Insurance Premiums

AMENDMENT NO. ONE TO CONTRACT # 3260029

This AMENDMENT No. One the "Amendment") amends the CITY OF SANTA FE CONTRACT, dated June 30, 2025 (the "Contract"), between the City of Santa Fe (the "City") and Arthur J. Gallagher ("Gallagher" or "Contractor"). The date of this Amendment shall be the date when it is executed by the City and the Contractor whichever occurs last.

1. RECITALS

A. Under the terms of the subject Contract, Contractor has agreed to provide the City with Annual Insurance Premiums and through the parent contract, Item #25-0278 (Munis number 3250637) related broker services, including administration of insurance premium payments made to carriers on behalf of the City.

B. The Parties acknowledge that a needed coverage for the 25/26 policy period was omitted from the original premium calculation ("omitted coverage"), and that certain lines of coverage under the Contract are subject to carrier audits which may result in additional premiums ("Audit Premiums").

C. Pursuant to the Amendment Article of the original Contract, and for good and valuable consideration, the receipt and sufficiency of which are acknowledged by the Parties, the City and the Contractor agree as follows:

2. SCOPE OF WORK

Article 1 of the Arthur J. Gallagher Contract To Proposal For Insurance (Contract No. 3260029 Item and No.25-0291) is amended to increase the amount of compensation by a total of \$174,020.00 so that the following paragraph, inserted after the Coverage/Carrier table, reads as follows:

The City shall compensate the Contractor based the required types of insurance. For the types of insurance required, the City agrees pay the Contractor \$4,133,989.08. Invoicing and Payment Terms Payment will be made upon the City's acceptance of deliverables and receipt of a detailed, certified invoice from the Contractor. Payments will be sent to the Contractor's designated address. The City

shall issue payment in accordance with the timelines required by law.

3. CONTRACT IN FULL FORCE

Except as specifically provided in this Amendment, the Contract remains and shall remain in full force and effect, in accordance with its terms.


[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

[SIGNATURE PAGE TO FOLLOW]

IN WITNESS WHEREOF, the Parties have executed this Amendment as of the date of the signature by the required approval authority below.

CITY OF SANTA FE:

CONTRACTOR: ARTHUR J. GALLAGHER


Alan Webber (Dec 16, 2025 17:05:39 MST)

ALAN WEBBER, MAYOR




MARIA KING, BRANCH PRESIDENT

DATE: 12/16/2025

DATE: Dec 4, 2025

NMBTIN: _____


ATTEST:


ANDREA SALAZAR (Dec 16, 2025 17:06:51 MST)

ANDRÉA SALAZAR, CITY CLERK 

GB MTG 12/10/2025

CITY ATTORNEY'S OFFICE:


Christopher W. Ryan (Dec 4, 2025 10:37:24 MST)

SENIOR ASSISTANT CITY ATTORNEY

APPROVED FOR FINANCES:



EMILY OSTER, FINANCE DIRECTOR










Amendment One - Annual Insurance Premiums v2

Final Audit Report

2025-12-04

Created:	2025-12-04
By:	MATTHEW HARDING (mrharding@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAA50TalzSvI3j3hbyWD2jqxIUUnJ4gDLuIT

"Amendment One - Annual Insurance Premiums v2" History

-  Document created by MATTHEW HARDING (mrharding@santafenm.gov)
2025-12-04 - 5:18:01 PM GMT- IP address: 63.232.20.2
-  Document emailed to Maria King (maria_king@ajg.com) for signature
2025-12-04 - 5:19:32 PM GMT
-  Email viewed by Maria King (maria_king@ajg.com)
2025-12-04 - 5:19:47 PM GMT- IP address: 72.152.84.142
-  Document e-signed by Maria King (maria_king@ajg.com)
Signature Date: 2025-12-04 - 5:34:01 PM GMT - Time Source: server- IP address: 170.85.54.196
-  Document emailed to Chris Ryan (cwryan@santafenm.gov) for signature
2025-12-04 - 5:34:03 PM GMT
-  Email viewed by Chris Ryan (cwryan@santafenm.gov)
2025-12-04 - 5:36:39 PM GMT- IP address: 104.47.65.254
-  Signer Chris Ryan (cwryan@santafenm.gov) entered name at signing as Christopher W. Ryan
2025-12-04 - 5:37:22 PM GMT- IP address: 63.232.20.2
-  Document e-signed by Christopher W. Ryan (cwryan@santafenm.gov)
Signature Date: 2025-12-04 - 5:37:24 PM GMT - Time Source: server- IP address: 63.232.20.2
-  Agreement completed.
2025-12-04 - 5:37:24 PM GMT

Item #: 25-0291
 Munis Contract #: _____
 SWPA/GSA/Coop/RFP/ITB#: _____

**CITY OF SANTA FE
 CONTRACT TO PROPOSAL FOR INSURANCE**

THIS CONTRACT is made and entered into by and between the City of Santa Fe, New Mexico, hereinafter referred to as the “City,” and **Arthur J. Gallagher (“Gallagher” or “Contractor”)**, hereinafter referred to as the “Contractor,” and is effective as of the date set forth below upon which it is executed by the Parties.

RECITALS

WHEREAS, the Chief Procurement Officer of the City has made the determination that this Agreement is in accordance with the provisions of the New Mexico Procurement Code (NMSA 1978, 13-1-28 et seq.) pursuant to NMSA 1978, section 13-1-111; and

WHEREAS, the Contractor is one of such requisite and qualifications and is willing to engage with the City for professional services, in accordance with the terms and conditions hereinafter set out, and the Contractor understanding and consenting to the foregoing is willing to render such professional services as outlined in the Agreement; and

The City and the Contractor hereby agree as follows:

1. Scope of Work

Pursuant to the terms of the Arthur J. Gallagher contract, Item #25-0278, with the City, and Exhibit A, the Contractor shall purchase the following insurance coverages on behalf of the City:

	Coverage/Carrier
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Property - \$522,225.71 AIG Specialty Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Property
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Property – 98,680 Mitsui Sumitomo Insurance Co of America
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Property
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Auto PD & Inland Marine - \$175,135 Hanover Insurance Company - \$175,135
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Auto PD & Inland Marine

<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Liability - \$2,010,174.62 (RECOMMEND) Gemini Insurance Company - \$2,443,746.18 Gemini Insurance Company & Lexington - \$2,010,174 Obsidian Specialty - \$1,802,552 Obsidian Specialty - \$2,214,561 Obsidian Specialty - \$2,575,075
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Liability
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Fiduciary Liability - \$11,300 National Union Fire Insurance Company of Pittsburgh PA
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Fiduciary Liability
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Storage Tank Liability - \$14,643 ACE American Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Storage Tank Liability
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Workers' Compensation - \$417,683 Safety National Casualty Corporation
Included*	TRIA - Workers' Compensation

**The City is rejecting all 3
Obsidian Specialty options.**

<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Airport Liability - \$14,164 (RECOMMEND – will offer 2 year) Starr Indemnity & Liability Company
<input checked="" type="checkbox"/> Option # 1	
<input type="checkbox"/> Option # 2	ACE Property & Casualty Insurance Co - \$12,064 (will offer 3-year option)
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Airport Liability
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Environmental Liability (City) - \$138,384.53 Evanston Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Environmental Liability
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Environmental Liability SFSWMA- \$56,645 Evanston Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Environmental Liability
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Fine Art - \$5,870 StarNet Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Fine Art
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Cyber Liability - \$62,975.00 Palomar Excess and Surplus Insurance Company - \$62,975.00 (RECOMMEND)
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Palomar Excess and Surplus Insurance Company - \$117,693.29

<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Resilience - \$66,436.94
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	Resilience - \$111,243.24
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Crime - \$8,065 National Union Fire Insurance Company of Pittsburgh PA
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Crime
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Property – SFUAD Primary (Non-Hab) – Lexington - \$105,578.08 Lexington Insurance Company
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<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Property – SFUAD Endurance (Non-Hab) - \$38,505.61 Endurance American Specialty Ins Co
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Property
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Property – SFUAD Arch (Non-Hab) - \$34,741.88 Arch Specialty Insurance Company
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Property
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Reject	Excess Property – SFUAD Homeland (Non-Hab) - \$95,277.78 Homeland Insurance Company of New York
<input type="checkbox"/> Accept <input checked="" type="checkbox"/> Reject	TRIA - Excess Property

Exposures and Values

The City confirm the payroll, values, schedules, and any other information pertaining to the City’s operations, and submitted to the underwriters, were compiled from information provided by the City. If no updates were provided to Gallagher, the values, exposures and operations used were based on the expiring policies. The City acknowledges it is its responsibility to notify Gallagher of any material change in its operations or exposures.

Additional Terms and Disclosures

Gallagher is not an expert in all aspects of the City’s business. Gallagher’s Proposals for insurance are based upon the information concerning the City business that was provided to Gallagher by the City. Gallagher expects the information the City provides is true, correct and complete in all material respects. Gallagher assumes no responsibility to independently investigate the risks that may be facing the City’s business, but rather have relied upon the information the City provides to Gallagher in making our insurance Proposals.

The terms of Item # 25-0278 , in particular paragraphs 23 and 24 of Item # 25-0278, govern this contract to the extent they conflict with the terms of this contract. Gallagher's liability to the City arising from any of Gallagher’s acts or omissions will not exceed \$20 million in the aggregate. The parties each will only be liable for actual damages incurred by the other party, and will not be liable for any indirect, special, exemplary, consequential, reliance or punitive damages. No claim or cause of action, regardless of form (tort, contract, statutory, or otherwise), arising out of, relating to or in any way connected with the Proposal, any of Gallagher’s services or your relationship with Gallagher may be brought by either party any later than two (2) years after the accrual of the claim or cause of action.

Gallagher shall protect the City’s confidential information from unauthorized use or disclosure pursuant to Gallagher’s Privacy Policy located at <https://www.ajg.com/privacy-policy/>.

The City has read, understands and agrees that the information contained in Exhibit A and all documents attached to and incorporated into the Exhibit A, is correct and has been disclosed to the City prior to authorizing Gallagher to bind coverage and/or provide services to the City. By signing below, or authorizing Gallagher to bind the City’s insurance coverage through email when allowed, the City acknowledge the City has reviewed and agrees with terms, conditions and disclosures contained in the Exhibit A.

IN WITNESS WHEREOF, the Parties have executed this Contract as of the date of the signature by the required approval authorities below.

CITY OF SANTA FE:

CONTRACTOR:


MAYOR, ALAN WEBBER


MARIA KING, AREA PRESIDENT

DATE: 06/27/2025

NMBTIN#: _____

City of SF Business License #: _____

ATTEST:


CITY CLERK

GB MTG 06/30/2025

CITY ATTORNEY'S OFFICE:


Christopher W. Ryan (Jun 27, 2025 10:44 MDT)

SENIOR ASSISTANT CITY ATTORNEY

APPROVED FOR FINANCES:



FINANCE DIRECTOR









Purchasing_Memo_AJ Gallagher Contract Amendment 1_insurance premiums

Final Audit Report

2025-12-05

Created:	2025-12-05
By:	Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAQhnHw99yKbRmSTMDUKWYoGsytVGPQHUF

"Purchasing_Memo_AJ Gallagher Contract Amendment 1_insurance premiums" History

-  Document created by Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)
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-  Document emailed to ANDREA PHILLIPS (akphillips@santafenm.gov) for signature
2025-12-05 - 0:29:58 AM GMT
-  Document emailed to Mark Scott (mscott@santafenm.gov) for signature
2025-12-05 - 0:29:58 AM GMT
-  Email viewed by ANDREA PHILLIPS (akphillips@santafenm.gov)
2025-12-05 - 6:06:59 AM GMT- IP address: 172.59.2.86
-  Document e-signed by ANDREA PHILLIPS (akphillips@santafenm.gov)
Signature Date: 2025-12-05 - 5:09:03 PM GMT - Time Source: server- IP address: 63.232.20.2
-  Email viewed by Mark Scott (mscott@santafenm.gov)
2025-12-05 - 6:02:03 PM GMT- IP address: 63.232.20.2
-  Document e-signed by Mark Scott (mscott@santafenm.gov)
Signature Date: 2025-12-05 - 6:02:22 PM GMT - Time Source: server- IP address: 63.232.20.2
-  Agreement completed.
2025-12-05 - 6:02:22 PM GMT

Signature: 

Email: xivigil@santafenm.gov

Amendment 2_Annual Insurance Premiums_CoSF_Updated - signed

Final Audit Report

2026-06-22

Created:	2026-06-22
By:	DENISE GABALDON (rdgabaldon@santafenm.gov)
Status:	Accepted
Transaction ID:	CBJCHBCAABAAXoRcVoDnu29Kf116rAyr5EXfq7-bJOol
Documents:	26-27 Memo_Contract Insurance Renewals FY27_DRAFT_REVISED.pdf (4 pages) Amendment 2_Annual Insurance Premiums_CoSF_Updated - signed.pdf (10 pages) Insurance FY27 binding (003).pdf (3 pages) COI_AJ Gallagher exp 10 01 26.pdf (3 pages) 25-0567 Arthur J.pdf (13 pages)
Number of Documents:	5
Document page count:	33
Number of supporting files:	0
Supporting files page count:	0

"Amendment 2_Annual Insurance Premiums_CoSF_Updated - signed" History

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2025-12-17 - 0:13:41 AM GMT- IP address: 63.232.20.2

 Document created by DENISE GABALDON (rdgabaldon@santafenm.gov)

2026-06-22 - 9:46:41 PM GMT- IP address: 63.232.20.2

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2026-06-22 - 9:47:25 PM GMT

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2026-06-22 - 9:47:37 PM GMT- IP address: 62.10.205.4

 Document accepted by DENISE GABALDON (rdgabaldon@santafenm.gov)

Acceptance Date: 2026-06-22 - 9:48:10 PM GMT - Time Source: server- IP address: 63.232.20.2

 Agreement completed.

2026-06-22 - 9:48:10 PM GMT











URGENT-GB-Arthur J. Gallagher

Final Audit Report

2026-06-23

Created:	2026-06-22
By:	ALYSSA PEREZ (aeperez@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAt0t_C16OAqNc2qElxkJBLi64npKbcjCh
Documents:	Amendment_2_Annual_Insurance_Premiums_AJ_Gallagher_Packet.pdf (34 pages)
Number of Documents:	1
Document page count:	34
Number of supporting files:	0
Supporting files page count:	0

"URGENT-GB-Arthur J. Gallagher" History

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-  Document created by ALYSSA PEREZ (aeperez@santafenm.gov)
2026-06-22 - 10:20:21 PM GMT- IP address: 98.60.118.215
-  Document emailed to ALYSSA PEREZ (aeperez@santafenm.gov) for filling
2026-06-22 - 10:26:59 PM GMT
-  Document emailed to ANDREA PHILLIPS (akphillips@santafenm.gov) for signature
2026-06-22 - 10:26:59 PM GMT
-  Document emailed to BRIAN MOYA (bjmoya@santafenm.gov) for signature
2026-06-22 - 10:27:00 PM GMT
-  Document emailed to MELANIE LOVATO (mylovato@santafenm.gov) for signature
2026-06-22 - 10:27:00 PM GMT
-  Document emailed to Andrew Hopkins (ajhopkins@santafenm.gov) for signature
2026-06-22 - 10:27:00 PM GMT
-  Document sent to JoAnn Lovato (jdlovato@santafenm.gov) and Travis Dutton-Leyda (tkduttonleyda@santafenm.gov) for signature. One of them to sign
2026-06-22 - 10:27:00 PM GMT

 Email viewed by MELANIE LOVATO (mylovato@santafenm.gov)


2026-06-22 - 10:27:12 PM GMT- IP address: 62.10.205.21

 Form filled by ALYSSA PEREZ (aeperez@santafenm.gov)

Form filling Date: 2026-06-22 - 10:27:26 PM GMT - Time Source: server- IP address: 98.60.118.215 - Signature Appearance Selected: TYPE

 Email viewed by Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)

2026-06-22 - 10:27:41 PM GMT- IP address: 63.232.20.2

 Document e-signed by Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)

Signature Date: 2026-06-22 - 10:30:33 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: IMAGE

 Email viewed by Andrew Hopkins (ajhopkins@santafenm.gov)

2026-06-22 - 10:34:42 PM GMT- IP address: 104.47.65.254

 Document e-signed by Andrew Hopkins (ajhopkins@santafenm.gov)

Signature Date: 2026-06-22 - 10:35:13 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: IMAGE

 Email viewed by ANDREA PHILLIPS (akphillips@santafenm.gov)

2026-06-22 - 10:36:08 PM GMT- IP address: 104.47.65.254

 Document e-signed by ANDREA PHILLIPS (akphillips@santafenm.gov)

Signature Date: 2026-06-22 - 10:36:28 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: DRAW

 Document e-signed by MELANIE LOVATO (mylovato@santafenm.gov)

Signature Date: 2026-06-23 - 0:08:35 AM GMT - Time Source: server- IP address: 174.218.18.108 - Signature Appearance Selected: MOBILE_IMAGE

 Email viewed by BRIAN MOYA (bjmoya@santafenm.gov)

2026-06-23 - 1:57:41 PM GMT- IP address: 174.218.16.244

 Document e-signed by BRIAN MOYA (bjmoya@santafenm.gov)

Signature Date: 2026-06-23 - 1:58:35 PM GMT - Time Source: server- IP address: 174.218.16.244 - Signature Appearance Selected: MOBILE_IMAGE

 Agreement completed.

2026-06-23 - 1:58:35 PM GMT